

Schedules to and forming part of the Revenue Accounts and Profit and Loss account for the period ended 30 September 2020

FORM NL-6-COMMISSION SCHEDULE
COMMISSION -

Particulars	COMMISSION -																	Total
	Fire	Marine			Miscellaneous							Total Miscellaneous	Total					
		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation			Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	
For the quarter ended 30 Sep 2020	For the quarter ended 30 Sep 2020	For the quarter ended 30 Sep 2020	For the quarter ended 30 Sep 2020	For the quarter ended 30 Sep 2020	For the quarter ended 30 Sep 2020	For the quarter ended 30 Sep 2020	For the quarter ended 30 Sep 2020	For the quarter ended 30 Sep 2020	For the quarter ended 30 Sep 2020	For the quarter ended 30 Sep 2020	For the quarter ended 30 Sep 2020	For the quarter ended 30 Sep 2020	For the quarter ended 30 Sep 2020	For the quarter ended 30 Sep 2020	For the quarter ended 30 Sep 2020	For the quarter ended 30 Sep 2020	For the quarter ended 30 Sep 2020	
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)
Commission paid																		
Direct	241,411	27,559	15	27,574	703,489	116,311	819,800	14,206	5,128	53,217	3,761	54,664	440,380	907	95	147,838	1,539,996	1,808,981
Add: Re-insurance Accepted	15,441	-	-	-	-	-	-	-	-	1,359	-	-	-	-	-	333	1,692	17,133
Less: Commission on Re-insurance Ceded	589,411	13,542	(577)	12,965	38,000	188,645	226,645	1,381	5,468	94,369	2,048	3,674	193,526	3,821	797,676	272,650	1,601,258	2,203,634
Net Commission	(332,559)	14,017	592	14,609	665,489	(72,334)	593,155	12,825	(340)	(39,793)	1,713	50,990	246,854	(2,914)	(797,581)	(124,479)	(59,570)	(377,520)
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																		
Agents	43,692	17,394	(378)	17,016	123,549	63,593	187,141	9,943	1,394	7,289	(4)	16,856	224,143	1	(1)	37,186	483,945	544,653
Brokers	67,315	9,441	376	9,817	450,318	36,508	486,826	3,541	3,686	44,873	3,765	(383)	63,885	907	(0)	44,173	651,270	728,403
Corporate Agency	129,708	677	17	694	86,959	16,133	103,093	672	48	1,053	-	38,178	150,497	-	95	66,400	360,041	490,443
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Others (pl. specify)	696	47	-	47	42,663	78	42,741	51	-	2	-	12	1,855	-	-	81	44,741	45,484
TOTAL (B)	241,411	27,559	15	27,574	703,489	116,311	819,800	14,206	5,128	53,217	3,761	54,664	440,380	907	95	147,838	1,539,996	1,808,981

Particulars	COMMISSION -																	Total	
	Fire	Marine			Miscellaneous							Total Miscellaneous	Total						
		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation			Personal Accident	Health Insurance	Credit Insurance	Crop Insurance		Others
For the quarter ended 30 Sep 2019	For the quarter ended 30 Sep 2019	For the quarter ended 30 Sep 2019	For the quarter ended 30 Sep 2019	For the quarter ended 30 Sep 2019	For the quarter ended 30 Sep 2019	For the quarter ended 30 Sep 2019	For the quarter ended 30 Sep 2019	For the quarter ended 30 Sep 2019	For the quarter ended 30 Sep 2019	For the quarter ended 30 Sep 2019	For the quarter ended 30 Sep 2019	For the quarter ended 30 Sep 2019	For the quarter ended 30 Sep 2019	For the quarter ended 30 Sep 2019	For the quarter ended 30 Sep 2019	For the quarter ended 30 Sep 2019	For the quarter ended 30 Sep 2019	For the quarter ended 30 Sep 2019	
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)
Commission paid																			
Direct	223,605	44,013	(97)	43,916	810,824	102,369	913,193	14,044	4,150	27,517	(47)	81,083	377,410	353	-	275,241	1,692,944	1,960,465	
Add: Re-insurance Accepted	14,705	-	-	-	-	-	-	-	-	1,831	-	-	-	-	-	152	1,983	16,688	
Less: Commission on Re-insurance Ceded	328,181	8,868	492	9,360	(125,877)	21,728	(104,149)	1,333	9,486	60,483	678	5,128	331,874	3,212	714,159	542,092	1,564,296	1,901,837	
Net Commission	(89,871)	35,145	(589)	34,556	936,701	80,641	1,017,342	12,711	(5,336)	(31,135)	(725)	75,955	45,536	(2,859)	(714,159)	(266,699)	130,631	75,316	
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																			
Agents	33,562	16,209	4	16,211	213,829	58,312	272,139	11,038	1,392	5,291	(7)	18,885	193,919	-	(1)	35,444	538,098	587,872	
Brokers	63,668	27,057	(145)	26,912	415,470	28,086	443,555	2,183	2,694	20,631	(38)	5,919	75,491	352	-	66,667	617,456	708,036	
Corporate Agency	126,335	744	45	789	131,975	13,317	147,293	816	64	1,390	-	56,190	105,983	-	-	173,037	484,371	612,114	
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Others (pl. specify)	19	3	-	3	49,549	654	50,203	8	-	6	-	87	2,017	-	-	97	52,422	52,442	
TOTAL (B)	223,605	44,013	(97)	43,916	810,824	102,369	913,193	14,044	4,150	27,517	(47)	81,083	377,410	353	-	275,241	1,692,944	1,960,465	

Particulars	Marine				Miscellaneous												Total Miscellaneous	Total	
	Fire Upto the half year ended 30 Sep 2020	Marine Cargo Upto the half year ended 30 Sep 2020	Marine Others Upto the half year ended 30 Sep 2020	Marine Total Upto the half year ended 30 Sep 2020	Motor OD Upto the half year ended 30 Sep 2020	Motor TP Upto the half year ended 30 Sep 2020	Motor Total Upto the half year ended 30 Sep 2020	Worksmens' Compensation Upto the half year ended 30 Sep 2020	Public/Product Liability Upto the half year ended 30 Sep 2020	Engineering Upto the half year ended 30 Sep 2020	Aviation Upto the half year ended 30 Sep 2020	Personal Accident Upto the half year ended 30 Sep 2020	Health Insurance Upto the half year ended 30 Sep 2020	Credit Insurance Upto the half year ended 30 Sep 2020	Crop Insurance Upto the half year ended 30 Sep 2020	Others Upto the half year ended 30 Sep 2020			
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)
Commission paid																			
Direct	627,081	68,697	(412)	68,285	1,301,859	131,456	1,433,315	29,730	19,609	87,407	4,838	105,730	817,906	3,248	185	325,253	2,827,221	3,522,587	
Add: Re-insurance Accepted	32,021	-	-	29,962	65,794	666,611	732,405	2,699	17,393	2,920	4,344	7,741	246,441	6,046	782,213	470,165	2,438,293	35,997	
Less: Commission on Re-insurance Ceded	1,602,865	26,964	2,998	29,962	65,794	666,611	732,405	2,699	17,393	168,846	4,344	7,741	246,441	6,046	782,213	470,165	2,438,293	4,071,120	
Net Commission	(943,763)	41,733	(3,410)	38,323	1,236,065	(535,155)	700,910	27,031	2,216	(78,519)	494	97,989	571,465	(2,798)	(782,028)	(143,856)	392,904	(512,536)	
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																			
Agents	104,124	37,217	(446)	36,771	278,422	73,740	352,162	19,518	8,248	12,720	(4)	32,251	377,746	-	-	74,437	877,073	1,017,968	
Brokers	277,711	30,083	0	30,083	766,802	40,558	807,360	8,973	11,283	72,690	4,842	13,203	168,259	3,248	58	106,837	1,196,752	1,504,546	
Corporate Agency	244,180	1,317	34	1,351	180,722	17,053	197,775	1,124	78	1,923	-	60,231	268,265	-	127	143,812	673,341	918,872	
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Others (pl. specify)	1,066	80	-	80	75,913	106	76,018	115	-	74	-	45	3,636	-	-	167	80,055	81,201	
TOTAL (B)	627,081	68,697	(412)	68,285	1,301,859	131,456	1,433,315	29,730	19,609	87,407	4,838	105,730	817,906	3,248	185	325,253	2,827,221	3,522,587	

Particulars	Marine				Miscellaneous												Total Miscellaneous	Total	
	Fire Upto the half year ended 30 Sep 2019	Marine Cargo Upto the half year ended 30 Sep 2019	Marine Others Upto the half year ended 30 Sep 2019	Marine Total Upto the half year ended 30 Sep 2019	Motor OD Upto the half year ended 30 Sep 2019	Motor TP Upto the half year ended 30 Sep 2019	Motor Total Upto the half year ended 30 Sep 2019	Worksmens' Compensation Upto the half year ended 30 Sep 2019	Public/Product Liability Upto the half year ended 30 Sep 2019	Engineering Upto the half year ended 30 Sep 2019	Aviation Upto the half year ended 30 Sep 2019	Personal Accident Upto the half year ended 30 Sep 2019	Health Insurance Upto the half year ended 30 Sep 2019	Credit Insurance Upto the half year ended 30 Sep 2019	Crop Insurance Upto the half year ended 30 Sep 2019	Others Upto the half year ended 30 Sep 2019			
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)
Commission paid																			
Direct	557,733	117,292	509	117,801	1,672,847	188,020	1,860,867	34,190	17,749	68,935	(676)	154,271	781,663	333	40	571,489	3,488,861	4,164,395	
Add: Re-insurance Accepted	22,208	-	-	-	-	-	-	-	-	4,489	-	-	-	-	-	153	4,642	31,850	
Less: Commission on Re-insurance Ceded	1,790,811	21,607	5,630	27,237	(87,527)	39,179	(48,348)	2,751	13,622	116,582	2,434	10,510	588,323	3,903	767,389	1,348,863	2,806,029	4,624,077	
Net Commission	(1,205,870)	95,685	(5,121)	90,564	1,760,374	148,841	1,909,215	31,439	4,127	(43,158)	(3,110)	143,761	193,340	(3,570)	(767,349)	(777,221)	687,474	(427,832)	
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																			
Agents	89,618	46,015	(19)	45,996	403,377	104,731	508,109	23,322	8,487	14,906	(58)	35,592	359,521	-	-	71,103	1,020,980	1,156,594	
Brokers	216,744	69,236	460	69,696	912,104	55,418	967,522	9,200	9,138	51,214	(617)	12,621	203,083	579	40	149,558	1,402,338	1,688,778	
Corporate Agency	251,212	2,036	69	2,104	256,181	27,185	283,365	1,651	124	2,757	-	105,934	215,031	(246)	-	350,599	959,214	1,212,531	
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Others (pl. specify)	159	5	-	5	101,185	687	101,872	17	-	59	-	124	4,029	-	228	106,329	106,493		
TOTAL (B)	557,733	117,292	509	117,801	1,672,847	188,020	1,860,867	34,190	17,749	68,935	(676)	154,271	781,663	333	40	571,489	3,488,861	4,164,395	