

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition through different channels



Insurer: **Bajaj Allianz General Insurance Co. Ltd.**

Date: 31st March 2019

(Rs in Lakhs)

Sl.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual Agents	8,80,067	67,890	7,86,419	58,241	31,07,682	2,30,215	27,24,882	1,87,739
2	Corporate Agents	24,01,164	54,658	15,27,460	45,086	83,88,164	1,79,392	49,95,828	1,58,101
2a	Banks	19,88,476	40,339	13,88,035	28,405	66,47,708	1,28,054	31,84,486	73,268
2b	Others	4,12,688	14,320	1,39,425	16,681	17,40,456	51,338	18,11,342	84,833
3	Brokers	28,98,779	1,50,337	8,53,607	83,080	47,24,795	4,14,641	34,40,553	3,04,323
4	Referral Arrangements	-	-	-	-	-	-	-	-
5	Direct Business	11,38,216	59,870	-	-	36,21,175	2,57,041	-	-
6	Others	2,89,494	6,647	6,28,600	88,887	8,78,606	24,652	18,70,342	2,94,359
Total		76,07,720	3,39,402	37,96,086	2,75,294	2,07,20,422	11,05,941	1,30,31,605	9,44,521