PERIODIC DISCLOSURES

FORM NL-40 Bu

Business Acquisition through different channels

Insurer: Bajaj Allianz General Insurance Co. Ltd. Date: 31 December 2019

(Rs in Lakhs)

SI.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual Agents	10,45,031	64,072	7,60,435	57,372	30,43,286	1,88,580	22,27,615	1,62,326
2	Corporate Agents	27,86,374	49,111	28,71,407	43,431	73,22,782	1,46,056	59,87,000	1,24,734
2a	Banks	21,11,043	38,722	18,14,397	32,186	56,73,150	1,10,819	46,59,232	87,715
2b	Others	6,75,331	10,389	10,57,010	11,245	16,49,632	35,237	13,27,768	37,018
3	Brokers	24,03,386	1,25,443	76,097	94,227	71,82,693	3,51,298	18,26,016	2,64,304
4	Referral Arrangements	-	-	-	-			-	-
5	Direct Business	5,28,766	57,579	14,38,316	51,680	20,52,016	3,04,442	24,82,959	1,97,171
6	Others	3,18,739	8,562	1,34,035	7,239	10,26,662	22,997	5,89,112	18,005
Total		70,82,296	3,04,767	52,80,290	2,53,949	2,06,27,439	10,13,373	1,31,12,702	7,66,539

