

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition through different channels



Insurer: Bajaj Allianz General Insurance Co. Ltd.

Date: 31st March 2017

(Rs in Lakhs)

SI.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual Agents	6,58,838	42,604	7,38,536	42,957	22,65,483	1,41,936	24,97,232	1,39,604
2	Corporate Agents	9,51,447	37,293	7,02,081	28,691	35,84,233	1,33,798	23,33,126	1,12,772
2a	Banks	4,40,933	12,895	3,52,338	11,397	13,74,995	41,443	12,96,474	39,476
2b	Others	5,10,514	24,398	3,49,743	17,294	22,09,238	92,356	10,36,652	73,296
3	Brokers	9,65,832	81,286	7,47,894	66,331	32,20,753	2,74,370	26,22,653	2,35,360
4	Referral Arrangemen	-	-	-	-	-	-	-	-
5	Direct Business	2,27,379	63,381	2,36,241	34,025	9,04,046	2,13,224	9,45,315	95,479
Total		28,03,496	2,24,564	24,24,752	1,72,004	99,74,515	7,63,328	83,98,326	5,83,215