

Bajaj Allianz General Insurance revenue rises 31% for Q2 FY18 to ₹2,857 crore

- 11% increase in net profit at ₹ 260 crore (₹234 crore in the year-ago quarter)
- Combined ratio for the quarter stood at 88.8%
- Healthy Solvency ratio of 288%

Pune, October 17, 2017: Bajaj Allianz General Insurance reported strong financial results and continues to be one of the most profitable general insurer in the country. In the second quarter, the general insurer reported 11% increase in net profit at ₹ 260 crore (₹234 crore in the year-ago quarter). The Gross Written Premium increased by 31% for Q2 FY18 to ₹2,857 (₹2,179 crore in Q2 FY17).

GWP increased by 30 % to Rs 4,830 crore in H1FY18 as against Rs. 3,706 crore in H1 FY17. Net Profit increased by 29% to Rs 473 crore in H1 FY 17-18.

The company reported a healthy combined ratio of 88.8% in Q2 17-18 and 92% for H1 17-18, highlighting its sound underwriting and financial management practices. The solvency ratio stood at 288%, which is well above the normal regulatory requirement of 150%. Bajaj Allianz GIC also saw a massive surge in underwriting profits in the quarter Rs. 138 crore vis-à-vis Rs. 57 crore for the quarter year ago while the same stood at Rs. 150 crore in H1 FY18 vis-à-vis Rs. 29 crore in H1 FY 17.

The incurred loss ratio came down to 68.3% in FY 17-18 as against 72.0 % in the previous year due to better underwriting discipline and claims management. The company's solvency ratio rose to 288 % compared to 253% in H1 16-17 signifying its sound claims paying ability.

Commenting on the results, **Tapan Singhel, MD & CEO, Bajaj Allianz General Insurance Company** said, "At Bajaj Allianz, we have always been obsessed about our customers. All our innovations and initiatives ranging from better claims service to innovative products are focussed towards improving the customer experience, this seems to be paying off well for the organisation. Going forward, we will continue to focus on providing new innovative customer-centric products, high levels of customer service and grow in a sustainable and profitable manner"

The company recently launched a slew of digital initiatives, leveraging technologies such as Blockchain and Artificial Intelligence with an aim to transform and simplify the customer experience. These initiatives, apart from being paperless will bring down the claim settlement and customer service turnaround time to minutes.

He further adds, "We have been able to maintain strong growth with profitability due to the efficiency of our multi-channel distribution model, additional contributions from our new bank tie-ups, virtual offices spread throughout the country and increased contributions from all our retail lines of business. The robust growth in underwriting profits can be attributed to our prudent underwriting decisions. The Company's digital thrusts for an enhanced customer experience and better expense management have also been instrumental in improving profitability."

Q2 17-18 Performance Highlights

In Rs. Crore	Q2 FY 17-18	Q2 16-17	H1 FY 17-18	H1 16-17	FY 16-17
Gross Written Premium	2,857	2,179	4,830	3,706	7,687
Profit After Tax (PAT)	260	234	473	366	728
Underwriting results	138	57	150	29	64
Claim Ratio	67.9%	71.6%	68.3%	72.0%	70.4%
Combined Ratio	88.8%	94.3%	92.0%	97.6%	96.8%
Solvency Ratio	288%	253%	288%	253%	261%
Assets Under Management (AUM)	12,100	10,360	12,100	10,360	10,829

About Bajaj Allianz General Insurance

Bajaj Allianz General Insurance is one of the leading private general insurance company in India. Bajaj Allianz is a joint venture between Allianz SE, the world's leading insurer and largest asset manager, and Bajaj Finserv Limited, India's most diversified non-banking financial institution. Bajaj Allianz General Insurance offers general insurance products such as motor insurance, home insurance, health insurance as well as other unique insurance plans such as wedding insurance, event insurance, and film insurance. The Company began its operations in 2001 and today has a pan-India presence in over 1000 towns and cities. The Company has been constantly expanding its operations to be close to their customers. Bajaj Allianz General Insurance has been a profit-making company since its inception and has consistently been rated with "iAAA" rating for its claims paying ability by ICRA Limited (an associate of Moody's Investors) consecutively for last 11 years.

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