

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition through different channels



Insurer: Bajaj Allianz General Insurance Co. Ltd.

Date: 31st December 2016

(Rs in Lakhs)

Sl.No.	Channels	Business Acquisition through different channels							
		Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual Agents	555,120	33,334	688,682	31,750	1,606,645	99,332	1,758,696	96,647
2	Corporate Agents	943,523	34,487	621,827	31,104	2,632,786	96,506	1,631,045	84,080
2a	Banks	287,388	9,456	299,084	8,936	934,062	28,548	944,136	28,079
2b	Others	656,135	25,031	322,743	22,168	1,698,724	67,957	686,909	56,002
3	Brokers	807,101	66,140	718,155	58,126	2,254,921	193,084	1,874,759	169,029
4	Referral Arrangements	-	-	-	-	-	-	-	-
5	Direct Business	214,754	37,075	198,015	12,634	676,667	149,843	709,074	61,454
Total		2,520,498	171,037	2,226,679	133,615	7,171,019	538,764	5,973,574	411,210