

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition through different channels

Insurer: Bajaj Allianz General Insurance Co. Ltd.

Date: 31st December 2013

(Rs in Lakhs)

Sl.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual Agents	525,069	27,812	561,089	27,472	1,508,951	83,192	1,724,990	91,886
2	Corporate Agents	375,851	24,586	306,025	21,244	1,060,040	70,695	885,572	54,472
2a	Banks	212,169	7,777	181,951	6,819	599,543	23,351	524,598	23,826
2b	Others	163,682	16,809	124,074	14,425	460,497	47,344	360,974	30,645
3	Brokers	529,158	36,234	391,556	27,968	1,360,499	108,779	923,672	74,932
4	Referral Arrangements	-	-	-	-	-	-	-	-
5	Direct Business	239,153	17,087	342,783	16,795	776,562	63,971	943,660	60,544
Total		1,669,231	105,718	1,601,453	93,478	4,706,052	326,638	4,477,894	281,834