

Bajaj Allianz General Insurance Company Limited

IRDA Registration No 113, dated 2nd May, 2001



Schedules to and forming part of the Revenue Accounts and Profit and Loss account for the nine months ended on and to Balance Sheet as at 31st December 2016

FORM NL-6-COMMISSION SCHEDULE
COMMISSION -

Particulars	Marine				Miscellaneous														Total
	Fire	Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others	Total Miscellaneous		
	For the quarter ended 31st December 2016	For the quarter ended 31st December 2016	For the quarter ended 31st December 2016	For the quarter ended 31st December 2016	For the quarter ended 31st December 2016	For the quarter ended 31st December 2016	For the quarter ended 31st December 2016	For the quarter ended 31st December 2016	For the quarter ended 31st December 2016	For the quarter ended 31st December 2016	For the quarter ended 31st December 2016	For the quarter ended 31st December 2016	For the quarter ended 31st December 2016	For the quarter ended 31st December 2016	For the quarter ended 31st December 2016	For the quarter ended 31st December 2016	For the quarter ended 31st December 2016	For the quarter ended 31st December 2016	
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)
Commission paid																			
Direct	62,800	20,734	16	20,750	317,370	3,628	320,998	6,821	7,894	11,461	338	47,895	198,869	112	237	173,802	768,427	851,977	
Add: Re-insurance Accepted	6,672	23	0	23	0	0	0	0	2,685	1,341	0	0	0	0	0	1,392	5,418	12,113	
Less: Commission on Re-insurance Ceded	70,166	3,806	1,131	4,937	40,917	9,371	50,288	801	7,662	33,128	349	2,870	34,692	996	286,968	115,679	533,433	608,536	
Net Commission	(694)	16,951	(1,115)	15,836	276,453	(5,743)	270,710	6,020	2,917	(20,326)	(11)	45,025	164,177	(884)	(286,731)	59,515	240,412	255,554	
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																			
Agents	14,371	11,319	14	11,334	97,673	2,016	99,689	5,005	1,228	3,951	0	13,227	108,508	0	0	18,335	249,942	275,647	
Brokers	17,626	8,711	0	8,711	126,271	1,305	127,576	1,473	6,595	7,130	339	6,902	63,798	112	237	41,185	255,348	281,685	
Corporate Agency	30,803	703	2	705	93,426	307	93,733	344	72	380	0	27,765	26,564	0	0	114,283	263,137	294,645	
Referral	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Others (pl. specify)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
TOTAL (B)	62,800	20,733	16	20,749	317,370	3,628	320,998	6,822	7,895	11,461	339	47,895	198,869	112	237	173,802	768,427	851,977	

Particulars	Marine				Miscellaneous														Total
	Fire	Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others	Total Miscellaneous		
	For the quarter ended 31st December 2015	For the quarter ended 31st December 2015	For the quarter ended 31st December 2015	For the quarter ended 31st December 2015	For the quarter ended 31st December 2015	For the quarter ended 31st December 2015	For the quarter ended 31st December 2015	For the quarter ended 31st December 2015	For the quarter ended 31st December 2015	For the quarter ended 31st December 2015	For the quarter ended 31st December 2015	For the quarter ended 31st December 2015	For the quarter ended 31st December 2015	For the quarter ended 31st December 2015	For the quarter ended 31st December 2015	For the quarter ended 31st December 2015	For the quarter ended 31st December 2015	For the quarter ended 31st December 2015	
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)
Commission paid																			
Direct	56,404	24,273	19	24,292	342,729	3,506	346,235	7,528	5,688	11,396	322	33,959	151,631	1,285	0	107,702	665,746	746,442	
Add: Re-insurance Accepted	8,728	1	0	1	0	0	0	0	1,758	2,260	0	0	10	0	559	4,587	13,316		
Less: Commission on Re-insurance Ceded	66,670	7,939	85	8,024	43,411	7,220	50,631	718	8,555	38,144	204	2,215	31,103	4,588	52,207	276,763	465,128	539,822	
Net Commission	(1,538)	16,335	(66)	16,269	299,318	(3,714)	295,604	6,810	(1,109)	(24,488)	118	31,744	120,538	(3,303)	(52,207)	(168,502)	205,205	219,936	
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																			
Agents	13,115	13,557	17	13,574	168,474	2,246	170,721	5,750	1,090	3,619	0	21,322	102,119	0	0	17,521	322,142	348,831	
Brokers	13,020	9,558	0	9,558	120,795	1,591	122,386	1,489	4,409	7,587	323	4,162	33,528	1,286	0	22,111	197,261	219,860	
Corporate Agency	30,269	1,158	2	1,159	53,461	332	53,793	288	190	190	0	8,475	15,984	0	0	68,069	146,323	177,751	
Referral	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Others (pl. specify)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
TOTAL (B)	56,404	24,274	18	24,292	342,730	3,506	346,235	7,527	5,689	11,396	323	33,959	151,631	1,286	0	107,702	665,746	746,442	

