

Schedules to and forming part of the Revenue Accounts and Profit and Loss account for the Year ended on and to Balance Sheet as at 31st March 2017

FORM NL-6-COMMISSION SCHEDULE  
COMMISSION -

| Particulars  | COMMISSION -                          |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       | Total           |                     |       |
|--|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|-----------------|---------------------|-------|
|  | Fire                                  | Marine                                |                                       |                                       | Miscellaneous                         |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                 | Total Miscellaneous | Total |
|  |                                       | Marine Cargo                          | Marine Others                         | Marine Total                          | Motor OD                              | Motor TP                              | Motor Total                           | Worksmens' Compensation               | Public/Product Liability              | Engineering                           | Aviation                              | Personal Accident                     | Health Insurance                      | Credit Insurance                      | Crop Insurance                        | Others                                |                                       |                 |                     |       |
| For the quarter ended 31st March 2017  | For the quarter ended 31st March 2017 | For the quarter ended 31st March 2017 | For the quarter ended 31st March 2017 | For the quarter ended 31st March 2017 | For the quarter ended 31st March 2017 | For the quarter ended 31st March 2017 | For the quarter ended 31st March 2017 | For the quarter ended 31st March 2017 | For the quarter ended 31st March 2017 | For the quarter ended 31st March 2017 | For the quarter ended 31st March 2017 | For the quarter ended 31st March 2017 | For the quarter ended 31st March 2017 | For the quarter ended 31st March 2017 | For the quarter ended 31st March 2017 | For the quarter ended 31st March 2017 | For the quarter ended 31st March 2017 |                 |                     |       |
|  | (Rs.'000)                             | (Rs.'000)                             | (Rs.'000)                             | (Rs.'000)                             | (Rs.'000)                             | (Rs.'000)                             | (Rs.'000)                             | (Rs.'000)                             | (Rs.'000)                             | (Rs.'000)                             | (Rs.'000)                             | (Rs.'000)                             | (Rs.'000)                             | (Rs.'000)                             | (Rs.'000)                             | (Rs.'000)                             | (Rs.'000)                             | (Rs.'000)       |                     |       |
| Commission paid  |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                 |                     |       |
| Direct   | 1,00,167                              | 28,955                                | 9                                     | 28,964                                | 3,00,362                              | 5,300                                 | 3,05,662                              | 8,538                                 | 6,663                                 | 17,363                                | 130                                   | 48,086                                | 2,60,360                              | 728                                   | 1,759                                 | 1,33,657                              | 7,82,947                              | 9,12,078        |                     |       |
| Add: Re-insurance Accepted   | 9,065                                 | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | 1,286                                 | -                                     | -                                     | -                                     | -                                     | -                                     | 759                                   | 2,045                                 | 11,110          |                     |       |
| Less: Commission on Re-insurance Ceded   | 1,60,655                              | 12,838                                | 1,685                                 | 14,523                                | 47,268                                | 7,408                                 | 54,676                                | 863                                   | 9,008                                 | 57,253                                | 2,437                                 | 2,823                                 | 62,251                                | 3,166                                 | 4,15,670                              | 1,23,156                              | 7,31,303                              | 9,06,481        |                     |       |
| <b>Net Commission</b>  | <b>(51,423)</b>                       | <b>16,117</b>                         | <b>(1,676)</b>                        | <b>14,441</b>                         | <b>2,53,094</b>                       | <b>(2,108)</b>                        | <b>2,50,986</b>                       | <b>7,675</b>                          | <b>(2,345)</b>                        | <b>(38,604)</b>                       | <b>(2,307)</b>                        | <b>45,263</b>                         | <b>1,98,109</b>                       | <b>(2,438)</b>                        | <b>(4,13,911)</b>                     | <b>11,261</b>                         | <b>53,689</b>                         | <b>16,707</b>   |                     |       |
| <b>Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:</b> |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                 |                     |       |
| Agents   | 17,405                                | 16,410                                | 1                                     | 16,410                                | 1,04,394                              | 3,333                                 | 1,07,727                              | 6,545                                 | 1,370                                 | 5,629                                 | 4                                     | 16,670                                | 1,58,575                              | -                                     | 3                                     | 18,188                                | 3,14,711                              | 3,48,526        |                     |       |
