

**PERIODIC DISCLOSURES**

**FORM NL-40 Business Acquisition through different channels**



**Insurer: Bajaj Allianz General Insurance Co. Ltd.**

**Date: 31 Dec 2020**

*(Rs in Lakhs)*

Sl.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual Agents	927,845	57,625	1,045,031	64,072	2,444,632	163,002	3,043,286	188,580
2	<b>Corporate Agents</b>	<b>2,669,037</b>	<b>40,389</b>	<b>2,786,374</b>	<b>49,111</b>	<b>6,747,473</b>	<b>117,753</b>	<b>7,322,782</b>	<b>146,056</b>
2a	Banks	2,020,744	30,654	2,111,043	38,722	5,343,346	88,975	5,673,150	110,819
2b	Others	648,293	9,734	675,331	10,389	1,404,127	28,778	1,649,632	35,237
3	Brokers	1,606,689	127,630	2,403,386	125,443	4,629,110	383,981	7,182,693	351,298
4	Referral Arrangements	-	-	-	-	-	-	-	-
5	Direct Business	897,469	103,211	528,766	57,579	2,062,862	293,380	2,052,016	304,442
6	Others	349,278	9,636	318,739	8,562	809,745	21,269	1,026,662	22,997
<b>Total</b>		<b>6,450,318</b>	<b>338,490</b>	<b>7,082,296</b>	<b>304,767</b>	<b>16,693,822</b>	<b>979,385</b>	<b>20,627,439</b>	<b>1,013,373</b>