

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition through different channels

Insurer: Bajaj Allianz General Insurance Co. Ltd. Date: 31st March 2013

(Rs in Lakhs)

Sl.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual Agents	588,441	32,041	599,726	33,194	2,258,038	125,715	2,046,251	112,850
2	Corporate Agents	396,756	25,150	360,317	18,746	1,402,097	83,385	1,203,263	51,776
2a	Banks	210,856	8,180	291,229	11,507	875,369	34,317	1,006,778	36,876
2b	Others	185,900	16,970	69,088	7,239	526,728	49,068	196,485	14,900
3	Brokers	428,352	34,354	225,279	21,183	1,408,448	114,165	716,024	64,298
4	Referral Arrangements	-	-	-	-	-	-	-	-
5	Direct Business	451,064	28,143	365,935	22,227	1,440,731	82,990	1,972,703	104,838
Total		1,864,613	119,689	1,551,257	95,350	6,509,314	406,256	5,938,241	333,762