

**PERIODIC DISCLOSURES**

FORM NL-40 Business Acquisition through different channels



Insurer: Bajaj Allianz General Insurance Co. Ltd.

Date: 30 September 2019

(Rs in Lakhs)

Sl.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual Agents	12,40,418	67,074	7,71,236	54,875	19,98,255	1,24,508	14,67,180	1,04,954
2	<b>Corporate Agents</b>	<b>23,30,471</b>	<b>49,689</b>	<b>17,22,788</b>	<b>41,997</b>	<b>45,36,408</b>	<b>96,946</b>	<b>31,15,593</b>	<b>81,303</b>
2a	Banks	18,11,889	36,313	15,88,423	28,962	35,62,107	72,098	28,44,835	55,529
2b	Others	5,18,582	13,376	1,34,365	13,035	9,74,301	24,848	2,70,758	25,774
3	Brokers	28,69,178	1,17,091	9,41,953	84,545	47,79,307	2,25,855	17,49,919	1,70,076
4	Referral Arrangements	-	-	-	-	-	-	-	-
5	Direct Business	7,92,926	1,84,870	4,09,593	83,754	15,23,250	2,46,863	10,44,643	1,45,491
6	Others	3,83,708	7,585	2,54,525	5,602	7,07,923	14,435	4,55,077	10,766
<b>Total</b>		<b>76,16,701</b>	<b>4,26,310</b>	<b>41,00,095</b>	<b>2,70,773</b>	<b>1,35,45,143</b>	<b>7,08,605</b>	<b>78,32,412</b>	<b>5,12,590</b>