

# Bajaj Allianz General Insurance Company Limited

IRDA Registration No 113. dated 2nd May, 2001



## FORM NL-36- BUSINESS -CHANNELS WISE

Sl.No.	Channels	For the Quarter		Upto the Quarter		For the corresponding quarter of the previous year		Up to the corresponding quarter of the previous year	
		No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)
1	Individual agents	603,015	59,012	603,015	59,012	480,191	46,543	480,191	46,543
2	Corporate Agents - Banks	2,123,236	38,848	2,123,236	38,848	1,243,295	29,207	1,243,295	29,207
3	Corporate Agents - Others	515,947	9,438	515,947	9,438	567,087	10,588	567,087	10,588
4	Broker	2,260,957	172,247	2,260,957	172,247	1,744,208	140,481	1,744,208	140,481
5	Micro Agents	0	0	0	0	0	0	0	0
6	Direct Business	0	0	0	0	0	0	0	0
	-Officers/Employees	1,107	121	1,107	121	771	72	771	72
	-Online (Through Company Website)	62,325	2,181	62,325	2,181	53,664	2,159	53,664	2,159
	-Others	784,405	79,968	784,405	79,968	583,117	72,495	583,117	72,495
7	Common Service Centres (CSC)	88,308	48	88,308	48	44,281	395	44,281	395
8	Insurance Marketing Firm	1,396	134	1,396	134	293	22	293	22
9	Point of sales person (Direct)	226,013	10,474	226,013	10,474	113,654	3,677	113,654	3,677
10	MISP (Direct)	136,055	6,411	136,055	6,411	86,994	4,341	86,994	4,341
11	Web Aggregator	1,929	55	1,929	55	2,187	38	2,187	38
12	Referral Arrangements	0	0	0	0	0	0	0	0
13	Other (to be sepcified)	0	0	0	0	0	0	0	0
	<b>Total (A)</b>	<b>6,804,693</b>	<b>378,938</b>	<b>6,804,693</b>	<b>378,938</b>	<b>4,919,742</b>	<b>310,016</b>	<b>4,919,742</b>	<b>310,016</b>
14	Business outside India (B)	0	0	0	0	-	-	0	0
	<b>Grand Total (A+B)</b>	<b>6,804,693</b>	<b>378,938</b>	<b>6,804,693</b>	<b>378,938</b>	<b>4,919,742</b>	<b>310,016</b>	<b>4,919,742</b>	<b>310,016</b>

- Note:
- (a). Premium means amount of premium received from business acquired by the source
  - (b). No of Policies stand for no. of policies sold
  - (c). Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable