

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition through different channels

Insurer: Bajaj Allianz General Insurance Co. Ltd. Date: 31st December 2012

(Rs in Lakhs)

Sl.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual Agents	551,179	26,977	492,134	27,898	1,669,597	93,674	1,446,525	79,656
	Corporate Agents								
2	Banks	173,863	6,479	256,131	8,718	664,513	26,137	715,549	25,370
3	Others*	151,828	15,070	19,980	1,344	340,828	32,098	127,397	7,661
4	Brokers	417,022	31,164	226,097	16,696	980,096	79,811	490,745	43,115
5	Referral Arrangements	-	-	-	-	-	-	-	-
6	Direct Business	322,598	15,279	471,072	22,884	989,667	54,847	1,606,768	82,610
	Total	1,616,490	94,969	1,465,414	77,539	4,644,701	286,567	4,386,984	238,412