

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition through different channels

Insurer: Bajaj Allianz General Insurance Co.Ltd

Date:31/12/2010

(Rs in Lakhs)

Business Acquisition through different channels									
Sl.No.	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	423,555	19,144	427,882	15,467	1,321,836	49,835	2,129,268	47,950
2	Corporate Agents	17,842	868	149,231	4,299	126,880	12,690	767,744	23,254
3	Banks	227,312	7,472	222,865	5,594	634,511	21,954	1,168,214	14,139
4	Brokers	89,384	9,562	149,486	16,494	282,300	29,165	368,970	33,233
5	Direct Business	716,647	30,429	562,160	16,416	2,151,428	95,797	1,733,839	61,468
	Total (A)	1,474,740	67,474	1,511,624	58,271	4,516,955	209,442	6,168,035	180,045
6	Referral (B)	0	0	0	0	0	0	0	0
	Grand Total (A+B)	1,474,740	67,474	1,511,624	58,271	4,516,955	209,442	6,168,035	180,045