

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition through different channels

Insurer: Bajaj Allianz General Insurance Co. Ltd. Date: 30th September 2013

(Rs in Lakhs)

Sl.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual Agents	495,118	28,010	582,029	30,910	983,882	55,380	1,163,901	64,415
2	Corporate Agents	371,747	23,810	305,221	19,755	684,189	46,110	579,547	33,228
2a	Banks	207,398	7,833	186,121	6,962	387,374	15,574	342,647	17,008
2b	Others	164,349	15,977	119,100	12,793	296,815	30,535	236,900	16,220
3	Brokers	449,845	36,325	309,229	24,985	831,341	72,546	532,116	46,964
4	Referral Arrangements	-	-	-	-	-	-	-	-
5	Direct Business	248,594	24,147	276,242	19,762	537,409	46,885	600,877	43,749
Total		1,565,304	112,292	1,472,721	95,412	3,036,821	220,920	2,876,441	188,356