

Bajaj Allianz General Insurance Company Limited

IRDA Registration No 113. dated 2nd May, 2001



FORM NL-36- BUSINESS -CHANNELS WISE

Sl.No.	Channels	For the Quarter		Upto the Quarter		For the corresponding quarter of the previous year		Up to the corresponding quarter of the previous year	
		No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)
1	Individual agents	1,413,207	81,861	3,363,997	225,279	584,144	50,682	1,610,766	147,629
2	Corporate Agents - Banks	2,683,139	48,214	7,202,764	128,146	2,041,262	35,947	4,945,066	99,661
3	Corporate Agents - Others	2,254,555	28,512	3,448,338	52,670	804,330	12,707	2,053,483	35,273
4	Broker	7,004,276	179,963	11,961,756	503,563	2,303,964	151,824	6,217,700	432,516
5	Micro Agents	0	0	0	0	0	0	0	0
6	Direct Business	0	0	0	0	0	0	0	0
	-Officers/Employees	2	2	1,185	125	1,116	115	2,976	296
	-Online (Through Company Website)	204,616	2,419	364,774	7,049	61,516	2,134	175,917	6,545
	-Others	258,559	80,402	1,176,054	553,131	678,919	74,280	1,961,486	335,978
7	Common Service Centres (CSC)	63,836	384	371,416	17,621	1,184,057	37,629	2,011,440	73,005
8	Insurance Marketing Firm	4,348	263	8,278	619	655	39	1,709	108
9	Point of sales person (Direct)	382,488	17,797	935,302	44,135	116,085	4,763	335,033	12,673
10	MISP (Direct)	173,707	8,479	446,384	21,557	121,870	7,545	303,057	16,975
11	Web Aggregator	2,592	38	5,995	116	2,356	71	7,223	201
12	Referral Arrangements	0	0	0	0	0	0	0	0
13	Other (to be specified)	0	0	0	0	0	0	0	0
	Total (A)	14,445,325	448,334	29,286,243	1,554,013	7,900,274	377,737	19,625,856	1,160,860
14	Business outside India (B)	0	0	0	0	-	-	0	0
	Grand Total (A+B)	14,445,325	448,334	29,286,243	1,554,013	7,900,274	377,737	19,625,856	1,160,860

- Note:
- (a). Premium means amount of premium received from business acquired by the source
 - (b). No of Policies stand for no. of policies sold
 - (c). Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable