

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition through different channels



Insurer: Bajaj Allianz General Insurance Co. Ltd.

Date: 31st December 2015

(Rs in Lakhs)

Sl.No.	Channels	Business Acquisition through different channels							
		Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual Agents	688,682	31,750	522,474	28,208	1,758,696	96,647	1,492,917	84,823
2	Corporate Agents	621,827	31,104	446,752	26,310	1,631,045	84,080	1,436,870	76,711
2a	Banks	299,084	8,936	265,848	7,780	944,136	28,079	923,358	24,171
2b	Others	322,743	22,168	180,904	18,530	686,909	56,002	513,512	52,540
3	Brokers	718,155	58,126	567,215	45,051	1,874,759	169,029	1,599,458	138,363
4	Referral Arrangements	-	-	-	-	-	-	-	-
5	Direct Business	198,015	12,634	278,314	16,890	709,074	61,454	809,075	78,170
Total		2,226,679	133,615	1,814,755	116,459	5,973,574	411,210	5,338,320	378,067