

Schedules to and forming part of the Revenue Accounts and Profit and Loss account for the half ended on and to Balance Sheet as at 30 September 2018

FORM NL-6-COMMISSION SCHEDULE
 COMMISSION -

Particulars	Fire	Marine						Miscellaneous										Total		
		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others	Total Miscellaneous			
		For the quarter ended 30 September 2018	For the quarter ended 30 September 2018	For the quarter ended 30 September 2018	For the quarter ended 30 September 2018	For the quarter ended 30 September 2018	For the quarter ended 30 September 2018	For the quarter ended 30 September 2018	For the quarter ended 30 September 2018	For the quarter ended 30 September 2018	For the quarter ended 30 September 2018	For the quarter ended 30 September 2018	For the quarter ended 30 September 2018	For the quarter ended 30 September 2018	For the quarter ended 30 September 2018	For the quarter ended 30 September 2018	For the quarter ended 30 September 2018		For the quarter ended 30 September 2018	
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	
Commission paid																				
Direct	1,77,451	40,916	162	41,078	10,10,315	80,746	10,91,061	15,915	4,377	25,029	1,028	70,650	4,17,824	2,434	(18)	1,92,789	18,21,089	20,39,618		
Add: Re-insurance Accepted	10,796	-	-	-	-	-	-	-	-	1,991	-	-	-	-	-	-	923	2,914	13,710	
Less: Commission on Re-insurance Ceded	1,38,315	5,063	606	5,669	39,959	16,541	56,500	1,607	3,964	56,101	385	5,168	1,66,527	2,401	2,08,424	1,85,773	6,86,850	8,30,834		
Net Commission	49,932	35,853	(444)	35,409	9,70,356	64,205	10,34,561	14,308	413	(29,081)	643	65,482	2,51,297	33	(2,08,442)	7,939	11,37,153	12,22,494		
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																				
Agents	36,036	19,907	7	19,914	4,64,926	46,958	5,11,894	11,695	1,572	9,643	-	19,775	2,16,040	-	-	38,040	8,08,649	8,64,598		
Brokers	35,373	21,203	48	21,251	3,80,730	19,778	4,00,508	3,476	2,816	14,542	1,028	6,645	1,10,180	2,680	(18)	50,269	5,92,128	6,48,752		
Corporate Agency	1,05,810	(209)	107	(102)	1,23,703	13,992	1,37,695	744	(19)	776	-	44,146	90,192	(246)	-	1,04,318	3,77,605	4,83,314		
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Others (pl. specify)	231	16	-	16	40,956	17	40,973	1	7	68	-	84	1,412	-	-	163	42,707	42,954		
TOTAL (B)	1,77,451	40,916	162	41,078	10,10,315	80,746	10,91,061	15,915	4,377	25,029	1,028	70,650	4,17,824	2,434	(18)	1,92,789	18,21,089	20,39,618		

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		For the quarter ended 30 September 2017	For the quarter ended 30 September 2017	For the quarter ended 30 September 2017	For the quarter ended 30 September 2017	For the quarter ended 30 September 2017	For the quarter ended 30 September 2017	For the quarter ended 30 September 2017	For the quarter ended 30 September 2017	For the quarter ended 30 September 2017	For the quarter ended 30 September 2017	For the quarter ended 30 September 2017	For the quarter ended 30 September 2017	For the quarter ended 30 September 2017	For the quarter ended 30 September 2017	For the quarter ended 30 September 2017	For the quarter ended 30 September 2017		For the quarter ended 30 September 2017	
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid																				
Direct	1,63,276	41,099	76	41,175	4,99,668	10,596	5,10,264	15,847	8,989	20,842	135	51,497	3,07,564	2,343	840	1,64,335	10,82,656	12,87,107		
Add: Re-insurance Accepted	14,938	0	0	0	0	0	0	0	0	2,928	0	0	0	0	0	434	1,664	15,562		
Less: Commission on Re-insurance Ceded	1,18,012	7,091	(2,711)	4,380	37,469	11,652	49,121	1,298	2,436	45,798	447	3,640	53,235	2,422	7,10,257	1,11,143	9,79,797	11,02,189		
Net Commission	60,182	34,008	2,787	36,795	4,62,199	(1,056)	4,61,143	14,549	6,553	(22,858)	(312)	47,857	2,54,329	(79)	(7,09,417)	52,758	1,04,523	2,01,500		
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																				
Agents	29,260	18,826	7	18,833	2,53,342	8,332	2,61,674	11,504	1,852	7,603	-	18,590	1,93,468	-	837,121	25,035	5,20,565	5,68,657		
Brokers	42,060	21,107	-	21,107	1,31,356	1,744	1,33,100	3,665	7,105	12,381	135	5,667	75,341	2,343	2	41,071	2,80,811	3,43,978		
Corporate Agency	91,652	3,163	69	3,232	1,04,145	491	1,04,636	666	33	835	-	27,164	37,327	-	-	98,178,024	2,68,830	3,61,714		
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Others (pl. specify)	305	4	-	4	10,825	29	10,854	12	2	23	-	75,567	1,428	-	-	53	12,451	12,757		
TOTAL (B)	1,63,276	41,099	76	41,175	4,99,668	10,596	5,10,264	15,847	8,989	20,842	135	51,497	3,07,564	2,343	840	1,64,335	10,82,656	12,87,107		

Particulars	Marine										Miscellaneous							Total Miscellaneous	Total
	Fire	Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others			
	Upto the half year ended 30 September 2018	Upto the half year ended 30 September 2018	Upto the half year ended 30 September 2018	Upto the half year ended 30 September 2018	Upto the half year ended 30 September 2018	Upto the half year ended 30 September 2018	Upto the half year ended 30 September 2018	Upto the half year ended 30 September 2018	Upto the half year ended 30 September 2018	Upto the half year ended 30 September 2018	Upto the half year ended 30 September 2018	Upto the half year ended 30 September 2018	Upto the half year ended 30 September 2018	Upto the half year ended 30 September 2018	Upto the half year ended 30 September 2018	Upto the half year ended 30 September 2018			
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)			
Commission paid																			
Direct	3,92,769	98,905	371	99,276	19,21,782	1,40,542	20,62,324	33,345	18,762	50,655	2,555	1,35,300	8,15,420	2,714	1,535	3,74,495			
Add: Re-insurance Accepted	9,046	-	-	-	-	-	-	-	4,120	-	-	-	-	-	-	5,043			
Less: Commission on Re-insurance Ceded	6,96,284	16,844	2,621	19,465	72,254	29,006	1,01,260	2,759	13,535	1,07,729	1,894	15,112	4,48,259	3,949	2,08,888	3,46,466			
Net Commission	(2,94,469)	82,061	(2,250)	79,811	18,49,528	1,11,536	19,61,064	30,586	5,227	(52,954)	661	1,20,188	3,67,161	(1,235)	(2,07,353)	28,952			
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																			
Agents	72,425	48,878	17	48,895	7,42,609	81,900	8,24,508	24,294	7,859	18,778	93	36,356	3,86,887	0	-	78,108			
Brokers	1,09,035	48,684	228	48,912	8,30,573	32,896	8,63,469	7,628	10,820	29,971	2,463	15,132	2,50,363	2,960	1,535	92,985			
Corporate Agency	2,10,871	1,321	126	1,447	2,58,431	25,210	2,84,141	1,421	73	1,798	-	82,724	1,75,042	(246)	-	2,03,210			
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
Others (pl. specify)	449	21	0	21	90,170	36	90,206	3	9	107	-	88	3,128	-	-	194			
TOTAL (B)	3,92,769	98,905	371	99,276	19,21,782	1,40,542	20,62,324	33,345	18,762	50,655	2,555	1,35,300	8,15,420	2,714	1,535	3,74,495			

Particulars	Marine										Miscellaneous							Total Miscellaneous	Total
	Fire	Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others			
	Upto the half year ended 30 September 2017	Upto the half year ended 30 September 2017	Upto the half year ended 30 September 2017	Upto the half year ended 30 September 2017	Upto the half year ended 30 September 2017	Upto the half year ended 30 September 2017	Upto the half year ended 30 September 2017	Upto the half year ended 30 September 2017	Upto the half year ended 30 September 2017	Upto the half year ended 30 September 2017	Upto the half year ended 30 September 2017	Upto the half year ended 30 September 2017	Upto the half year ended 30 September 2017	Upto the half year ended 30 September 2017	Upto the half year ended 30 September 2017	Upto the half year ended 30 September 2017			
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)			
Commission paid																			
Direct	3,22,388	79,576	116	79,692	9,05,389	19,030	9,24,419	30,902	23,868	37,943	606	1,04,830	5,29,833	5,452	1,082	3,45,496			
Add: Re-insurance Accepted	19,526	-	-	-	-	-	-	-	4,941	-	-	-	-	-	-	1,344			
Less: Commission on Re-insurance Ceded	3,17,869	14,770	(47)	14,723	75,848	23,513	99,361	2,335	15,459	97,822	886	12,018	1,06,716	9,363	7,52,163	2,53,632			
Net Commission	24,045	64,806	163	64,969	8,29,541	(4,483)	8,25,058	28,567	8,409	(54,938)	(280)	92,812	4,23,117	(9,911)	(7,51,081)	93,208			
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																			
Agents	60,749	39,638	18	39,656	3,94,630	14,576	4,09,205	22,138	10,334	13,919	-	30,496	3,11,897	-	838	45,597			
Brokers	94,071	37,734	-	37,734	2,71,399	3,463	2,74,861	7,352	13,361	22,203	606	11,156	1,49,060	5,452	244	71,760			
Corporate Agency	1,67,263	2,200	99	2,298	2,28,535	963	2,29,498	1,399	1,798	172	-	63,102	67,448	-	-	2,28,086			
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
Others (pl. specify)	305	4	-	4	10,826	4	10,835	12	2	23	-	77	1,428	-	53	12,449			
TOTAL (B)	3,22,388	79,576	116	79,692	9,05,389	19,030	9,24,419	30,902	23,868	37,943	606	1,04,830	5,29,833	5,452	1,082	3,45,496			