

Schedules to and forming part of the Revenue Accounts and Profit and Loss account for the year ended on and to Balance Sheet as at 31 March 2018

FORM NL-6-COMMISSION SCHEDULE  
COMMISSION -

Particulars	Fire	Marine						Miscellaneous										Total Miscellaneous	Total	
		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others				
		For the quarter ended 31 March 2018	For the quarter ended 31 March 2018	For the quarter ended 31 March 2018	For the quarter ended 31 March 2018	For the quarter ended 31 March 2018	For the quarter ended 31 March 2018	For the quarter ended 31 March 2018	For the quarter ended 31 March 2018	For the quarter ended 31 March 2018	For the quarter ended 31 March 2018	For the quarter ended 31 March 2018	For the quarter ended 31 March 2018	For the quarter ended 31 March 2018	For the quarter ended 31 March 2018	For the quarter ended 31 March 2018	For the quarter ended 31 March 2018			
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	
Commission paid																				
Direct	2,58,628	70,625	137	70,762	11,85,941	63,755	12,49,696	21,157	12,016	27,988	845	77,302	5,30,990	990	333	2,05,041	21,26,358	24,55,748		
Add: Re-insurance Accepted	14,592	0	0	0	0	0	0	0	0	2,888	0	0	0	0	0	626	2,994	17,586		
Less: Commission on Re-insurance Ceded	1,72,765	10,962	30	10,992	41,782	15,463	57,245	1,024	6,614	48,320	254	4,392	1,19,733	2,380	49,434	1,34,106	4,23,502	6,07,259		
<b>Net Commission</b>	<b>1,00,455</b>	<b>59,663</b>	<b>107</b>	<b>59,770</b>	<b>11,44,159</b>	<b>48,292</b>	<b>11,92,451</b>	<b>20,133</b>	<b>5,402</b>	<b>-17,964</b>	<b>591</b>	<b>72,910</b>	<b>4,11,257</b>	<b>-1,390</b>	<b>-49,101</b>	<b>71,561</b>	<b>17,05,850</b>	<b>18,66,075</b>		
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																				
Agents	53,631	31,885	1	31,887	4,85,087	43,288	5,28,375	16,505	2,143	13,303	5	28,044	3,13,811	113	0	41,401	9,43,700	10,29,217		
Brokers	86,415	37,421	111	37,532	4,57,041	7,920	4,64,961	3,853	9,803	13,239	841	6,524	1,23,098	631	333	62,633	6,85,913	8,09,860		
Corporate Agency	1,18,476	1,317	24	1,341	1,83,237	12,519	1,95,756	794	70	1,410	0	42,727	93,164	246	0	1,00,940	4,35,107	5,54,924		
Referral	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
Others (pl. specify)	106	3	0	3	60,576	28	60,605	6	0	36	0	7	918	0	0	57	61,638	61,747		
<b>TOTAL (B)</b>	<b>2,58,628</b>	<b>70,625</b>	<b>137</b>	<b>70,762</b>	<b>11,85,941</b>	<b>63,755</b>	<b>12,49,696</b>	<b>21,157</b>	<b>12,016</b>	<b>27,988</b>	<b>845</b>	<b>77,302</b>	<b>5,30,990</b>	<b>990</b>	<b>333</b>	<b>2,05,041</b>	<b>21,26,358</b>	<b>24,55,748</b>		

Particulars	Fire	Marine						Miscellaneous										Total Miscellaneous	Total	
		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others				
		For the quarter ended 31 March 2017	For the quarter ended 31 March 2017	For the quarter ended 31 March 2017	For the quarter ended 31 March 2017	For the quarter ended 31 March 2017	For the quarter ended 31 March 2017	For the quarter ended 31 March 2017	For the quarter ended 31 March 2017	For the quarter ended 31 March 2017	For the quarter ended 31 March 2017	For the quarter ended 31 March 2017	For the quarter ended 31 March 2017	For the quarter ended 31 March 2017	For the quarter ended 31 March 2017	For the quarter ended 31 March 2017	For the quarter ended 31 March 2017			
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	
Commission paid																				
Direct	1,00,167	28,955	9	28,964	3,00,362	5,300	3,05,662	8,538	6,663	17,363	130	48,086	2,60,360	728	1,759	1,33,657	7,82,947	9,12,078		
Add: Re-insurance Accepted	9,065	0	0	0	0	0	0	0	0	1,286	0	0	0	0	0	759	2,045	11,110		
Less: Commission on Re-insurance Ceded	1,60,655	12,838	1,685	14,523	47,268	7,408	54,676	863	9,008	57,253	2,437	2,823	62,251	3,166	4,15,670	1,23,156	7,31,303	9,06,481		
<b>Net Commission</b>	<b>-51,423</b>	<b>16,117</b>	<b>-1,676</b>	<b>14,441</b>	<b>2,53,094</b>	<b>-2,108</b>	<b>2,50,986</b>	<b>7,675</b>	<b>-2,345</b>	<b>-38,604</b>	<b>-2,307</b>	<b>45,263</b>	<b>1,98,109</b>	<b>-2,438</b>	<b>-4,19,911</b>	<b>11,261</b>	<b>53,689</b>	<b>16,707</b>		
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																				
Agents	17,404	16,409	1	16,409	1,04,394	3,333	1,07,726	6,545	1,370	5,629	4	16,670	1,58,574	0	3	18,189	3,14,711	3,48,524		
Brokers	38,840	11,689	0	11,689	1,13,633	2,287	1,15,920	1,555	5,233	10,947	131	8,467	73,920	728	1,756	20,323	2,38,979	2,89,508		
Corporate Agency	43,922	857	8	865	82,335	-319	82,016	498	60	787	-5	22,950	27,866	0	0	95,146	2,29,258	2,74,045		
Referral	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
Others (pl. specify)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
<b>TOTAL (B)</b>	<b>1,00,167</b>	<b>28,955</b>	<b>9</b>	<b>28,964</b>	<b>3,00,362</b>	<b>5,300</b>	<b>3,05,662</b>	<b>8,538</b>	<b>6,663</b>	<b>17,363</b>	<b>130</b>	<b>48,086</b>	<b>2,60,360</b>	<b>728</b>	<b>1,759</b>	<b>1,33,657</b>	<b>7,82,947</b>	<b>9,12,078</b>		

Particulars	Marine				Miscellaneous													Total Miscellaneous	Total
	Fire	Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others			
	Upto the year ended 31 March 2018	Upto the year ended 31 March 2018	Upto the year ended 31 March 2018	Upto the year ended 31 March 2018	Upto the year ended 31 March 2018	Upto the year ended 31 March 2018	Upto the year ended 31 March 2018	Upto the year ended 31 March 2018	Upto the year ended 31 March 2018	Upto the year ended 31 March 2018	Upto the year ended 31 March 2018	Upto the year ended 31 March 2018	Upto the year ended 31 March 2018	Upto the year ended 31 March 2018	Upto the year ended 31 March 2018	Upto the year ended 31 March 2018			
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)			
Commission paid																			
Direct	7,22,113	1,64,299	309	1,64,608	25,61,442	1,18,227	26,79,669	59,982	38,169	75,024	1,697	2,33,740	12,51,977	5,198	580	6,76,782			
Add: Re-insurance Accepted	41,209	0	0	0	-	-	-	0	0	8,825	0	0	0	0	0	1,970			
Less: Commission on Re-insurance Ceded	6,44,427	30,458	-867	29,591	1,59,058	51,315	2,10,373	4,738	23,786	1,87,361	1,431	20,395	2,80,205	12,064	8,49,378	5,17,083			
<b>Net Commission</b>	<b>1,18,895</b>	<b>1,33,841</b>	<b>1,176</b>	<b>1,64,608</b>	<b>24,02,384</b>	<b>66,912</b>	<b>24,69,296</b>	<b>55,244</b>	<b>14,383</b>	<b>(1,03,512)</b>	<b>266</b>	<b>2,13,345</b>	<b>9,71,772</b>	<b>(6,866)</b>	<b>-8,48,798</b>	<b>1,61,669</b>			
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																			
Agents	1,38,736	80,460	33	80,494	9,45,405	79,938	10,25,342	45,308	13,765	31,721	4	66,410	7,28,814	113	2	1,07,186			
Brokers	1,92,975	79,143	111	79,254	9,80,838	17,775	9,98,613	11,931	24,094	38,807	1,693	23,818	2,98,956	4,839	577	1,45,735			
Corporate Agency	3,89,774	4,677	165	4,842	5,27,556	20,410	5,47,966	2,722	308	4,437	0	1,43,427	2,21,165	246	0	4,23,673			
Referral	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0			
Others (pl. specify)	628	19	0	19	1,07,643	104	1,07,748	21	2	60	0	84	3,042	0	0	188			
<b>TOTAL (B)</b>	<b>7,22,113</b>	<b>1,64,299</b>	<b>309</b>	<b>1,64,608</b>	<b>25,61,442</b>	<b>1,18,227</b>	<b>26,79,669</b>	<b>59,982</b>	<b>38,169</b>	<b>75,024</b>	<b>1,697</b>	<b>2,33,740</b>	<b>12,51,977</b>	<b>5,198</b>	<b>580</b>	<b>6,76,782</b>			

