

Bajaj Allianz General Insurance Company Limited.



Mobile App for
Medical Consultation



24 X 7 Online
Health Service Portal



Discounts on Health
& Fitness Services



Doctor on Call Facility



SMS & Mail Alerts



Whatsapp for
Claim Settlement



Health Checkups
& Workshops



24 x 7 Spot Assistance
Exclusively for Women



Dedicated Cell
for Senior Citizen

15th ANNUAL REPORT
2014 - 2015

Awards & Recognition

Awards won by Bajaj Allianz General Insurance in 2014 - 2015



**Best Use of Social Networks :
Google + Hangouts & Best Social
Media Integrated Campaign**
CMO Asia Social Media & Digital
Marketing Excellence Awards

**Insurer Claims Team
of the Year.**
Claims Award Asia 2014

Best Travel Insurance Company
CNBC AWAAZ
Travel Awards 2014

**Innovative work in Health
Insurance**
Financial Inclusion and Payments
Award 2014

**Brand Excellence in Non-life
Insurance (Private)**
ABP News Brand Excellence
Awards 2014

**Innovative Mobile App of the
Year Award Mobifuel App -**
Think Media Digital Marketing
Conclave and Awards 2014.

**Best General Insurance
Company**
LOKMAT BFSI Awards 2014

TISS LeapVault CLO Awards
- Gold Medal for Best Game based
Learning Programme,
- Silver Medal for Best Risk/Safety/Policy
Compliance Training Programme,
- Bronze Medal for Best Virtual
Learning Programme

**Skoch Order of Merit
in Financial Inclusion and
Business Leadership**

Awards & Recognition

Awards won by Bajaj Allianz General Insurance in 2014 - 2015



Innovative Product/Service EEZEE TAB
Golden Peacock Award 2014

**Admired Brand of India
2014-2015 -**
VWP World Brands

**Best General Insurance
Company -**
ABP News BFSI Awards 2015.

**Legend in Insurance
Industry -**
Brand Vision India Awards
2014-15.

**Excellence in Employee
Business 'Employee First –
Be the Brand Ambassador' -**
Allianz Global Innovation
Award 2015

**Personal Lines Growth
Leadership -**
Indian Insurance Awards 2014

Best in Diversity Award -
TA Annual Leadership League
Award 2014

**General Insurance
Provider of the Year -**
Money Today FPCIL Awards 2014

**Innovations in the BFSI
sector for Digitized Policy
Servicing Module**
Finnovity 2015

**Certificate of
Appreciation from the -**
High Courts of Karnataka,
Telangana & Andhra Pradesh

Board of Directors

Mr. Sanjiv Bajaj, Chairman
Also MD, Bajaj Finserv Ltd.
Bajaj Holdings & Investment Ltd.

Mr. Manuel Bauer, Director
Also Member of the Board of
Management, Allianz SE

Mr. Rahul Bajaj, Director
Also Chairman, Bajaj Auto Ltd.
Bajaj Finserv Ltd.
Bajaj Finance Ltd.
Bajaj Holdings & Investment Ltd.

Mr. Niraj Bajaj, Director
Also Chairman & MD,
Mukand Ltd.

Mr. Ranjit Gupta, Director
Also President (Insurance),
Bajaj Finserv Ltd.

Mr. Kamesh Goyal, Director
Also Head of Group Planning &
Controlling, Allianz SE

Mr. Dipak Poddar, Director
Also Executive Chairman,
Poddar Developers Ltd.

Mr. S H Khan, Independent
Director, Also former
Chairman & MD, IDBI

Mr. Sanjay Asher, Independent
Director, Also Partner,
Crawford Bayley & Co.

Mrs. Lila Poonawalla, Independent
Director, Also Chairperson, Board of
Governors of Indian Institute of
Technology, Ropar,
former CMD of Alfa Laval-Tetra Pak India

Mr. Suraj Mehta, Independent
Director, Also former CEO,
NABIL Bank Ltd.

Mr. Manu Tandon, Independent
Director, Also former MD,
Elantas Beck India Ltd.

Mr. Tapan Singhel
Managing Director &
Chief Executive Officer

Mr. Milind Choudhari, Chief Financial Officer

Dr. (Mrs.) Asha Joshi, Appointed Actuary

Mr. Onkar Kothari, Company Secretary & Compliance Officer

Statutory Auditors, BSR & Co. LLP and M/s. Kirtane & Pandit LLP

MD & CEO's Message



The year 2014-15 was a combination of triumph and challenges. It was characterized by increase in revenues, a strong growth, industry first innovations as well as challenges like losses due to severe weather events, uneconomical premiums that continue to have an impact on the industry's profitability.

Despite the challenges, Bajaj Allianz and its employees focused on its key strengths and distributors, pushed those boundaries and emerged as the best not only in India but in the entire Asia Pacific region. In the last financial year, the company was adjudged as the Best General Insurance Company across the Asia Pacific region for its innovations in products and claims management, superior customer service practices, prudent underwriting norms and its fundamentally strong financial position in the Indian insurance market since its inception.

The Year 2014-15

Bajaj Allianz has been known in the Industry as a trendsetter, be it for being the first ones to bring in cashless in claim settlement or as the pioneers in setting up an in-house TPA for settlement of health claims. Last year the company became one of the first private players to come up with innovative distribution channels like All Women's Branch and Virtual Offices; an alternate to the traditional brick and mortar offices. Till date, 21 exclusive women branches have been opened across India and we have reached out to over 130 new towns and cities via virtual offices. The year also marked the introduction of one of its kind home insurance product in the Indian Insurance market.

Last year was also a litmus test for the company, a particularly challenging year due to the slew of losses owing to natural calamities esp. the floods in J&K where Bajaj Allianz holds the largest market share followed by cyclone Hudhud in Andhra Pradesh. While the water levels were still rising in the valley and the victims were waiting for government aid, teams from

Bajaj Allianz had already reached the disaster struck state to offer support to its customer. A complete plan was put in place and executed in the most difficult conditions, with only one objective in mind, speedy and hassle free relief to our customers. As on date, Bajaj Allianz has settled over 27000 claims worth Rs. 930 crores. This was also possible due to our sound procedures and a strong bottom line.

Overview of our performance -

1. Revenues for the company increased by 16% and exceeded the Rs. 5000 Crore mark. It stands at Rs. 5305 Crore
2. Bajaj Allianz continues to maintain its track record of being one of the most profitable insurers in the market. The profits after tax grew by 37% to Rs. 562 crores
3. Bajaj Allianz reported a healthy combined ratio of 96.7%, reaffirming the fundamentally strong financial position in the industry. This can be accredited to the company's prudent underwriting norms and risk based pricing.

4. The year saw 18 awards encompassing all the fields right from being the best insurer in Asia, to being the best in claims management not only in India but also in Asia. We were applauded for our initiatives in the field of customer service, digitalization, HR and Marketing. Some of the prominent Industry awards won by the company in the last financial year are:

- Best General Insurer Company of the year in Asia by Asia Insurance Industry Awards
- Conferred as the Insurer Claims Team of the Year by Claims Award Asia 2014
- General Insurance Provider of the year Award by Money Today FPCIL Awards 2014
- The Golden Peacock Award 2014 in the category "Innovative Product/Service" for EEZEE TAB, a tab based application for our insurance advisors.
- Awarded as the Best Travel Insurance Company by CNBC Awaaz Travel Awards 2014.

MD & CEO's Message

Outlook 2015-16

The industry is still reeling under the pressure of insurance penetration and reaching out to customers in farther corners of the country. This can be largely attributed to the lack of awareness and unavailability of infrastructure. To combat this challenge Bajaj Allianz has been successfully using technology, and is leveraging on the expanding mobile and internet connectivity in the country to its advantage. It has created mobile based infrastructure and applications to reach out to the customers at their doorstep, in the under penetrated markets. It is also providing a platform for smoother and faster transactions to its customers. For instance, Bajaj Allianz's digitally empowered 137 Virtual Offices, is a successful step in this direction. Also, in the

future technology is going to play a very vital role in shaping the industry. Adoption of newer technologies will see better delivery, customer services and low cost solutions.

The other major concern that still grapples the industry is the unsustainable low pricing. Pricing needs to be right, the industry must make profits and promote risk based pricing models that are based on underwriting principles. The current trend will not be sustainable for the industry in the long run, given that a strong bottom line is essential for honoring customer claims, investment in innovations and most importantly partaking to a long term and sustainable growth.

What drives our company is our pursuit for excellence when it comes to customer

service. It is not only about delivering what has been promised but also about pushing the boundaries and delivering what is not expected and forging a relationship beyond insurance. Besides, constant innovation and our sound underwriting practices has led to growth with profitability since its first year of operations. However, the most important factor driving our business are our employees and partners; you have played a significant role in helping us build our book of business and deliver value to our customers. We thank you for your constant support, trust and patronage.

We also thank our customers for their continuous support. And last but not the least we thank our shareholders and regulators.

Warm Regards

Tapan Singhel
MD & CEO

Financials Highlights

₹ in Cr.

Particulars	2014-15	2013-14	2012-13	2011-12	2010-11	2009-10	2008-09	2007-08	2006-07	2005-06
Gross Written Premium	5,301	4,584	4,109	3,676	3,129	2,725	2,866	2,578	1,803	1,285
Net Written Premium	4,009	3,761	3,203	2,696	2,311	1,972	2,007	1,753	1,040	699
Net Earned Premium	3,832	3,493	2,924	2,475	2,150	1,884	1,891	1,415	839	586
Net Incurred Claims	(2,756)	(2,525)	(2,118)	(1,908)	(1,701)	(1,387)	(1,360)	(946)	(556)	(410)
Net Commissions	(49)	(135)	(99)	(75)	(40)	(32)	(24)	19	79	62
Management Expenses	(943)	(836)	(769)	(672)	(646)	(549)	(599)	(520)	(345)	(216)
Underwriting Results	83	(4)	(62)	(180)	(238)	(83)	(91)	(31)	16	23
Income from Investments	648	570	472	366	278	219	204	140	77	47
Non-Recurring Investment Income	40	7	(4)	(1)	2	9	16	50	12	5
Others	6	14	16	9	20	34	20	9	12	7
Profit Before Tax	777	587	422	194	62	180	150	168	117	82
Provision for Tax	(215)	(178)	(126)	(70)	(19)	(59)	(55)	(62)	(42)	(30)
Profit After Tax	562	409	295	124	43	121	95	106	75	52
Shareholder's Equity	2,225	1,664	1,255	959	836	793	673	575	412	277
Assets Under Management	7,859	6,967	5,845	4,758	3,975	2,828	2,479	2,048	1,475	842
Employee Count (In Nos)	4,025	3,687	3,582	3,473	3,654	3,506	3,973	3,603	2,540	1,371

Key Ratios

Particulars	2014-15	2013-14	2012-13	2011-12	2010-11	2009-10	2008-09	2007-08	2006-07	2005-06
Growth in Gross Written Premium	15.6%	11.5%	11.8%	17.5%	14.8%	(4.9%)	11.2%	43.0%	40.4%	50.1%
Growth in Net Earned Premium	9.7%	19.4%	18.2%	15.1%	14.1%	(0.4%)	33.6%	68.8%	43.0%	58.1%
Growth Rate of Net Worth	33.7%	32.6%	30.9%	14.7%	5.4%	17.9%	17.0%	39.7%	48.8%	51.7%
Net Retention Ratio	75.6%	82.0%	77.9%	73.3%	73.8%	72.4%	70.0%	68.0%	57.7%	54.4%
Net Incurred Claims to Net Earned Premium	71.9%	72.3%	72.4%	77.1%	79.1%	73.6%	71.9%	66.8%	66.3%	69.9%
Net Commission Ratio	1.2%	3.6%	3.1%	2.8%	1.7%	1.6%	1.2%	(1.1%)	(7.6%)	(8.9%)
Expenses of Management to Net Written Premium Ratio	30.1%	28.7%	30.8%	31.5%	33.9%	34.6%	37.5%	36.9%	43.9%	43.3%
Combined Ratio	96.7%	98.1%	99.5%	104.8%	108.9%	103.0%	102.9%	95.4%	91.9%	91.9%
Technical Reserves to Net Premium Ratio	129.6%	138.2%	141.0%	144.6%	138.4%	131.2%	108.4%	93.2%	93.8%	91.0%
Underwriting Balance Ratio	2.2%	(0.1%)	(2.1%)	(7.4%)	(10.9%)	(4.6%)	(5.1%)	(2.0%)	1.9%	4.6%
Operating Profit Ratio	16.0%	13.2%	11.0%	4.4%	(0.8%)	4.5%	3.7%	8.1%	10.6%	11.2%
Liquid Assets to liabilities ratio	0.24	0.24	0.31	0.38	0.41	0.27	0.32	0.36	0.89	0.48
Return on Net worth	25.3%	24.6%	23.5%	12.9%	5.2%	15.2%	14.2%	18.4%	18.3%	18.6%
Available Solvency Margin (ASM) to Required Solvency Margin (RSM) Ratio	1.82	1.96	1.79	1.56	1.73	1.71	1.62	1.55	1.56	1.22

Ratios are computed in accordance with and as per definition given in the Master Circular on Preparation of Financial Statements dated 5 October 2012 and subsequent corrigendum thereon dated 3 July 2013.

Directors' Report

Directors' Report for the financial year ended 31st March 2015



Your Directors have pleasure in presenting their Fifteenth annual report & audited financial statements for the financial year 2014-15.

State of Company's affairs & Financial Summary or Highlights

General Insurance in India

The general insurance industry posted a growth of 10% for the financial year 2014-15, which was lower than 12% growth recorded in the financial year 2013-14. A major reason for declining growth across the industry was the decline in the volume of car and commercial vehicle sales and lack of new projects in the financial year 2014-15. Table 1 gives a snapshot of industry growth during the financial year 2014-15.

Gross Direct Premium	FY2011	FY2012	FY2013	FY2014	FY2015
Bajaj Allianz	2,870	3,287	4,001	4,516	5,230
Private sector	17,425	22,395	27,927	31,994	35,149
Public sector	26,417	30,539	35,001	38,608	42,514
Industry	43,842	52,934	62,927	70,602	77,663

Growth rates	FY2011	FY2012	FY2013	Fy2014	FY2015
Bajaj Allianz	16%	15%	22%	13%	16%
Private sector	25%	29%	25%	15%	10%
Public sector	21%	16%	15%	10%	10%
Industry	22%	21%	19%	12%	10%

Source: GI Council figures, IRDAI website and IRDAI Handbook of Insurance Statistics. Figures up to FY2012 are on the basis of Gross Written Premiums (GWP) and from the FY 2013 are on the basis of Gross Direct Premiums (GDP).

Directors' Report

On the claims front, this year was tough for your Company as the country was struck by two natural catastrophes. September'2014 witnessed unprecedented floods in Jammu & Kashmir. One of the worst natural calamities to have plagued India, it caused wide spread destruction to life and property. Your Company, being the largest insurer in Jammu & Kashmir with 23% market share, has settled more than 27,000 claims worth over Rs. 930 Crore in the valley. The efforts in expeditious claim settlement were not only recognized by the judicial body of the State, but were also appreciated by J&K Bank, the Company's channel partner, who supported the Company immensely in reaching out to the customers. In October'2014, strong tropical cyclone 'Hudhud' caused extensive damage in eastern parts of India. Your Company has settled over 1,000 claims worth Rs.32 Crore.

These events have also highlighted your Company's maturity as an insurance company. Despite such heavy losses, your Company has been able to record its best ever performance in terms of premiums and profits while demonstrating its ability to absorb large losses without impairing financial security. Its solvency margin remains healthy and well above the minimum required by regulations.

Agriculture Insurance Business

Your Company participated in the National Crop Insurance Program primarily weather based crop insurance scheme and wrote business of Rs. 459 Crore in the year of its entry in this line of business. Your Company issued over 28,000 policies across 23 districts insuring over 33 lakh farmers.

Declined Risk Pool

Your Company wrote Rs.163 Crore of standalone commercial vehicles third party liability insurance premium as against the minimum obligation of Rs.155 Crore of such business and expected to complete obligation of Indian Motor Third Party Declined Risk Insurance Pool (IMTPDRIP, or the Declined Risk Pool).

The decision of the IRDAI to index future annual increases in Motor Third Party liability insurance premium is a much needed move which has paved the way for reducing the mounting pool losses for the industry. From 1st April 2015, the IRDAI has further

increased the Motor Third Party liability insurance premium rates by up to 13.3% on an average. Although third party loss ratios have reduced over the last few years, the incurred claims are still more than the premiums. It is hoped that, over the next few years, this segment would start providing a reasonable economic profit.

Business performance during the year

Your Company's gross written premium grew to Rs. 5,305 Crore in 2014-15 from Rs.4,580 Crore in the previous year, which is an increase of 16%. The net earned premium during the year 2014-15 was Rs. 3,840 Crore as against Rs.3,489 Crore in the previous year, a growth of 10%. The combined ratio stood at 96.7% as against 98.1% recorded in 2013-14. In a market that is highly competitive, marred by the natural catastrophes on claims front, this is one of the best combined ratios and vindication of your Company's strong underwriting focus and cost management skills.

