

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition through different channels

Insurer: Bajaj Allianz General Insurance Co. Ltd. Date: 30th September 2012

(Rs in Lakhs)

Sl.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual Agents	562,955	30,807	488,055	27,408	1,118,418	66,698	954,391	51,758
	Corporate Agents								
2	Banks	236,569	9,204	245,412	8,632	490,650	19,658	459,418	16,652
3	Others*	101,694	9,945	89,001	5,421	189,000	17,028	107,417	6,317
4	Brokers	322,344	25,716	173,551	13,584	563,074	48,647	264,648	26,420
5	Referral Arrangements	-	-	-	-	-	-	-	-
6	Direct Business	274,245	21,969	479,736	26,016	667,069	39,568	1,135,696	59,727
Total		1,497,807	97,641	1,475,755	81,062	3,028,211	191,598	2,921,570	160,873