

Schedules to and forming part of the Revenue Accounts and Profit and Loss account for the period ended on and to Balance Sheet as at 31 December 2018

FORM NL-6-COMMISSION SCHEDULE  
 COMMISSION -

Particulars	Fire	Marine						Miscellaneous										Total		
		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others	Total Miscellaneous			
		For the quarter ended 31 December 2018	For the quarter ended 31 December 2018	For the quarter ended 31 December 2018	For the quarter ended 31 December 2018	For the quarter ended 31 December 2018	For the quarter ended 31 December 2018	For the quarter ended 31 December 2018	For the quarter ended 31 December 2018	For the quarter ended 31 December 2018	For the quarter ended 31 December 2018	For the quarter ended 31 December 2018	For the quarter ended 31 December 2018	For the quarter ended 31 December 2018	For the quarter ended 31 December 2018	For the quarter ended 31 December 2018	For the quarter ended 31 December 2018		For the quarter ended 31 December 2018	For the quarter ended 31 December 2018
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	
Commission paid																				
Direct	2,17,915	41,091	16	41,107	11,69,162	94,149	12,63,311	14,309	4,450	26,338	1,707	78,394	3,63,711	-1,076	3	2,02,500	19,53,647	22,12,669		
Add: Re-insurance Accepted	6,178	-	-	-	-	-	-	-	2,735	-	-	-	-	-	-	-	-	-1	2,734	8,912
Less: Commission on Re-insurance Ceded	1,57,872	5,303	140	5,443	42,291	18,479	60,770	888	940	53,036	352	6,248	1,38,189	879	51,933	3,20,147	6,33,382	7,96,697		
<b>Net Commission</b>	<b>66,221</b>	<b>35,788</b>	<b>(124)</b>	<b>35,664</b>	<b>11,26,871</b>	<b>75,670</b>	<b>12,02,541</b>	<b>13,421</b>	<b>3,510</b>	<b>(23,963)</b>	<b>1,355</b>	<b>72,146</b>	<b>2,25,522</b>	<b>-1,955</b>	<b>(51,930)</b>	<b>-1,17,648</b>	<b>13,22,999</b>	<b>14,24,884</b>		
<b>Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:</b>																				
Agents	38,378	19,677	13	19,690	3,87,207	50,787	4,37,994	10,765	2,355	8,925	(3)	17,235	2,01,362	-	-	26,249	7,04,883	7,62,951		
Brokers	57,623	20,387	-48	20,339	5,92,754	33,563	6,26,318	2,698	2,001	16,459	1,709	8,338	61,709	-1,076	3	35,244	7,53,402	8,31,364		
Corporate Agency	1,21,664	1,004	51	1,055	1,40,645	9,554	1,50,198	833	93	924	-	52,829	99,507	-	-	1,40,942	4,45,325	5,68,045		
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Others (pl. specify)	250	24	-	24	48,556	246	48,802	11	1	31	-	-	1,133	-	-	64	50,036	50,310		
<b>TOTAL (B)</b>	<b>2,17,915</b>	<b>41,091</b>	<b>16</b>	<b>41,107</b>	<b>11,69,162</b>	<b>94,149</b>	<b>12,63,311</b>	<b>14,309</b>	<b>4,450</b>	<b>26,338</b>	<b>1,707</b>	<b>78,394</b>	<b>3,63,711</b>	<b>-1,076</b>	<b>3</b>	<b>2,02,500</b>	<b>19,53,647</b>	<b>22,12,669</b>		