| Brokers  | 38,840                                | 11,689                                | -                                     | 11,689                                | 1,13,633                              | 2,287                                 | 1,15,920                              | 1,555                                 | 5,233                                 | 10,947                                | 131                                   | 8,467                                 | 73,920                                | 728                                   | 1,756                                 | 20,323                                | 2,38,979                              | 2,89,508        |                     |       |
| Corporate Agency   | 43,922                                | 857                                   | 8                                     | 866                                   | 82,335                                | (319)                                 | 82,016                                | 438                                   | 60                                    | 787                                   | (5)                                   | 22,950                                | 27,866                                | -                                     | -                                     | 95,146                                | 2,29,258                              | 2,74,044        |                     |       |
| Referral   | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -               |                     |       |
| Others (pl. specify)   | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -               |                     |       |
| <b>TOTAL (B)</b>   | <b>1,00,168</b>                       | <b>28,956</b>                         | <b>9</b>                              | <b>28,965</b>                         | <b>3,00,362</b>                       | <b>5,300</b>                          | <b>3,05,663</b>                       | <b>8,538</b>                          | <b>6,663</b>                          | <b>17,363</b>                         | <b>130</b>                            | <b>48,086</b>                         | <b>2,60,361</b>                       | <b>728</b>                            | <b>1,759</b>                          | <b>1,33,656</b>                       | <b>7,82,947</b>                       | <b>9,12,079</b> |                     |       |

| Particulars  | COMMISSION -                          |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       | Total           |                     |       |
|--|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|-----------------|---------------------|-------|
|  | Fire                                  | Marine                                |                                       |                                       | Miscellaneous                         |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                 | Total Miscellaneous | Total |
|  |                                       | Marine Cargo                          | Marine Others                         | Marine Total                          | Motor OD                              | Motor TP                              | Motor Total                           | Worksmens' Compensation               | Public/Product Liability              | Engineering                           | Aviation                              | Personal Accident                     | Health Insurance                      | Credit Insurance                      | Crop Insurance                        | Others                                |                                       |                 |                     |       |
| For the quarter ended 31st March 2016  | For the quarter ended 31st March 2016 | For the quarter ended 31st March 2016 | For the quarter ended 31st March 2016 | For the quarter ended 31st March 2016 | For the quarter ended 31st March 2016 | For the quarter ended 31st March 2016 | For the quarter ended 31st March 2016 | For the quarter ended 31st March 2016 | For the quarter ended 31st March 2016 | For the quarter ended 31st March 2016 | For the quarter ended 31st March 2016 | For the quarter ended 31st March 2016 | For the quarter ended 31st March 2016 | For the quarter ended 31st March 2016 | For the quarter ended 31st March 2016 | For the quarter ended 31st March 2016 | For the quarter ended 31st March 2016 |                 |                     |       |
|  | (Rs.'000)                             | (Rs.'000)                             | (Rs.'000)                             | (Rs.'000)                             | (Rs.'000)                             | (Rs.'000)                             | (Rs.'000)                             | (Rs.'000)                             | (Rs.'000)                             | (Rs.'000)                             | (Rs.'000)                             | (Rs.'000)                             | (Rs.'000)                             | (Rs.'000)                             | (Rs.'000)                             | (Rs.'000)                             | (Rs.'000)                             | (Rs.'000)       |                     |       |
| Commission paid  |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                 |                     |       |
| Direct   | 84,105                                | 26,509                                | (66)                                  | 26,443                                | 3,12,762                              | 2,076                                 | 3,14,838                              | 9,378                                 | 6,991                                 | 12,587                                | 239                                   | 39,414                                | 2,05,909                              | 2,845                                 | -                                     | 1,06,853                              | 6,99,054                              | 8,09,602        |                     |       |
| Add: Re-insurance Accepted   | 4,956                                 | 298                                   | -                                     | 298                                   | -                                     | -                                     | -                                     | -                                     | -                                     | 1,436                                 | -                                     | 0                                     | -                                     | -                                     | -                                     | 1,737                                 | 3,173                                 | 8,327           |                     |       |
| Less: Commission on Re-insurance Ceded   | 1,77,601                              | 13,415                                | 275                                   | 13,690                                | 42,296                                | 8,206                                 | 50,502                                | 974                                   | 16,400                                | 1,55,737                              | 261                                   | 2,226                                 | 33,149                                | 9,227                                 | 3,25,508                              | (1,24,938)                            | 4,69,046                              | 6,60,337        |                     |       |
| <b>Net Commission</b>  | <b>(88,640)</b>                       | <b>13,392</b>                         | <b>(341)</b>                          | <b>13,051</b>                         | <b>2,70,466</b>                       | <b>(6,130)</b>                        | <b>2,64,336</b>                       | <b>8,404</b>                          | <b>(9,409)</b>                        | <b>(1,41,714)</b>                     | <b>(22)</b>                           | <b>37,188</b>                         | <b>1,72,760</b>                       | <b>(6,382)</b>                        | <b>(3,25,508)</b>                     | <b>2,33,528</b>                       | <b>2,33,181</b>                       | <b>1,57,592</b> |                     |       |
| <b>Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:</b> |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                 |                     |       |
| Agents   | 16,562                                | 14,542                                | 0                                     | 14,543                                | 1,25,444                              | 1,610                                 | 1,27,054                              | 7,160                                 | 2,753                                 | 3,728                                 | 4                                     | 27,571                                | 1,38,039                              | -                                     | -                                     | 17,965                                | 3,24,274                              | 3,55,379        |                     |       |
| Brokers  | 28,612                                | 10,929                                | (75)                                  | 10,854                                | 99,241                                | 445                                   | 99,686                                | 1,527                                 | 4,152                                 | 8,082                                 | 235                                   | 5,018                                 | 37,495                                | 2,845                                 | -                                     | 25,035                                | 1,84,076                              | 2,23,243        |                     |       |
| Corporate Agency   | 38,931                                | 1,037                                 | 9                                     | 1,046                                 | 88,077                                | 20                                    | 88,098                                | 691                                   | 86                                    | 778                                   | -                                     | 6,824                                 | 30,375                                | -                                     | -                                     | 63,853                                | 1,90,704                              | 2,30,681        |                     |       |
| Referral   | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -               |                     |       |
| Others (pl. specify)   | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | -               |                     |       |
| <b>TOTAL (B)</b>   | <b>84,105</b>                         | <b>26,508</b>                         | <b>(66)</b>                           | <b>26,443</b>                         | <b>3,12,762</b>                       | <b>2,076</b>                          | <b>3,14,837</b>                       | <b>9,378</b>                          | <b>6,991</b>                          | <b>12,588</b>                         | <b>239</b>                            | <b>39,414</b>                         | <b>2,05,909</b>                       | <b>2,845</b>                          | <b>-</b>                              | <b>1,06,853</b>                       | <b>6,99,054</b>                       | <b>8,09,602</b> |                     |       |

| Particulars   | Marine                            |                                   |                                   |                                   | Miscellaneous                     |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   | Total Miscellaneous | Total |
|---|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|---------------------|-------|
|   | Fire                              | Marine Cargo                      | Marine Others                     | Marine Total                      | Motor OD                          | Motor TP                          | Motor Total                       | Worksmens' Compensation           | Public/Product Liability          | Engineering                       | Aviation                          | Personal Accident                 | Health Insurance                  | Credit Insurance                  | Crop Insurance                    | Others                            |                                   |                     |       |
|   | Upto the Year End 31st March 2017 | Upto the Year End 31st March 2017 | Upto the Year End 31st March 2017 | Upto the Year End 31st March 2017 | Upto the Year End 31st March 2017 | Upto the Year End 31st March 2017 | Upto the Year End 31st March 2017 | Upto the Year End 31st March 2017 | Upto the Year End 31st March 2017 | Upto the Year End 31st March 2017 | Upto the Year End 31st March 2017 | Upto the Year End 31st March 2017 | Upto the Year End 31st March 2017 | Upto the Year End 31st March 2017 | Upto the Year End 31st March 2017 | Upto the Year End 31st March 2017 | Upto the Year End 31st March 2017 |                     |       |
| (/Rs.'000)  | (/Rs.'000)                        | (/Rs.'000)                        | (/Rs.'000)                        | (/Rs.'000)                        | (/Rs.'000)                        | (/Rs.'000)                        | (/Rs.'000)                        | (/Rs.'000)                        | (/Rs.'000)                        | (/Rs.'000)                        | (/Rs.'000)                        | (/Rs.'000)                        | (/Rs.'000)                        | (/Rs.'000)                        | (/Rs.'000)                        | (/Rs.'000)                        | (/Rs.'000)                        | (/Rs.'000)          |       |
| Commission paid   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                     |       |
| Direct  | 3,20,421                          | 1,10,704                          | 46                                | 1,10,750                          | 12,15,914                         | 13,789                            | 12,29,703                         | 33,717                            | 30,511                            | 50,252                            | 1,595                             | 1,94,125                          | 8,89,328                          | 5,890                             | 2,103                             | 5,64,254                          | 30,01,478                         | 34,32,649           |       |
| Add: Re-insurance Accepted  | 33,170                            | 1,232                             | -                                 | 1,232                             | -                                 | -                                 | -                                 | 2,688                             | 6,521                             | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | 9,065                             | 18,276                            | 32,678              |       |
| Less: Commission on Re-insurance Ceded  | 4,55,818                          | 37,172                            | 7,408                             | 44,580                            | 1,60,218                          | 33,290                            | 1,93,508                          | 3,417                             | 33,015                            | 1,83,461                          | 3,768                             | 15,668                            | 1,64,777                          | 16,014                            | 15,95,188                         | 4,19,850                          | 26,28,666                         | 31,29,064           |       |
| Net Commission  | (1,02,227)                        | 74,764                            | (7,362)                           | 67,402                            | 10,55,696                         | (19,501)                          | 10,36,195                         | 30,300                            | 184                               | (1,26,687)                        | (2,173)                           | 1,78,457                          | 7,24,551                          | (10,124)                          | (15,93,085)                       | 1,53,470                          | 3,91,088                          | 3,56,263            |       |
| Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below: |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                     |       |
| Agents  | 65,955                            | 60,197                            | 36                                | 60,233                            | 3,80,925                          | 8,123                             | 3,89,049                          | 25,143                            | 5,293                             | 16,700                            | 7                                 | 58,042                            | 5,03,552                          | -                                 | 3                                 | 71,277                            | 10,69,067                         | 11,95,255           |       |
| Brokers   | 1,15,952                          | 45,911                            | -                                 | 45,911                            | 4,40,003                          | 5,234                             | 4,45,236                          | 6,815                             | 24,647                            | 31,106                            | 1,379                             | 35,831                            | 2,81,060                          | 5,890                             | 2,099                             | 1,18,182                          | 9,52,445                          | 11,15,308           |       |
| Corporate Agency  | 1,37,514                          | 3,956                             | 10                                | 3,606                             | 3,94,986                          | 432                               | 3,95,419                          | 3,759                             | 571                               | 2,445                             | 30                                | 1,00,253                          | 1,04,716                          | -                                 | -                                 | 3,74,794                          | 9,79,966                          | 11,21,087           |       |
| Referral  | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                   | -     |
| Others (pl. specify)  | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                   | -     |
| <b>TOTAL (B)</b>  | <b>3,20,421</b>                   | <b>1,10,704</b>                   | <b>46</b>                         | <b>1,10,750</b>                   | <b>12,15,914</b>                  | <b>13,789</b>                     | <b>12,29,704</b>                  | <b>33,717</b>                     | <b>30,511</b>                     | <b>50,252</b>                     | <b>1,595</b>                      | <b>1,94,125</b>                   | <b>8,89,328</b>                   | <b>5,890</b>                      | <b>2,103</b>                      | <b>5,64,253</b>                   | <b>30,01,478</b>                  | <b>34,32,650</b>    |       |

| Particulars   | Marine                            |                                   |                                   |                                   | Miscellaneous                     |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   | Total Miscellaneous | Total      |
|---|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|---------------------|------------|
|   | Fire                              | Marine Cargo                      | Marine Others                     | Marine Total                      | Motor OD                          | Motor TP                          | Motor Total                       | Worksmens' Compensation           | Public/Product Liability          | Engineering                       | Aviation                          | Personal Accident                 | Health Insurance                  | Credit Insurance                  | Crop Insurance                    | Others                            |                                   |                     |            |