Your Company continued to retain the second position in the private sector with market share of 6.7% (excluding specialised insurers) during the year 2014-15 as compared to 6.4% during the previous financial year. Your Company continues to pursue efforts to retain renewal business, without compromising quality of risk and minimum profitability benchmarks. During the year 2014-15, your Company sold over 73 Lakhs policies as compared to about 67 Lakhs during the previous financial year. The number of claims reported in 2014-15 was 7,16,920 as against 8,24,455 reported for the previous year.

Underwriting Results

Your Company recorded an underwriting profit of Rs. 83 Crore during the year 2014-15, as compared to underwriting loss of Rs. 4 Crore during the previous financial year.

Profits

Your Company earned profit before tax (PBT) of Rs. 777 Crore during the year 2014-15 as compared to Rs. 587 Crore during the previous financial year, an increase of 32%. The profit after tax (PAT) for the year 2014-15 was Rs. 562 Crore as compared to Rs. 409 Crore during the previous financial year.

Capital, Solvency and Shareholders' Funds

The Shareholders' equity of your Company

stood at Rs. 2, 225 Crore as at 31st March 2015 as against Rs. 1,664 Crore as at 31st March 2014. No new capital was infused during the year. Your Company continues to be one of the most efficient users of capital in the private sector as measured by the ratio of gross written premiums to capital infused and by gross written premiums to shareholders' equity.

Despite absorbing additional losses arising out of the two major natural catastrophes during the year, your Company has been able to maintain its solvency ratio at 182% for the year ended 31st March 2015, which is higher than the regulatory requirement of 150%.

Investments and Investment Income

The investment duration of the portfolio is actively monitored, keeping in mind the duration of liabilities, through an Asset Liability Management model as well as its solvency position. Your Company's investment philosophy is based on strong cash generation, backed by prudent investment of surpluses keeping in mind the obligation to pay claims when they arise.

The assets under management represented by cash and investments as at 31st March 2015 stood at Rs. 7,859 Crore as against Rs. 6,967 Crore as at 31st March 2014, an increase in investible surplus by Rs. 892 Crore or about 13%. The investment income for the year 2014-15 was Rs. 688 Crore as against Rs. 577 Crore in the previous year, an increase of 19.2%.

Return on Equity

The return on average equity for your Company during the year 2014-15 was 28.9% as against 28% in the previous year.

Recognition & Awards

During the year 2014-15, your Company received numerous awards, the more notable being the 'Best General Insurance Company in Asia' by Asia Insurance Industry Awards, 'Insurer Claims Team of the Year' by Claims Award Asia and Allianz Global Innovation Award for 'Excellence in Employee Business', marking recognition at the international level.

Registration

Your Company has paid to the IRDAI the annual fees for the year 2015-16 as specified by the IRDA (Registration of Indian Insurance

Directors' Report

Companies) Regulations, 2000. Section 3A of the Insurance Act, 1938 has been amended by the Insurance Laws (Amendment) Act, 2015 w.e.f. 26th December 2014, under which the process of annual renewal of Certificate of Registration, has been dispensed with.

Credit Rating

Your Company maintained its credit rating of "iAAA" awarded by ICRA for the eighth consecutive year. This is the highest rating for claims paying ability awarded by ICRA.

Extract of the Annual Return

The extract of Annual Return prepared pursuant to section 92(3) of the Companies Act, 2013 read with Rule 12 (1) of the Companies (Management and Administration) Rules, 2014 in the prescribed Form MGT- 9 is annexed to this report. This report and accounts are being sent to shareholders excluding the said information. Any shareholder interested in obtaining such information may write to the Company Secretary at the registered office of the Company for a copy thereof.

Number of Meetings of the Board

The Board of Directors met six times during the year. Detailed information about dates of meetings and attendance of Directors thereat is given in the annexed Corporate Governance Report.

Directors' Responsibility Statement

In accordance with the requirements of Section 134(3)(C) of the Companies Act, 2013 (the Act), the Board of Directors wishes to confirm that:

- (a) In the preparation of the annual accounts, the applicable accounting standards have been followed along with proper explanation relating to material departures;
- (b) The Directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at 31st March 2015 and of the profits of the Company for that period;
- (C) The Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the

Company and for preventing and detecting fraud and other irregularities;

- (d) The annual accounts have been prepared on a going concern basis;
- (e) The Directors have devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems are adequate and operating effectively.

Directors' Remuneration Policy

Policy on Directors' appointment and remuneration, including criteria for determining qualifications, positive attributes, independence of a Director and other matters provided under Section 178(3) of the Companies Act 2013 is annexed.

Related Party Transactions

All related party transactions entered during financial year under review were on arm's length basis and were in the ordinary course of business. There were no material contracts or arrangement or transactions at arm's length basis that needs to be disclosed in Form AOC-2 as required under the Companies Act, 2013 during the year under review.

Material Changes and Commitments

There have been no material changes or commitments affecting the financial position of the Company, which have occurred between the end of financial year of the Company and the date of this report.

Conservation of Energy & Technology Absorption

The Company, being an Insurance Company, does not have any manufacturing activity. The Directors, therefore, have nothing to report on conservation of energy and technology absorption.

Foreign Exchange Earnings and Expenditure during the financial year 2014-15

Earnings in foreign currency Rs. 650 Crore
Expenditure in foreign currency Rs. 340 Crore

Risk Management Policy

A statement indicating development and implementation of risk management policy for the company including identification therein of elements of risk, if any, which may pose significant risk to the Company has been given in the Corporate Governance Report.

Corporate Social Responsibility

Report on Corporate Social Responsibility Policy developed and implemented by the Company and CSR initiatives taken during the year pursuant to Section 134 and Section 135 of the Companies Act, 2013 is annexed.

Performance Evaluation of the Board, its Committees and Directors

For the year 2014-15, in accordance with Section 134 (3) (p) of the Companies Act 2013, formal annual performance evaluation of the Board, its Committees and the Directors individually has been carried out in the following manner:

- a) Rating sheets were filled by each of the Directors with regard to evaluation of performance of the Board, its Committees and Individual Directors (except for the Director being evaluated) for the year under review.
- b) A consolidated summary of the ratings given by each of the Directors was then prepared, based on which a report of performance evaluation was prepared by the Chairman in respect of the performance of the Board, its Committees and Directors individually.
- c) The report of performance evaluation so arrived at was then discussed by the Nomination & Remuneration Committee and Board at their meetings held on 15th May 2015.

Directors & Key Managerial Personnel

Mr. Sanjay Asher, Mr. S.H Khan, Mr. Suraj Mehta and Mr. Manu Tandon, existing Independent Directors were appointed as Independent Directors pursuant to Companies Act, 2013 at the extraordinary general meeting (EGM) of the Company for a term of 5 years w.e.f. 6th March 2015. At the said EGM, Mrs. Lila Poonawalla was also appointed as an Independent Women Director of the Company for a term of 5 years w.e.f. 6th March 2015.

The Independent Directors have submitted declarations stating that they meet the criteria of independence as provided in Section 149(6) of the Companies Act, 2013.

In light of the provisions of the Companies Act, 2013, Mr. Sanjiv Bajaj and Mr. Dipak Poddar, Directors, retire by rotation at the ensuing Annual General Meeting and, being eligible, have offered themselves for reappointment.

Directors' Report

Significant and Material Orders Passed by the Regulators or Courts

There were no significant and material orders passed by the Regulators or Courts or Tribunals during the year under review impacting the going concern status of your Company and its operations in future.

Adequacy of Internal Financial Controls

Internal financial controls with reference to the financial statements were adequate and operating effectively.

Particulars of Employees

As required by the provisions of Rule 5(2) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, the names and other particulars of the employees are annexed. This report and accounts are being sent to shareholders excluding the said information. Any shareholder interested in obtaining such information may write to the Company Secretary at the registered office of the Company for a copy thereof.

Disclosure under the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013.

No cases were filed pursuant to the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 during the year 2014-15.

Corporate Governance

A report on compliance with the Corporate Governance Guidelines for insurance companies issued by IRDAI (Corporate Governance Report) is annexed along with a certificate from the Company Secretary.

Composition of Committees

These details are provided in the Corporate Governance Report annexed to this report.

Establishment of Vigil Mechanism

The Company has established vigil mechanism in the form of Whistle Blowing Committee for the employees to raise concerns internally about possible irregularities, governance weaknesses, financial reporting issues or other such matters of irregularities. The said vigil mechanism provides adequate measures to safeguard the persons who take recourse to such vigil mechanism and in appropriate cases, the concerned person may approach the Chairperson of the Audit Committee. The Audit Committee oversees the vigil mechanism of the Company.

Auditors

Statutory Auditors

M/s. BSR & Co. LLP, Chartered Accountants and M/s. Kirtane & Pandit LLP, Chartered Accountants, the Joint Statutory Auditors of the Company, hold office up to the conclusion of the ensuing Annual General Meeting of the Company.

