Bajaj Allianz General Insurance Company Limited

IRDA Registration No 113. dated 2nd May, 2001

FORM NL-36- BUSINESS -CHANNELS WISE



SI.No.	Channels For the Quarte		Quarter	Upto the Quarter		For the corresponding quarter of			
						the previous year		the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
			(Rs.Lakhs)		(Rs.Lakhs)		(Rs.Lakhs)		(Rs.Lakhs)
1	Individual agents	546,431	50,404	1,026,622	96,947	610,535	49,854	1,095,323	95,566
2	Corporate Agents - Banks	1,660,509	34,507	2,903,804	63,714	1,400,391	30,039	2,560,991	54,226
3	Corporate Agents - Others	682,066	11,978	1,249,153	22,566	594,294	10,459	1,548,219	18,757
4	Broker	2,169,528	140,211	3,913,736	280,692	1,450,254	112,491	2,365,804	222,628
5	Micro Agents	0	0	0	0	0	0	0	0
6	Direct Business	0	0	0	0	0		0	0
	-Officers/Employees	1,089	109	1,860	180	420	39	557	55
	-Online (Through Company Website)	60,737	2,252	114,401	4,410	68,983	2,341	125,972	4,541
	-Others	699,477	189,203	1,282,594	261,698	857,914	212,937	1,307,001	265,377
7	Common Service Centres (CSC)	783,102	34,981	827,383	35,376	901,109	74,846	944,140	72,756
8	Insurance Marketing Firm	761	48	1,054	69	658	37	1,309	66
9	Point of sales person (Direct)	105,294	4,233	218,948	7,911	151,768	4,113	247,473	6,948
10	MISP (Direct)	94,193	5,088	181,187	9,429	80,081	3,928	151,771	7,259
11	Web Aggregator	2,680	92	4,867	130	3,929	61	7,754	132
12	Referral Arrangements	0	0	0	0	0	0	0	0
13	Other (to be sepcified)	0	0	0	0	0	0	0	0
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	Total (A)	6,805,867	473,107	11,725,609	783,123	6,120,336	501,145	10,356,314	748,312
14	Business outside India (B)	0	0	0	0	-	-	0	0
	Grand Total (A+B)	6,805,867	473,107	11,725,609	783,123	6,120,336	501,145	10,356,314	748,312

- Note:
 (a). Premium means amount of premium received from business acquired by the source
 (b). No of Policies stand for no. of policies sold
 (c). Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable