

Schedules to and forming part of the Revenue Accounts and Profit and Loss account for the Period ended on and to Balance Sheet as at 30 June 2019

FORM NL-6-COMMISSION SCHEDULE  
COMMISSION -

Particulars	COMMISSION -																	
	Fire	Marine			Miscellaneous													Total
		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others	Total Miscellaneous	
For the quarter ended 30 June 2019	For the quarter ended 30 June 2019	For the quarter ended 30 June 2019	For the quarter ended 30 June 2019	For the quarter ended 30 June 2019	For the quarter ended 30 June 2019	For the quarter ended 30 June 2019	For the quarter ended 30 June 2019	For the quarter ended 30 June 2019	For the quarter ended 30 June 2019	For the quarter ended 30 June 2019	For the quarter ended 30 June 2019	For the quarter ended 30 June 2019	For the quarter ended 30 June 2019	For the quarter ended 30 June 2019	For the quarter ended 30 June 2019	For the quarter ended 30 June 2019	For the quarter ended 30 June 2019	
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)
Commission paid																		
Direct	3,34,128	73,279	606	73,885	8,62,023	85,651	9,47,674	20,146	13,599	41,418	(629)	73,188	4,04,253	(20)	40	2,96,248	17,95,917	22,03,930
Add: Re-insurance Accepted	12,503	-	-	-	-	-	-	-	-	2,658	-	-	-	-	-	1	-	2,659
Less: Commission on Re-insurance Ceded	14,62,630	12,739	5,138	17,877	38,350	17,451	55,801	1,418	4,136	56,099	1,756	5,382	2,56,449	691	53,230	8,06,771	12,41,733	27,22,240
<b>Net Commission</b>	<b>(11,15,999)</b>	<b>60,540</b>	<b>(4,532)</b>	<b>56,008</b>	<b>8,23,673</b>	<b>68,200</b>	<b>8,91,873</b>	<b>18,728</b>	<b>9,463</b>	<b>(12,023)</b>	<b>(2,385)</b>	<b>67,806</b>	<b>1,47,804</b>	<b>(711)</b>	<b>(53,190)</b>	<b>(5,10,522)</b>	<b>5,56,843</b>	<b>(5,03,148)</b>
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																		
Agents	56,056	29,806	(23)	29,783	1,89,549	46,419	2,35,968	12,285	7,095	9,615	(50)	16,707	1,65,602	-	-	35,661	4,82,883	5,68,722
Brokers	1,53,076	42,179	605	42,784	4,96,634	27,332	5,23,966	7,017	6,444	30,583	(579)	6,702	1,27,592	226	40	82,891	7,84,882	9,80,742
Corporate Agency	1,24,857	1,292	24	1,315	1,24,206	11,868	1,36,072	835	61	1,167	-	49,744	1,09,047	(246)	-	1,77,564	4,74,243	6,00,417
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Others (pl. specify)	140	2	-	2	51,635	33	51,668	9	-	53	-	36	2,012	-	-	132	53,909	54,051
<b>TOTAL (B)</b>	<b>3,34,128</b>	<b>73,279</b>	<b>606</b>	<b>73,885</b>	<b>8,62,024</b>	<b>85,651</b>	<b>9,47,675</b>	<b>20,145</b>	<b>13,599</b>	<b>41,418</b>	<b>(630)</b>	<b>73,189</b>	<b>4,04,253</b>	<b>(20)</b>	<b>40</b>	<b>2,96,247</b>	<b>17,95,917</b>	<b>22,03,931</b>

Particulars	COMMISSION -																	
	Fire	Marine			Miscellaneous													Total
		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others	Total Miscellaneous	
For the quarter ended 30 June 2018	For the quarter ended 30 June 2018	For the quarter ended 30 June 2018	For the quarter ended 30 June 2018	For the quarter ended 30 June 2018	For the quarter ended 30 June 2018	For the quarter ended 30 June 2018	For the quarter ended 30 June 2018	For the quarter ended 30 June 2018	For the quarter ended 30 June 2018	For the quarter ended 30 June 2018	For the quarter ended 30 June 2018	For the quarter ended 30 June 2018	For the quarter ended 30 June 2018	For the quarter ended 30 June 2018	For the quarter ended 30 June 2018	For the quarter ended 30 June 2018	For the quarter ended 30 June 2018	
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)
Commission paid																		
Direct	2,15,318	57,989	209	58,198	9,11,467	59,796	9,71,263	17,430	14,385	25,626	1,527	64,650	3,97,596	280	1,553	1,81,704	16,76,016	19,49,532
Add: Re-insurance Accepted	(1,750)	-	-	-	-	-	-	-	-	2,129	-	-	-	-	-	-	-	379
Less: Commission on Re-insurance Ceded	5,57,969	11,781	2,015	13,796	32,295	12,465	44,760	1,152	9,571	51,628	1,509	9,944	2,81,732	1,548	464	1,60,693	5,63,001	11,34,766
<b>Net Commission</b>	<b>(3,44,401)</b>	<b>46,208</b>	<b>(1,806)</b>	<b>44,402</b>	<b>8,79,172</b>	<b>47,331</b>	<b>9,26,503</b>	<b>16,278</b>	<b>4,814</b>	<b>(23,873)</b>	<b>18</b>	<b>54,706</b>	<b>1,15,864</b>	<b>(1,268)</b>	<b>1,089</b>	<b>21,013</b>	<b>11,15,144</b>	<b>8,15,145</b>
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																		
Agents	36,389	28,971	11	28,981	2,77,683	34,941	3,12,624	12,599	6,287	9,135	93	16,580	1,70,847	-	(1)	40,068	5,68,234	6,33,604
Brokers	73,652	27,482	180	27,661	4,49,843	13,118	4,62,961	4,152	8,004	15,429	1,434	9,488	1,40,183	279	1,553	42,715	6,86,198	7,87,511
Corporate Agency	1,05,061	1,530	19	1,549	1,34,727	11,719	1,46,446	677	92	1,022	-	38,578	84,850	-	-	98,894	3,70,557	4,77,167
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Others (pl. specify)	217	6	-	6	49,213	19	49,232	2	2	40	-	2	1,716	-	-	31	51,029	51,250
<b>TOTAL (B)</b>	<b>2,15,318</b>	<b>57,989</b>	<b>209</b>	<b>58,199</b>	<b>9,11,468</b>	<b>59,795</b>	<b>9,71,263</b>	<b>17,431</b>	<b>14,386</b>	<b>25,626</b>	<b>1,528</b>	<b>64,650</b>	<b>3,97,596</b>	<b>280</b>	<b>1,553</b>	<b>1,81,704</b>	<b>16,76,016</b>	<b>19,49,532</b>

