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ram NL--commission schevie

| Particulars | ${ }_{\text {fre }}$ |  | Marine Cargo |  | Marine tull |  | Total Marine |  | Motor OD |  | Motor |  | Total M |  | Hea |  | Personal Accid |  | Travel Insurance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{\|c\|} \hline \text { For the quarter } \\ \text { ended Dec } \\ 2022 \end{array}$ |  | $\begin{aligned} & \text { For the quarter } \\ & \text { ended Dec } \\ & 2022 \end{aligned}$ | $\begin{aligned} & \text { Up to the } \\ & \text { period } \\ & \text { ended Dec } \\ & 2022 \end{aligned}$ | $\begin{array}{\|c} \text { For the quarter } \\ \text { ended Dec } \\ 2022 \end{array}$ |  | $\begin{array}{\|l} \text { For the quarter } \\ \text { ended Dec } \\ 2022 \end{array}$ | $\begin{gathered} \text { Up tot the } \\ \text { one } \\ \text { endiod } \\ \text { nedec } \\ \hline 2022 \end{gathered}$ | $\begin{array}{\|c\|} \hline \text { For the quarter } \\ \text { ended Dec } \\ 2022 \end{array}$ |  | $\begin{array}{\|c\|} \hline \begin{array}{c} \text { For the quarter } \\ \text { ended Dec } \\ 2022 \end{array} \\ \hline \end{array}$ | $\begin{array}{\|c} \substack{\text { Up tot te te } \\ \text { endead } \\ \text { ond oece } \\ 2022} \\ \hline \end{array}$ | $\begin{array}{\|c\|} \text { For the quarter } \\ \text { ended Dec } \\ 2022 \end{array}$ |  | $\begin{array}{\|c\|} \hline \text { For the quarter } \\ \text { ended Dec } \\ 2022 \end{array}$ |  | $\begin{aligned} & \text { For the quarter } \\ & \text { ended Dec } \\ & 2022 \end{aligned}$ | $\begin{gathered} \text { Up tot the } \\ \text { oneind } \\ \text { nedidec } \\ \text { 2022 } \end{gathered}$ | $\begin{array}{\|c\|} \hline \text { For the quarter } \\ \text { ended Dec } \\ 2022 \end{array}$ |  |
| Commsision R Remuneation | 3,623 | 12,00 | 489 | 1,645 | 0 | 0 | 489 | 1,645 | 8,451 | 23,98 | 904 | 2.575 | 9,355 | 26,23 | 4,995 | 15,29 | 773 | 2,193 | 185 |  |
| Rewards | 585 | 1,12 | 37 | 74 | - | . | 37 | 74 | 2,321 | 3,268 | 112 | 158 | 2,432 | 3,425 | 281 | 261 | 34 | 48 | 82 | 112 |
| Distriution fees | . | - | . | . | . | . | . | . | 527 | 1,250 |  | - | 527 | 1,250 | . | . |  |  |  |  |
| Gross Commision | 4,208 | 13,123 | 526 | 1,719 | 0 | - | 526 | 1,19 | 11,299 | 28,216 | 1,015 | 2,732 | 12,314 | 30,949 | 5,276 | 15,500 | 806 | 2,240 | 268 | 926 |
| Addic Commssion on Reinsurance Acceped | 49 | 1,220 |  |  |  | . | - |  |  |  |  |  |  |  |  |  |  |  | - |  |
| Less: Commisision on Reinsurance Ceted | (11,3,5) | (22,50) | (94) | (37) | (1) | (119) | (95) | (993) | (4,538) | (10,84) | (5,46) | (10,981) | (9,68) | ${ }^{(21,866)}$ | (3,366) | (13,24) | (5) | (610) | (1,25) | (4,617) |
| Net Commisision | (6,559) | (28,198) | 432 | ${ }^{1,344}$ | (1) | (118) | 431 | 1,226 | 6,761 | 17,32 | $(4,130)$ | $(8,299$ | 2,631 | 9,083 | 1,910 | 2,253 | ${ }^{51}$ | 2,080 | (983) | (3,691) |


| Inavidal Agents | ${ }^{307}$ | ${ }_{1,357}$ | 239 | ${ }_{818}$ | 析 | 0 | 239 | ${ }_{818}$ | ${ }^{1,193}$ | 3,629 | 326 | 866 | 1.519 | 4,495 | 2,191 | 6,557 | ${ }^{147}$ | 468 | ${ }^{120}$ | ${ }^{43}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1,752 | 4,979 | 3 | 10 | 0 | , | ${ }^{3}$ | 10 | 481 | 1,235 | 71 | 207 | 552 | 1,422 | ${ }_{1}^{1,27}$ | 3,561 | 423 | 1,105 | 5 |  |
| Corporate Agents Others | 250 | 662 | 23 | 22 | 20 | 0 | 23 | 22 | 751 | 1,996 | 12 | 51 | 763 | 1,997 | 567 | 1.675 | 143 | 374 | ${ }_{31}$ | 119 |
| Insuance erockers | 1.870 | 6,122 | 253 | 862 | 2 | $\bigcirc$ | 253 | 86 | 7,794 | 19,27 | 529 | ${ }_{1,410}$ | 8,323 | 20,617 | 1,260 | 3,628 | ${ }_{8}$ | 291 | 110 | ${ }^{33}$ |
| Direct tusiness -Online | . | - | - | $\cdot$ | - |  | - |  |  |  | - |  |  |  | - |  | - |  |  |  |
| MSSP (rieect) |  |  |  | . | - | . | . |  | 527 | 1,250 | . |  | 527 | 1,250 | . |  | . | . | . |  |
| Wetageregatos | . | 0 | - | 0 | - | - | . | 0 | 6 | 10 | - | 0 | 6 | 10 | 0 | 0 | - | , | 0 |  |
| Insuance Maketing fim | 0 | , | 0 | $\bigcirc$ | , | - | 0 | 0 | 2 | 4 | 1 | 1 | , | 5 | 2 | 3 | 0 | 0 | 0 |  |
| Common Senice Centess |  | 0 |  | . | , | - | - | - | 12 | 30 | 10 | 26 | 23 | 56 | 11 | ${ }^{3}$ | 0 | $\bigcirc$ |  |  |
| Micro Agents | - |  | - | . |  | . | - | . |  |  |  |  |  |  |  |  |  |  |  |  |
| Pointo f Siles (irect) |  | , | . | - | - | - | - | - | 444 | 925 | 63 | 169 | 506 | 1.095 | 15 | 36 | 1 | 3 | 0 |  |
| Other (tobe specifee) | ${ }^{28}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 1 |  |
| Total | 4,208 | ${ }^{13,123}$ | 526 | 1,719 | 0 | - | 52 | 1,719 | 11,299 | 28,216 | 1,015 | 2,732 | 12,314 | 30,949 | 5,276 | 15,500 | 806 | 2,240 | 268 | 926 |
| Commission and Rewards on (Excluding Reinsurance) Business written : |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| In mida | 4,208 | 13,123 | 526 | 1,719 | $\bigcirc$ | 0 | 52 | 1,719 | 11,299 | 28,26 | 1,015 | 2,732 | 12,314 | 30,999 | 5,276 | 15,500 | 806 | 2.240 | 268 | 926 |
| Outisid India | - | $\cdot$ | $\cdot$ | $\cdot$ | $\cdots$ | - | $\cdots$ | $\cdots$ | $\cdot$ | $\cdot$ | $\cdot$ | $\cdot$ | $\cdot$ | $\cdot$ | $\cdot$ | $\cdot$ | $\cdots$ | $\cdot$ | $\cdot$ |  |

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## Bajaj Allianz General Insurance Company Limited

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| articulars | ${ }_{\text {frig }}$ |  | Marine Cargo |  | Marine tull |  | Total Marine |  | Motor od |  | Motor TP |  | Total Motor |  | Heath |  | Personal Accident |  | Travel Insurance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{\|c} \text { For the quarter } \\ \text { ended Dec } \\ 2021 \end{array}$ |  | $\begin{aligned} & \text { For the quarter } \\ & \text { ended Dec } \\ & 2021 \end{aligned}$ | $\begin{gathered} \text { Up tothe } \\ \text { onede } \\ \text { ended } \\ \text { endec } \\ 2021 \end{gathered}$ | $\begin{array}{\|c} \text { For the quarter } \\ \text { ended Dec } \\ 2021 \end{array}$ |  | $\begin{aligned} & \text { For the quarter } \\ & \text { ended Dec } \\ & 2021 \end{aligned}$ |  | $\begin{array}{\|c} \text { For the quarter } \\ \text { ended Dec } \\ 2021 \end{array}$ |  | $\begin{array}{\|c\|} \hline \text { For the quarter } \\ \text { ended Dec } \\ 2021 \end{array}$ |  | $\begin{aligned} & \text { For the quarter } \\ & \text { ended Dec } \\ & 2021 \end{aligned}$ | $\begin{gathered} \text { Up tot tete } \\ \text { onediod } \\ \text { ended } \\ 2021 \end{gathered}$ | $\begin{aligned} & \text { For the quarter } \\ & \text { ended Dec } \\ & 2021 \end{aligned}$ |  | $\begin{aligned} & \text { For the quarter } \\ & \text { ended Dec } \\ & 2021 \end{aligned}$ | $\begin{gathered} \text { Up tot the } \\ \text { oneind } \\ \text { ended } \\ 2021 \end{gathered}$ | $\begin{array}{\|c} \text { For the quarter } \\ \text { ended Dec } \\ 2021 \end{array}$ |  |
| Commision R Renuneation | 3,46 | 9,554 | 364 | 1,267 | 0 | 1 | 364 | ${ }^{1,268}$ | 7,547 | 19,311 | 976 | 2,381 | 8,523 | 21,92 | 4,094 | 12,379 | 550 | 1,493 | 141 | 258 |
| Rewards | ${ }^{45}$ | 1,365 | 18 | 12 | $\bigcirc$ | 2 | 18 | 14 | 1,75 | 4,058 | ${ }^{38}$ | 97 | 1,790 | 4,154 | 165 | 285 | 31 | 72 | 20 | 29 |
| Distribution fees | - | - | . | . | . | - | . | . | 406 | 939 | 0 | 0 | 406 | 939 | - | - | - | - |  |  |
| Gross Commission | 3,562 | 10,919 | 332 | 1,779 | 0 | 3 | 382 | 1,282 | 9,705 | 24,308 | 1,014 | 2,477 | 10,719 | 26,785 | 4,259 | 12,64 | 580 | 1,565 | 161 | 287 |
| Add: Commisision on Re:insurance ecceped | 264 | 707 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Less: Commisiono on Reinsurance Cesed | (8,837) | (32,76) | (80) | (307) | (1) | (97) | (81) | (404) | (1,28) | (3,38) | (2,13) | (5,25) | (3,431) | (8,595) | (2,477) | (11,80) | (43) | (129) | (66) | ${ }^{(1,470)}$ |
| Net Comnisision | (4,811) | (22,08) | 301 | 972 | (0) | (94) | 301 | 878 | 8,407 | 20,970 | (1,120) | (2,780) | 7,287 | 18,190 | 1,782 | 1,583 | 537 | 1,436 | (499) | (1,183) |


| Indiviuala Agens | 371 | 1,422 | \| ${ }^{234}$ | ${ }^{34} \times{ }^{744}$ | 0 | 0 | ${ }^{234}$ | [ 74 | 1,406 | [ 3,371 | - 36 | - ${ }^{24}$ | 1,768 | [ 4,241 | [ ${ }_{2}^{2,124}$ | 6, 6,29 | - ${ }^{157}$ | \| 447 | $7{ }^{73}$ | 130 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1,901 | 3,946 | 6 | $5 \quad 12$ | 0 | 1 | 1 5 | 12 | 12.518 | 1,297 | [ ${ }^{73}$ | 203 | 591 | 1,499 | 958 | 2,887 | ${ }_{178}$ | $3{ }^{375}$ | 5 |  |
| Corporate Agents Oheres | 106 | 166 |  | $5 \quad{ }^{18}$ | $\bigcirc$ | $\bigcirc$ | 5 | 18 | $8{ }^{719}$ | ${ }_{\text {1,740 }}^{1,7}$ | ${ }^{26}$ | 109 | 745 | 1,949 | ${ }_{423}$ | 1,092 | 176 | $5{ }_{512}$ | ${ }^{25}$ | 5 |
| Insurane Erockers | ${ }_{1}^{1,684}$ | 5,384 | ${ }^{137}$ | 506 | $\bigcirc$ | ${ }^{2}$ | 137 | ${ }^{508}$ | 6,435 | $5 \quad 16,457$ | 479 | 1,039 | 6,914 | 17,46 | ${ }^{746}$ | 2,683 | ${ }^{69}$ | $9 \quad 228$ | - $5^{57}$ |  |
| Direct fusiness -oonline |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| MISP (rirect) | , | , |  |  |  | . |  |  | 406 | 939 | $\bigcirc$ | 0 | 406 | 939 | - | - | . | . |  |  |
| Wet Aggeagatos | . | . | 0 | 0 |  | . | 0 | 0 | ${ }^{4}$ | 10 |  | (0) |  |  | 0 | 0 |  |  | 0 |  |
| Insuance Mareetig fim | 0 | 1 | $\bigcirc$ | 0 | - | - | $\bigcirc$ | $\bigcirc$ | ${ }^{2}$ | $3^{3}$ | 0 | 1 | ${ }^{2}$ |  | 1 | $3^{3}$ | 0 |  | $\bigcirc$ |  |
| Common Sencec Centers | - | 0 | . | - | . | . | . | . | 24 | ${ }^{95}$ | (14) | ) | 10 | 103 | (1) | ${ }^{20}$ | $\bigcirc$ | - |  |  |
| Micro Aenens |  |  | - | - | - | . | . |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Pointo f Sleses (irect) | - | (1) | ) | , | - | - | - | - | 192 | 43 | 87 | 194 | 279 | 636 | 9 | 28 | 1 | 1 | 2 1 | , |
| Other (to be sperifiel) | 0 |  |  | 0 |  |  |  |  |  |  |  |  |  |  |  |  |  |  | (0) |  |
| Total | 3,562 | 10,919 | 382 | 2 1,279 | $\bigcirc$ | ${ }^{3}$ | 382 | 1,282 | 9,705 | 24,308 | 1,014 | 2,477 | 10,719 | 26,785 | 4,259 | 12,664 | 580 | 1,565 | ${ }^{161}$ | ${ }^{287}$ |
| Commission and Rewards on (Excluding Reinsurance) Business written: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{\text {mindas }}$ | 3,562 | 10,919 | 382 | 12829 | $\bigcirc$ | ${ }^{3}$ | $3{ }^{382}$ | 1,282 | 9,705 | 24,308 | 1,014 | 2.477 | 10,79 | 26,785 | 4,259 | 12.664 | 580 | 1, 1,65 | ${ }^{161}$ | , |
| Ousise India |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


| (Amount in Rs. Lakhs) | Total Health |  | Workner's Compensation/ |  | Public/ Product Lability |  | Engineering |  | Aviation |  | Crop Insurance |  | Credit insurance |  | Other Miscellaneous segment |  | Total Miscellaneous |  | Grand Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particuars | $\begin{gathered} \text { For the quarter } \\ \text { ended Dec } \\ 2022 \end{gathered}$ | $\begin{aligned} & \text { Up to the } \\ & \text { period } \\ & \text { ended Dec } \\ & 2022 \end{aligned}$ | $\begin{gathered} \text { For the quarter } \\ \text { ended Dec } \\ 2022 \end{gathered}$ |  | $\begin{array}{\|c} \text { For the quarter } \\ \text { ended Dec } \\ 2022 \end{array}$ |  | $\begin{gathered} \text { For the quarter } \\ \text { ended Dec } \\ 2022 \end{gathered}$ | $\begin{aligned} & \text { Up to the } \\ & \text { period } \\ & \text { ended Dec } \\ & 2022 \end{aligned}$ | $\begin{array}{\|c\|} \hline \text { For the quarter } \\ \text { ended Dec } \\ 2022 \end{array}$ |  | $\begin{array}{\|c\|} \text { For the quarter } \\ \text { ended Dec } \\ 2022 \end{array}$ | $\begin{gathered} \text { Up tothe } \\ \text { Sene } \\ \text { ended } \\ \text { nedec } \\ \text { 2022 } \end{gathered}$ | $\begin{gathered} \text { For the quarter } \\ \text { ended Dec } \\ 2022 \end{gathered}$ |  | $\begin{aligned} & \text { For the quarter } \\ & \text { ended Dec } \\ & 2022 \end{aligned}$ |  | $\begin{gathered} \text { For the quarter } \\ \text { ended Dec } \\ 2022 \end{gathered}$ | $\begin{gathered} \text { Up to the } \\ \text { Sene } \\ \text { ended } \\ \text { nedec } \\ \text { 2022 } \end{gathered}$ | $\begin{array}{\|c} \text { For the quarter } \\ \text { ended Dec } \\ 2022 \end{array}$ |  |
| Commision R Remuneation | 5,953 | 18,26 | 156 | 493 | 121 | 516 | 501 | 1,736 | 8 | 56 | $\bigcirc$ | 2 | 14 | ${ }_{5} 5$ | 2,318 | 6.174 | 18,425 | ${ }_{5,548}$ | 22,537 | 67,193 |
| Rewards | 396 | 420 | 26 | 55 | 58 | 116 | 136 | 360 | - | 0 | - | . | 3 | 11 | 428 | 638 | 3,480 | 5,026 | 4,102 | 6,223 |
| MISP (irect) | . | - | - | . | - | - | . | . | . | . | . | . | - |  |  |  | 527 | 1,250 | 527 | 1,250 |
| Gross Commision | 6,350 | 18,66 | 181 | 548 | 179 | 632 | 637 | 2,096 | 8 | 57 | ${ }^{\circ}$ | 2 | 17 | 63 | 2,746 | 6,812 | 22,433 | 59,825 | 27,166 | 74,667 |
| Add: Commision on Reinsurance Accepeled |  |  |  |  |  |  | 16 | 49 |  |  |  |  |  |  | 4 | 2 | 20 | ${ }_{50}$ | 468 | 1.270 |
| Less: Commisision oneininuance Ceted | (4,671) | (18,24) | (10) | (44) | (79) | (33) | ${ }^{(1,75)}$ | ${ }^{(3,476)}$ | (11) | (35) | (3,517) | (11,67) | (28) | (98) | (2,580) | (1,708) | (21,89) | (63,54) | ${ }_{(3,3,99)}$ | (106,286) |
| Net Commisision | 1,678 | 642 | 172 | 504 | 101 | 295 | (522) | (1,331) | (3) | 22 | (3,551) | (11,65) | (11) | (35) | 170 | (894) | 464 | $(3,379)$ | (5,664) | $(30,35)$ |
| Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individal $\operatorname{Agents}$ | 2.45 | 7,468 | ${ }^{124}$ | ${ }^{382}$ | 22 | ${ }_{85}$ | 109 | 265 | (0) | (0) | - | . | . | . | 385 | ${ }^{1,141}$ | 4,617 | 13,836 | 5.163 | 16,011 |
|  | 1,566 | 4,993 | 7 | 19 | 1 | 2 | 9 | 29 | . | . | . | . | . | . | 671 | 1.864 | 2,996 | 8,950 | 4,651 | ${ }^{13,39}$ |
| Corporate Agents-Others | 740 | 2,168 | , | 1 | 0 | 1 | 0 | 0 | - | - | - | - | - | - | 92 | 241 | 1,596 | 4,358 | 1,869 | 5.043 |
| Insurane Erokes | 1,456 | 4,252 | ${ }^{47}$ | 144 | 156 | 543 | 517 | 1,802 | 8 | 57 | - | 2 | 17 | ${ }^{63}$ | 1.590 | 3,563 | 12,115 | $3{ }^{31,095}$ | 14,288 | 38,29 |
| Direct fusiness- Onlinec |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| MSPP (ireet) | , | . | - | . | . | - | . | , | - | , | - | . | - | - | . | . | 527 | 1,250 | 527 | 1,250 |
| Weetagegatars | 0 |  |  | - | . |  |  | - | , | . | . |  | . | . | 0 | $\bigcirc$ | 6 | 11 | 6 | 11 |
| Insurane Marketing fim | 2 | 4 | 0 | $\bigcirc$ | . | . | 0 | 0 | - | . | - | . | - | . | 0 | 1 | 5 | 10 | 6 | 10 |
| Common Senice Centers | 11 | ${ }^{34}$ |  |  |  | - |  | - |  |  |  |  |  | . |  | 0 | 34 | 89 | 34 | ${ }^{89}$ |
| Micro Agens |  |  | . | , | - | - | . | - | - | . | . |  | . | . | . |  |  |  |  |  |
| Pointof fales (imect) | ${ }^{16}$ | 39 | - |  | - |  | , | (0) |  |  | - |  | - |  | 0 | 0 | 52 | 1,134 | 52 | 134 |
| Onese (tobe seafifec) | 10 |  | 4 |  | 0 | $\bigcirc$ | 2 | 0 | 0 |  |  |  | . |  | 7 | 1 | 114 | 42 | 150 | 49 |
| total | 6,350 | 18,666 | 181 | 548 | 179 | 632 | 637 | 2,096 | 8 | 57 | 0 | 2 | 17 | ${ }^{63}$ | 2,76 | 6,812 | 22,433 | 59,825 | 27,166 | 74,667 |
| Commission and Rewards on (Excluding Reinsurance) Business written : |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Innta | 6,350 | 18,66 | 181 | 548 | 179 | 63 | 637 | 2.096 | 8 | 57 | $\bigcirc$ | 2 | 17 | ${ }^{63}$ | 2,746 | 6,812 | 22483 | 59,825 | 27,166 | 74,677 |
| Outide india |  |  |  |  |  |  |  | - | - | , | . |  | $\cdot$ | - | , | . | . | - | - |  |

## Bajaj Allianz General Insurance Company Limited


(B)BA」A」|Allianz (11)

Form NL-6-COMMISSION SCHEDLE

| Particuars | Toat Heath |  | Workmers Comenensation/ |  | Public/ Prouuct Libilily |  | Engineering |  | Avation |  | crop Insurance |  | Creatit nsurance |  | Other Miscellaneous segments |  | Total Miscellaneous |  | Grand Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { Up to the } \\ & \text { period } \\ & \text { ended Dec } \\ & 2021 \end{aligned}$ | $\begin{array}{\|c\|} \text { For the quarter } \\ \text { ended Dec } \\ 2021 \end{array}$ | $\begin{array}{\|c} \text { Up tot the } \\ \text { operiod } \\ \text { ended ec } \\ \text { 2021 } \end{array}$ |  |  | $\begin{array}{\|c} \text { For the quarter } \\ \text { ended Dec } \\ 2021 \end{array}$ | $\begin{array}{\|c} \text { Up tothe the } \\ \text { operiod } \\ \text { endec } \\ \text { conic } \end{array}$ |  | $\begin{gathered} \text { Up tot the } \\ \text { sefind } \\ \text { ended } \\ 2021 \\ \hline 202 \end{gathered}$ | For the quarter ended Dec 2021 |  | For the quarter ended Dec 2021 |  |  |  |  | $\begin{gathered} \text { Up tot the } \\ \text { operiod } \\ \text { ended } \\ \text { ondec } \end{gathered}$ | For the quarter <br> ended Dec <br> 2021 |  |
| Commision 8 Remuneation | 4,884 | 14,130 | 127 | 387 | 58 | 297 | 353 | 1,111 | 13 | ${ }_{91}$ | 0 | 1 | 3 | ${ }^{34}$ | 1,972 | 5,077 | ${ }_{15}^{15,35}$ | 42,20 | 19,345 | 53,642 |
| Rewards | 216 | 385 | 18 | 36 | 16 | 74 | 177 | 356 | - | 5 | . | . | 2 | 7 | 352 | ${ }^{838}$ | 2,571 | 5,856 | 3,004 | 7,234 |
| Distriutuion fees | . | . | . | - | - | - | . | . | . | - | . | . | - | - | . | . | 406 | 939 | 406 | 939 |
| Gross Commission | 5,000 | 14,515 | 145 | 422 | 75 | 371 | 530 | 1,468 | 13 | 96 | - | 1 | 5 | 40 | 2,325 | 5,916 | 18,811 | 49,614 | 22,755 | 1,815 |
| Add: Commisison on Reinsurance eccepeded | - | - | - | - | - | - | 39 | 88 | - | . | - | $\cdot$ | - | - | 3 | 13 | 42 | 101 | 306 | ${ }^{808}$ |
| Less: Commision on Reinisuance Cesed | (3,180) | (12,679) | (11) | (37) | (25) | (205) | (930) | (2,743) | (12) | (43) | (1,087) | (8,789) | (7) | (73) | (2,192) | (6,72) | (10,875 | (39,937) | (19,593) | (73,988) |
| Net Commision | 1,820 | 1,836 | 134 | 385 | 49 | 165 | (361) | ${ }^{(1,188)}$ | 1 | 53 | (1,087) | (8,788) | (2) | (32) | 136 | (843) | 7,978 | 9,778 | 3,468 | (10,424) |



