

Bajaj Allianz General Insurance Company Limited

IRDA Registration No 113. dated 2nd May, 2001


FORM NL-36- BUSINESS -CHANNELS WISE

Sl.No.	Channels	For the Quarter		Upto the Quarter		For the corresponding quarter of the previous year		Up to the corresponding quarter of the previous year	
		No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)
1	Individual agents	608,760	51,197	1,704,083	146,763	746,527	52,945	2,037,248	151,296
2	Corporate Agents - Banks	1,520,567	30,944	4,081,558	85,170	1,400,266	27,158	3,391,840	77,262
3	Corporate Agents - Others	575,415	11,453	2,123,634	30,210	1,268,771	13,231	3,355,633	40,490
4	Broker	1,889,810	142,866	4,255,614	365,494	1,670,278	124,611	3,879,814	314,333
5	Micro Agents	0	0	0	0	0	0	0	0
6	Direct Business	0	0	0	0	0	0	0	0
	-Officers/Employees	888	77	1,445	132	279	30	6,334	506
	-Online (Through Company Website)	69,584	2,354	195,556	6,895	66,292	2,412	191,336	7,062
	-Others	790,037	41,329	2,097,038	306,705	835,320	101,046	1,882,850	286,779
7	Common Service Centres (CSC)	66,851	1,934	1,010,991	74,689	146,700	6,512	1,250,162	78,422
8	Insurance Marketing Firm	821	39	2,130	105	1,724	50	3,620	126
9	Point of sales person (Direct)	183,784	5,349	431,257	12,297	177,417	4,482	390,902	10,891
10	MISP (Direct)	92,678	6,064	244,449	13,323	129,277	5,893	284,210	11,910
11	Web Aggregator	2,848	52	10,602	184	7,467	120	19,873	308
12	Referral Arrangements	0	0	0	0	0	0	0	0
13	Other (to be specified)	0	0	0	0	0	0	0	0
	Total (A)	5,802,043	293,657	16,158,357	1,041,969	6,450,318	338,490	16,693,822	979,385
14	Business outside India (B)	0	0	0	0	0	0	0	0
	Grand Total (A+B)	5,802,043	293,657	16,158,357	1,041,969	6,450,318	338,490	16,693,822	979,385

Note:

(a). Premium means amount of premium received from business acquired by the source

(b). No of Policies stand for no. of policies sold

(c). Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable