

**Bajaj Allianz General Insurance Company Limited**

IRDA Registration No 113, dated 2nd May, 2001

Schedules to and forming part of the Revenue Accounts and Profit and Loss account for the period ended 30 September 2021



**FORM NL-6-COMMISSION SCHEDULE**

(Amount in Rs. Lakhs)

Particulars	FIRE		Marine Cargo		Marine Hull		Total Marine		Motor OD		Motor TP		Total Motor		Health		Personal Accident		Travel Insurance	
	For the Quarter ended Sep 2021	Up to the quarter ended Sep 2021	For the Quarter ended Sep 2021	Up to the quarter ended Sep 2021	For the Quarter ended Sep 2021	Up to the quarter ended Sep 2021	For the Quarter ended Sep 2021	Up to the quarter ended Sep 2021	For the Quarter ended Sep 2021	Up to the quarter ended Sep 2021	For the Quarter ended Sep 2021	Up to the quarter ended Sep 2021	For the Quarter ended Sep 2021	Up to the quarter ended Sep 2021	For the Quarter ended Sep 2021	Up to the quarter ended Sep 2021	For the Quarter ended Sep 2021	Up to the quarter ended Sep 2021	For the Quarter ended Sep 2021	Up to the quarter ended Sep 2021
Commission & Remuneration	2,863	6,408	345	903	0	1	346	904	6,725	11,764	858	1,405	7,582	13,169	4,156	8,286	518	943	82	117
<b>Rewards</b>	<b>326</b>	<b>949</b>	<b>(4)</b>	<b>(6)</b>	<b>2</b>	<b>2</b>	<b>(2)</b>	<b>(4)</b>	<b>1,346</b>	<b>2,306</b>	<b>34</b>	<b>59</b>	<b>1,381</b>	<b>2,364</b>	<b>45</b>	<b>119</b>	<b>30</b>	<b>41</b>	<b>6</b>	<b>9</b>
Distribution fees	-	-	-	-	-	-	-	-	262	534	-	-	262	534	-	-	-	-	-	-
<b>Gross Commission</b>	<b>3,189</b>	<b>7,357</b>	<b>342</b>	<b>897</b>	<b>2</b>	<b>3</b>	<b>344</b>	<b>900</b>	<b>8,333</b>	<b>14,603</b>	<b>892</b>	<b>1,464</b>	<b>9,225</b>	<b>16,067</b>	<b>4,201</b>	<b>8,405</b>	<b>548</b>	<b>985</b>	<b>88</b>	<b>126</b>
Add: Commission on Re-insurance Accepted	287	443	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Commission on Re-insurance Ceded	(7,672)	(24,069)	(117)	(227)	(43)	(97)	(160)	(323)	(1,221)	(2,040)	(1,830)	(3,124)	(3,052)	(5,164)	(7,161)	(8,604)	(48)	(86)	(532)	(810)
<b>Net Commission</b>	<b>(4,195)</b>	<b>(16,269)</b>	<b>224</b>	<b>671</b>	<b>(40)</b>	<b>(94)</b>	<b>184</b>	<b>577</b>	<b>7,111</b>	<b>12,563</b>	<b>(938)</b>	<b>(1,660)</b>	<b>6,173</b>	<b>10,902</b>	<b>(2,959)</b>	<b>(199)</b>	<b>500</b>	<b>899</b>	<b>(445)</b>	<b>(684)</b>