M/s. Kirtane & Pandit LLP, Chartered Accountants, have completed the term of 5 years, and hence they are not eligible for re-appointment.

The Board of Directors recommends appointment and fixing of remuneration of M/s. Walker Chandiok & Co. LLP, Chartered Accountants and M/s. BSR & Co LLP, Chartered Accountants as the Joint Statutory Auditors of the Company from conclusion of the ensuing

Annual General Meeting till conclusion of the next Annual General Meeting.

Secretarial Auditor

Pursuant to the provisions of Section 204 of the Companies Act 2013 read with Companies (Appointment and Remuneration of Managerial Personnel) Rules 2014, the Company has appointed Mr. Shyamprasad Limaye (Membership No. 1587), Company Secretary in Practice to undertake the Secretarial Audit of the Company. The Secretarial Audit report for the financial year ended on 31st March 2015 is annexed to the Report.

Appreciation & Acknowledgment

The Board is grateful to the IRDAI and other regulatory authorities for their continued support.

Your Company's performance during the year would not have been possible without the commitment and hard work of the employees.

Your Directors take this opportunity to thank the promoters, Bajaj Finserv Limited and Allianz SE for providing strategic direction to and guidance in the working of the Company.

On behalf of the Board of Directors, we thank your Company's policyholders, intermediaries and reinsurers for reposing their unstinted faith in your Company and we are confident of continuing to deliver value to all our stakeholders.

For and on behalf of the Board of Directors of

Bajaj Allianz General Insurance Company Limited

Sanjiv Bajaj
Chairman

Pune
15th May 2015

Annexure to the Directors Report for the year ended 31st March 2015

Corporate Governance Report

The Corporate Governance Guidelines dated 5th August 2009 (the Guidelines) for the insurance companies issued by Insurance Regulatory and Development Authority of India (IRDAI) outlines the framework of corporate governance policies and practices followed at the Company.

Board of Directors

The Board of Directors consists of 13 Directors, which includes 5 Independent Directors. The CEO of the Company, as the Managing Director, is executive member of the Board of Directors. The Chairman of the Company and all other Directors are Non-executive Directors and none of the Independent Directors are close relatives of any other Director or employee of the Company. The list of Directors as on 31st March 2015 and other major offices held by them is mentioned elsewhere in this Annual Report.

1. **Mr. Sanjiv Bajaj**, Chairman, is a mechanical engineer, has done M Sc from University of Warwick, UK and MBA from Harvard Business School, USA. He is currently the Managing Director of Bajaj Finserv Limited.
2. **Mr. Rahul Bajaj**, Director, is an Honors graduate in Economics and Law and MBA from Harvard Business School. He is considered as one of the most successful business leaders of India and heads the Bajaj Group of Companies.
3. **Mr. Manuel Bauer**, Director, has done Mechanical Engineering from Technical Engineering College in Vienna. He is a Board member of Management of Allianz SE, Munich since 2011.
4. **Mr. Sanjay Asher** is an Independent Director. He is a Commerce and Law Graduate from Mumbai University and a fellow member of the Institute of Chartered accountants of India. Mr. Sanjay Asher is a Partner of M/s. Crawford Bailey & Co. and was an invitee to the Department of Disinvestment's Committee for standardizing the transaction documents in relation to privatization of the public sector enterprises.
5. **Mr. Niraj Bajaj**, Director, has done his B. Com. from Sydenham College of Commerce & Economics, Mumbai and Masters in Business Administration from Harvard Business School, USA. He has

been Co-Chairman of Mukand Ltd since July 14, 2007 and serves as its Managing Director. Mr. Niraj Bajaj is one of the Promoters of the Bajaj Group.

6. **Mr. Kamesh Goyal**, Director, Head of Group Planning and Controlling, Allianz SE. He is a Science and Law graduate and has also done MBA from Faculty of Management Studies, Delhi University. Earlier, he has been a CEO of Bajaj Allianz General Insurance Company Limited and Bajaj Allianz Life Insurance Company Limited.
7. **Mr. Ranjit Gupta**, Director, who is currently working as President – Insurance, at Bajaj Finserv Limited, has Master's Degree in Mechanical & Electrical Engineering from the Indian Railway Institute of Mechanical & Electrical Engineers.
8. **Mr. S H Khan**, Independent Director, has a Master's Degree in Commerce and is the former Chairman and Managing Director of IDBI and by virtue of his long association with IDBI, possesses deep knowledge of Indian Industry and Finance. During his tenure as Chairman of IDBI, he was responsible for promotion of capital market institutions such as the National Stock Exchange, National Securities Depository and the rating Company CARE. He is also on the Board of Bajaj Finserv Limited as an Independent Director.
9. **Mr. Suraj Mehta**, Independent Director, who has honors in Economics, also serves as Non-Executive Independent Director of BPL Limited. Mr. Mehta has held key management positions in India and abroad with ANZ Grindlays Bank till the year 1994. He was the Chief Executive Officer of Dresdner Bank AG in India and was the Geographic Head for the group's four businesses which included Investment, Banking Securities Broking and Software Development. He has also worked as the Chief Executive

Officer of NABIL Bank Limited, the private sector bank in Nepal.

10. **Mr. Dipak Poddar**, Director, serves as an Executive Chairman of Poddar Developers Ltd. He is also the Chairman of Monotona Securities Limited and Monotona Tyres Ltd. He is an Engineering graduate from Massachusetts Institute of Technology, USA.
11. **Mrs. Lila Poonawalla**, Independent Director, is the Chairperson of Lila Poonawalla Foundation and also former CMD of Alfa Laval-Tetra Pak India. She is the Chairperson of the Board of Governors of Indian Institute of Technology, Ropar. Mrs. Poonawalla has Bachelor's Degree in Mechanical Engineering from COEP, Pune. She has been presented the "Padmashree" award in 1989, Royal Order of the Polar Star from the King of Sweden along with numerous other national and international awards.
12. **Mr. Manu Tandon**, Independent Director, is a Commerce graduate and Chartered Accountant, England & Wales. He retired in 2008 as Managing Director Elantas Beck India Ltd Pune, subsidiary of Altana AG, Germany. He was Director, Finance & Corporate Affairs, BASF India Ltd, Mumbai from 1983 till 1996. He was the Chairman of Pune Zonal Council, Confederation of Indian Industry (CII) and also the Chairman of CII National Council for Chemicals Fertilizers & Petrochemicals.
13. **Mr. Tapan Singhel**, Managing Director & Chief Executive Officer, has been with Bajaj Allianz since its inception in 2001 and part of the core team formed to plan the retail market strategy. Mr. Tapan Singhel, a BHU alumnus, started his career with a prominent PSU insurer as a Direct Officer in 1991.

Annexure to the Directors Report for the year ended 31st March 2015

Meetings of the Board of Directors

Mr. Sanjay Asher, Mr. S H Khan, Mr. Suraj Mehta, Mrs. Lila Poonawalla and Mr. Manu Tandon have been appointed as an Independent Directors under the Companies

Act, 2013 for a period of five consecutive years, w.e.f. 6th March 2015 to 5th March 2020.

During the year 2014-15, the Board of Directors met 6 (Six) times on 10th May

2014, 12th July 2014, 23rd September 2014, 11th October 2014, 12th January 2015 and 5th March 2015. Following table sets out the details of attendance of Directors at the Board meetings:

Name of Director	Category	Meeting Attended	Sitting Fees (Amt in ₹)
Mr. Sanjiv Bajaj	Chairman	6/6	NIL
Mr. Manuel Bauer	Director	3/6	NIL
Mr. Sanjay Asher	Independent Director	3/6	1,50,000/-
Mr. Niraj Bajaj	Director	2/6	NIL
Mr. Rahul Bajaj	Director	5/6	NIL
Mr. Kamesh Goyal	Director	5/6	NIL
Mr. Ranjit Gupta	Director	6/6	NIL
Mr. S H Khan	Independent Director	6/6	2,70,000/-
Mr. Suraj Mehta	Independent Director	5/6	2,20,000/-
Mr. Dipak Poddar #	Director	5/6	2,20,000/-
Mrs. Lila Poonawalla*	Independent Director	0/0	NIL
Mr. Manu Tandon	Independent Director	5/6	2,20,000/-
Mr. Tapan Singhel	MD & CEO	5/6	NIL

- Mr. Dipak Poddar ceased to be an Independent Director w.e.f. 5th March 2015

* - Mrs. Lila Poonawalla appointed as an Independent Director w.e.f. 6th March 2015

Committees of the Board of Directors: Constitution & Composition

Audit Committee, Investment Committee, Risk Management Committee and Policyholders' Protection Committee, which are mandatorily required under the

Guidelines, have been constituted in accordance with the requirements set out therein. Further, the Company has also formed Corporate Social Responsibility Committee

and Nomination and Remuneration Committee of the Board of Directors as required pursuant to Section 135 and Section 178 of the Companies Act, 2013 respectively.

