

Bajaj Allianz General Insurance Company Limited

IRDA Registration No 113, dated 2nd May, 2001

Schedules to and forming part of the Revenue Accounts and Profit and Loss account for the year ended 31 March 2022



FORM NL-6-COMMISSION SCHEDULE

(Amount in Rs. Lakhs)

Particulars	Miscellaneous																			
	FIRE		Marine Cargo		Marine Hull		Total Marine		Motor OD		Motor TP		Total Motor		Health		Personal Accident		Travel Insurance	
	For the quarter ended Mar 2022	Up to the year ended Mar 2022	For the quarter ended Mar 2022	Up to the year ended Mar 2022	For the quarter ended Mar 2022	Up to the year ended Mar 2022	For the quarter ended Mar 2022	Up to the year ended Mar 2022	For the quarter ended Mar 2022	Up to the year ended Mar 2022	For the quarter ended Mar 2022	Up to the year ended Mar 2022	For the quarter ended Mar 2022	Up to the year ended Mar 2022	For the quarter ended Mar 2022	Up to the year ended Mar 2022	For the quarter ended Mar 2022	Up to the year ended Mar 2022	For the quarter ended Mar 2022	Up to the year ended Mar 2022
Commission & Remuneration	3,495	13,049	498	1,765	0	1	498	1,766	7,062	26,373	1,067	3,448	8,129	29,821	5,159	17,538	605	2,098	129	387
Rewards	285	1,650	55	67	(2)	0	53	67	2,783	6,841	41	137	2,824	6,978	457	741	50	122	149	177
Distribution fees	-	-	-	-	-	-	-	-	351	1,290	0	0	351	1,290	-	-	-	-	-	-
Gross Commission	3,780	14,699	553	1,832	(2)	1	551	1,833	10,196	34,504	1,108	3,585	11,304	38,089	5,616	18,279	655	2,220	278	564
Add: Commission on Re-insurance Accepted	366	1,075	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Commission on Re-insurance Ceded	(8,859)	(41,565)	(141)	(448)	(3)	(100)	(144)	(548)	(2,788)	(6,126)	(1,931)	(7,188)	(4,719)	(13,314)	(4,497)	(15,578)	(75)	(204)	(797)	(2,267)
Net Commission	(4,711)	(25,791)	412	1,384	(5)	(99)	407	1,285	7,408	28,378	(823)	(3,603)	6,585	24,775	1,118	2,702	580	2,016	(519)	(1,703)

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

Individual Agents	351	1,774	295	1,039	0	0	295	1,039	1,581	4,898	389	1,313	1,970	6,211	2,800	8,829	201	648	94	224
Corporate Agents-Banks/FLI/HFC	1,609	5,555	3	15	0	1	3	16	476	1,773	84	287	560	2,059	1,435	4,241	213	588	6	17
Corporate Agents-Others	157	323	3	20	-	0	3	20	693	2,434	28	137	721	2,571	434	1,527	145	657	14	57
Insurance Brokers	1,579	6,963	241	746	(2)	0	239	746	6,274	22,730	503	1,542	6,777	24,272	775	3,458	90	318	65	166
Direct Business - Online*	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISF (Direct)	-	-	-	-	-	-	-	-	351	1,290	0	0	351	1,290	-	-	-	-	-	-
Web Aggregators	-	-	0	0	-	-	0	0	5	15	1	1	6	16	0	0	-	-	0	0
Insurance Marketing Firm	0	1	0	0	-	-	0	1	4	0	1	1	5	2	5	0	1	5	0	0
Common Service Centers	0	0	-	-	-	-	-	-	(3)	92	13	21	10	113	32	52	(0)	0	-	-
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Point of Sales (Direct)	-	(1)	-	-	-	-	-	-	205	647	89	283	294	930	12	40	1	3	1	2
Other (to be specified)	84	84	12	12	-	-	12	12	614	621	0	1	614	622	126	128	5	5	98	98
TOTAL	3,780	14,699	553	1,832	(2)	1	551	1,833	10,196	34,504	1,108	3,585	11,304	38,089	5,616	18,279	655	2,220	278	564
Commission and Rewards on (Excluding Reinsurance) Business written :																				
In India	3,780	14,699	553	1,832	(2)	1	551	1,833	10,196	34,504	1,108	3,585	11,304	38,089	5,616	18,279	655	2,220	278	564
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