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

Individual Agents	419	1,052	205	509	0	0	205	510	1,032	1,911	321	562	1,353	2,473	2,113	3,905	148	290	41	57
Corporate Agents-Banks/PII/HFC	1,421	2,545	4	7	0	0	4	8	446	779	73	130	519	909	967	1,849	146	198	4	6
Corporate Agents-Others	51	60	4	12	-	-	4	12	635	1,021	47	83	682	1,104	323	670	170	336	10	18
Insurance Brokers	1,297	3,700	128	368	2	2	130	370	5,771	10,022	373	560	6,145	10,581	779	1,937	83	159	32	44
Direct Business - Online <sup>1</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISP (Direct)	-	-	-	-	-	-	-	-	262	534	-	-	262	534	-	-	-	-	-	-
Web Aggregators	-	-	0	0	-	-	0	0	3	6	(0)	(0)	3	6	0	0	-	-	0	0
Insurance Marketing Firm	1	1	0	0	-	-	0	0	1	2	0	0	1	2	1	2	0	1	(0)	(0)
Common Service Centers	-	-	-	-	-	-	-	-	40	71	13	22	53	93	9	21	0	0	-	-
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Point of Sales (Direct)	-	(1)	-	-	-	-	-	-	142	251	64	107	206	357	9	18	1	1	0	0
Other (to be specified)	0	0	0	0	-	-	0	0	1	7	0	1	1	7	0	2	(0)	0	0	0
<b>TOTAL</b>	<b>3,189</b>	<b>7,357</b>	<b>342</b>	<b>897</b>	<b>2</b>	<b>3</b>	<b>344</b>	<b>900</b>	<b>8,333</b>	<b>14,603</b>	<b>892</b>	<b>1,464</b>	<b>9,225</b>	<b>16,067</b>	<b>4,201</b>	<b>8,405</b>	<b>548</b>	<b>985</b>	<b>88</b>	<b>126</b>
<b>Commission and Rewards on (Excluding Reinsurance) Business written :</b>																				
In India	3,189	7,357	342	897	2	3	344	900	8,333	14,603	892	1,464	9,225	16,067	4,201	8,405	548	985	88	126
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

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IRDA Registration No 113, dated 2nd May, 2001

Schedules to and forming part of the Revenue Accounts and Profit and Loss account for the period ended 30 September 2021



**FORM NL-6-COMMISSION SCHEDULE**

(Amount in Rs. Lakhs)

Particulars	FIRE		Marine Cargo		Marine Hull		Total Marine		Motor OD		Motor TP		Total Motor		Health		Personal Accident		Overseas Travel Insurance	
	For the Quarter ended Sep 2020	Up to the quarter ended Sep 2020	For the Quarter ended Sep 2020	Up to the quarter ended Sep 2020	For the Quarter ended Sep 2020	Up to the quarter ended Sep 2020	For the Quarter ended Sep 2020	Up to the quarter ended Sep 2020	For the Quarter ended Sep 2020	Up to the quarter ended Sep 2020	For the Quarter ended Sep 2020	Up to the quarter ended Sep 2020	For the Quarter ended Sep 2020	Up to the quarter ended Sep 2020	For the Quarter ended Sep 2020	Up to the quarter ended Sep 2020	For the Quarter ended Sep 2020	Up to the quarter ended Sep 2020	For the Quarter ended Sep 2020	Up to the quarter ended Sep 2020
Commission & Remuneration	2,265	5,535	260	690	(4)	(4)	256	686	5,452	10,400	1,133	1,257	6,585	11,657	4,337	7,941	581	1,003	33	54
<b>Rewards</b>	<b>149</b>	<b>736</b>	<b>16</b>	<b>(3)</b>	<b>4</b>	<b>(0)</b>	<b>19</b>	<b>(3)</b>	<b>1,305</b>	<b>2,142</b>	<b>30</b>	<b>58</b>	<b>1,335</b>	<b>2,200</b>	<b>34</b>	<b>175</b>	<b>(34)</b>	<b>95</b>	<b>(0)</b>	<b>10</b>
Distribution fees	-	-	-	-	-	-	-	-	277	477	-	-	277	477	-	-	-	-	-	-
<b>Gross Commission</b>	<b>2,414</b>	<b>6,271</b>	<b>276</b>	<b>687</b>	<b>0</b>	<b>(4)</b>	<b>276</b>	<b>683</b>	<b>7,035</b>	<b>13,019</b>	<b>1,163</b>	<b>1,315</b>	<b>8,198</b>	<b>14,333</b>	<b>4,371</b>	<b>8,115</b>	<b>547</b>	<b>1,057</b>	<b>33</b>	<b>64</b>
Add: Commission on Re-insurance Accepted	154	320	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Commission on Re-insurance Ceded	(5,894)	(16,029)	(135)	(270)	6	(30)	(130)	(300)	(380)	(658)	(1,886)	(6,666)	(2,266)	(7,324)	(1,685)	(2,055)	(37)	(77)	(250)	(409)
<b>Net Commission</b>	<b>(3,326)</b>	<b>(9,438)</b>	<b>140</b>	<b>417</b>	<b>6</b>	<b>(34)</b>	<b>146</b>	<b>383</b>	<b>6,655</b>	<b>12,361</b>	<b>(723)</b>	<b>(5,352)</b>	<b>5,932</b>	<b>7,009</b>	<b>2,686</b>	<b>6,060</b>	<b>510</b>	<b>980</b>	<b>(217)</b>	<b>(345)</b>

