

Bajaj Allianz General Insurance Company Limited

IRDA Registration No 113. dated 2nd May, 2001



FORM NL-36- BUSINESS -CHANNELS WISE

Sl.No.	Channels	For the Quarter		Upto the Quarter		For the corresponding quarter of the previous year		Up to the corresponding quarter of the previous year	
		No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)
1	Individual agents	589,599	56,884	2,293,682	203,647	706,803	58,500	2,744,051	209,797
2	Corporate Agents - Banks	1,831,710	36,498	5,913,268	121,668	3,742,385	32,756	7,134,225	110,018
3	Corporate Agents - Others	538,106	11,869	2,661,740	42,079	907,399	11,987	4,263,032	52,477
4	Broker	1,775,675	138,849	6,031,289	504,343	1,529,997	124,747	5,409,811	439,080
5	Micro Agents	0	0	0	0	0	0	0	0
6	Direct Business	0	0	0	0	0	0	0	0
	-Officers/Employees	788	44	2,233	176	56	(2)	6,390	504
	-Online (Through Company Website)	62,827	2,330	258,383	9,225	61,513	2,381	252,849	9,442
	-Others	723,179	54,141	2,820,217	360,847	744,654	16,863	2,627,504	303,642
7	Common Service Centres (CSC)	312,624	15,939	1,323,615	90,628	320,939	21,161	1,571,101	99,583
8	Insurance Marketing Firm	483	37	2,613	141	1,509	61	5,129	186
9	Point of sales person (Direct)	184,873	5,537	616,130	17,834	165,544	4,590	556,446	15,480
10	MISP (Direct)	80,831	4,706	325,280	18,029	93,258	4,431	377,468	16,341
11	Web Aggregator	4,024	58	14,626	242	5,560	94	25,433	401
12	Referral Arrangements	0	0	0	0	0	0	0	0
13	Other (to be specified)	0	0	0	0	0	0	0	0
	Total (A)	6,104,719	326,891	22,263,076	1,368,859	8,279,617	277,568	24,973,439	1,256,953
14	Business outside India (B)	0	0	0	0	0	0	0	0
	Grand Total (A+B)	6,104,719	326,891	22,263,076	1,368,859	8,279,617	277,568	24,973,439	1,256,953

Note:

(a). Premium means amount of premium received from business acquired by the source

(b). No of Policies stand for no. of policies sold

(c). Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable