

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition through different channels



Insurer: **Bajaj Allianz General Insurance Co. Ltd.**

Date: **31st December 2017**

(Rs in Lakhs)

Sl.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual Agents	688,485	46,794	555,120	33,334	1,938,463	129,498	1,606,645	99,332
2	Corporate Agents	1,277,108	38,376	943,523	34,487	3,468,368	113,015	2,632,786	96,506
2a	Banks	725,308	16,701	287,388	9,456	1,796,451	44,864	934,062	28,548
2b	Others	551,800	21,675	656,135	25,031	1,671,917	68,151	1,698,724	67,957
3	Brokers	836,809	71,126	807,101	66,140	2,586,946	221,243	2,254,921	193,084
4	Referral Arrangements	-	-	-	-	-	-	-	-
5	Direct Business	524,434	32,245	214,754	37,075	1,241,742	205,472	676,667	149,843
Total		3,326,836	188,541	2,520,498	171,037	9,235,519	669,228	7,171,019	538,764