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

Individual Agents	436	1,039	174	372	(4)	(4)	170	368	1,109	2,489	557	633	1,666	3,122	2,189	3,704	167	319	22	19
Corporate Agents-Banks/PII/HFC	1,286	2,423	4	6	0	0	4	6	332	699	116	121	448	819	1,093	1,881	164	214	2	3
Corporate Agents-Others	11	19	3	7	-	-	3	7	537	1,108	46	50	583	1,158	407	781	218	388	2	17
Insurance Brokers	680	2,787	95	302	4	0	99	302	4,649	7,920	356	397	5,005	8,316	650	1,692	(4)	132	7	23
Direct Business - Online <sup>1</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISP (Direct)	-	-	-	-	-	-	-	-	277	477	-	-	277	477	-	-	-	-	-	-
Web Aggregators	0	0	-	-	-	-	-	-	5	22	0	0	6	22	0	1	0	0	0	0
Insurance Marketing Firm	0	1	0	0	-	-	0	0	1	3	1	1	2	4	1	2	0	0	(0)	0
Common Service Centers	-	-	-	-	-	-	-	-	(6)	(0)	9	9	3	9	-	-	-	-	-	-
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Point of Sales (Direct)	-	(0)	-	-	-	-	-	-	118	270	74	99	193	369	22	34	1	1	0	0
Other (to be specified)	1	3	0	(0)	-	-	0	(0)	11	31	5	6	16	37	9	20	1	3	0	0
<b>TOTAL</b>	<b>2,414</b>	<b>6,271</b>	<b>276</b>	<b>687</b>	<b>0</b>	<b>(4)</b>	<b>276</b>	<b>683</b>	<b>7,035</b>	<b>13,019</b>	<b>1,163</b>	<b>1,315</b>	<b>8,198</b>	<b>14,333</b>	<b>4,371</b>	<b>8,115</b>	<b>547</b>	<b>1,057</b>	<b>33</b>	<b>64</b>
<b>Commission and Rewards on (Excluding Reinsurance) Business written :</b>																				
In India	2,414	6,271	276	687	0	(4)	276	683	7,035	13,019	1,163	1,315	8,198	14,333	4,371	8,115	547	1,057	33	64
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

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(Amount in Rs. Lakhs)

Particulars	Total Health		Workmen's Compensation/ Employer's Liability		Public/ Product Liability		Engineering		Aviation		Crop Insurance		Credit Insurance		Other Miscellaneous segment		Total Miscellaneous		Grand Total	
	For the Quarter ended Sep 2021	Up to the quarter ended Sep 2021	For the Quarter ended Sep 2021	Up to the quarter ended Sep 2021	For the Quarter ended Sep 2021	Up to the quarter ended Sep 2021	For the Quarter ended Sep 2021	Up to the quarter ended Sep 2021	For the Quarter ended Sep 2021	Up to the quarter ended Sep 2021	For the Quarter ended Sep 2021	Up to the quarter ended Sep 2021	For the Quarter ended Sep 2021	Up to the quarter ended Sep 2021	For the Quarter ended Sep 2021	Up to the quarter ended Sep 2021	For the Quarter ended Sep 2021	Up to the quarter ended Sep 2021	For the Quarter ended Sep 2021	Up to the quarter ended Sep 2021
Commission & Remuneration	4,756	9,346	125	260	69	239	388	759	31	78	0	0	20	30	1,570	3,105	14,540	26,985	17,748	34,297
<b>Rewards</b>	<b>80</b>	<b>170</b>	<b>8</b>	<b>18</b>	<b>17</b>	<b>57</b>	<b>63</b>	<b>179</b>	<b>(0)</b>	<b>5</b>	<b>-</b>	<b>-</b>	<b>2</b>	<b>5</b>	<b>202</b>	<b>486</b>	<b>1,754</b>	<b>3,285</b>	<b>2,078</b>	<b>4,230</b>
Distribution fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	262	534	262	534
<b>Gross Commission</b>	<b>4,837</b>	<b>9,516</b>	<b>133</b>	<b>278</b>	<b>86</b>	<b>296</b>	<b>451</b>	<b>937</b>	<b>31</b>	<b>83</b>	<b>0</b>	<b>0</b>	<b>22</b>	<b>35</b>	<b>1,772</b>	<b>3,591</b>	<b>16,555</b>	<b>30,803</b>	<b>20,088</b>	<b>39,060</b>
Add: Commission on Re-insurance Accepted	-	-	-	-	-	-	16	49	-	-	-	-	-	-	10	10	26	58	313	502
Less: Commission on Re-insurance Ceded	(7,741)	(9,500)	(10)	(27)	(31)	(180)	(823)	(1,813)	(11)	(31)	(7,827)	(7,702)	(40)	(66)	(1,931)	(4,580)	(21,465)	(29,062)	(29,297)	(53,454)
<b>Net Commission</b>	<b>(2,904)</b>	<b>16</b>	<b>123</b>	<b>251</b>	<b>55</b>	<b>116</b>	<b>(356)</b>	<b>(826)</b>	<b>20</b>	<b>52</b>	<b>(7,827)</b>	<b>(7,702)</b>	<b>(18)</b>	<b>(30)</b>	<b>(150)</b>	<b>(980)</b>	<b>(4,884)</b>	<b>1,800</b>	<b>(8,895)</b>	<b>(13,892)</b>

