

Schedules to and forming part of the Revenue Accounts and Profit and Loss account for the Period ended 30 June 2020

FORM NL-6-COMMISSION SCHEDULE
 COMMISSION -

Particulars	COMMISSION -																	Total	
	Fire	Marine			Miscellaneous														Total Miscellaneous
		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others			
For the quarter ended 30 June 2020	For the quarter ended 30 June 2020	For the quarter ended 30 June 2020	For the quarter ended 30 June 2020	For the quarter ended 30 June 2020	For the quarter ended 30 June 2020	For the quarter ended 30 June 2020	For the quarter ended 30 June 2020	For the quarter ended 30 June 2020	For the quarter ended 30 June 2020	For the quarter ended 30 June 2020	For the quarter ended 30 June 2020	For the quarter ended 30 June 2020	For the quarter ended 30 June 2020	For the quarter ended 30 June 2020	For the quarter ended 30 June 2020	For the quarter ended 30 June 2020	For the quarter ended 30 June 2020		
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	
Commission paid																			
Direct	385,670	41,138	(427)	40,711	598,370	15,145	613,515	15,524	14,481	34,190	1,077	51,066	377,526	2,341	90	177,415	1,287,225	1,713,606	
Add: Re-insurance Accepted	16,580	-	-	-	-	-	-	-	-	1,561	-	-	-	-	-	723	2,284	18,864	
Less: Commission on Re-insurance Ceded	1,013,454	13,422	3,575	16,997	27,794	477,966	505,760	1,318	11,925	74,477	2,296	4,067	52,915	2,225	(15,463)	197,515	837,035	1,867,486	
Net Commission	(611,204)	27,716	(4,002)	23,714	570,576	(462,821)	107,755	14,206	2,556	(38,726)	(1,219)	46,999	324,611	116	15,553	(19,377)	452,474	(135,016)	
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																			
Agents	60,432	19,823	(68)	19,754	154,873	10,148	165,021	9,575	6,854	5,431	-	15,394	153,603	-	-	37,253	393,130	473,317	
Brokers	210,395	20,642	(376)	20,266	316,484	4,050	320,534	5,432	7,597	27,817	1,077	13,586	104,374	2,341	58	62,664	545,482	776,143	
Corporate Agency	114,473	639	18	657	93,763	921	94,682	452	30	870	-	22,053	117,768	-	32	77,412	313,300	428,431	
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Others (pl. specify)	369	33	-	33	33,250	27	33,277	64	-	72	-	33	1,781	-	-	86	35,314	35,717	
TOTAL (B)	385,670	41,138	(427)	40,711	598,370	15,145	613,515	15,524	14,481	34,190	1,077	51,067	377,526	2,340	91	177,415	1,287,225	1,713,605	

Particulars	COMMISSION -																	Total	
	Fire	Marine			Miscellaneous														Total Miscellaneous
		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others			
For the quarter ended 30 June 2019	For the quarter ended 30 June 2019	For the quarter ended 30 June 2019	For the quarter ended 30 June 2019	For the quarter ended 30 June 2019	For the quarter ended 30 June 2019	For the quarter ended 30 June 2019	For the quarter ended 30 June 2019	For the quarter ended 30 June 2019	For the quarter ended 30 June 2019	For the quarter ended 30 June 2019	For the quarter ended 30 June 2019	For the quarter ended 30 June 2019	For the quarter ended 30 June 2019	For the quarter ended 30 June 2019	For the quarter ended 30 June 2019	For the quarter ended 30 June 2019	For the quarter ended 30 June 2019		
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	
Commission paid																			
Direct	334,128	73,279	606	73,885	862,024	85,651	947,674	20,145	13,599	41,418	(629)	73,188	404,253	(20)	40	296,248	1,795,917	2,203,930	
Add: Re-insurance Accepted	12,503	-	-	-	-	-	-	-	-	2,658	-	-	-	-	-	1	2,659	15,162	
Less: Commission on Re-insurance Ceded	1,462,630	12,739	5,138	17,877	38,350	17,451	55,801	1,418	4,136	56,099	1,795	5,382	256,449	691	53,230	806,771	1,241,793	2,722,240	
Net Commission	(1,115,999)	60,540	(4,532)	56,008	823,673	68,200	891,873	18,728	9,463	(12,023)	(2,385)	67,806	147,804	(711)	(53,190)	(510,522)	556,843	(503,148)	
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																			
Agents	56,056	29,806	(23)	29,783	189,549	46,419	235,968	12,285	7,095	9,615	(50)	16,707	165,602	-	(1)	35,661	482,883	568,722	
Brokers	153,075	42,179	605	42,784	496,634	27,332	523,966	7,017	6,444	30,583	(579)	6,702	127,592	225	40	82,891	784,882	980,742	
Corporate Agency	124,857	3,292	24	3,315	124,086	11,867	135,953	835	63	1,167	-	49,744	109,047	(246)	-	177,566	474,445	600,416	
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Others (pl. specify)	140	2	-	2	51,634	33	51,667	9	-	53	-	35	2,012	-	-	132	53,911	54,051	
TOTAL (B)	334,128	73,279	606	73,885	862,024	85,651	947,675	20,145	13,599	41,418	(630)	73,189	404,253	(20)	40	296,247	1,795,917	2,203,931	

Particulars	Marine										Miscellaneous							Total Miscellaneous	Total
	Fire	Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others			
	For the period ended 30 June 2020	For the period ended 30 June 2020	For the period ended 30 June 2020	For the period ended 30 June 2020	For the period ended 30 June 2020	For the period ended 30 June 2020	For the period ended 30 June 2020	For the period ended 30 June 2020	For the period ended 30 June 2020	For the period ended 30 June 2020	For the period ended 30 June 2020	For the period ended 30 June 2020	For the period ended 30 June 2020	For the period ended 30 June 2020	For the period ended 30 June 2020	For the period ended 30 June 2020			
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)			
Commission paid																			
Direct	385,670	41,138	(427)	40,711	598,370	15,145	613,515	15,524	14,481	34,190	1,077	51,066	377,526	2,341	90	177,415			
Add: Re-insurance Accepted	15,580	-	-	-	-	-	-	-	-	1,561	-	-	-	-	-	732			
Less: Commission on Re-insurance Ceded	1,013,454	13,422	-	16,997	27,794	477,966	505,760	1,318	11,925	74,477	2,296	4,067	52,915	2,225	(15,463)	197,515			
Net Commission	(611,204)	27,716	(4,002)	23,714	570,576	(462,821)	107,755	14,206	2,556	(38,726)	(1,219)	46,999	324,611	116	15,553	(19,377)			
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																			
Agents	60,432	19,823	(68)	19,754	154,873	10,148	165,021	9,575	6,854	5,431	-	15,394	153,603	-	-	37,253			
Brokers	210,395	20,642	(376)	20,266	316,494	4,050	320,534	5,432	7,597	27,817	1,077	13,586	104,374	2,341	58	62,664			
Corporate Agency	114,473	639	18	657	93,763	920	94,682	452	30	870	-	22,053	117,768	-	32	77,412			
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
Others (pl. specify)	369	33	-	33	33,250	27	33,277	64	-	72	-	33	1,781	-	86	35,314			
TOTAL (B)	385,670	41,138	(427)	40,712	598,370	15,145	613,515	15,524	14,481	34,190	1,077	51,066	377,526	2,341	90	177,415			

Particulars	Marine										Miscellaneous							Total Miscellaneous	Total
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	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)			
Commission paid																			
Direct	334,128	73,279	606	73,885	862,023	85,651	947,674	20,146	13,599	41,418	(629)	73,188	404,253	(20)	40	296,248			
Add: Re-insurance Accepted	12,503	-	-	-	-	-	-	-	-	2,658	-	-	-	-	1	2,659			
Less: Commission on Re-insurance Ceded	1,462,630	12,739	5,138	17,877	38,350	17,451	55,801	1,418	4,136	56,099	1,756	5,382	256,449	691	53,230	806,771			
Net Commission	(1,115,999)	60,540	(4,532)	56,008	823,673	68,200	891,873	18,728	9,463	(12,023)	(2,385)	67,806	147,804	(711)	(53,190)	(510,522)			
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																			
Agents	56,056	29,806	(23)	29,783	189,549	46,419	235,968	12,285	7,095	9,615	(50)	16,707	165,602	-	-	35,661			
Brokers	153,076	42,179	605	42,784	496,634	27,332	523,966	7,017	6,444	30,583	(579)	6,702	127,592	226	40	82,891			
Corporate Agency	124,857	1,292	24	1,315	124,206	11,867	136,072	835	61	1,167	-	49,744	109,047	(246)	-	177,564			
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
Others (pl. specify)	140	2	-	2	51,635	33	51,668	9	53	36	-	2,012	-	-	132	53,909			
TOTAL (B)	334,128	73,279	606	73,884	862,024	85,651	947,674	20,146	13,599	41,418	(629)	73,188	404,253	(20)	40	296,248			