

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition through different channels



Insurer: **Bajaj Allianz General Insurance Co. Ltd.**

Date: **31 March 2020**

(Rs in Lakhs)

Sl.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual Agents	8,80,331	63,736	8,80,067	67,890	39,23,617	2,52,316	31,07,682	2,30,215
2	Corporate Agents	24,08,273	53,200	24,01,164	54,658	97,31,055	1,99,256	83,88,164	1,79,392
2a	Banks	21,01,632	39,713	19,88,476	40,339	77,74,782	1,50,533	66,47,708	1,28,054
2b	Others	3,06,641	13,486	4,12,688	14,320	19,56,273	48,723	17,40,456	51,338
3	Brokers	22,84,524	1,25,022	28,98,779	1,50,337	94,67,217	4,76,321	47,24,795	4,14,641
4	Referral Arrangements	-	-	-	-	-	-	-	-
5	Direct Business	4,34,195	16,309	11,38,216	59,870	24,86,321	3,20,750	36,21,175	2,57,041
6	Others	2,40,436	6,337	2,89,494	6,647	12,66,988	29,334	8,78,606	24,652
Total		62,47,759	2,64,604	76,07,720	3,39,402	2,68,75,198	12,77,977	2,07,20,422	11,05,941