

Schedules to and forming part of the Revenue Accounts and Profit and Loss account for the quarter ended on and to Balance Sheet as at 30 June 2017

FORM NL-6-COMMISSION SCHEDULE
COMMISSION -

Particulars	COMMISSION -																	Total
	Fire	Marine			Miscellaneous										Total Miscellaneous	Total		
		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance			Crop Insurance	
For the quarter ended 30 June 2017	For the quarter ended 30 June 2017	For the quarter ended 30 June 2017	For the quarter ended 30 June 2017	For the quarter ended 30 June 2017	For the quarter ended 30 June 2017	For the quarter ended 30 June 2017	For the quarter ended 30 June 2017	For the quarter ended 30 June 2017	For the quarter ended 30 June 2017	For the quarter ended 30 June 2017	For the quarter ended 30 June 2017	For the quarter ended 30 June 2017	For the quarter ended 30 June 2017	For the quarter ended 30 June 2017	For the quarter ended 30 June 2017	For the quarter ended 30 June 2017	For the quarter ended 30 June 2017	
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)
Commission paid																		
Direct	1,59,112	38,477	40	38,517	4,05,721	8,434	4,14,155	15,055	14,879	17,101	471	53,333	2,22,269	3,109	242	1,81,161	9,21,775	11,19,404
Add: Re-insurance Accepted	4,608	0	0	0	0	0	0	0	0	2,843	0	0	0	0	0	1,778	4,621	9,229
Less: Commission on Re-insurance Ceded	1,99,857	7,679	2,664	10,343	38,379	11,861	50,240	1,037	13,023	52,024	439	8,378	53,481	6,941	41,906	1,42,489	3,69,958	5,80,158
Net Commission	-36,137	30,798	-2,624	28,174	3,67,342	-3,427	3,63,915	14,018	1,856	-32,080	32	44,955	1,68,788	-3,832	-41,664	40,450	5,56,438	5,48,475
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																		
Agents	31,489	20,813	11	20,823	1,41,288	6,243	1,47,531	10,634	8,482	6,316	0	11,906	1,18,429	0	0	20,563	3,23,860	3,76,173
Brokers	52,011	16,627	0	16,627	1,40,043	1,719	1,41,762	3,687	6,256	9,822	471	5,489	73,719	3,109	242	30,689	2,75,245	3,43,884
Corporate Agency	75,611	1,037	30	1,067	1,24,390	472	1,24,862	734	142	963	0	35,938	30,121	0	0	1,29,910	3,22,670	3,99,348
Referral	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Others (pl. specific)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL (B)	1,59,112	38,477	40	38,517	4,05,721	8,434	4,14,155	15,055	14,879	17,101	471	53,333	2,22,269	3,109	242	1,81,162	9,21,776	11,19,404

Particulars	COMMISSION -																	Total
	Fire	Marine			Miscellaneous										Total Miscellaneous	Total		
		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance			Crop Insurance	
For the quarter ended 30 June 2016	For the quarter ended 30 June 2016	For the quarter ended 30 June 2016	For the quarter ended 30 June 2016	For the quarter ended 30 June 2016	For the quarter ended 30 June 2016	For the quarter ended 30 June 2016	For the quarter ended 30 June 2016	For the quarter ended 30 June 2016	For the quarter ended 30 June 2016	For the quarter ended 30 June 2016	For the quarter ended 30 June 2016	For the quarter ended 30 June 2016	For the quarter ended 30 June 2016	For the quarter ended 30 June 2016	For the quarter ended 30 June 2016	For the quarter ended 30 June 2016	For the quarter ended 30 June 2016	
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)
Commission paid																		
Direct	1,00,614	33,970	11	33,981	3,11,502	2,107	3,13,609	10,132	8,021	11,192	894	42,442	2,16,850	846	0	1,33,723	7,37,709	8,72,304
Add: Re-insurance Accepted	8,588	1,207	0	1,207	0	0	0	0	3	2,163	0	0	0	0	0	2,377	5,143	14,938
Less: Commission on Re-insurance Ceded	1,46,239	13,491	3,027	16,518	37,119	8,264	45,383	948	12,956	51,454	720	6,194	32,704	17,207	0	1,25,552	2,93,118	4,55,875
Net Commission	-37,037	21,686	-3,016	18,670	2,74,383	-6,157	2,68,226	9,184	-4,932	-38,099	174	36,248	1,84,146	-16,361	0	11,148	4,49,734	4,31,367
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																		
Agents	19,621	19,094	11	19,105	91,310	1,288	92,599	7,468	827	3,666	3	13,181	1,07,920	0	0	17,542	2,43,205	2,81,932
Brokers	50,348	13,818	0	13,818	1,05,139	644	1,05,783	2,155	7,106	6,465	877	6,989	85,721	846	0	28,150	2,44,092	3,08,258
Corporate Agency	30,643	1,057	0	1,057	1,15,053	175	1,15,228	509	88	1,060	14	22,772	23,209	0	0	88,031	2,50,111	2,82,114
Referral	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Others (pl. specific)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL (B)	1,00,614	33,970	11	33,980	3,11,502	2,107	3,13,609	10,132	8,021	11,192	894	42,442	2,16,850	846	0	1,33,722	7,37,709	8,72,304

Particulars	Marine								Miscellaneous								Total Miscellaneous	Total	
	Fire	Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others			
	Upto the quarter ended 30 June 2017	Upto the quarter ended 30 June 2017	Upto the quarter ended 30 June 2017	Upto the quarter ended 30 June 2017	Upto the quarter ended 30 June 2017	Upto the quarter ended 30 June 2017	Upto the quarter ended 30 June 2017	Upto the quarter ended 30 June 2017	Upto the quarter ended 30 June 2017	Upto the quarter ended 30 June 2017	Upto the quarter ended 30 June 2017	Upto the quarter ended 30 June 2017	Upto the quarter ended 30 June 2017	Upto the quarter ended 30 June 2017	Upto the quarter ended 30 June 2017	Upto the quarter ended 30 June 2017			
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	
Commission paid																			
Direct	1,59,112	38,477	40	38,517	4,05,721	8,434	4,14,155	15,055	14,879	17,101	471	53,333	2,22,269	3,109	242	1,81,161	9,21,775	11,19,404	
Add: Re-insurance Accepted	4,608	0	0	0	0	0	0	0	2,843	0	0	0	0	0	0	1,778	4,621	9,299	
Less: Commission on Re-insurance Ceded	1,99,857	7,679	2,664	10,343	38,379	11,861	50,240	1,037	13,023	52,024	439	8,378	53,481	6,941	41,906	1,42,489	3,69,958	5,80,158	
Net Commission	-36,137	30,798	(2,624)	28,174	3,67,342	-3,427	3,63,915	14,018	1,856	(32,080)	32	44,955	1,68,788	(3,832)	-41,664	40,450	5,56,438	5,48,475	
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Brokers	52,011	16,627	0	16,627	1,40,043	1,719	1,41,762	3,687	6,256	9,822	471	5,489	73,719	3,109	242	30,689	2,75,245	3,43,864	
Corporate Agency	75,611	1,037	30	1,067	1,24,390	472	1,24,862	734	142	963	0	35,938	30,121	0	0	1,29,910	3,22,670	3,99,348	
Referral																			
Others (pl. specify)																			
TOTAL (B)	1,59,112	38,477	40	38,517	4,05,721	8,434	4,14,155	15,055	14,879	17,101	471	53,333	2,22,269	3,109	242	1,81,162	9,21,776	11,19,404	

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	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	
Commission paid																			
Direct	1,00,614	33,970	11	33,981	3,11,502	2,107	3,13,609	10,132	8,021	11,192	894	42,442	2,16,850	846	-	1,33,723	7,37,709	8,72,304	
Add: Re-insurance Accepted	8,588	1,207	-	1,207	-	-	-	-	3	2,163	-	-	-	-	-	2,977	5,143	14,938	
Less: Commission on Re-insurance Ceded	1,46,239	13,491	3,027	16,518	37,119	8,264	45,383	948	12,956	51,454	720	6,194	32,704	17,207	-	1,25,552	2,93,118	4,55,875	
Net Commission	-37,037	21,686	(3,016)	18,670	2,74,383	(6,157)	2,68,226	9,184	(4,932)	(38,099)	174	36,248	1,84,146	(16,361)	0	11,148	4,49,734	4,31,367	
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Brokers	50,348	13,818	0	13,818	1,05,139	644	1,05,783	2,155	7,106	6,465	877	6,989	85,721	846	0	28,150	2,44,092	3,08,258	
Corporate Agency	30,645	1,057	0	1,057	1,15,053	175	1,15,228	509	88	1,060	14	22,272	23,209	0	0	88,031	2,50,411	2,82,114	
Referral	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Others (pl. specify)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
TOTAL (B)	1,00,614	33,970	11	33,980	3,11,502	2,107	3,13,609	10,132	8,021	11,192	894	42,442	2,16,850	846	0	1,33,722	7,37,709	8,72,304	