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

Individual Agents	2,302	4,253	97	190	18	93	77	137	-	-	-	-	-	-	346	649	4,193	7,794	4,817	9,355
Corporate Agents-Banks/PII/HFC	1,117	2,053	6	10	1	1	9	12	-	-	0	0	-	-	581	1,066	2,233	4,052	3,658	6,604
Corporate Agents-Others	503	1,024	0	1	0	1	0	0	-	-	-	-	-	-	76	151	1,263	2,281	1,318	2,353
Insurance Brokers	893	2,140	29	77	66	201	364	788	31	83	(0)	(0)	22	35	769	1,725	8,320	15,631	9,747	19,701
Direct Business - Online <sup>1</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISP (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	262	534	262	534
Web Aggregators	0	0	0	0	-	-	-	-	-	-	-	-	-	-	0	0	3	7	3	7
Insurance Marketing Firm	1	3	0	0	-	0	-	-	-	-	-	-	-	-	0	0	3	6	3	6
Common Service Centers	9	21	-	-	-	-	-	-	-	-	-	-	-	-	0	0	62	114	62	114
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Point of Sales (Direct)	10	20	-	(0)	-	(0)	-	(0)	-	-	-	-	-	-	0	(1)	216	377	216	376
Other (to be specified)	0	2	(0)	(0)	0	0	(0)	(0)	-	-	-	-	-	-	0	1	2	10	2	10
<b>TOTAL</b>	<b>4,837</b>	<b>9,516</b>	<b>133</b>	<b>278</b>	<b>86</b>	<b>296</b>	<b>451</b>	<b>937</b>	<b>31</b>	<b>83</b>	<b>0</b>	<b>0</b>	<b>22</b>	<b>35</b>	<b>1,772</b>	<b>3,591</b>	<b>16,555</b>	<b>30,803</b>	<b>20,088</b>	<b>39,060</b>
<b>Commission and Rewards on (Excluding Reinsurance) Business written :</b>																				
In India	4,837	9,516	133	278	86	296	451	937	31	83	0	0	22	35	1,772	3,591	16,555	30,803	20,088	39,060
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

**Bajaj Allianz General Insurance Company Limited**

IRDA Registration No 113, dated 2nd May, 2001

Schedules to and forming part of the Revenue Accounts and Profit and Loss account for the period ended 30 September 2021



**FORM NL-6-COMMISSION SCHEDULE**

(Amount in Rs. Lakhs)

