

Schedules to and forming part of the Revenue Accounts and Profit and Loss account for the quarter ended on and to Balance Sheet as at 30 June 2018

FORM NL-6-COMMISSION SCHEDULE
COMMISSION -

Particulars	COMMISSION -																	Total	
	Fire	Marine			Miscellaneous														
		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others	Total Miscellaneous		
For the quarter ended 30 June 2018	For the quarter ended 30 June 2018	For the quarter ended 30 June 2018	For the quarter ended 30 June 2018	For the quarter ended 30 June 2018	For the quarter ended 30 June 2018	For the quarter ended 30 June 2018	For the quarter ended 30 June 2018	For the quarter ended 30 June 2018	For the quarter ended 30 June 2018	For the quarter ended 30 June 2018	For the quarter ended 30 June 2018	For the quarter ended 30 June 2018	For the quarter ended 30 June 2018	For the quarter ended 30 June 2018	For the quarter ended 30 June 2018	For the quarter ended 30 June 2018	For the quarter ended 30 June 2018		
	(Rs.'000)	(Rs.'000)																	
Commission paid																			
Direct	2,16,318	57,989	209	58,198	9,11,467	59,796	9,71,263	17,430	14,385	25,626	1,527	64,650	3,97,596	280	1,553	1,81,706	16,76,016	19,49,532	
Add: Re-insurance Accepted	-3,750	0	0	0	0	0	0	0	0	2,129	0	0	0	0	0	0	0	2,129	379
Less: Commission on Re-insurance Ceded	5,57,969	11,781	2,015	13,796	32,795	12,465	44,760	1,152	9,571	51,628	1,509	9,944	2,81,732	1,548	464	1,60,693	5,63,001	11,34,766	
Net Commission	-3,44,401	46,208	-1,806	44,402	8,79,172	47,331	9,26,503	16,278	4,814	-23,873	18	54,706	1,15,864	-1,268	1,089	1,81,706	11,15,144	8,15,145	
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																			
Agents	36,389	28,971	11	28,981	2,77,683	34,941	3,12,624	12,599	6,287	9,135	93	16,580	1,70,847	0	0	40,068	5,68,234	6,33,604	
Brokers	73,652	27,482	180	27,661	4,49,843	13,118	4,62,961	4,152	8,004	15,429	1,434	9,488	1,40,183	280	1,553	42,715	6,86,198	7,87,511	
Corporate Agency	1,05,061	1,530	19	1,549	1,34,727	11,719	1,46,446	677	92	1,022	0	38,578	84,850	0	0	98,892	3,70,557	4,77,167	
Referral	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Others (pl. specify)	217	6	0	6	49,214	39	49,253	21	2	40	0	3	1,716	0	0	31	51,027	51,250	
TOTAL (B)	2,15,318	57,989	209	58,198	9,11,467	59,796	9,71,263	17,430	14,385	25,626	1,527	64,650	3,97,596	280	1,553	1,81,706	16,76,016	19,49,532	

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	Fire	Marine			Miscellaneous													
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For the quarter ended 30 June 2017	For the quarter ended 30 June 2017	For the quarter ended 30 June 2017	For the quarter ended 30 June 2017	For the quarter ended 30 June 2017	For the quarter ended 30 June 2017	For the quarter ended 30 June 2017	For the quarter ended 30 June 2017	For the quarter ended 30 June 2017	For the quarter ended 30 June 2017	For the quarter ended 30 June 2017	For the quarter ended 30 June 2017	For the quarter ended 30 June 2017	For the quarter ended 30 June 2017	For the quarter ended 30 June 2017	For the quarter ended 30 June 2017	For the quarter ended 30 June 2017	For the quarter ended 30 June 2017	
	(Rs.'000)	(Rs.'000)																
Commission paid																		
Direct	1,59,112	38,477	40	38,517	4,05,721	8,434	4,14,155	15,055	14,879	17,101	471	53,333	2,22,269	3,109	242	1,81,161	9,21,775	11,19,404
Add: Re-insurance Accepted	4,608	0	0	0	0	0	0	0	0	2,823	0	0	0	0	0	1,778	4,621	9,229
Less: Commission on Re-insurance Ceded	1,99,857	7,679	2,664	10,343	38,379	11,861	50,240	1,037	13,023	52,024	439	8,378	53,481	6,941	41,906	1,42,489	3,69,958	5,80,158
Net Commission	-36,137	30,798	-2,624	28,174	3,67,342	-3,427	3,63,915	14,018	1,856	-32,080	32	44,955	1,68,788	-3,832	-41,664	40,450	5,56,438	5,48,475
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																		
Agents	31,489	20,813	11	20,823	1,41,288	6,243	1,47,531	10,634	8,482	6,316	0	11,906	1,18,429	0	0	20,563	3,23,860	3,76,173
Brokers	52,011	16,627	0	16,627	1,40,043	1,719	1,41,762	3,687	6,256	9,822	471	5,489	73,719	3,109	242	30,689	2,75,245	3,43,884
Corporate Agency	75,611	1,037	30	1,067	1,24,390	472	1,24,862	734	142	963	0	35,938	30,121	0	0	1,29,910	3,22,670	3,99,348
Referral	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Others (pl. specify)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL (B)	1,59,112	38,477	40	38,517	4,05,721	8,434	4,14,155	15,055	14,879	17,101	471	53,333	2,22,269	3,109	242	1,81,161	9,21,775	11,19,404

Particulars	Marine										Miscellaneous						Total Miscellaneous	Total	
	Fire	Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others			
	Upto the quarter ended 30 June 2018																		
	(Rs. '000)	(Rs. '000)	(Rs. '000)																
Commission paid																			
Direct	2,15,318	57,989	209	58,198	9,11,467	59,796	9,71,263	17,430	14,385	25,626	1,527	64,650	3,97,596	280	1,553	1,81,706	16,76,016	19,49,532	
Add: Re-insurance Accepted	-1,750	0	0	0	0	0	0	0	0	2,129	0	0	0	0	0	0	0	2,129	
Less: Commission on Re-insurance Ceded	5,57,969	11,781	2,015	13,796	32,295	12,465	44,760	1,152	9,571	51,628	1,509	9,944	2,81,732	1,548	464	1,60,693	5,63,001	11,34,766	
Net Commission	-3,44,401	46,208	(1,806)	44,402	8,79,172	47,331	9,26,503	16,278	4,814	(23,873)	18	54,706	1,15,864	(1,268)	1,089	21,013	11,15,144	8,15,145	
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Referral	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Others (pt. specify)	217	6	0	6	49,214	19	49,233	2	2	40	0	3	1,716	0	0	31	51,027	51,250	
TOTAL (B)	2,15,318	57,989	209	58,198	9,11,467	59,796	9,71,263	17,430	14,385	25,626	1,527	64,650	3,97,596	280	1,553	1,81,706	16,76,016	19,49,532	

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Add: Re-insurance Accepted	4,608	-	-	-	-	-	-	-	-	2,843	-	-	-	-	-	1,778	4,621	9,229
Less: Commission on Re-insurance Ceded	1,99,857	7,679	2,664	10,343	38,379	11,861	50,240	1,037	13,023	52,024	439	8,378	53,481	6,941	41,906	1,42,489	3,69,958	5,80,158
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Referral	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Others (pt. specify)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL (B)	1,59,112	38,477	40	38,517	4,05,721	8,434	4,14,155	15,055	14,879	17,101	471	53,333	2,22,269	3,109	242	1,81,161	9,21,775	11,19,404