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FORM NL-6-COMMISSION SCHEDULE

(Amount in Rs. Lakhs)

Particulars	FIRE		Marine Cargo		Marine Hull		Total Marine		Miscellaneous											
	For the quarter ended Mar 2021	Up to the year ended Mar 2021	For the quarter ended Mar 2021	Up to the year ended Mar 2021	For the quarter ended Mar 2021	Up to the year ended Mar 2021	For the quarter ended Mar 2021	Up to the year ended Mar 2021	Motor OD		Motor TP		Total Motor		Health		Personal Accident		Travel Insurance	
									For the quarter ended Mar 2021	Up to the year ended Mar 2021	For the quarter ended Mar 2021	Up to the year ended Mar 2021	For the quarter ended Mar 2021	Up to the year ended Mar 2021	For the quarter ended Mar 2021	Up to the year ended Mar 2021	For the quarter ended Mar 2021	Up to the year ended Mar 2021	For the quarter ended Mar 2021	Up to the year ended Mar 2021
Commission & Remuneration	3,473	11,839	354	1,332	1	(3)	354	1,329	7,623	26,457	860	2,943	8,483	29,400	4,725	16,217	607	2,124	37	131
Rewards	280	1,454	53	59	(2)	(2)	51	57	1,480	5,112	32	125	1,511	5,238	258	495	146	225	(2)	7
Distribution fees	-	-	-	-	-	-	-	-	362	1,311	-	-	362	1,311	-	-	-	-	-	-
Gross Commission	3,752	13,294	407	1,391	(1)	(5)	406	1,386	9,464	32,880	892	3,069	10,356	35,948	4,982	16,712	753	2,349	35	139
Add: Commission on Re-insurance Accepted	126	525	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Commission on Re-insurance Ceded	(7,034)	(30,053)	(141)	(493)	(6)	(46)	(147)	(539)	(488)	(1,669)	(1,958)	(10,907)	(2,447)	(12,576)	(2,409)	(7,820)	(65)	(173)	(262)	(925)
Net Commission	(3,156)	(16,234)	266	898	(7)	(51)	259	847	8,976	31,211	(1,066)	(7,838)	7,910	23,372	2,574	8,892	688	2,176	(226)	(786)

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

Individual Agents	450	1,812	179	702	5	0	184	703	1,500	5,234	430	1,472	1,931	6,706	2,743	8,054	246	670	48	89
Corporate Agents-Banks/FII/HFC	1,739	5,527	3	14	0	1	4	14	465	1,584	80	262	545	1,846	1,124	3,964	159	511	2	8
Corporate Agents-Others	21	54	8	22	-	0	8	22	705	2,623	43	137	748	2,759	367	1,449	216	841	6	30
Insurance Brokers	1,564	5,919	201	637	(1)	(1)	200	636	6,380	21,507	275	947	6,655	22,454	938	3,364	174	365	(2)	31
Direct Business - Online ¹	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MIS (Direct)	-	-	-	-	-	-	-	-	362	1,311	-	-	362	1,311	-	-	-	-	-	-
Web Aggregators	0	0	-	-	-	-	-	-	5	33	0	0	5	33	0	2	-	0	0	0
Insurance Marketing Firm	0	1	0	0	-	-	0	0	1	6	1	2	2	8	1	3	0	1	0	0
Common Service Centers	(0)	-	-	-	-	-	-	-	76	102	(8)	5	68	107	0	0	0	0	-	-
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Point of Sales (Direct)	0	(0)	-	-	-	-	-	-	170	632	70	235	240	867	8	50	1	2	0	0
Other (to be specified)	(22)	(18)	15	15	(5)	(5)	10	11	(200)	(152)	1	9	(199)	(143)	(198)	(174)	(44)	(41)	(20)	(19)
TOTAL	3,752	13,294	407	1,391	(1)	(5)	406	1,386	9,464	32,880	892	3,069	10,356	35,948	4,982	16,712	753	2,349	35	139
Commission and Rewards on (Excluding Reinsurance) Business written :																				
In India	3,752	13,294	407	1,391	(1)	(5)	406	1,386	9,464	32,880	892	3,069	10,356	35,948	4,982	16,712	753	2,349	35	139
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

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IRDA Registration No 113, dated 2nd May, 2001

Schedules to and forming part of the Revenue Accounts and Profit and Loss account for the year ended 31 March 2022



Particulars	Miscellaneous																			
	Total Health		Workmen's Compensation/ Employer's Liability		Public/ Product Liability		Engineering		Aviation		Crop Insurance		Credit Insurance		Other Miscellaneous segment		Total Miscellaneous		Grand Total	
	For the quarter ended Mar 2022	Up to the year ended Mar 2022	For the quarter ended Mar 2022	Up to the year ended Mar 2022	For the quarter ended Mar 2022	Up to the year ended Mar 2022	For the quarter ended Mar 2022	Up to the year ended Mar 2022	For the quarter ended Mar 2022	Up to the year ended Mar 2022	For the quarter ended Mar 2022	Up to the year ended Mar 2022	For the quarter ended Mar 2022	Up to the year ended Mar 2022	For the quarter ended Mar 2022	Up to the year ended Mar 2022	For the quarter ended Mar 2022	Up to the year ended Mar 2022	For the quarter ended Mar 2022	Up to the year ended Mar 2022
Commission & Remuneration	5,893	20,023	155	541	181	478	446	1,557	12	104	0	1	48	81	1,563	6,640	16,427	59,246	20,420	74,061
Rewards	656	1,041	38	74	25	98	8	365	1	5	-	-	12	19	193	1,031	3,756	9,612	4,094	11,328
MISP (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	351	1,290	351	1,291
Gross Commission	6,549	21,064	193	615	206	576	454	1,922	13	109	0	1	60	100	1,756	7,671	20,534	70,148	24,865	86,680
Add: Commission on Re-insurance Accepted	-	-	-	-	-	-	17	104	-	-	-	-	-	-	12	25	29	129	397	1,205
Less: Commission on Re-insurance Ceded	(5,370)	(18,049)	(15)	(52)	(174)	(380)	(947)	(3,690)	(23)	(67)	(1,789)	(10,578)	(71)	(144)	(2,151)	(8,923)	(15,259)	(35,196)	(24,262)	(97,310)
Net Commission	1,179	3,015	178	563	31	197	(476)	(1,664)	(10)	42	(1,789)	(10,577)	(11)	(43)	(384)	(1,227)	5,303	15,081	999	(9,425)

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

Individual Agents	3,094	9,700	143	437	98	207	92	323	0	-	-	-	-	-	406	1,429	5,804	18,307	6,450	21,120
Corporate Agents-Banks/FII/HPC	1,653	4,846	7	23	1	3	10	32	-	-	0	1	-	-	728	2,441	2,959	9,406	4,570	14,976
Corporate Agents-Others	594	2,241	0	1	0	1	1	1	-	-	-	-	-	-	69	339	1,385	5,153	1,545	5,496
Insurance Brokers	929	3,941	40	152	107	366	321	1,536	14	110	-	(0)	60	100	561	3,469	8,810	33,946	10,627	41,655
Direct Business - Onlinec	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISP (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	351	1,290	351
Web Aggregators	0	1	-	0	-	-	-	-	-	-	-	-	-	-	-	-	0	6	17	6
Insurance Marketing Firm	2	6	0	0	-	0	-	0	-	-	-	-	-	-	0	1	3	12	4	14
Common Service Centers	32	52	-	-	-	-	-	-	-	-	-	-	-	-	0	0	42	165	42	165
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Point of Sales (Direct)	14	46	-	(0)	-	(0)	0	(0)	-	-	-	-	-	-	0	(0)	308	975	308	975
Other (to be specified)	229	232	2	2	0	0	30	29	(1)	(1)	-	-	-	-	(9)	(9)	865	876	961	972
TOTAL	6,549	21,064	193	615	206	576	454	1,922	13	109	0	1	60	100	1,756	7,671	20,534	70,148	24,865	86,680
Commission and Rewards on (Excluding Reinsurance) Business written :																				
In India	6,549	21,064	193	615	206	576	454	1,922	13	109	0	1	60	100	1,756	7,671	20,534	70,148	24,865	86,680
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

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Particulars	Miscellaneous																			
	Total Health		Workmen's Compensation/ Employer's liability		Public/ Product Liability		Engineering		Aviation		Crop Insurance		Credit Insurance		Other Miscellaneous segments		Total Miscellaneous		Grand Total	
	For the quarter ended Mar 2021	Up to the year ended Mar 2021	For the quarter ended Mar 2021	Up to the year ended Mar 2021	For the quarter ended Mar 2021	Up to the year ended Mar 2021	For the quarter ended Mar 2021	Up to the year ended Mar 2021	For the quarter ended Mar 2021	Up to the year ended Mar 2021	For the quarter ended Mar 2021	Up to the year ended Mar 2021	For the quarter ended Mar 2021	Up to the year ended Mar 2021	For the quarter ended Mar 2021	Up to the year ended Mar 2021	For the quarter ended Mar 2021	Up to the year ended Mar 2021	For the quarter ended Mar 2021	Up to the year ended Mar 2021
Commission & Remuneration	5,369	18,472	152	547	80	288	293	1,294	(2)	82	0	13	25	59	1,614	6,375	16,015	56,530	19,842	69,699
Rewards	402	727	6	43	6	46	(8)	266	0	0	-	-	6	17	138	681	2,062	7,018	2,393	8,529
Distribution fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	362	1,311	362	1,311
Gross Commission	5,771	19,200	158	590	87	334	286	1,560	(1)	83	0	13	31	76	1,751	7,056	18,439	64,859	22,597	79,539
Add: Commission on Re-insurance Accepted	-	-	-	-	-	-	19	62	-	-	-	-	-	-	-	11	19	73	144	598
Less: Commission on Re-insurance Ceded	(2,735)	(8,918)	(14)	(48)	(74)	(265)	(850)	(3,131)	(13)	(80)	(563)	(11,419)	(38)	(118)	(1,757)	(8,053)	(8,492)	(44,607)	(15,673)	(75,199)
Net Commission	3,036	10,282	144	542	12	69	(546)	(1,509)	(15)	3	(562)	(11,405)	(7)	(42)	(6)	(986)	9,966	20,325	7,068	4,937

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

Individual Agents	3,037	8,813	133	409	15	111	69	264	0	-	-	-	-	-	422	1,532	5,607	17,835	6,240	20,350
Corporate Agents-Banks/FII/HFC	1,286	4,482	7	22	1	2	11	35	-	-	0	2	-	-	689	2,305	2,539	8,695	4,282	14,236
Corporate Agents-Others	589	2,319	0	3	0	0	1	5	-	-	-	-	-	-	126	808	1,466	5,895	1,495	5,971
Insurance Brokers	1,110	3,760	29	167	71	220	187	1,235	(1)	83	0	12	31	76	521	2,411	8,602	30,417	10,366	36,972
Direct Business - Onlineec	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISP (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	362	1,311	362	1,311
Web Aggregators	0	2	-	0	-	-	-	-	-	-	-	-	-	-	0	0	5	35	5	36
Insurance Marketing Firm	1	4	0	0	-	-	-	1	-	-	-	-	-	-	0	1	4	14	4	15
Common Service Centers	0	0	-	-	-	-	-	-	-	-	-	-	-	-	0	0	68	107	68	107
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Point of Sales (Direct)	9	53	0	(0)	-	-	-	(0)	-	-	-	-	-	-	0	(0)	249	920	249	920
Other (to be specified)	(262)	(235)	(12)	(11)	0	0	18	20	(0)	(0)	-	-	-	-	(9)	(2)	(463)	(371)	(475)	(378)
	5,771	19,200	158	590	87	334	286	1,560	(1)	83	0	13	31	76	1,751	7,056	18,439	64,859	22,597	79,539
Commission and Rewards on (Excluding Reinsurance) Business written :																				
In India	5,771	19,200	158	590	87	334	286	1,560	(1)	83	0	13	31	76	1,751	7,056	18,439	64,859	22,597	79,539
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-