Particulars	Total Health		Workmen's Compensation/ Employer's liability		Public/ Product Liability		Engineering		Aviation		Crop Insurance		Credit Insurance		Other Miscellaneous segments		Total Miscellaneous		Grand Total	
	For the Quarter ended Sep 2020	Up to the quarter ended Sep 2020	For the Quarter ended Sep 2020	Up to the quarter ended Sep 2020	For the Quarter ended Sep 2020	Up to the quarter ended Sep 2020	For the Quarter ended Sep 2020	Up to the quarter ended Sep 2020	For the Quarter ended Sep 2020	Up to the quarter ended Sep 2020	For the Quarter ended Sep 2020	Up to the quarter ended Sep 2020	For the Quarter ended Sep 2020	Up to the quarter ended Sep 2020	For the Quarter ended Sep 2020	Up to the quarter ended Sep 2020	For the Quarter ended Sep 2020	Up to the quarter ended Sep 2020	For the Quarter ended Sep 2020	Up to the quarter ended Sep 2020
Commission & Remuneration	4,951	8,997	135	275	48	165	409	687	38	48	1	2	11	25	1,364	2,922	13,541	24,779	16,062	30,999
<b>Rewards</b>	(0)	239	7	22	3	31	123	187	(0)	(0)	-	-	(2)	8	114	330	1,581	3,017	1,750	3,750
Distribution fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	277	477	277	477
<b>Gross Commission</b>	<b>4,950</b>	<b>9,236</b>	<b>142</b>	<b>297</b>	<b>51</b>	<b>196</b>	<b>532</b>	<b>874</b>	<b>38</b>	<b>48</b>	<b>1</b>	<b>2</b>	<b>9</b>	<b>32</b>	<b>1,478</b>	<b>3,253</b>	<b>15,400</b>	<b>28,272</b>	<b>18,090</b>	<b>35,226</b>
Add: Commission on Re-insurance Accepted	-	-	-	-	-	-	14	29	-	-	-	-	-	-	3	11	17	40	171	360
Less: Commission on Re-insurance Ceded	(1,972)	(2,542)	(14)	(27)	(55)	(174)	(944)	(1,688)	(20)	(43)	(7,977)	(7,822)	(38)	(60)	(2,727)	(4,702)	(16,013)	(24,383)	(22,036)	(40,711)
<b>Net Commission</b>	<b>2,978</b>	<b>6,695</b>	<b>128</b>	<b>270</b>	<b>(3)</b>	<b>22</b>	<b>(398)</b>	<b>(785)</b>	<b>17</b>	<b>5</b>	<b>(7,976)</b>	<b>(7,820)</b>	<b>(29)</b>	<b>(28)</b>	<b>(1,245)</b>	<b>(1,439)</b>	<b>(596)</b>	<b>3,929</b>	<b>(3,775)</b>	<b>(5,125)</b>

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

Individual Agents	2,377	4,042	99	194	14	82	73	125	(0)	(0)	-	-	-	-	368	739	4,597	8,306	5,203	9,713
Corporate Agents-Banks/PII/HFC	1,260	2,099	6	9	0	1	10	17	-	-	1	1	-	-	523	985	2,248	3,931	3,538	6,360
Corporate Agents-Others	627	1,186	1	2	0	0	1	3	-	-	-	-	-	-	141	453	1,353	2,802	1,367	2,828
Insurance Brokers	653	1,848	36	91	37	113	449	727	38	48	-	1	9	32	442	1,070	6,669	12,246	7,447	15,334
Direct Business - Online <sup>1</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISP (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	277	477	277	477
Web Aggregators	0	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	6	24	6	24
Insurance Marketing Firm	1	2	(0)	0	-	-	0	1	-	-	-	-	-	-	0	0	2	7	2	7
Common Service Centers	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	3	9	3	9
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Point of Sales (Direct)	23	35	-	(0)	-	-	-	(0)	-	-	-	-	-	-	0	(0)	215	404	215	404
Other (to be specified)	10	22	0	1	-	0	0	2	-	-	-	-	-	-	4	5	30	67	31	70
<b>TOTAL</b>	<b>4,950</b>	<b>9,236</b>	<b>142</b>	<b>297</b>	<b>51</b>	<b>196</b>	<b>532</b>	<b>874</b>	<b>38</b>	<b>48</b>	<b>1</b>	<b>2</b>	<b>9</b>	<b>32</b>	<b>1,478</b>	<b>3,253</b>	<b>15,400</b>	<b>28,272</b>	<b>18,090</b>	<b>35,226</b>
<b>Commission and Rewards on (Excluding Reinsurance) Business written :</b>																				
In India	4,950	9,236	142	297	51	196	532	874	38	48	1	2	9	32	1,478	3,253	15,400	28,272	18,090	35,226
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-