## 

IRDA Registration No 113. dated 2nd May, 2001

Schedules to and forming part of the Revenue Accounts and Profit and Loss account for the quarter ended on and to Balance Sheet as at 30 June 2017

## FORM NL-6-COMMISSION SCHEDULE COMMISSION -

			Marine								Miscellaneous							
Particulars	Fire	Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others	Total Miscellaneous	Total
	For the quarter ended 30 June 2017																	
	(Rs.'000)	(Rs.'000)	(Rs. '000)	(Rs.'000)	(Rs. '000)	(Rs.'000)	(Rs. '000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs. '000)
Commission paid																		
Direct	1.59.112	38.477	40	38.517	4.05.721	8.434	4.14.155	15.055	14.879	17.101	471	53.333	2.22.269	3.109	242	1.81.161	9.21.775	11.19.404
Add: Re-insurance Accepted	4,608	0	0	0	0	0	0	0	0	2,843	0	0	0	0	0	1,778	4,621	9,229
Less: Commission on Re-insurance Ceded	1,99,857	7,679	2,664	10,343	38,379	11,861	50,240	1,037	13,023	52,024	439	8,378	53,481	6,941	41,906	1,42,489	3,69,958	5,80,158
Net Commission	-36.137	30.798	-2.624	28.174	3.67.342	-3.427	3.63.915	14.018	1.856	-32.080	32	44.955	1.68.788	-3.832	-41.664	40.450	5.56.438	5.48.475
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																		
Agents	31,489		11	20,823	1,41,288	6,243		10,634	8,482	6,316	0	11,906			0	20,563	3,23,860	
Brokers	52,011		0	16,627	1,40,043	1,719		3,687	6,256	9,822	471	5,489	73,719		242	30,689	2,75,245	3,43,884
Corporate Agency	75,611	1,037	30	1,067	1,24,390	472	1,24,862	734	142	963	0	35,938	30,121		0	1,29,910	3,22,670	3,99,348
Referral	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Others (pl. specify)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL (B)	1,59,112	38,477	40	38,517	4,05,721	8,434	4,14,155	15,055	14,879	17,101	471	53,333	2,22,269	3,109	242	1,81,162	9,21,776	11,19,404

			Marine								Miscellaneous							
Particulars	Fire	Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others	Total Miscellaneous	Total
	For the quarter ended 30 June 2016																	
	(Rs.'000)	(Rs. '000)	(Rs.'000)	(Rs. '000)	(Rs.'000)	(Rs.'000)	(Rs. '000)	(Rs.'000)	(Rs. '000)	(Rs. '000)	(Rs.'000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs.'000)	(Rs. '000)	(Rs. '000)
Commission paid																		
Direct	1.00.614	33.970	11	1 33.98:	1 3.11.502	2.107	3.13.609	10.132	8.021	11.192	89	42.442	2.16.850	846	C	1.33.723	7.37.709	8.72.304
Add: Re-insurance Accepted	8,588	1,207	7	1,20	7 (	)		0	3	2,163	1	0	0	0		2,977	5,143	14,938
Less: Commission on Re-insurance Ceded	1,46,239	13,491	3,027	7 16,518	37,119	8,264	45,383	948	12,956	51,454	720	6,194	32,704	17,207	C	1,25,552	2,93,118	4,55,875
Net Commission	-37.037	21.686	-3.016	5 18.670	2,74,383	-6.157	2.68.226	9.184	-4.932	-38.099	174	36,248	1.84.146	-16.361		11.148	4.49.734	4.31.367
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																		
Agents	19,621	19,094	11	19,10	91,310	1,288	92,599	7,468	827	3,666	i :	13,181	1,07,920	0	0	17,542	2,43,205	2,81,932
Brokers	50,348			13,818					7,106	6,465	87	7 6,989		846		28,150	2,44,092	3,08,258
Corporate Agency	30,645	1,057		1,05	7 1,15,053	175	1,15,228	509	88	1,060	1	22,272	23,209	0	C	88,031	2,50,411	2,82,114
Referral	0	C	) (	) (	0 (	(		0		(		0	0	0	C	0	0	0
Others (pl. specify)	0	C	0	0	0	(	C	0	C	(	)	0	0	0	C	0	0	0
TOTAL (B)	1,00,614	33,970	11	1 33,980	3,11,502	2,107	3,13,609	10,132	8,021	11,192	89	42,442	2,16,850	846		1,33,722	7,37,709	8,72,304