Audit Committee

The Audit Committee of the Board of Directors oversees the periodic financial reporting before submission to the Board and disclosure processes, functioning of the Internal Audit Department and reviews its plans and reports on a quarterly basis. The Audit Committee is directly responsible for the recommendation of the appointment, remuneration, performance and oversight of the work of the Internal, Statutory and Concurrent Auditors. The senior management personnel are invited to the meetings of the Audit Committee, along with the Head of Internal Audit, who presents his report to the Committee at every meeting thereof.

During the year under review, the Audit Committee was re-constituted as required by Section 177 of the Act. Mr. S H Khan, an Independent Director, is the Chairman of the Audit Committee, with Mr. Sanjay Asher, Mr. Suraj Mehta and Mrs. Lila

Poonawalla, Independent Directors, Mr. Sanjiv Bajaj, and Mr. Manuel Bauer, being other members thereof. All the members of the Audit Committee are Non-executive Directors, with majority of them being Independent Directors.

The Audit Committee met four times during the year on 10th May 2014, 12th July 2014, 11th October 2014 and 12th January 2015. Following table sets out the particulars of attendance of members of the Committee at various meetings:

Name of Member	Category	Meetings Attended	Sitting Fees (Amt in ₹)
Mr. S H Khan	Independent Director	4/4	1,70,000/-
Mr. Sanjay Asher	Independent Director	3/4	1,50,000/-
Mr. Suraj Mehta #	Independent Director	0/0	-
Mrs. Lila Poonawalla #	Independent Director	0/0	-
Mr. Sanjiv Bajaj	Director	4/4	-
Mr. Ranjit Gupta *	Director	4/4	-
Mr. Manuel Bauer	Director	2/4	-
Mr. Kamesh Goyal *	Director	3/4	-

- Mr. Suraj Mehta and Mrs. Lila Poonawalla appointed as a member w.e.f. 6th March 2015

* - Mr. Ranjit Gupta and Mr. Kamesh Goyal ceased to be a member w.e.f. 6th March 2015

Annexure to the Directors Report for the year ended 31st March 2015

Investment Committee

The Investment Committee establishes the Investment Policy and operational framework for the investment operations of the Company. It periodically reviews the Investment policy based on the investment performance and the evaluation of dynamic market conditions and places it before the Board of Directors for approval.

Mr. Kamesh Goyal is the Chairman of the Investment Committee, with Mr. Sanjiv Bajaj, Mr. Ranjit Gupta and Mr. Tapan Singhel, MD & CEO, being the other Director members thereof. Mr. Milind Choudhari, Chief

Financial Officer, Mr. Ashish Goyal, Chief Investments Officer and Dr. (Mrs.) Asha Joshi, Appointed Actuary, are also members of the Investment Committee. The Chief Risk Officer is also invited to the Investment Committee meetings.

The Investment Committee met four times during the year on 9th May 2014, 11th July 2014, 10th October 2014 and 9th January 2015. Following table sets out the particulars of attendance of members of the Investment Committee at various meetings:

Name of Director	Category	Meetings Attended
Mr. Kamesh Goyal*	Director	3/4
Mr. Manuel Bauer #	Director	0/4
Mr. Sanjiv Bajaj	Director	4/4
Mr. Ranjit Gupta	Director	4/4
Mr. Tapan Singhel	MD & CEO	4/4
Mr. Ashish Goyal	CIO	4/4
Mr. Milind Choudhari	CFO	4/4
Dr. (Mrs.) Asha Joshi	AA	4/4

- Mr. Manuel Bauer ceased to be a member w.e.f. 12th January 2015.

* - Mr. Kamesh Goyal participated as an alternate member to Mr. Manuel Bauer till 9th January 2015 and he has been appointed as Chairman of the Committee w.e.f. 12th January 2015.

Policyholders' Protection Committee

The Policyholders' Protection Committee of the Board of Directors has the responsibility to put in place proper procedures and effective mechanism to address complaints and grievances of policyholders including mis-selling by intermediaries and to ensure compliance with the statutory requirements. It reviews the Grievance Redressal Mechanism and the status of complaints at periodic intervals.

Mr. Sanjiv Bajaj is the Chairman of the Policyholders' Protection Committee, with Mr. Kamesh Goyal, Mr. Ranjit Gupta and Mr. Tapan Singhel, MD & CEO, being the other

members thereof. Mr. Milind Choudhari, Chief Financial Officer, is also invited to meetings of the Policyholders' Protection Committee.

The Policyholders' Protection Committee met four times during the year on 9th May 2014, 11th July 2014, 10th October 2014 and 9th January 2015. Following table sets out the particulars of attendance of members of the Policyholders' Protection Committee at various meetings:

Name of Director	Category	Meetings Attended
Mr. Sanjiv Bajaj	Director	4/4
Mr. Manuel Bauer #	Director	0/4
Mr. Ranjit Gupta	Director	4/4
Mr. Kamesh Goyal*	Director	3/4
Mr. Tapan Singhel	MD & CEO	4/4

- Mr. Manuel Bauer ceased to be a member w.e.f. 12th January 2015

* - Mr. Kamesh Goyal participated as an alternate member to Mr. Manuel Bauer till 9th January 2015 and he has been appointed as member of the Committee w.e.f. 12th January 2015 in place of Mr. Manuel Bauer.

Nomination and Remuneration Committee

As required by the Section 178 of the Companies Act, 2013, the Company has formed the Nomination and Remuneration Committee, with responsibility to identify persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down and to formulate the criteria for determining qualifications,

positive attributes and independence of a Director.

Mr. S H Khan, Independent Director is the Chairman of the Nomination and Remuneration Committee, with Mr. Sanjay Asher, Independent Director, Mr. Sanjiv Bajaj, Director and Mr. Kamesh Goyal, Director of the Company, being the other members thereof.

The Nomination and Remuneration Committee met twice during the year on 12th July 2014 and 5th March 2015. Following table sets out the particulars of attendance of members of the Nomination and Remuneration Committee at various meetings:

Name of Director	Category	Meetings Attended	Sitting Fees (Amt in Rs)
Mr. S H Khan	Director	2/2	1,00,000/-
Mr. Sanjay Asher	Director	1/2	50,000/-
Mr. Sanjiv Bajaj*	Director	2/2	Nil
Mr. Kamesh Goyal	Director	2/2	Nil

* - Mr. Ranjit Gupta appointed as Alternate Member to Mr. Sanjiv Bajaj w.e.f. 12th January 2015.

Annexure to the Directors Report for the year ended 31st March 2015

Corporate Social Responsibility Committee

As required by the Section 135 of the Companies Act, 2013, the Company has formed a Corporate Social Responsibility Committee, with responsibility to carry out, monitor and assess CSR activities undertaken by the Company.

Mr. Sanjiv Bajaj is the Chairman of the Corporate Social Responsibility Committee, with Mr. S H Khan, Independent Director and Mr. Tapan Singhel, MD & CEO being the other members thereof.

The Corporate Social Responsibility Committee met thrice during the year on 10th September 2014, 11th October 2014 and 23rd March 2015. Following table sets out the particulars of attendance of members of the Corporate Social Responsibility Committee at various meetings:

Name of Director	Category	Meetings Attended	Sitting Fees (Amt in Rs)
Mr. Sanjiv Bajaj*	Director	3/3	Nil
Mr. S H Khan	Director	3/3	1,50,000/-
Mr. Tapan Singhel	MD & CEO	3/3	Nil

* - Mr. Ranjit Gupta appointed as Alternate Member to Mr. Sanjiv Bajaj w.e.f. 12th January 2015.

Enterprise Risk Management framework

Risk objectives

The Company perceives risk management as a means of value optimization. The Company also recognizes the importance of internal controls and risk management in sustaining the business continuity and endeavors to make risk management and control an essential component of the business culture which is exposed to different types of risks arising from both internal and external sources.

The risk management practices are aimed to address following risk management goals:

- Determine the risk profile of the Company;
- Integration of risk considerations into decision-making processes including promotion of a strong risk management culture supported by a robust risk governance structure;
- Determine the relevant processes and strategies for risk management which

include identification of risks, ongoing measurement and monitoring of risk exposures and ensuring relevant control or risk transfer;

- To ensure adherence to all regulatory mandates as laid down by different regulatory authorities and all critical internal policies/limits;
- Minimizing reputational risk as identified and assessed as part of a regular assessment and managed on a case-to-case basis.

Risk governance framework

The risk governance structure of the Company consists of the Board, the Board Risk Management Committee (RMC) and the Executive Risk Committee and then there are various lines of defenses which include the Heads of each department, Internal Audit and the Risk team, the Statutory and Concurrent Auditors and lastly the Control Committee.

The RMC oversees the functioning of the overall risk management framework of the Company and implementation of the risk management strategy. The RMC comprises of Chairman of the Board, one nominee director from Bajaj Finserv Ltd. and one from Allianz SE and the MD & CEO of the Company. The Chief Risk Officer (CRO), the Chief Investment Officer (CIO), the Chief Financial Officer (CFO) and the Appointed Actuary are

permanent invitees to all meetings of the RMC.

The Risk Management Committee met four times during the year on 9th May 2014, 11th July 2014, 10th October 2014 and 9th January 2015. Following table sets out the particulars of attendance of members of the Risk Management Committee at various meetings:

Name of Director	Category	Meetings Attended
Mr. Manuel Bauer#	Director	0/4
Mr. Sanjiv Bajaj	Director	4/4
Mr. Ranjit Gupta	Director	4/4
Mr. Kamesh Goyal*	Director	3/4
Mr. Tapan Singhel	MD & CEO	4/4

- Mr. Manuel Bauer ceased to be a member and Chairman w.e.f. 12th January 2015

* - Mr. Kamesh Goyal participated as an alternate member to Mr. Manuel Bauer till 9th January 2015 and he has been appointed as Chairman of the Committee w.e.f. 12th January 2015.

Annexure to the Directors Report for the year ended 31st March 2015

The supervisory level Executive Risk Committee, convened by the CRO, comprises of various Heads of Departments, which have been identified as the owners of key risks within the Company. They are responsible for implementation of risk management activities including risk mitigation plan within their respective vertical/departments. This committee monitors centralized risk monitoring and management.

The Risk, internal audit, concurrent audit and statutory audits support the identification, measurement and control of risks, flagging off areas where corrective action is needed.

The risk strategy of the Company is to identify actual and potential threats to the Company on a short and long term basis internally and externally.

Key risk and their mitigation

1. Risk of inadequate reserving is sought to be mitigated by reviewing the sufficiency of IBNR and reserves provided for its claims on periodic basis. The Company has developed a process of analyzing the claim experience and profitability of various products on periodic basis to mitigate the risk of inadequate pricing. The Company has insured itself with sufficient NatCat cover.
2. Market Risk and Asset Liability Management risk is the risk to the Company's profits and/or liabilities due to changes in market values of its investments. The Company mitigates this risk by controlling exposures to risky assets, monitoring durations of assets vis-à-vis liabilities and ensuring adequate reserves are maintained for meeting claims and liabilities.
3. Credit Risk or the risk of default of counter parties is sought to be mitigated by investing in securities with minimum acceptable credit rating and reviewing changes in credit ratings.
4. Liquidity risk is monitored on a regular basis to ensure sufficient liquidity is maintained to meet short-term obligations.
5. Operational risk is mitigated by implementing internal control framework which includes internal quality checks, Investigation and Loss Mitigation and Internal Audit.
6. The Company has an off-site data center and a business continuity plan to mitigate Business Continuity risk

Certification for compliance of the Corporate Governance Guidelines

I, Onkar Kothari, Company Secretary & Compliance Officer, hereby certify that the Company has complied with the Corporate Governance Guidelines for Insurance Companies as amended from time to time and nothing has been concealed or suppressed.

15th May 2015
Pune

Onkar Kothari
Company Secretary &
Compliance Officer

Remuneration Policy

I) Remuneration Policy of Bajaj Allianz General Insurance Company Limited

- 1) This Remuneration Policy is prepared pursuant to the requirements of Section 178 of the Companies Act, 2013.
- 2) The level and composition of remuneration should be reasonable and sufficient to attract, retain and motivate Directors and employees of the quality required to run the Company successfully.
- 3) Relationship of remuneration to performance should be clear and meet appropriate performance benchmarks.
- 4) The Independent Directors may be paid sitting fees as per recommendation of the Nomination and Remuneration Committee and approved by the Board of Directors from time to time within the overall limit as may be prescribed under the Companies Act, 2013.
- 5) Remuneration to the Managing Director, Key Managerial Personnel and Senior Management should involve an optimal balance between fixed and incentive pay reflecting short and long term performance objectives appropriate to the working of the Company and its goals. Any changes in the same should be referred to one Director representing each Co-promoter of the Company for approval.
- 6) While remuneration and changes in remuneration including payment of bonus to the Managing Director shall be recommended by the Nomination and Remuneration Committee for approval of the Board of Directors, annual revision of remuneration of all the employees, including the Key Managerial Personnel and Senior Management, may be finalized with approval from one Director representing each Co-promoter of the Company.

II) Criteria for determining qualifications, positive attributes & independence of Director

- 1) Qualifications of Director:-
A Director shall possess appropriate skills, experience and knowledge in one or more fields of finance, economics, insurance, law, management, sales, marketing, administration, research, corporate governance, operations or other disciplines related to the Company's business.
- 2) Positive attributes of Directors:-
A Director shall be a person of integrity, who possesses relevant expertise and experience and who shall uphold ethical standards of integrity and probity; act objectively and constructively; exercise his responsibilities in a bona-fide manner in the interest of the Company; devote sufficient time and attention to his professional obligations for informed and balanced decision making; and assist the Company in implementing the best corporate governance practices.
- 3) Independence of Independent Directors:-
An Independent Director should meet the requirements of the Companies Act, 2013 concerning independence of Directors.

Annual Report on Corporate Social Responsibility Activities

1. Brief outline of Company's CSR Policy, including overview of projects or programs proposed to be undertaken and a reference to the web-link to the CSR Policy and projects or programs:

The Company has in place its Corporate Social Responsibility (CSR) Policy in line with the requirements of Companies Act, 2013. The Policy has been approved by the Board of Directors at its meeting held on 23rd September 2014 and the same is placed on the Company's website (www.bajajallianz.com).

The Company has inherited its CSR Philosophy from its promoters namely Bajaj Group and Allianz. The Bajaj Group believes that the true and full measure of growth, success and progress lies beyond balance sheets or conventional economic indices. It is best reflected in the difference that business and industry make to the lives of people. For society, Bajaj is more than a corporate identity. It is a catalyst for social empowerment.

Allianz is a global company that operates in more than 70 countries. As a globally

responsible citizen, Allianz takes its responsibility to society very seriously. By offering skills, time and money, Allianz strives to advance social wellbeing in local communities.

The Company's CSR Policy outlines the Company's responsibility as a corporate citizen and lays down the guidelines and mechanism for undertaking activities for welfare and sustainable development of the community at large. The CSR Policy of the Company outlines the Scope of CSR activities, Modalities of execution of Projects / Programmes, Implementation through CSR Cell / other vehicles of CSR implementation and Monitoring Assessment of CSR Projects / Programmes.

The process for implementation of CSR programs involves identification of programs based on proposals received through various channels, assessment of the project in terms of funding required, implementation area and overall scope, due diligence of implementation agency and recommendation to the CSR Committee. The CSR Committee, if found appropriate,

approves the proposal and amount of expenditure to be incurred on the same within the overall limit approved by the Board.

2. Composition of the CSR Committee:

The CSR Committee of the Company comprises of the following Directors:

- a) Mr. Sanjiv Bajaj, Chairman
- b) Mr. SH Khan, Independent Director
- c) Mr. Tapan Singhel, Managing Director & Chief Executive Office

3. Average net profit of the Company for last three financial years: Rs. 401 Crore.

4. Prescribed CSR Expenditure: (2% of amount as in Item No. 3 above) Rs. 8 Crore.

5. Details of CSR spent during the financial year 2014-15:

- a. Total amount to be sent for the financial year: Rs. 8 Crore
- b. Amount unspent: Rs. 3.65 Crore
- c. Manner in which the amount spent during the financial year is detailed below:

Sr No	CSR Project or activities identified	Sector in which the project is covered	Projects or programs (1) Local area or other (2) Specify the state and district where projects or programs was undertaken	Amount outlay (budget) project or programs wise	Amount spent on the projects or programs sub heads: (1). Direct Expenditure on projects or programs. (2) Overheads:	Cumulative expenditure up to the reporting period	Amount spent: Direct or through implementing agency
1	Smile Train India: To provide 890 safe, quality and totally free cleft surgeries for poor children at selected Smile Train Centres in cities across India	Promoting health care including preventive health care	The project was undertaken on All India basis.	₹ 1.6 Crore	1) Direct expenditure: ₹ 1.6 Crore 2) Overheads: Nil	₹ 1.6 Crore	Amount spent through implementing agency, namely Smile Train, India
2	Rainbow Foundation India: Starting 1 Rainbow Home in Pune	Promotion of education, Employment enhancing vocational skills,	Pune	₹32.85 Lacs	Nil	Nil	No amount actually spent on this project so far.
3	Contribution to the Jammu & Kashmir disaster relief and rehabilitation	Disaster relief	Jammu & Kashmir	₹25 Lacs	1) Direct expenditure: ₹ 25 Lacs 2) Overheads: Nil	₹ 25 Lacs	Jammu and Kashmir Disaster Relief and Rehabilitation Fund of Confederation of Indian Industries
4	Swachh Bharat Kosh (SBK) set up by the Government of India to enable the desiring corporate to contribute in the Swachh Bharat Abhiyaan	Promoting health care including preventive health care	All India basis	₹2.5 Crore	1) Direct expenditure: ₹ 2.5 Crore 2) Overheads: Nil	₹2.5 Crore	Swachh Bharat Kosh (SBK) set up by the Government of India

