

Bajaj Allianz General Insurance Company Limited

IRDA Registration No 113. dated 2nd May, 2001



FORM NL-36- BUSINESS -CHANNELS WISE

Sl.No.	Channels	For the Quarter		Upto the Quarter		For the corresponding quarter of the previous year		Up to the corresponding quarter of the previous year	
		No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)
1	Individual agents	607,015	61,524	2,217,781	209,153	589,599	56,884	2,293,682	203,647
2	Corporate Agents - Banks	2,088,053	39,884	7,033,119	139,545	1,831,710	36,498	5,913,268	121,668
3	Corporate Agents - Others	657,089	13,766	2,710,572	49,039	538,106	11,869	2,661,740	42,079
4	Broker	2,440,190	169,497	8,657,890	602,013	1,775,675	138,849	6,031,289	504,343
5	Micro Agents	0	0	0	0	0	0	0	0
6	Direct Business	0	0	0	0	0	0	0	0
	-Officers/Employees	1,494	191	4,470	487	788	44	2,233	176
	-Online (Through Company Website)	71,406	2,281	247,323	8,826	62,827	2,330	258,383	9,225
	-Others	739,614	11,294	2,701,100	347,272	723,179	54,141	2,820,217	360,847
7	Common Service Centres (CSC)	1,428,498	61,886	3,439,938	134,891	312,624	15,939	1,323,615	90,628
8	Insurance Marketing Firm	943	91	2,652	199	483	37	2,613	141
9	Point of sales person (Direct)	130,384	6,078	465,417	18,751	184,873	5,537	616,130	17,834
10	MISP (Direct)	112,398	6,290	415,455	23,265	80,831	4,706	325,280	18,029
11	Web Aggregator	1,105	22	8,328	223	4,024	58	14,626	242
12	Referral Arrangements	0	0	0	0	0	0	0	0
13	Other (to be sepcified)	0	0	0	0	0	0	0	0
	Total (A)	8,278,189	372,805	27,904,045	1,533,665	6,104,719	326,892	22,263,076	1,368,859
14	Business outside India (B)	0	0	0	0	-	-	0	0
	Grand Total (A+B)	8,278,189	372,805	27,904,045	1,533,665	6,104,719	326,892	22,263,076	1,368,859

- Note:
- (a). Premium means amount of premium received from business acquired by the source
 - (b). No of Policies stand for no. of policies sold
 - (c). Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable