

**PERIODIC DISCLOSURES**



FORM NL-40 Business Acquisition through different channels

Insurer: Bajaj Allianz General Insurance Co. Ltd.

Date: 30th September 2016

(Rs in Lakhs)

Sl.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual Agents	542,991	33,048	532,721	30,578	1,051,525	65,998	1,070,014	64,897
2	<b>Corporate Agents</b>	876,297	31,242	533,326	28,937	1,689,263	62,018	1,009,218	52,976
2a	Banks	364,219	9,654	320,780	9,312	646,674	19,092	645,052	19,143
2b	Others	512,078	21,588	212,546	19,625	1,042,589	42,926	364,166	33,833
3	Brokers	710,653	57,704	622,712	55,990	1,447,820	126,944	1,156,604	110,903
4	Referral Arrangements	-	-	-	-	-	-	-	-
5	Direct Business	237,864	94,087	239,901	32,732	461,913	112,768	511,059	48,819
<b>Total</b>		<b>2,367,805</b>	<b>216,081</b>	<b>1,928,660</b>	<b>148,236</b>	<b>4,650,521</b>	<b>367,727</b>	<b>3,746,895</b>	<b>277,596</b>