Particulars	Marine				Miscellaneous														Total
	Fire	Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others	Total Miscellaneous		
	Upto the nine months ended 31st December 2016	Upto the nine months ended 31st December 2016	Upto the nine months ended 31st December 2016	Upto the nine months ended 31st December 2016	Upto the nine months ended 31st December 2016	Upto the nine months ended 31st December 2016	Upto the nine months ended 31st December 2016	Upto the nine months ended 31st December 2016	Upto the nine months ended 31st December 2016	Upto the nine months ended 31st December 2016	Upto the nine months ended 31st December 2016	Upto the nine months ended 31st December 2016	Upto the nine months ended 31st December 2016	Upto the nine months ended 31st December 2016	Upto the nine months ended 31st December 2016	Upto the nine months ended 31st December 2016	Upto the nine months ended 31st December 2016	Upto the nine months ended 31st December 2016	
(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	
Commission paid																			
Direct	220,254	81,749	37	81,786	915,552	8,489	924,041	25,179	23,848	32,889	1,465	1,460,38,942	62,896,727	5,162	344	4,305,96,78	2,218,531	2,520,571	
Add: Re-insurance Accepted	24,105	1,232	0	1,232	0	0	0	0	2,688	5,236	0	0	0	0	0	0	8,307	1,6231	41,568
Less: Commission on Re-insurance Ceded	295,163	24,334	5,723	30,057	112,950	25,882	138,832	2,554	2,4007	1,26,208	1,331	1,284,672	10,252,861	1,2848	11,795,18	2,966,94,467	1,897,363	2,222,583	
Net Commission	(50,804)	58,647	(5,686)	52,961	802,602	(17,393)	785,209	22,625	2,529	(88,083)	134	133,194	526,441	(7,686)	0	(1,179,174)	142,209	337,399	339,556
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																			
Agents	48,550	43,787	35	43,823	2,765,313	4,790,893	2,813,221,193	1,859,7,866	3,922,74	11,071,394	2,6	41,372,268	3,449,77,383	0	0	5,308,9,732	7,543,56,176	846,729	
Brokers	78,112	35,222	0	35,222	3,263,69,274	2,946,7	3,293,15,974	5,260,597	1,941,3,824	2,015,9,203	1,448,356	2,736,3,734	2,071,39,528	5,162,047	343,615	9,785,9,45	7,134,66,328	826,800	
Corporate Agency	93,592	2,739	2	2,741	31,265,1,341	7,51,301	31,340,2,642	1,320,972	5,11,622	1,658,174	14,476	7,730,2,94	7,685,0,367	0	0	2,796,47,417	7,507,08,61	847,042	
Referral	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Others (pl. specify)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL (B)	220,254	81,749	37	81,786	915,552	8,489	924,041	25,179	23,848	32,889	1,465	1,460,38,942	62,896,727	5,162	344	4,305,96,78	2,218,531	2,520,571	

Particulars	Marine				Miscellaneous														Total
	Fire	Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop Insurance	Others	Total Miscellaneous		
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(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)	
Commission paid																			
Direct	201,500	89,234	31	89,265	973,558	8,041	981,599	25,599	20,040	38,357	1,063	7,881,8	53,488,3	8,241	252	2,915,30	1,980,382	2,271,147	
Add: Re-insurance Accepted	34,443	637	0	637	0	0	0	0	1,810	6,271	0	102	63,544	0	0	7,418,985	15,666	50,746	
Less: Commission on Re-insurance Ceded	318,445	31,805	3,324	35,129	117,294	20,055	137,349	2,495	2,6220	1,33,300	1,383	9,831	85,167,702	30,187	3,486,75	41,201,3,863	1,186,622	1,540,196	
Net Commission	(82,502)	58,066	(3,293)	54,773	856,264	(12,014)	844,250	23,104	(4,370)	(88,672)	(320)	69,089	449,778	(21,946)	(348,423)	(13,064)	809,426	781,697	
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																			
Agents	45,609	44,758	29	44,786	3,560,11,107	5,717,378	3,617,28,485	1,877,4,857	3,177,097	9,289,378	0	4,578,588	2,977,14,881	0	251,406	5,081,0,287	7,875,28,979	877,924	
Brokers	63,000	41,078	0	41,078	3,185,72,73	2,252,051	3,208,24,781	5,204,022	1,596,3,957	2,700,8,145	1,063,227	1,25,84,142	1,683,36,844	8,241,313	0,236	6,882,0,305	6,280,46,972	732,125	
Corporate Agency	92,891	3,399	2	3,401	2,989,74,403	71,685	2,990,46,088	1,619,871	899,341	2,059,271	0	20,451,219	6,880,3,913	0	0	17,189,9,561	56,480,6,263	661,097	
Referral	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Others (pl. specify)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
TOTAL (B)	201,500	89,234	31	89,265	973,558	8,041	981,599	25,599	20,040	38,357	1,063	7,881,8	53,488,3	8,241	252	2,915,30	1,980,382	2,271,147	