			Marine			Miscellaneous														
			I III					Worksmens'	Public/Product			Personal					Total			
	Fire	Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Compensation	Liability	Engineering	Aviation	Accident	Health Insurance	Credit Insurance	Crop Insurance		Miscellaneous	Total		
Particulars	Upto the quarter	Upto the quarter	Upto the quarter	Upto the quarter	Upto the quarter	Upto the quarter	Upto the quarter	Upto the quarter	Upto the guarter	Upto the quarter	Upto the guarter	Upto the quarter	Upto the quarter							
	ended 30 June	ended 30 June	ended 30 June	ended 30 June	ended 30 June	ended 30 June	ended 30 June	ended 30 June	ended 30 June	ended 30 June	ended 30 June	ended 30 June	ended 30 June	ended 30 June	ended 30 June	ended 30 June	ended 30 June	ended 30 June		
	2017	2017	2017	2017	2017	2017	2017	2017	2017	2017	2017	2017	2017	2017	2017	2017	2017	2017		
	(Rs.'000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs.'000)	(Rs. '000)	(Rs.'000)	(Rs. '000)	(Rs.'000)	(Rs.'000)	(Rs. '000)	(Rs.'000)	(Rs.'000)	(Rs. '000)	(Rs.'000)	(Rs.'000)	(Rs. '000)		
Commission paid																				
Direct	1,59,112	38,477	40	38,517	4,05,721	8,434	4,14,155	15,055	14,879	17,101	471	53,333	2,22,269	3,109	242	1,81,161	9,21,775	11,19,404		
Add: Re-insurance Accepted	4,608	0	0			-	-	0	0	2,843	0	C	0	0	0	1,778	4,621	9,229		
Less: Commission on Re-insurance	1,99,857	7,679	2.664	10.343	38,379	11.861	50.240	1.037	13.023	52.024	439	8.378	53,481	6.941	41.906	1.42.489	3,69,958	5.80.158		
Certed	,,	,	, , , , , , , , , , , , , , , , , , , ,	.,		,		,	.,			.,	, .	.,.	,	, ,	.,,	.,,		
Net Commission	-36,137	30,798	(2,624)	28,174	3,67,342	-3,427	3,63,915	14,018	1,856	(32,080)	32	44,955	1,68,788	(3,832)	-41,664	40,450	5,56,438	5,48,475		
Break-up of the expenses (Gross)																				
incurred to procure business to be																				
furnished as per details indicated																				
helow:																				
Agents	31 489	20.813	11	20.823	1.41.288	6.243	1.47.531	10.634	8.482	6.316	0	11.906	1.18.429	0	0	20.563	3.23.860	3,76,173		
Brokers	52,011	16.627	0	16.627	1.40.043	1.719	1.41.762	3,687	6.256	9.822	471	5.489	73.719	3 109	242	30,689	2,75,245			
Corporate Agency	75.611	1.037	30	1.067		472		734	142			35,938	30.121	0,100	0	1.29.910	3.22.670			
Referral	/3,011	1,037	30	1,007	1,24,330	472	1,24,002	/34	142	303		33,930	30,121			1,23,310	3,22,070	3,33,340		
Others (pl. specify)																				
TOTAL (B)	1,59,112	38,477	40	38.517	4.05.721	8,434	4.14.155	15.055	14.879	17.101	471	53.333	2.22.269	3.109	242	1.81.162	9.21,776	11,19,404		

			Marine								Miscellaneous							T
								Worksmens'	Public/Product			Personal					Total	
Particulars	Fire	Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Compensation	Liability	Engineering	Aviation	Accident	Health Insurance	Credit Insurance	Crop Insurance	Others	Miscellaneous	Total
	Upto the quarter																	
	ended 30 June																	
	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016
	(Rs.'000)	(Rs. '000)	(Rs.'000)	(Rs. '000)														
ommission paid																		
irect	1.00.614	33.970	11	33.981	3.11.502	2.107	3.13.609	10.132	8.021	11.192	894	42.442	2.16.850	846	-	1.33.723	7.37.709	8.72.304
dd: Re-insurance Accepted	8,588	1,207		1,207	-		-	-	3	2,163			-	-	-	2,977	5,143	3 14,938
ess: Commission on Re-insurance	1,46,239	13,491	3,027	16,518	37,119	8,264	45,383	948	12,956	51,454	720	6,194	32,704	17,207	-	1,25,552	2,93,118	4,55,875
eded																		
et Commission	-37.037	21.686	(3.016)	18.670	2.74.383	(6.157)	2.68.226	9.184	(4.932)	(38.099)	174	4 36.248	1.84.146	(16.361)		11.148	4.49.73	4.31.36
reak-up of the expenses (Gross)																		
curred to procure business to be																		
ırnished as per details indicated																		
elow:																		
gents	19,621	19,094		19,105		1,288		7,468				13,181	1,07,920		1	17,542		
rokers	50,348	13,818		13,818	1,05,139	644	1,05,783	2,155	7,106	6,465	877	6,989	85,721	846	i I	28,150	2,44,09	2 3,08,25
orporate Agency	30,645	1,057	0	1,057	1,15,053	175	1,15,228	509	88	1,060	14	1 22,272	23,209	C	1	88,031	2,50,41	1 2,82,11
eferral	0	0	0	C	0	C	0	(	) (	)	)	) (	0	(	)	0	1	0
thers (pl. specify)	0	0	0	C	0	C	C	(	) (	)	)	) (	0		)	0	)	0
OTAL (B)	1,00,614	33,970	11	33,980	3.11.502	2.107	3,13,609	10,132	8.021	11,192	89	42,442	2.16.850	946	:	1,33,722	7,37,70	9 8,72,30