## Bajaj Allianz General Insurance Company Limited

## scledues sond



## Mission sch

| (Amount in Rs. Lakhs) |  |  |  |  |  |  |  |  | Miscellaneous |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | frim |  | Marine Cargo |  | Marine tull |  | Total Marine |  | Motor oo |  | Motor TP |  | Total Moter |  | Heath |  | Personal Accident |  | Travel Insurance |  |
| Paticulars | $\begin{gathered} \text { For the quarter } \\ \text { ended Dec } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \text { For the quarter } \\ \text { ended Dec } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \text { For the quarter } \\ \text { ended Dec } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \text { For the quarter } \\ \text { ended Dec } \\ 2023 \end{gathered}$ |  | $\begin{array}{\|c} \text { For the quarter } \\ \text { ended Dec } \\ 2023 \end{array}$ |  | $\begin{aligned} & \text { For the quarter } \\ & \text { ended Dec } \end{aligned}$ $2023$ |  | $\begin{gathered} \text { For the quarter } \\ \text { ended Dec } \\ 2023 \end{gathered}$ |  | $\begin{aligned} & \text { For the quarter } \\ & \text { ended Dec } \end{aligned}$ $\begin{gathered} \text { ended De } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \text { For the quarter } \\ \text { ended Dec } \\ 2023 \end{gathered}$ $023$ |  |  |  |
| Commision Q Remuneation | 6,049 | 20,900 | 1,193 | 3,631 | 20 | ${ }^{60}$ | 1,213 | 3,991 | 20,371 | 6,794 | 15,227 | 38,36 | 35,598 | 102,150 | 12,363 | ${ }^{3,258}$ | 1,168 | 3,855 | 1,643 | 6,102 |
| Rewards | - | - | - | - | - | - | - | $\cdot$ | - | - | $\cdot$ | - | - | - | - | - | . | - | - |  |
| Distribution fees | - | - | - | - | - | - | - | - | 2,818 | 7,000 | $\bigcirc$ | $\bigcirc$ | 2,818 | 7,000 | - | - | - | - | - |  |
| Gross Commision | 6,049 | 20,900 | 1,193 | 3,631 | 20 | 60 | 1,213 | 3,691 | 23,189 | 70,793 | 15,227 | 38,356 | 38,416 | 109,149 | 12,363 | 35,258 | 1,168 | 3,585 | 1,643 | 6,102 |
| Addi Commisisio non Reinsurance Accepted | 437 | 1,245 | - |  | - | - | - |  | - | - | - | - | - | - | - | - | - | - | - |  |
| Less: Commisision on Reinsurance Ceted | (12,138) | (47,083) | (167) | (666) | ${ }_{4}^{4}$ | (4) | (163) | (710) | (4,551) | (17,560) | (11,533) | (33,822) | (18,844) | (51,388) | (7,07) | (35.63) | (122) | (424) | (1,799) | (6,748) |
| Net Commisision | (5,651) | (24,937) | 1,027 | 2,972 | 23 | 16 | 1,050 | 2,988 | 18,437 | 53,277 | 1,694 | 4,544 | 20,131 | 57,821 | 5,293 | (435) | 1,046 | 3,161 | (155) | (646) |



Braek-up of the expenses (Gross) incurres to procure business to be furnished as per details indicated below