Annual Report on Corporate Social Responsibility Activities

6. In case the Company fails to spend the 2% of the Average Net Profit of the last 3 financial years, the reasons for not spending the amount shall be stated in the Board report:

The CSR policy of the Company allows undertaking CSR Projects directly (CSR Cell) or through a registered trust, society, etc. (CSR vehicle). The CSR activities including the projects to be taken up are considered and monitored at group level along with other Bajaj Group companies, where substantial commitments are made.

Financial Year 2014-15 was effectively the first year for the Company for its own CSR activities, as such in view of the nascent stage of the implementation framework of CSR activities, the Company could not spend the entire 2% of the average net profit of the last Three financial years.

CSR Committee's Responsibility Statement

The CSR Committee hereby confirms that the implementation and monitoring of CSR activities is in compliance with CSR objectives and Policy of the Company

Sanjiv Bajaj
Chairman of
Of CSR Committee

Tapan Singhel
Managing Director &
Chief Executive Officer

Secretarial Audit Report for the year ended 31st March 2015

Form No. MR-3

[Pursuant to section 204(1) of the Companies Act, 2013 and rule No.9 of the Companies Appointment and Remuneration of Managerial Personnel) Rules, 2014]

To,
The Members,
Bajaj Allianz General Insurance Company Limited,
CIN: U66010PN2000PLC015329
GE Plaza Airport Road,
Yerawada, Pune- 411006.

I have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by Bajaj Allianz General Insurance Company Limited, (hereinafter called as "The Company"). Secretarial Audit was conducted in a manner that provided me a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing my opinion thereon.

Based on my verification of the Company, books, papers, minute books, forms and returns filed and other records maintained by the company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, I hereby report that in my opinion, the company has, during the audit period covering the financial year ended on 31st March, 2015, complied with the applicable statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

I have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the financial year ended on 31st March, 2015, according to the provisions of:

- (i) The Companies Act, 2013 (the Act) and the rules made thereunder;
- (ii) Foreign Exchange Management Act, 1999 and the rules and regulations made there under regarding Foreign Direct Investment.
- (iii) The Insurance Act, 1938, the Insurance Regulatory and Development Authority Act, 1999 and rules and regulations made thereunder,
- (iv) Rules, regulations, guidelines, circulars and notifications issued by the Insurance Regulatory and Development Authority of India (IRDAI) as are applicable to a general insurance company

The Company is a Public Company which is a subsidiary of a Listed Company.

During the period under review the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above.

I further report that the Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notice was given to all Directors to schedule the Board Meetings, including committees thereof, alongwith agenda and detailed notes on agenda at least seven days in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting by the directors.

I further report that there are adequate systems and processes in the Company commensurate with the size and operations of the company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

I further report the Company has altered and substituted Article of Association thereby increased Number of Directors and adopted new set of Articles of Association in line with the Act, by passing a Special Resolution at Extra-Ordinary General Meeting Conveyed on 5th March, 2015.

I further report that during the audit period there was no other event/action having major bearing on the Company's affairs

Shyamprasad D. Limaye
FCS No. 1587 C P No.: 572

Pune
15th May, 2015

Management Report for the Financial Year ended 31st March 2015

With respect to the operations of Bajaj Allianz General Insurance Company Limited ("the Company") for the year ended 31st March 2015 and results thereof, the management of the Company confirms and declares that:

1. The Company has paid to the Insurance Regulatory and Development Authority of India (IRDAI) the annual fees for the year 2015-16 as specified by the IRDA (Registration of Indian Insurance Companies) Regulations, 2000. Section 3A of the Insurance Act, 1938 has been amended by the Insurance Laws (Amendment) Act, 2015 w.e.f. 26th December 2014, which has removed the process of annual renewal of Certificate of Registration.
2. We certify that all dues payable to the statutory authorities have been duly paid except where the Company has preferred appeals.
3. The shareholding pattern is in accordance with the statutory and regulatory requirements. No shares have been transferred during the year.
4. The Management has not invested any funds of holders of policies in India, directly or indirectly outside India.
5. The required solvency margin under the Insurance Act, 1938 has been maintained.
6. We certify that the values of all the assets have been reviewed on the date of Balance Sheet and in management's belief, the assets set forth in the Balance Sheet are shown in the aggregate at amounts not exceeding their realizable or market value.
7. As a general insurer, the Company is exposed to a variety of risks. The primary risks are that of frequency of claims as measured by the number of claims in relation to number of policies outstanding and severity of claims as measured by the average amount per claim. The frequency and severity risks vary according to the lines of business.

The Company has a multi layer reinsurance program which seeks to optimize the retention of risk at each policy level as well as at the level of lines of business. The Company's retention of risks varies according to lines of business and is decided after considering relevant factors

such as capital and solvency position, available reinsurance capacity and adequacy of reinsurance terms. The automatic reinsurance program of the Company is designed as multi-layer treaties combining proportional reinsurance (where the Company and the reinsurer share the premiums and claims in an agreed proportion) and non-proportional reinsurance. The limits under the treaties are set based on accumulation of risks by location and category, after considering the exposure based on Probable Maximum Loss, where applicable, and the expected frequency of claim events. The Company is exposed to catastrophe risk, which is mitigated by a separate non-proportional reinsurance treaty, which limits the Company's exposure to any single covered event. In addition to treaties, the Company also purchases, where required, on a case-to-case basis, facultative reinsurance for specific policies, where either treaty limits are inadequate or the risk is not covered by the terms of the reinsurance treaties.

The reinsurance program of the Company is filed with the IRDAI.

The Company has an offsite disaster recovery center for its data backups.

The Company has in place a risk management process which, inter alia, identifies major risks that the Company is exposed to and sets out action plans for mitigation of such risks.

The Company has a separate Internal Audit Department which audits the operations of its offices. Key operational risks and compliances are audited according to an audit plan approved by the Audit Committee of the Board of Directors.

The Company has an Anti Money Laundering Policy and a Whistle Blower mechanism in place, duly approved by the Board of Directors. The investment portfolio is also diversified within limits set under the IRDA Regulations. The Company has appointed an independent firm of Chartered Accountants to undertake the concurrent audit of Company's investment transactions and related processes, report of which is submitted to the Audit Committee on a quarterly basis.

The Company has a Risk Management Committee of the Board of Directors which advises the Board on the risk exposures and

the actions taken to manage the same. In addition, the Company also has an Internal Risk Committee consisting of various departmental representatives, convened by the Chief Risk Officer, which reviews the risks as well as the risk processes and compliance with the Risk Management Policy of the Company. Pursuant to the requirements of the Companies Act, 2013 read with the Insurance Act, 1938 and various regulations made thereunder, the Company has formed various other committees of the Board of Directors, which include Audit Committee, Nomination and Remuneration Committee, Corporate Social Responsibility Committee, Policyholders' Protection Committee and Investment Committee.

8. The Company does not have insurance operations in any other country.
9. The settlement time for claims depends on various factors pertinent to various lines of business, such as cause of loss, the nature of claim, etc. Typically, claims which result in total or partial destruction of assets or records (such as those caused by Acts of God), those where adequate documentation to assess the claims are awaited and those which are the subject matter of judicial processes (such as Motor Third Party claims) tend to have longer settlement times, which are beyond the control of the Company. The Company has internal processes for regular review of such claims paid and outstanding. Ageing of claims indicating the trends in average claim settlement time during the preceding five years is given in Annexure I and ageing analysis of claims registered and not settled (excluding provision for IBNR / IBNER and claims relating to inward re-insurance from terrorism pool and the Indian Motor Third Party Insurance Pool) is given in Annexure II to this Report.
10. We certify that the values, as shown in the Balance Sheet, of the investments which consists of fixed income securities, equity shares and mutual fund units have been valued as per accounting policies prescribed by IRDA. For fixed income securities, the market value is based on procedure issued by Fixed Income and Money Market and Derivative Dealers Association (FIMMDA). The investment in equity shares is valued at market value.

