

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition through different channels



Insurer: Bajaj Allianz General Insurance Co. Ltd.

Date: 31st March 2016

(Rs in Lakhs)

Sl.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual Agents	738,536	42,957	542,984	33,291	2,497,232	139,604	2,035,901	118,114
2	Corporate Agents	702,081	28,691	607,680	29,931	2,333,126	112,772	2,044,550	106,643
2a	Banks	352,338	11,397	436,662	11,191	1,296,474	39,476	1,360,020	35,362
2b	Others	349,743	17,294	171,018	18,741	1,036,652	73,296	684,530	71,281
3	Brokers	747,894	66,331	553,468	52,050	2,622,653	235,360	2,152,926	190,413
4	Referral Arrangements	-	-	-	-	-	-	-	-
5	Direct Business	236,241	34,025	304,965	29,645	945,315	95,479	1,114,040	107,816
Total		2,424,752	172,004	2,009,097	144,917	8,398,326	583,215	7,347,417	522,985