

**PERIODIC DISCLOSURES**

FORM NL-40 Business Acquisition through different channels



Insurer: Bajaj Allianz General Insurance Co. Ltd.

Date: 30th September 2018

(Rs in Lakhs)

Sl.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual Agents	7,71,236	54,875	6,49,312	42,828	14,67,180	1,04,954	12,49,978	82,704
2	<b>Corporate Agents</b>	<b>17,22,788</b>	<b>41,997</b>	<b>10,27,682</b>	<b>35,854</b>	<b>31,15,593</b>	<b>81,303</b>	<b>21,91,260</b>	<b>74,639</b>
2a	Banks	15,88,423	28,962	5,29,330	14,987	28,44,835	55,529	10,71,143	28,163
2b	Others	1,34,365	13,035	4,98,352	20,867	2,70,758	25,774	11,20,117	46,476
3	Brokers	9,41,953	84,545	8,51,418	68,063	17,49,919	1,70,076	17,50,137	1,50,113
4	Referral Arrangements	-	-	-	-	-	-	-	-
5	Direct Business	4,09,593	83,754	3,05,834	1,37,571	10,44,643	1,45,491	7,17,308	1,73,231
6	Others	2,54,525	5,602	-	-	4,55,077	10,766	-	-
<b>Total</b>		<b>41,00,095</b>	<b>2,70,773</b>	<b>28,34,246</b>	<b>2,84,316</b>	<b>78,32,412</b>	<b>5,12,590</b>	<b>59,08,683</b>	<b>4,80,687</b>