PERIODIC DISCLOSURES

FORM NL-40

Business Acquisition through different channels

Insurer: Bajaj Allianz General Insurance Co. Ltd. Date: 30 Sep 2020

(Rs in Lakhs)

SI.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual Agents	927,085	56,800	1,240,418	67,074	1,516,787	105,378	1,998,255	124,508
2	Corporate Agents	2,425,212	40,935	2,330,471	49,689	4,078,436	77,364	4,536,408	96,946
2a	Banks	1,965,040	30,128	1,811,889	36,313	3,322,602	58,320	3,562,107	72,098
2b	Others	460,172	10,807	518,582	13,376	755,834	19,044	974,301	24,848
3	Brokers	2,250,219	165,664	2,869,178	117,091	3,022,421	256,351	4,779,307	225,855
4	Referral Arrangements	-	=	-	-			=	-
5	Direct Business	679,488	143,953	792,926	184,870	1,165,393	190,168	1,523,250	246,863
6	Others	299,180	6,890	383,708	7,585	460,467	11,633	707,923	14,435
Total		6,581,184	414,242	7,616,701	426,310	10,243,504	640,894	13,545,143	708,605

