

Schedules to and forming part of the Revenue Accounts and Profit and Loss account for the quarter ended 30 June 2021

FORM NL-6-COMMISSION SCHEDULE
COMMISSION -

Particulars	Miscellaneous																	Total
	Fire	Marine			Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others	Total Miscellaneous	
		Marine Cargo	Marine Others	Marine Total														
For the quarter ended 30 June 2021	For the quarter ended 30 June 2021	For the quarter ended 30 June 2021	For the quarter ended 30 June 2021	For the quarter ended 30 June 2021	For the quarter ended 30 June 2021	For the quarter ended 30 June 2021	For the quarter ended 30 June 2021	For the quarter ended 30 June 2021	For the quarter ended 30 June 2021	For the quarter ended 30 June 2021	For the quarter ended 30 June 2021	For the quarter ended 30 June 2021	For the quarter ended 30 June 2021	For the quarter ended 30 June 2021	For the quarter ended 30 June 2021	For the quarter ended 30 June 2021	For the quarter ended 30 June 2021	
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)
Commission paid																		
Direct	416,769	55,583	42	55,625	627,010	57,177	684,187	14,499	21,054	48,663	5,201	43,684	424,221	1,379	4	181,917	1,424,809	1,897,203
Add: Re-insurance Accepted	15,604	-	-	-	-	-	-	-	-	3,268	-	-	-	-	-	-	3,268	18,872
Less: Commission on Re-insurance Ceded	1,639,713	10,939	5,398	16,337	81,853	129,400	211,253	1,646	14,937	98,998	1,982	3,786	172,111	2,603	(12,515)	264,915	759,716	2,415,766
Net Commission	(1,207,340)	44,644	(5,356)	39,288	545,157	(72,223)	472,934	12,853	6,117	(47,067)	3,219	39,898	252,110	(1,224)	12,519	(82,998)	668,361	(499,691)
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																		
Agents	63,170	30,482	10	30,493	99,360	28,365	127,725	9,327	7,482	5,766	-	14,215	181,973	-	-	30,283	376,770	470,432
Brokers	239,785	23,931	5	23,936	415,309	19,543	434,852	4,696	13,481	42,549	5,201	7,596	116,981	1,379	-	95,343	722,078	985,799
Corporate Agency	113,284	1,067	27	1,094	71,891	9,251	81,142	441	84	348	-	21,821	123,832	-	4	56,000	283,672	398,050
Referral	530	103	-	103	40,450	18	40,468	35	7	-	-	52	1,435	-	-	292	42,289	42,922
Others (pl. specify)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL (B)	416,769	55,583	42	55,625	627,010	57,177	684,187	14,499	21,054	48,663	5,201	43,684	424,221	1,379	4	181,917	1,424,809	1,897,203

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	Fire	Marine			Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others	Total Miscellaneous	
		Marine Cargo	Marine Others	Marine Total														
For the quarter ended 30 June 2020	For the quarter ended 30 June 2020	For the quarter ended 30 June 2020	For the quarter ended 30 June 2020	For the quarter ended 30 June 2020	For the quarter ended 30 June 2020	For the quarter ended 30 June 2020	For the quarter ended 30 June 2020	For the quarter ended 30 June 2020	For the quarter ended 30 June 2020	For the quarter ended 30 June 2020	For the quarter ended 30 June 2020	For the quarter ended 30 June 2020	For the quarter ended 30 June 2020	For the quarter ended 30 June 2020	For the quarter ended 30 June 2020	For the quarter ended 30 June 2020	For the quarter ended 30 June 2020	
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)
Commission paid																		
Direct	385,670	41,138	(427)	40,711	598,370	15,145	613,515	15,524	14,481	34,190	1,077	51,066	377,526	2,341	90	177,415	1,287,225	1,713,606
Add: Re-insurance Accepted	16,580	-	-	-	-	-	-	-	-	1,561	-	-	-	-	-	723	2,284	18,864
Less: Commission on Re-insurance Ceded	1,013,454	13,422	3,575	16,997	27,794	477,966	505,760	1,318	11,925	74,477	2,296	4,067	52,915	2,225	(15,463)	197,515	837,035	1,867,486
Net Commission	(611,204)	27,716	(4,002)	23,714	570,576	(462,821)	107,755	14,206	2,556	(38,726)	(1,219)	46,999	324,611	116	15,553	(19,377)	452,474	(135,016)
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																		
Agents	60,432	19,824	(68)	19,754	154,873	10,148	165,021	9,575	6,854	5,431	-	15,394	153,603	-	-	37,252	393,129	473,317
Brokers	210,395	20,642	(376)	20,266	316,484	4,050	320,534	5,432	7,597	27,817	1,077	13,586	104,374	2,341	58	62,664	545,482	776,143
Corporate Agency	114,473	639	18	657	93,763	920	94,682	452	30	870	-	22,053	117,768	-	32	77,412	313,300	428,430
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Others (pl. specify)	369	33	-	33	33,250	27	33,277	64	72	-	-	33	1,781	-	-	86	35,314	35,717
TOTAL (B)	385,670	41,138	(427)	40,711	598,370	15,145	613,515	15,524	14,481	34,190	1,077	51,066	377,526	2,341	90	177,415	1,287,225	1,713,606

Particulars	Marine				Miscellaneous													Total Miscellaneous For the period ended 30 June 2021	Total For the period ended 30 June 2021
	Fire	Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others			
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(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)			
Commission paid																			
Direct	416,769	55,583	42	55,625	627,010	57,177	684,187	14,499	21,054	48,663	5,201	43,684	424,221	1,379	4	181,917	1,424,809	1,897,203	
Add: Re-insurance Accepted	15,604	-	-	-	-	-	-	-	-	3,268	-	-	-	-	-	-	-	3,268	18,872
Less: Commission on Re-insurance Ceded	1,639,713	10,939	5,398	16,337	81,853	129,400	211,253	1,646	14,937	98,998	1,982	3,786	172,111	2,603	(12,515)	264,915	759,716	2,415,766	
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Corporate Agency	113,284	1,067	27	1,094	71,891	9,251	81,142	441	84	348	-	21,821	123,832	-	4	56,000	283,672	398,050	
Referral	530	103	-	103	40,450	18	40,468	35	7	-	-	52	1,435	-	-	292	42,289	42,922	
Others (pl. specify)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL (B)	416,769	55,583	42	55,625	627,010	57,177	684,187	14,499	21,054	48,663	5,201	43,684	424,221	1,379	4	181,917	1,424,809	1,897,203	

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Commission paid																			
Direct	385,670	41,138	(427)	40,711	598,370	15,145	613,515	15,524	14,481	34,190	1,077	51,066	377,526	2,341	90	177,415	1,287,225	1,713,606	
Add: Re-insurance Accepted	16,580	-	-	-	-	-	-	-	-	1,561	-	-	-	-	-	723	-	2,284	18,864
Less: Commission on Re-insurance Ceded	1,013,454	13,422	3,575	16,997	27,794	477,966	505,760	1,318	11,925	74,477	2,296	4,067	52,915	2,225	(15,463)	197,515	837,035	1,867,486	
Net Commission	(611,204)	27,716	(4,002)	23,714	570,576	(462,821)	107,755	14,206	2,556	(38,726)	(1,219)	46,999	324,611	116	15,553	(19,377)	452,474	(135,016)	
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Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Others (pl. specify)	369	33	-	33	33,250	27	33,277	64	-	72	-	33	1,781	-	-	86	35,314	35,717	
TOTAL (B)	385,670	41,138	(427)	40,711	598,370	15,145	613,515	15,524	14,481	34,190	1,077	51,066	377,526	2,341	90	177,415	1,287,225	1,713,606	