Particulars	Marine										Miscellaneous						Total Miscellaneous	Total
	Fire	Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others		
	Upto the period ended 30 June 2019	Upto the period ended 30 June 2019	Upto the period ended 30 June 2019	Upto the period ended 30 June 2019	Upto the period ended 30 June 2019	Upto the period ended 30 June 2019	Upto the period ended 30 June 2019	Upto the period ended 30 June 2019	Upto the period ended 30 June 2019	Upto the period ended 30 June 2019	Upto the period ended 30 June 2019	Upto the period ended 30 June 2019	Upto the period ended 30 June 2019	Upto the period ended 30 June 2019	Upto the period ended 30 June 2019	Upto the period ended 30 June 2019		
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	
Commission paid																		
Direct	3,34,128	73,279	606	73,885	8,62,023	85,651	9,47,674	20,146	13,599	41,418	(629)	73,188	4,04,253	(20)	40	2,96,248	17,95,917	22,03,930
Add: Re-insurance Accepted	12,593	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	15,162
Less: Commission on Re-insurance Ceded	14,62,630	12,739	5,138	17,877	38,350	17,451	55,801	1,418	4,136	56,099	1,756	5,382	2,56,449	691	53,230	8,06,771	12,41,733	27,22,240
<b>Net Commission</b>	<b>(11,15,999)</b>	<b>60,540</b>	<b>(4,532)</b>	<b>56,008</b>	<b>8,23,673</b>	<b>68,200</b>	<b>8,91,873</b>	<b>18,728</b>	<b>9,463</b>	<b>(12,023)</b>	<b>(2,385)</b>	<b>67,806</b>	<b>1,47,804</b>	<b>(711)</b>	<b>(53,190)</b>	<b>(5,10,522)</b>	<b>5,56,843</b>	<b>(5,03,148)</b>
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Corporate Agency	1,24,857	1,292	24	1,315	1,24,206	11,867	1,36,072	835	61	1,167	-	49,744	1,09,047	(246)	-	1,77,564	4,74,243	6,00,416
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Others (pt. specify)	140	2	-	2	51,635	33	51,668	9	-	53	-	36	2,012	-	-	132	53,909	54,051
<b>TOTAL (B)</b>	<b>3,34,128</b>	<b>73,279</b>	<b>606</b>	<b>73,885</b>	<b>8,62,023</b>	<b>85,651</b>	<b>9,47,674</b>	<b>20,146</b>	<b>13,599</b>	<b>41,418</b>	<b>(629)</b>	<b>73,188</b>	<b>4,04,253</b>	<b>(20)</b>	<b>40</b>	<b>2,96,248</b>	<b>17,95,917</b>	<b>22,03,930</b>

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	Fire	Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others		
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	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	
Commission paid																		
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Add: Re-insurance Accepted	(1,750)	-	-	-	-	-	-	-	-	2,129	-	-	-	-	-	-	-	379
Less: Commission on Re-insurance Ceded	5,57,969	11,781	2,015	13,796	32,295	12,465	44,760	1,152	9,571	51,628	1,509	9,944	2,81,732	1,548	464	1,60,693	5,63,001	11,34,766
<b>Net Commission</b>	<b>(3,44,401)</b>	<b>46,208</b>	<b>(1,806)</b>	<b>44,402</b>	<b>8,79,172</b>	<b>47,331</b>	<b>9,26,503</b>	<b>16,278</b>	<b>4,814</b>	<b>(23,873)</b>	<b>18</b>	<b>54,706</b>	<b>1,15,864</b>	<b>(1,268)</b>	<b>1,089</b>	<b>21,013</b>	<b>11,15,144</b>	<b>8,15,145</b>
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Corporate Agency	1,05,061	1,530	19	1,549	1,34,727	11,719	1,46,446	677	92	1,022	-	38,578	84,850	-	-	98,892	3,70,557	4,77,167
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Others (pt. specify)	217	6	-	6	49,214	19	49,233	2	2	40	-	3	1,716	-	-	31	51,037	51,250
<b>TOTAL (B)</b>	<b>2,15,318</b>	<b>57,989</b>	<b>209</b>	<b>58,198</b>	<b>9,11,467</b>	<b>59,796</b>	<b>9,71,263</b>	<b>17,430</b>	<b>14,385</b>	<b>25,626</b>	<b>1,527</b>	<b>64,650</b>	<b>3,97,596</b>	<b>280</b>	<b>1,553</b>	<b>1,81,706</b>	<b>16,76,016</b>	<b>19,49,532</b>