

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition through different channels



Insurer: Bajaj Allianz General Insurance Co. Ltd.

Date: 30th September 2015

(Rs in Lakhs)

Sl.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual Agents	532,721	30,578	495,273	28,636	1,070,014	64,897	970,443	56,614
2	Corporate Agents	533,326	28,937	508,450	26,287	1,009,218	52,976	990,118	50,401
2a	Banks	320,780	9,312	332,533	8,023	645,052	19,143	657,510	16,391
2b	Others	212,546	19,625	175,917	18,263	364,166	33,833	332,608	34,010
3	Brokers	622,712	55,990	529,818	45,032	1,156,604	110,903	1,032,243	93,313
4	Referral Arrangements	-	-	-	-	-	-	-	-
5	Direct Business	239,901	32,732	275,481	45,868	511,059	48,819	530,761	61,280
Total		1,928,660	148,236	1,809,022	145,823	3,746,895	277,596	3,523,565	261,608