Particulars	Marine				Miscellaneous													Total Miscellaneous	Total
	Fire	Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others			
	Upto the year ended 31 March 2017	Upto the year ended 31 March 2017	Upto the year ended 31 March 2017	Upto the year ended 31 March 2017	Upto the year ended 31 March 2017	Upto the year ended 31 March 2017	Upto the year ended 31 March 2017	Upto the year ended 31 March 2017	Upto the year ended 31 March 2017	Upto the year ended 31 March 2017	Upto the year ended 31 March 2017	Upto the year ended 31 March 2017	Upto the year ended 31 March 2017	Upto the year ended 31 March 2017	Upto the year ended 31 March 2017	Upto the year ended 31 March 2017			
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)			
Commission paid																			
Direct	3,20,421	1,10,704	46	1,10,750	12,15,914	13,789	12,29,703	33,717	30,511	50,252	1,595	1,94,125	8,89,328	5,890	2,103	5,64,254			
Add: Re-insurance Accepted	33,170	1,232	0	1,232	-	-	-	-	2,688	6,522	-	-	-	-	-	9,066			
Less: Commission on Re-insurance Ceded	4,55,818	37,172	7,408	44,580	1,60,218	33,290	1,93,508	3,417	33,015	1,83,461	3,768	15,668	1,64,777	16,014	15,95,188	4,19,850			
<b>Net Commission</b>	<b>-1,02,227</b>	<b>74,764</b>	<b>(7,362)</b>	<b>67,402</b>	<b>10,55,696</b>	<b>(19,501)</b>	<b>10,36,195</b>	<b>30,300</b>	<b>184</b>	<b>(1,26,687)</b>	<b>-2,173</b>	<b>1,78,457</b>	<b>7,24,551</b>	<b>(10,124)</b>	<b>-15,93,085</b>	<b>1,53,700</b>			
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																			
Agents	65,955	60,197	36	60,233	3,80,925	8,123	3,89,048	25,143	5,293	16,700	7	58,042	5,03,552	0	3	71,278			
Brokers	1,16,952	46,911	0	46,911	4,40,003	5,234	4,45,236	6,815	24,647	31,106	1,579	35,831	2,81,060	5,890	2,099	1,18,182			
Corporate Agency	1,37,514	3,596	10	3,606	3,94,986	432	3,95,419	1,759	571	2,445	10	1,00,253	1,04,716	0	0	3,74,794			
Referral	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0			
Others (pl. specify)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0			
<b>TOTAL (B)</b>	<b>3,20,421</b>	<b>1,10,704</b>	<b>46</b>	<b>1,10,750</b>	<b>12,15,914</b>	<b>13,789</b>	<b>12,29,703</b>	<b>33,717</b>	<b>30,511</b>	<b>50,252</b>	<b>1,595</b>	<b>1,94,125</b>	<b>8,89,328</b>	<b>5,890</b>	<b>2,103</b>	<b>5,64,254</b>			