|   | Upto the Year End 31st March 2016 | Upto the Year End 31st March 2016 | Upto the Year End 31st March 2016 | Upto the Year End 31st March 2016 | Upto the Year End 31st March 2016 | Upto the Year End 31st March 2016 | Upto the Year End 31st March 2016 | Upto the Year End 31st March 2016 | Upto the Year End 31st March 2016 | Upto the Year End 31st March 2016 | Upto the Year End 31st March 2016 | Upto the Year End 31st March 2016 | Upto the Year End 31st March 2016 | Upto the Year End 31st March 2016 | Upto the Year End 31st March 2016 | Upto the Year End 31st March 2016 | Upto the Year End 31st March 2016 |                     |            |
| (/Rs.'000)  | (/Rs.'000)                        | (/Rs.'000)                        | (/Rs.'000)                        | (/Rs.'000)                        | (/Rs.'000)                        | (/Rs.'000)                        | (/Rs.'000)                        | (/Rs.'000)                        | (/Rs.'000)                        | (/Rs.'000)                        | (/Rs.'000)                        | (/Rs.'000)                        | (/Rs.'000)                        | (/Rs.'000)                        | (/Rs.'000)                        | (/Rs.'000)                        | (/Rs.'000)                        | (/Rs.'000)          | (/Rs.'000) |
| Commission paid   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                     |            |
| Direct  | 2,85,605                          | 1,15,743                          | (35)                              | 1,15,708                          | 12,86,320                         | 10,117                            | 12,96,437                         | 34,977                            | 27,031                            | 50,944                            | 1,302                             | 1,18,232                          | 7,40,791                          | 11,086                            | 252                               | 3,98,384                          | 26,79,436                         | 30,80,749           |            |
| Add: Re-insurance Accepted  | 39,299                            | 935                               | -                                 | 935                               | -                                 | -                                 | -                                 | -                                 | 1,810                             | 7,707                             | -                                 | 102                               | 64                                | -                                 | -                                 | 9,156                             | 18,839                            | 59,073              |            |
| Less: Commission on Re-insurance Ceded  | 4,96,046                          | 45,220                            | 3,599                             | 48,819                            | 1,59,590                          | 28,261                            | 1,87,851                          | 3,469                             | 42,620                            | 2,89,037                          | 1,644                             | 12,057                            | 1,18,317                          | 39,414                            | 6,74,183                          | 2,87,076                          | 16,55,668                         | 22,00,533           |            |
| Net Commission  | (1,71,142)                        | 71,458                            | (3,634)                           | 67,824                            | 11,26,730                         | (18,144)                          | 11,08,586                         | 31,508                            | (13,779)                          | (2,30,386)                        | (342)                             | 1,06,277                          | 6,22,538                          | (28,328)                          | (6,73,931)                        | 1,20,464                          | 10,42,607                         | 9,39,289            |            |
| Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below: |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                                   |                     |            |
| Agents  | 62,171                            | 59,300                            | 29                                | 59,329                            | 4,81,455                          | 7,328                             | 4,88,782                          | 25,935                            | 5,930                             | 13,017                            | 4                                 | 73,354                            | 4,35,754                          | -                                 | 251                               | 68,775                            | 11,11,803                         | 12,33,303           |            |
| Brokers   | 91,613                            | 52,007                            | (75)                              | 51,932                            | 4,17,813                          | 2,697                             | 4,20,511                          | 6,732                             | 20,116                            | 35,091                            | 1,298                             | 17,603                            | 2,05,832                          | 11,086                            | 0                                 | 93,856                            | 8,12,123                          | 9,55,668            |            |
| Corporate Agency  | 1,31,821                          | 4,436                             | 11                                | 4,447                             | 3,87,052                          | 92                                | 3,87,144                          | 2,311                             | 986                               | 2,837                             | -                                 | 27,275                            | 99,206                            | -                                 | -                                 | 2,35,752                          | 7,55,511                          | 8,91,728            |            |
| Referral  | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                   | -          |
| Others (pl. specify)  | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                                 | -                   | -          |
| <b>TOTAL (B)</b>  | <b>2,85,605</b>                   | <b>1,15,743</b>                   | <b>(35)</b>                       | <b>1,15,708</b>                   | <b>12,86,320</b>                  | <b>10,117</b>                     | <b>12,96,437</b>                  | <b>34,977</b>                     | <b>27,031</b>                     | <b>50,944</b>                     | <b>1,302</b>                      | <b>1,18,232</b>                   | <b>7,40,791</b>                   | <b>11,086</b>                     | <b>252</b>                        | <b>3,98,383</b>                   | <b>26,79,437</b>                  | <b>30,80,749</b>    |            |