PERIODIC DISCLOSURES

FORM NL-40 B

Business Acquisition through different channels

Insurer: Bajaj Allianz General Insurance Co. Ltd. Date: 31st December 2018

(Rs in Lakhs)

SI.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual Agents	7,60,435	57,372	6,88,485	46,794	22,27,615	1,62,326	19,38,463	1,29,498
2	Corporate Agents	28,71,407	43,431	12,77,108	38,376	59,87,000	1,24,734	34,68,368	1,13,015
2a	Banks	18,14,397	32,186	7,25,308	16,701	46,59,232	87,715	17,96,451	44,864
2b	Others	10,57,010	11,245	5,51,800	21,675	13,27,768	37,018	16,71,917	68,151
3	Brokers	76,097	94,227	8,36,809	71,126	18,26,016	2,64,304	25,86,946	2,21,243
4	Referral Arrangements	-	-			-	-	-	-
5	Direct Business	14,38,316	51,680	72,327	3,191	24,82,959	1,97,171	2,19,123	9,178
6	Others	1,34,035	7,239	4,52,107	29,055	5,89,112	18,005	10,22,619	1,96,294
Total		52,80,290	2,53,949	33,26,836	1,88,541	1,31,12,702	7,66,539	92,35,519	6,69,228