Particulars	Fire	Marine						Miscellaneous										Total		
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		For the quarter ended 31 December 2017	For the quarter ended 31 December 2017	For the quarter ended 31 December 2017	For the quarter ended 31 December 2017	For the quarter ended 31 December 2017	For the quarter ended 31 December 2017	For the quarter ended 31 December 2017	For the quarter ended 31 December 2017	For the quarter ended 31 December 2017	For the quarter ended 31 December 2017	For the quarter ended 31 December 2017	For the quarter ended 31 December 2017	For the quarter ended 31 December 2017	For the quarter ended 31 December 2017	For the quarter ended 31 December 2017	For the quarter ended 31 December 2017		For the quarter ended 31 December 2017	For the quarter ended 31 December 2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	
Commission paid																				
Direct	1,41,097	14,098	56	14,154	4,70,112	35,442	5,05,554	7,923	2,285	9,093	246	51,608	1,91,154	-1,244	-835	1,26,245	8,92,029	10,47,280		
Add: Re-insurance Accepted	7,091	0	0	0	0	0	0	0	1,516	0	0	0	0	0	0	0	0	1,516	3,607	
Less: Commission on Re-insurance Ceded	1,53,793	4,726	-850	3,876	41,428	12,339	53,767	1,379	1,713	41,219	291	3,985	53,756	321	47,781	1,29,345	3,33,557	4,91,226		
<b>Net Commission</b>	<b>-5,605</b>	<b>9,372</b>	<b>906</b>	<b>10,278</b>	<b>4,28,684</b>	<b>23,103</b>	<b>4,51,787</b>	<b>6,544</b>	<b>572</b>	<b>-30,610</b>	<b>-45</b>	<b>47,623</b>	<b>1,37,398</b>	<b>-1,565</b>	<b>-48,616</b>	<b>-3,100</b>	<b>5,59,988</b>	<b>5,64,661</b>		
<b>Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:</b>																				
Agents	24,356	8,936	14	8,950	148	65,689	22,073	87,762	6,665	1,289	4,499	-	7,870	1,03,106	-	-836,971	20,186	2,30,542	2,63,849	
Brokers	12,489	3,988	-	3,988	2,52,399	6,393	2,58,791	726	930	3,364	246	6,138	26,799	-1,245	1	11,342	3,07,094	3,23,571		
Corporate Agency	1,04,035	3,161	42	3,203	1,15,783	6,939	1,22,712	529	66	1,229	-	37,599	60,553	-	-	94,648,765	3,17,537	4,23,575		
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Others (pl. specify)	217	13	-	13	36,240	47	36,287	2	0	1	-	-0,842	696	-	-	-	68	37,058	37,286	
<b>TOTAL (B)</b>	<b>1,41,097</b>	<b>14,098</b>	<b>56</b>	<b>14,154</b>	<b>4,70,112</b>	<b>35,442</b>	<b>5,05,554</b>	<b>7,923</b>	<b>2,285</b>	<b>9,093</b>	<b>246</b>	<b>51,608</b>	<b>1,91,154</b>	<b>-1,244</b>	<b>-835</b>	<b>1,26,245</b>	<b>8,92,029</b>	<b>10,47,280</b>		

Particulars	Marine										Miscellaneous							Total Miscellaneous	Total
	Fire	Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others			
	Upto the period ended 31 December 2018	Upto the period ended 31 December 2018	Upto the period ended 31 December 2018	Upto the period ended 31 December 2018	Upto the period ended 31 December 2018	Upto the period ended 31 December 2018	Upto the period ended 31 December 2018	Upto the period ended 31 December 2018	Upto the period ended 31 December 2018	Upto the period ended 31 December 2018	Upto the period ended 31 December 2018	Upto the period ended 31 December 2018	Upto the period ended 31 December 2018	Upto the period ended 31 December 2018	Upto the period ended 31 December 2018	Upto the period ended 31 December 2018			
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)			
Commission paid																			
Direct	6,10,684	1,39,996	387	1,40,383	30,90,944	2,34,691	33,25,635	47,654	23,212	76,993	4,262	2,13,694	11,79,131	1,638	1,538	5,76,995			
Add: Re-insurance Accepted	15,224	-	-	-	-	-	-	-	-	6,955	-	-	-	-	922	7,777			
Less: Commission on Re-insurance Ceded	8,54,156	22,147	2,761	1,14,545	47,485	1,14,545	1,62,030	3,647	14,475	1,60,765	2,246	21,360	5,86,448	4,828	2,60,821	6,66,613			
<b>Net Commission</b>	<b>(2,28,248)</b>	<b>1,17,849</b>	<b>(2,374)</b>	<b>1,15,475</b>	<b>29,76,399</b>	<b>1,87,206</b>	<b>31,63,605</b>	<b>44,007</b>	<b>8,737</b>	<b>(76,917)</b>	<b>2,016</b>	<b>1,92,334</b>	<b>5,92,683</b>	<b>(3,190)</b>	<b>(2,59,283)</b>	<b>-88,696</b>			
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																			
Agents	1,10,893	68,554	31	68,585	11,29,815	1,32,687	12,62,502	35,059	10,215	27,703	90	53,591	5,88,249	0	-	1,04,357			
Brokers	1,66,648	69,072	180	69,251	14,23,328	66,459	14,89,787	10,326	12,821	46,430	4,172	24,470	3,12,072	1,884	1,538	1,28,229			
Corporate Agency	3,32,535	2,325	177	2,502	3,99,075	35,263	4,34,339	2,254	165	2,722	-	1,35,553	2,74,549	(246)	-	3,44,152			
Referral	-	-	-	-	0	-	-	-	-	-	-	-	-	-	-	-			
Others (pl. specify)	699	45	0	45	1,38,726	282	1,39,008	14	11	138	-	81	4,261	-	-	257			
<b>TOTAL (B)</b>	<b>6,10,684</b>	<b>1,39,996</b>	<b>387</b>	<b>1,40,383</b>	<b>30,90,944</b>	<b>2,34,691</b>	<b>33,25,635</b>	<b>47,654</b>	<b>23,212</b>	<b>76,993</b>	<b>4,262</b>	<b>2,13,694</b>	<b>11,79,131</b>	<b>1,638</b>	<b>1,538</b>	<b>5,76,995</b>			

Particulars	Marine										Miscellaneous							Total Miscellaneous	Total
	Fire	Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others			
	Upto the period ended 31 December 2017	Upto the period ended 31 December 2017	Upto the period ended 31 December 2017	Upto the period ended 31 December 2017	Upto the period ended 31 December 2017	Upto the period ended 31 December 2017	Upto the period ended 31 December 2017	Upto the period ended 31 December 2017	Upto the period ended 31 December 2017	Upto the period ended 31 December 2017	Upto the period ended 31 December 2017	Upto the period ended 31 December 2017	Upto the period ended 31 December 2017	Upto the period ended 31 December 2017	Upto the period ended 31 December 2017	Upto the period ended 31 December 2017			
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)			
Commission paid																			
Direct	4,63,485	93,674	172	93,846	13,75,501	54,472	14,29,973	38,825	26,153	47,036	852	1,56,438	7,20,987	4,208	247	4,71,741			
Add: Re-insurance Accepted	26,617	-	-	-	-	-	-	-	-	6,457	-	-	-	-	-	1,344			
Less: Commission on Re-insurance Ceded	4,71,662	19,496	(897)	18,599	1,17,276	35,852	1,53,128	3,714	17,172	1,39,041	1,177	16,003	1,60,472	9,684	7,99,944	3,82,977			
<b>Net Commission</b>	<b>18,440</b>	<b>74,178</b>	<b>1,069</b>	<b>75,247</b>	<b>12,58,225</b>	<b>18,620</b>	<b>12,76,845</b>	<b>35,111</b>	<b>8,981</b>	<b>(85,548)</b>	<b>(325)</b>	<b>1,40,435</b>	<b>5,60,515</b>	<b>(5,476)</b>	<b>(7,99,697)</b>	<b>90,108</b>			
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																			
Agents	85,105	48,575	32	48,607	4,60,319	36,649	4,96,968	28,804	11,623	18,418	0	38,366	4,15,003	0	2	65,784			
Brokers	1,06,560	41,722	0	41,722	5,23,797	9,855	5,33,653	8,079	14,291	25,568	852	17,294	1,75,859	4,208	245	83,102			
Corporate Agency	2,71,298	3,360	140	3,501	3,44,318	7,891	3,52,210	1,928	238	3,027	0	1,00,701	1,28,001	0	0	3,22,733			
Referral	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0			
Others (pl. specify)	522	16	0	16	47,067	76	47,143	15	2	24	0	77	2,124	0	0	121			
<b>TOTAL (B)</b>	<b>4,63,485</b>	<b>93,674</b>	<b>172</b>	<b>93,846</b>	<b>13,75,501</b>	<b>54,472</b>	<b>14,29,973</b>	<b>38,825</b>	<b>26,153</b>	<b>47,036</b>	<b>852</b>	<b>1,56,438</b>	<b>7,20,987</b>	<b>4,208</b>	<b>247</b>	<b>4,71,741</b>			