| Individal $A$ Sents | ${ }^{30}$ | 1,357 | ${ }^{239}$ | ${ }_{818}$ | - | $\bigcirc$ | $0 \quad 239$ | ${ }_{818} 8$ | 1,193 | 3,629 | ${ }^{326}$ | 866 | 1,519 | 4,995 | 2,191 | 6,557 | 147 | 488 | ${ }^{120}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Coporate Agents Eanksfirl/fic | ${ }_{1,752}$ | 4,979 | 3 | 10 | 0 | 0 | $0{ }^{3}$ | 10 | 481 | 1,235 | 71 | 207 | 552 | 1,422 | 1,27 | 3,561 | ${ }_{4}{ }^{3}$ | 1,05 | 5 |  |
| Coporate A Aents Ofters | 250 | 662 | ${ }^{23}$ | 22 | 0 | 0 | 23 | 22 | ${ }_{751}$ | 1,996 | 12 | 51 | 763 | 1,997 | 567 | 1,675 | 193 | 374 | ${ }_{31}$ |  |
| Insurane eioters | ${ }_{1,870}$ | 6,122 | 253 | ${ }_{862}$ |  | $\bigcirc$ | 253 | ${ }_{862}$ | 7,994 | 19,27 | 529 | 1,410 | 8,323 | 20,17 | 1,260 | 3,688 | ${ }_{86}$ | 291 | 110 |  |
| Dinet tusiness- -oninee |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| MSSP( (ireat) | . | . | . | . | - | - | - | . | 527 | 1,250 | . | . | 527 | 1,250 | . | . | - |  |  |  |
| We A Agregeatos |  | 0 |  | 0 |  | . | . | 0 | 6 | 10 |  | 0 | 6 | 10 | 0 | 0 |  |  | 0 |  |
| Insurace Maketing fim | 0 | I | $\bigcirc$ | 0 | - | - | $\bigcirc$ | 0 | 2 | 4 | 1 | 1 | 3 | 5 | 2 | 3 | - | 0 | 0 |  |
| Common Senice Centers |  | 0 |  |  | . | . | - |  | 12 | ${ }^{30}$ | 10 | ${ }^{26}$ | ${ }^{23}$ | 56 | 11 | ${ }^{33}$ | 0 | 。 |  |  |
| Microagents | . | . | . | . | . | . | - | . |  |  |  |  |  |  |  |  |  |  |  |  |
| Pointof Staes (inect) | . | - |  |  |  | - | - |  | 444 | 925 | 63 | 169 | 506 | , 1095 | 15 | 36 | 1 | 3 | 0 |  |
| Othes (tobe seceified) | ${ }^{28}$ | 2 | 8 | 6 |  |  | ${ }^{8}$ | 6 | 89 | 29 |  |  | 92 | 32 |  |  | 5 |  |  |  |
| Total | 4,208 | 13,123 | 526 | 1,719 | - | $\bigcirc$ | 526 | 1,719 | 11,299 | 28,216 | 1,015 | 2,732 | 12,314 | 30,949 | 5,276 | 15,500 | 806 | 2,240 | 268 |  |
| Commission and Rewards on (Excluding Reinsurance) Business written: |  | - | - |  | - |  |  | - | - | - | - | . | - | - | . | - | - | - | - |  |
| Inlotie | 4,208 | ${ }^{13,123}$ | 526 | 1,719 | $\bigcirc$ | $\bigcirc$ | $0{ }^{526}$ | 1,719 | 11,299 | 28,26 | 1,015 | 2,732 | 12,314 | 30,99 | 5,276 | 15.500 | ${ }_{806}$ | 2,240 | 268 | 926 |
| Ousisid mada |  |  |  |  | . |  |  |  |  | - |  |  |  |  |  |  |  |  |  |  |


| (Amount in Rs. Lakhs) | Miscelaneous |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Heath |  | Workmer's Compensation/ |  | Public/ Product Liability |  | Engineering |  | Aviation |  | Crop Insurance |  | Creait nnsurance |  | other Miscellaneus segment |  | Total Miscellaneous |  | Grand Total |  |
| Particulars | $\begin{array}{\|l\|} \hline \text { For the quarter } \\ \text { ended Dec } \\ 2023 \end{array}$ |  | $\begin{aligned} & \text { For the quarter } \\ & \text { ended Dec } \\ & 2023 \end{aligned}$ |  | $\begin{gathered} \text { For the quarter } \\ \text { ended Dec } \\ 2023 \end{gathered}$ |  | $\begin{array}{\|c\|} \hline \text { For the quarter } \\ \text { ended Dec } \\ 2023 \end{array}$ |  |  |  | $\left.\begin{gathered} \text { For entequanter } \\ \text { ended } \\ \text { 2023 } \end{gathered} \right\rvert\,$ |  | $\begin{array}{\|c\|} \text { For the quarter } \\ \text { ended Dec } \\ 2023 \end{array}$ |  | $\begin{array}{\|l\|} \text { For the quarter } \\ \text { ended Dec } \\ 2023 \end{array}$ |  | $\begin{gathered} \text { For the quarter } \\ \text { ended Dec } \\ 2023 \end{gathered}$ |  | $\begin{array}{\|c\|} \text { For the quarter } \\ \text { ended Dec } \\ 2023 \end{array}$ | $\begin{gathered} \text { Uptot tethe } \\ \text { ene } \\ \text { endiod } \\ 2023 \end{gathered}$ |
| Commision A Remuneation | 15,174 | 4,9,45 | 419 | 1,280 | 285 | ${ }^{78}$ | 1,137 | 3,263 | 18 | ${ }^{83}$ | 2.015 | 2,051 | 44 | ${ }^{134}$ | 8,863 | 17,810 | 6,553 | 172,500 | 70,816 | 197,092 |
| Rewards | - | . | . | - | - | . | . | . | . | . | . | . | . | . | . | . | . |  | . |  |
| Misp (birect) | - | - | - | - | . | - | - | - | - | . | . | - | - | - | - | - | 2,818 | 7,000 | 2,818 | 7,000 |
| Gross Commision | 15,174 | 44,945 | 419 | 1,280 | 285 | 787 | 1,137 | 3,263 | 18 | 83 | 2,015 | 2.051 | 44 | 134 | 8,863 | 17,810 | 66,371 | 179,500 | 73,633 | 204,092 |
| Add: Coonmision on Reinisurance Aceepted | - |  | - |  | - | - | 43 | 87 | - |  | - |  | - | - | - | $\bigcirc$ | ${ }^{43}$ | 87 | 480 | 1,390 |
| Less: Commisision on Reinisurance Ceted | (8,990) | (42,855) | (40) | (136) | (106) | (368) | (1,77) | (5,296) | (15) | (48) | (3,585) | (12,60) | (54) | (156) | (3,588) | (10,681) | (36,40) | (122,938) | (48,741) | (170,731) |
| Net Commission | 6,184 | 2,080 | 378 | 1,144 | 179 | ${ }_{4} 19$ | (597) | (1,946) | 3 | 34 | (1,569) | (10,009) | (11) | (22) | 5,275 | 7,128 | 29,93] | 56,49 | 25,32 | 34,700 |
| Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individal Agents | 3,717 | 13,173 | ${ }^{304}$ | ${ }^{873}$ | ${ }_{50}$ | ${ }^{203}$ | 211 | ${ }_{73} 3$ | ${ }^{17}$ | ${ }^{17}$ |  |  | (0) | (0) | 4,365 | 8,017 | 16,69 | 45,48 | 18,022 | 51,24 |
|  | 4,104 | 10,59 | 10 | 31 | 1 | , | 19 | 46 |  |  | 1 | 1 |  |  | 3,005 | 4,697 | 7,709 | 17,064 | 10,041 | 23,562 |
| Comporte Agents.others | 3,558 | 8,533 |  |  | 0 | $\bigcirc$ | 0 |  | 5 | 7 | 54 | 584 |  |  | 175 | 465 | 5,318 | ${ }^{12,6617}$ | 6,500 | 15,966 |
| Insuance Procers | 3,625 | 12,089 | 104 | ${ }^{373}$ | ${ }^{176}$ | 579 | 906 | 2 2481 | (3) | 59 | 1,430 | 1,465 | 4 | 134 | 1,37 | 4,67 | 26,13 | 78,958 | 28,85 | ${ }^{88,505}$ |
| Direct Uusines- -onlinec |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| MSSP (firect) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | . | 2,818 | 7.000 | 2,818 | 7,000 |
| Webagregetos | 1 | 2 |  |  |  | - | - | - | - | - | - | - | - | - | 0 | 0 | 16 | ${ }^{28}$ | 16 | 29 |
| Insuance Maresting fim | 12 | ${ }^{34}$ | 0 | 2 | $\bigcirc$ | $\bigcirc$ | ${ }^{1}$ | 2 | - | - | - | - | - | - | (0) | 2 | ${ }^{88}$ | ${ }^{171}$ | 91 | ${ }^{183}$ |
| Common Senice Centers | 2 | , |  |  |  | - |  |  | - | - |  | - | . | - |  |  | ${ }^{32}$ | 7 | 32 | 77 |
| Microagents |  |  |  |  |  |  |  |  |  |  |  | - | - | - |  |  |  |  |  |  |
| Pointof Stases (inect) | 156 | ${ }^{34}$ | 0 | 0 | (0) | 0 | - | (0) | - | - | - | - | - | - | 0 | 1 | 7.628 | 18,437 | 7,68 | 18,477 |
| Other (to be secerifec) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total | 15,174 | 44,945 | 419 | 1,280 | 227 | 787 | 1,137 | 3,263 | 18 | 83 | 2.015 | 2.050 | 44 | 134 | 8,921 | 17,810 | 66,311 | 179,500 | 73,633 | 204,092 |
| Commission and Rewards on (Excluding Reinsurance) Business written : |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Inlidia | 15,174 | 4,9,95 | ${ }^{419}$ | 1,280 | 285 | ${ }^{787}$ | 1,137 | 3,263 | ${ }^{18}$ | ${ }^{83}$ | 2,015 | 2.051 | ${ }^{44}$ | ${ }^{134}$ | 8,863 | 17,810 | 66,311 | 179,500 | 7,6,33 | 204,022 |
| Ouside ndia | - | . | $\cdot$ | - | $\cdot$ | - | $\cdot$ | - | - | - |  | - | - | - | $\cdot$ | - | - | - | - |  |

## Bajaj Allianz General Insurance Company Limited HRoA Resbstation No 13. dated 2nd M My, 200

Form NL-GCOMMISSION SCHEDULE

| (Amount in Rs. Lakhs) | Isselanneous |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Toat Heath |  | Workmen's Compensation/ |  | Pubic/ Prouuct Lability |  | Engineering |  | Aviaton |  | Crop Insurance |  | Credit Insurance |  | Other Miscellaneous segments |  | Total Miscelaneous |  | Grand Toal |  |
| Particulars | $\begin{aligned} & \text { For the quarter } \\ & \text { ended Dec } \\ & 2022 \end{aligned}$ |  | $\begin{gathered} \text { For the quarter } \\ \text { ended Dec } \\ 2022 \end{gathered}$ | $\begin{gathered} \text { Upetothe } \\ \text { operiod } \\ \text { ended } \\ 20222 \end{gathered}$ | $\begin{array}{\|c\|} \text { For the quarter } \\ \text { ended Dec } \\ 2022 \end{array}$ | $\begin{gathered} \text { Upetothe } \\ \text { sefind } \\ \text { ended } \\ 20222 \end{gathered}$ | $\left.\begin{gathered} \text { For the equater } \\ \text { ended } \\ \text { 2020ecer } \end{gathered} \right\rvert\,$ | $\begin{gathered} \text { Upetothe } \\ \text { aperiod } \\ \text { ended } \\ 20222 \end{gathered}$ | $\left.\begin{gathered} \text { For the equater } \\ \text { endedo } \\ \text { 2onecer } \end{gathered} \right\rvert\,$ |  | $\begin{array}{\|l} \text { For the quarter } \\ \text { ended Dec } \\ 2022 \end{array}$ |  | $\left.\begin{gathered} \text { For the equater } \\ \text { ended } \\ \text { 202e } \\ \hline \end{gathered} \right\rvert\,$ |  | $\begin{aligned} & \text { For the quarter } \\ & \text { ended Dec } \\ & 2022 \end{aligned}$ | $\begin{gathered} \text { Upethe the } \\ \text { apediod } \\ \text { endec } \\ 20222 \end{gathered}$ |  |  |  | $\begin{gathered} \text { Upetothe } \\ \text { seforiod } \\ \text { ended } \\ 20222 \end{gathered}$ |
| Commision A Remuneation | 5,953 | 18,26 | ${ }^{156}$ | ${ }_{43}$ | 121 | 516 | 501 | 1,736 | ${ }^{8}$ | ${ }_{56}$ | 0 | ${ }_{2}$ | ${ }^{14}$ | ${ }_{52}$ | 2,318 | 6,174 | 18,45 | 53,548 | 22,537 | 67,12 |
| Rewards | 396 | 420 | 26 | 55 | 58 | 116 | 136 | 360 | - | - | . | - | 3 | 11 | 428 | 638 | 3,480 | 5,026 | 4,102 | 6,223 |
| Distribution fees | . | . | . | . | - | . | . | . | . | . | . | . | . | . |  | . | 527 | , 50 | 527 | 1,25 |
| Gross Commision | 6,350 | 18,666 | 181 | 548 | 179 | 632 | 637 | 2,996 | s | 57 | - | 2 | 17 | 63 | 2,746 | 6,812 | 22,433 | 59,825 | 27,166 | 7,660 |
| Addic Comisision on Reinsurance Accepted | - | - | . | - | - | - | 16 | 49 | - | - | - | - | - | - | 4 | 2 | 20 | 50 | 468 | 1,270 |
| Less: Commisiono no Reinsuance ceted | (4,671) | (18,024) | (10) | (44) | (79) | (337) | (1,75) | (3,476) | (11) | (35) | (3,51) | (11,667) | (28) | (98) | (2,580) | (7,708) | (21,89) | (63,254) | (33,999) | (106,28) |
| Net Commisision | 1,678 | 642 | 172 | 504 | 101 | 295 | (522) | (1,331) | (3) | 22 | (3,551) | (11,665) | (11) | (35) | 170 | (894) | 464 | $(3,379)$ | (5,764) | ${ }^{(30,35}$ |

 piret Business - Onliea
MISPP (Oiect)
We Aggegatos
Weo Aggregator

| Insumane emakeing firm |
| :--- |
| Common Sevice Center |

Mico Agents
Point f Ssles (oriect)
$\frac{\text { Point } f \text { flass }}{\text { Oiniect) }}$
Commisision and Rewards on (Excluding
Reinsuranee) Uusiness witten
Inndia
Ouside ndia

