

# Bajaj Allianz General Insurance Company Limited

IRDA Registration No 113. dated 2nd May, 2001



## FORM NL-36- BUSINESS -CHANNELS WISE

Sl.No.	Channels	For the Quarter		Upto the Quarter		For the corresponding quarter of the previous year		Up to the corresponding quarter of the previous year	
		No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)
1	Individual agents	1,347,775	84,407	1,950,790	143,418	546,431	50,404	1,026,622	96,947
2	Corporate Agents - Banks	2,396,389	41,084	4,519,625	79,932	1,660,509	34,507	2,903,804	63,714
3	Corporate Agents - Others	677,836	14,721	1,193,783	24,159	682,066	11,978	1,249,153	22,566
4	Broker	2,696,523	151,353	4,957,480	323,600	2,169,528	140,211	3,913,736	280,692
5	Micro Agents	0	0	0	0	0	0	0	0
6	Direct Business	0	0	0	0	0	0	0	0
	-Officers/Employees	76	1	1,183	122	1,089	109	1,860	180
	-Online (Through Company Website)	97,833	2,449	160,158	4,630	60,737	2,252	114,401	4,410
	-Others	133,090	392,761	917,495	472,729	699,477	189,203	1,282,594	261,698
7	Common Service Centres (CSC)	219,272	17,189	307,580	17,237	783,102	34,981	827,383	35,376
8	Insurance Marketing Firm	2,534	222	3,930	356	761	48	1,054	69
9	Point of sales person (Direct)	326,801	15,864	552,814	26,338	105,294	4,233	218,948	7,911
10	MISP (Direct)	136,622	6,668	272,677	13,078	94,193	5,088	181,187	9,429
11	Web Aggregator	1,474	23	3,403	78	2,680	92	4,867	130
12	Referral Arrangements	0	0	0	0	0	0	0	0
13	Other (to be sepcified)	0	0	0	0	0	0	0	0
	<b>Total (A)</b>	<b>8,036,225</b>	<b>726,740</b>	<b>14,840,918</b>	<b>1,105,679</b>	<b>6,805,867</b>	<b>473,107</b>	<b>11,725,609</b>	<b>783,123</b>
14	Business outside India (B)	0	0	0	0	-	-	0	0
	<b>Grand Total (A+B)</b>	<b>8,036,225</b>	<b>726,740</b>	<b>14,840,918</b>	<b>1,105,679</b>	<b>6,805,867</b>	<b>473,107</b>	<b>11,725,609</b>	<b>783,123</b>

- Note:
- (a). Premium means amount of premium received from business acquired by the source
  - (b). No of Policies stand for no. of policies sold
  - (c). Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable