

Bajaj Allianz General Insurance Company Limited

IRDA Registration No 113. dated 2nd May, 2001



FORM NL-36- BUSINESS -CHANNELS WISE

Sl.No.	Channels	For the Quarter		Upto the Quarter		For the corresponding quarter of the previous year		Up to the corresponding quarter of the previous year	
		No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)
1	Individual agents	584,144	50,682	1,610,766	147,629	608,760	51,197	1,704,083	146,763
2	Corporate Agents - Banks	2,041,262	35,947	4,945,066	99,661	1,520,567	30,944	4,081,558	85,170
3	Corporate Agents - Others	804,330	12,707	2,053,483	35,273	575,415	11,453	2,123,634	30,210
4	Broker	2,303,964	151,824	6,217,700	432,516	1,889,810	142,866	4,255,614	365,494
5	Micro Agents	0	0	0	0	0	0	0	0
6	Direct Business	0	0	0	0	0	0	0	0
	-Officers/Employees	1,116	115	2,976	296	888	77	1,445	132
	-Online (Through Company Website)	61,516	2,134	175,917	6,545	69,584	2,354	195,556	6,895
	-Others	678,919	74,280	1,961,513	335,978	790,037	41,329	2,097,038	306,705
7	Common Service Centres (CSC)	1,184,057	37,629	2,011,440	73,005	66,851	1,934	1,010,991	74,689
8	Insurance Marketing Firm	655	39	1,709	108	821	39	2,130	105
9	Point of sales person (Direct)	116,085	4,763	335,033	12,673	183,784	5,349	431,257	12,297
10	MISP (Direct)	121,870	7,545	303,057	16,975	92,678	6,064	244,449	13,323
11	Web Aggregator	2,356	71	7,223	201	2,848	52	10,602	184
12	Referral Arrangements	0	0	0	0	0	0	0	0
13	Other (to be specified)	0	0	0	0	0	0	0	0
	Total (A)	7,900,274	377,737	19,625,883	1,160,860	5,802,043	293,657	16,158,357	1,041,969
14	Business outside India (B)	0	0	0	0	-	-	0	0
	Grand Total (A+B)	7,900,274	377,737	19,625,883	1,160,860	5,802,043	293,657	16,158,357	1,041,969

- Note:
- (a). Premium means amount of premium received from business acquired by the source
 - (b). No of Policies stand for no. of policies sold
 - (c). Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable