

Schedules to and forming part of the Revenue Accounts and Profit and Loss account for the year ended on and to Balance Sheet as at 31 March 2019

FORM NL-6-COMMISSION SCHEDULE
COMMISSION -

Particulars	COMMISSION -																		
	Fire	Marine			Miscellaneous													Total	
		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others	Total Miscellaneous		
For the quarter ended 31 March 2019	For the quarter ended 31 March 2019	For the quarter ended 31 March 2019	For the quarter ended 31 March 2019	For the quarter ended 31 March 2019	For the quarter ended 31 March 2019	For the quarter ended 31 March 2019	For the quarter ended 31 March 2019	For the quarter ended 31 March 2019	For the quarter ended 31 March 2019	For the quarter ended 31 March 2019	For the quarter ended 31 March 2019	For the quarter ended 31 March 2019	For the quarter ended 31 March 2019	For the quarter ended 31 March 2019	For the quarter ended 31 March 2019	For the quarter ended 31 March 2019	For the quarter ended 31 March 2019		
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	
Commission paid																			
Direct	2,38,052	42,656	913	43,569	8,36,782	94,834	9,31,616	15,956	9,703	5,973	9,485	90,551	4,90,312	2,087	(39)	2,60,593	18,16,237	20,97,858	
Add: Re-insurance Accepted	8,025	-	-	-	-	-	-	-	991	-	-	-	-	-	-	(33)	958	8,983	
Less: Commission on Re-insurance	2,01,397	12,467	144	12,611	2,05,994	19,894	2,25,888	1,003	9,437	58,001	7,211	7,362	3,31,495	3,541	5,81,302	3,82,965	16,08,205	18,22,213	
Ceded																			
Net Commission	44,680	30,189	769	30,958	6,30,788	74,940	7,05,728	14,953	266	(51,037)	2,274	83,189	1,58,817	(1,454)	(5,81,341)	(1,22,405)	2,08,990	2,84,628	
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																			
Agents	41,048	19,895	87	19,982	2,33,276	57,438	2,90,714	11,812	1,073	7,966	(20)	21,169	2,67,975	-	-	31,867	6,32,556	6,93,586	
Brokers	42,191	22,323	788	23,111	4,30,302	25,567	4,55,869	3,207	8,469	(2,423)	9,505	9,461	1,00,075	1,841	(39)	20,513	6,06,477	6,71,779	
Corporate Agency	1,54,586	427	38	465	1,36,826	11,797	1,48,622	927	160	402	-	59,897	1,20,900	246	-	2,08,172	5,39,326	6,94,378	
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Others (pl. specify)	226	11	-	11	36,378	33	36,410	11	1	28	-	23	1,363	-	-	43	37,878	38,116	
TOTAL (B)	2,38,052	42,656	913	43,569	8,36,782	94,834	9,31,616	15,956	9,703	5,973	9,485	90,551	4,90,312	2,087	(39)	2,60,593	18,16,237	20,97,858	

Particulars	COMMISSION -																		
	Fire	Marine			Miscellaneous													Total	
		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others	Total Miscellaneous		
For the quarter ended 31 March 2018	For the quarter ended 31 March 2018	For the quarter ended 31 March 2018	For the quarter ended 31 March 2018	For the quarter ended 31 March 2018	For the quarter ended 31 March 2018	For the quarter ended 31 March 2018	For the quarter ended 31 March 2018	For the quarter ended 31 March 2018	For the quarter ended 31 March 2018	For the quarter ended 31 March 2018	For the quarter ended 31 March 2018	For the quarter ended 31 March 2018	For the quarter ended 31 March 2018	For the quarter ended 31 March 2018	For the quarter ended 31 March 2018	For the quarter ended 31 March 2018	For the quarter ended 31 March 2018		
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	
Commission paid																			
Direct	2,58,628	70,625	137	70,762	11,85,941	63,755	12,49,696	21,157	12,016	27,988	845	77,302	5,30,990	990	333	2,05,041	21,26,358	24,55,748	
Add: Re-insurance Accepted	14,592	-	-	-	-	-	-	-	2,368	-	-	-	-	-	-	-	676	2,994	
Less: Commission on Re-insurance	1,72,765	10,962	30	10,992	41,782	15,463	57,245	1,024	6,614	48,320	254	4,392	1,19,733	2,380	49,434	1,34,106	4,23,502	6,07,259	
Ceded																			
Net Commission	1,00,455	59,663	107	59,770	11,44,159	48,292	11,92,451	20,133	5,402	(17,964)	591	72,910	4,11,257	(1,390)	(49,101)	71,561	17,05,850	18,66,075	
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																			
Agents	53,631	31,885	1	31,886	4,85,086	43,289	5,28,375	16,504	2,142	13,303	4	28,044	3,13,811	113	(1)	41,404	9,43,700	10,29,217	
Brokers	86,415	37,421	111	37,532	4,57,041	7,920	4,64,961	3,853	9,803	13,239	841	6,524	1,23,098	630	333	62,633	6,85,913	8,09,860	
Corporate Agency	1,18,496	3,317	24	3,341	1,83,537	12,519	1,96,056	794	70	1,410	-	47,727	93,164	246	-	1,00,942	4,35,107	5,54,924	
Referral	628	19	-	19	1,07,643	104	1,07,748	21	2	60	-	84	3,042	-	-	188	1,11,143	1,11,791	
Others (pl. specify)	(522)	(16)	-	(16)	(47,068)	(76)	(47,144)	(15)	(2)	(24)	-	(78)	(2,124)	-	-	-	(49,503)	(50,043)	
TOTAL (B)	2,58,628	70,625	137	70,762	11,85,941	63,755	12,49,696	21,157	12,016	27,988	845	77,302	5,30,990	990	333	2,05,041	21,26,358	24,55,748	

Particulars	Marine										Miscellaneous						Total Miscellaneous	Total	
	Fire	Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others			
	Upto the period ended 31 March 2019	Upto the period ended 31 March 2019	Upto the period ended 31 March 2019	Upto the period ended 31 March 2019	Upto the period ended 31 March 2019	Upto the period ended 31 March 2019	Upto the period ended 31 March 2019	Upto the period ended 31 March 2019	Upto the period ended 31 March 2019	Upto the period ended 31 March 2019	Upto the period ended 31 March 2019	Upto the period ended 31 March 2019	Upto the period ended 31 March 2019	Upto the period ended 31 March 2019	Upto the period ended 31 March 2019	Upto the period ended 31 March 2019			
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	
Commission paid																			
Direct	8,48,736	1,82,652	1,300	1,83,952	39,27,726	3,29,525	42,57,251	63,610	32,915	82,966	13,747	3,04,245	16,69,443	3,725	1,499	8,37,588	72,66,989	82,99,677	
Add: Re-insurance Accepted	23,249	-	-	-	-	-	-	-	-	7,846	-	-	-	-	-	899	-	8,735	
Less: Commission on Re-insurance Ceded	10,55,553	34,614	2,905	37,519	3,20,539	67,379	3,87,918	4,650	23,912	2,18,766	9,457	28,722	9,17,943	8,369	8,42,123	10,49,578	34,91,438	45,84,510	
Net Commission	(1,83,568)	1,48,038	(1,605)	1,46,433	36,07,187	2,62,146	38,69,333	58,960	9,003	(1,27,954)	4,290	2,75,523	7,51,500	(4,644)	(8,40,624)	(2,11,101)	37,84,286	37,47,151	
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																			
Agents	1,51,850	88,449	118	88,567	13,63,091	1,90,125	15,53,216	46,871	11,288	35,669	70	74,760	8,56,224	-	-	1,36,223	27,14,322	29,54,739	
Brokers	2,08,839	91,394	968	92,362	18,53,630	92,026	19,45,656	13,533	21,290	44,007	13,677	33,931	4,12,147	3,725	1,499	1,48,741	26,38,205	29,39,406	
Corporate Agency	4,87,121	2,752	215	2,967	5,35,902	47,059	5,82,961	3,181	325	3,124	-	1,95,450	3,95,449	-	-	5,52,324	17,32,814	22,22,901	
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Others (pt. specify)	925	56	-	56	1,75,103	315	1,75,418	25	11	166	-	104	5,624	-	-	300	1,81,649	1,82,630	
TOTAL (B)	8,48,736	1,82,652	1,300	1,83,952	39,27,726	3,29,525	42,57,251	63,610	32,915	82,966	13,747	3,04,245	16,69,443	3,725	1,499	8,37,589	72,66,989	82,99,677	

Particulars	Marine										Miscellaneous						Total Miscellaneous	Total	
	Fire	Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others			
	Upto the period ended 31 March 2018	Upto the period ended 31 March 2018	Upto the period ended 31 March 2018	Upto the period ended 31 March 2018	Upto the period ended 31 March 2018	Upto the period ended 31 March 2018	Upto the period ended 31 March 2018	Upto the period ended 31 March 2018	Upto the period ended 31 March 2018	Upto the period ended 31 March 2018	Upto the period ended 31 March 2018	Upto the period ended 31 March 2018	Upto the period ended 31 March 2018	Upto the period ended 31 March 2018	Upto the period ended 31 March 2018	Upto the period ended 31 March 2018			
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	
Commission paid																			
Direct	7,22,113	1,64,299	309	1,64,608	25,61,442	1,18,227	26,79,669	59,982	38,169	75,024	1,697	2,33,740	12,51,977	5,198	580	6,76,782	50,22,818	59,09,539	
Add: Re-insurance Accepted	41,209	-	-	-	-	-	-	-	-	8,825	-	-	-	-	-	1,970	10,795	52,004	
Less: Commission on Re-insurance Ceded	6,44,427	30,458	(867)	29,591	1,59,058	51,315	2,10,373	4,738	23,786	1,87,361	1,431	20,395	2,80,205	12,064	8,49,378	5,17,083	21,06,814	27,80,832	
Net Commission	1,18,895	1,33,841	1,176	1,35,017	24,02,384	66,912	24,69,296	55,244	14,383	(1,03,512)	266	2,13,345	9,71,772	(6,866)	(8,48,798)	1,61,669	29,26,799	31,80,711	
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																			
Agents	1,38,736	80,460	33	80,493	9,45,404	79,938	10,25,342	45,308	13,765	31,721	4	66,410	7,28,814	113	2	1,07,188	20,18,668	22,37,896	
Brokers	1,92,975	79,143	111	79,254	9,80,838	17,775	9,98,613	11,931	24,094	38,807	1,693	23,818	2,98,956	4,839	577	1,45,735	15,49,063	18,21,292	
Corporate Agency	3,89,774	4,677	165	4,842	5,27,556	20,410	5,47,966	2,722	308	4,437	-	1,43,427	2,21,165	246	-	4,23,673	13,43,944	17,38,560	
Referral	628	19	-	19	1,07,643	104	1,07,748	21	2	60	-	84	3,042	-	-	188	1,11,143	1,11,791	
Others (pt. specify)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
TOTAL (B)	7,22,113	1,64,299	309	1,64,608	25,61,442	1,18,227	26,79,669	59,982	38,169	75,024	1,697	2,33,740	12,51,977	5,198	580	6,76,782	50,22,818	59,09,539	