

FORM NL-40 Business Acquisition through different channels

Insurer: Bajaj Allianz General Insurance Co. Ltd. Date:

31st March 2012

(Rs in Lakhs)

Sl.No.	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
		1	Individual Agents	599,726	33,194	508,203	24,636	2,046,251	112,850
2	Corporate Agents	360,317	18,746	284,117	9,854	1,203,263	51,776	1,045,508	44,500
2a	Banks	291,229	11,507	267,608	8,964	1,006,778	36,876	902,119	30,919
2b	Others	69,088	7,239	16,509	890	196,485	14,900	143,389	13,581
3	Brokers	225,279	21,183	92,770	11,882	716,024	64,298	375,070	41,047
4	Referral Arrangements	-	-	-	-	-	-	-	-
5	Direct Business	365,935	22,227	1,047,497	34,731	1,972,703	104,838	3,198,925	130,527
Total		1,551,257	95,350	1,932,587	81,103	5,938,241	333,762	6,449,542	290,545

Note: Premium figures are including Reinsurance inward & excluding Motor Pool