Management Report for the Financial Year ended 31st March 2015

The investments in the Mutual Funds are valued at the Net Asset Values (NAV) of these Mutual Funds as on the Balance Sheet date, if any.

11. Most of the Company's investments are in fixed income securities and deposits. The fixed income securities are mainly approved Government securities and bonds rated AA and above. The primary aim while investing is to generate adequate return while minimizing risk. The emphasis is also on the liquidity of investments to ensure that the Company meets all its obligations related to Claims and other operations. The Company monitors the cash position on daily basis and seasonal liquidity needs are considered while planning maturities of investments. None of the fixed income investments have had any delays in servicing of interest or principal amounts. Based on the past track record, the Management has reasonable confidence in the quality and expected performance of the investments, in line with the objectives.

12. The management of the Company certifies that:

- a) The financial statements of the Company have been prepared in accordance with the applicable Accounting Standards and principles and policies with no material departures;
- b) The management has adopted accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of the affairs of the Company at the end of the financial year and of the operating profit and of the profit of the Company for the year;
- c) The management has taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the applicable provisions of the Insurance Act, 1938 and Companies Act, 2013 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- d) The financial statements have been prepared on a going concern basis;

- e) The management has set up an internal audit system commensurate with the size and nature of the business and the same was operational throughout the year.

13. The schedule of payments which have been made to individuals, firms, companies and organizations in which the Directors of the Company are interested is given as Annexure III.

For and on behalf of the Board of Directors

Sanjiv Bajaj
Chairman

S H Khan
Director

Ranjit Gupta
Director

Tapen Singhel
Managing Director &
Chief Executive Officer

Milind Choudhari
Chief Financial Officer

Onkar Kothari
Company Secretary &
Compliance Officer

Pune
15th May 2015

Annexure I: Average Claims Settlement Time during preceding 5 years

FIRE

₹ in Lacs

Period	2010-11		2011-12		2012-13		2013-14		2014-15	
	No of Claims	Amount	No of Claims	Amount	No of Claims	Amount	No of Claims	Amount	No of Claims	Amount
30 days	1,009	306	912	613	799	243	920	297	7,575	11,811
30 days to 6 months	1,183	3,825	1,247	3,586	944	2,817	1,079	3,983	9,757	37,772
6 months to 1 year	327	5,220	315	3,466	258	3,049	248	2,396	352	5,810
1 year to 5 years	207	2,364	232	5,822	213	9,599	166	2,023	228	4,577
5 years and above	3	32	15	49	31	148	39	283	43	100

MARINE

₹ in Lacs

Period	2010-11		2011-12		2012-13		2013-14		2014-15	
	No of Claims	Amount	No of Claims	Amount	No of Claims	Amount	No of Claims	Amount	No of Claims	Amount
30 days	5,678	843	5,217	786	5,867	0	5,693	1,093	6,346	1,045
30 days to 6 months	4,367	2,349	4,089	2,257	3,518	2,403	3,718	2,198	3,366	2,879
6 months to 1 year	619	765	684	1,399	494	785	432	1,895	504	1,504
1 year to 5 years	343	562	410	1,530	339	1,504	338	1,516	298	1,206
5 years and above	7	3	18	(32)	11	8	8	20	51	69

MOTOR OD

₹ in Lacs

Period	2010-11		2011-12		2012-13		2013-14		2014-15	
	No of Claims	Amount	No of Claims	Amount	No of Claims	Amount	No of Claims	Amount	No of Claims	Amount
30 days	351,876	36,964	334,750	37,407	340,280	41,738	371,797	48,723	382,150	54,125
30 days to 6 months	62,803	29,634	69,152	32,220	65,878	33,666	65,563	40,352	82,163	46,123
6 months to 1 year	3,405	2,849	3,723	3,719	4,239	3,604	3,467	4,032	5,553	5,546
1 year to 5 years	2,136	920	1,738	666	1,756	846	1,774	1,055	7,178	810
5 years and above	39	7	76	21	124	27	182	93	2,043	(18)

MOTOR TP

₹ in Lacs

Period	2010-11		2011-12		2012-13		2013-14		2014-15	
	No of Claims	Amount	No of Claims	Amount	No of Claims	Amount	No of Claims	Amount	No of Claims	Amount
30 days	10,554	365	9,677	274	7,374	385	6,482	396	5,537	409
30 days to 6 months	8,334	2,235	8,236	2,443	7,492	2,790	6,713	2,773	7,124	3,104
6 months to 1 year	9,076	4,653	8,206	4,814	6,499	5,274	5,405	4,685	5,375	5,280
1 year to 5 years	25,459	18,077	26,586	24,998	24,876	28,576	21,836	27,591	18,463	27,348
5 years and above	512	357	1,136	697	2,174	1,722	3,677	3,913	5,292	6,611

HEALTH

₹ in Lacs

Period	2010-11		2011-12		2012-13		2013-14		2014-15	
	No of Claims	Amount	No of Claims	Amount	No of Claims	Amount	No of Claims	Amount	No of Claims	Amount
30 days	67,642	12,934	75,158	17,470	99,100	24,609	229,877	37,829	121,951	34,493
30 days to 6 months	26,350	8,542	26,771	8,610	28,842	11,664	111,686	19,267	46,734	14,809
6 months to 1 year	2,054	698	1,520	593	1,515	785	3,397	1,583	11,803	2,027
1 year to 5 years	666	102	524	151	467	216	937	380	2,713	515
5 years and above	8	3	16	4	24	48	31	13	307	54

Annexure II: Ageing analysis of Claims registered and not settled

OTHERS

₹ in Lacs

Period	2010-11		2011-12		2012-13		2013-14		2014-15	
	No of Claims	Amount	No of Claims	Amount	No of Claims	Amount	No of Claims	Amount	No of Claims	Amount
30 days	18,252	1,788	13,681	2,879	15,774	4,365	16,216	4,253	31,145	34,420
30 days to 6 months	9,532	6,134	8,824	5,777	7,646	5,184	7,969	5,720	21,999	44,994
6 months to 1 year	1,874	3,234	1,661	2,121	1,277	2,358	1,029	2,778	1,337	3,099
1 year to 5 years	2,216	10,015	2,109	11,512	1,730	3,368	1,341	2,444	1,976	2,704
5 years and above	18	7	71	55	312	190	400	334	594	324

Note:- The above includes partially settled claims and on-account payments made

Annexure II: Ageing analysis of Claims registered and not settled

As at 31st March 2015

₹ in Lacs

Line of Business	FIRE		MARINE		MOTOR OD		MOTOR TP		HEALTH		OTHER		Total	
Period	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt
0 - 30 Days	962	1,440	298	597	4,234	3,354	1,231	4,383	2,790	1,672	1,683	1,646	11,198	13,091
31 days-6 month	6,821	2,618	325	2,169	3,010	5,154	4,472	15,934	539	811	11,046	2,531	26,213	29,217
6 moths to 1 Year	205	1,286	159	575	623	1,276	4,391	17,920	92	474	532	1,597	6,002	23,128
1 year to 5 Year	467	2,578	298	1,322	1,348	1,997	24,515	42,535	256	457	2,116	3,083	29,000	51,971
> 5 year	130	991	80	348	514	835	12,653	13,862	88	114	1,218	1,668	14,683	17,818

As at 31st March 2014

₹ in Lacs

Line of Business	FIRE		MARINE		MOTOR OD		MOTOR TP		HEALTH		OTHER		Total	
Period	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt
0 - 30 Days	127	362	294	551	3,991	3,356	1,242	3,174	5,906	2,045	719	1,079	12,279	10,568
31 days-6 month	227	2,052	259	715	2,986	4,777	4,686	12,100	13,272	1,239	777	1,709	22,207	22,592
6 moths to 1 Year	143	1,059	76	248	647	829	4,934	11,288	6,772	801	498	1,225	13,070	15,449
1 year to 5 Year	308	1,955	242	1,327	1,374	2,015	28,286	29,385	614	561	2,077	2,851	32,901	38,093
> 5 year	91	807	52	225	328	344	8,984	11,236	62	85	999	1,355	10,516	14,053

As at 31st March 2013

₹ in Lacs

Line of Business	FIRE		MARINE		MOTOR OD		MOTOR TP		HEALTH		OTHER		Total	
Period	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt
0-30 days	99	635	319	566	3,371	2,962	1,315	1,818	5,040	1,851	583	895	10,727	8,726
31 days-6 months	149	1,673	355	1,115	2,474	3,957	4,808	6,726	1,152	701	792	1,635	9,730	15,806
6 months to 1 year	117	635	108	491	556	791	5,395	5,782	67	81	548	871	6,791	8,650
1 year to 5 years	244	2,414	160	1,262	1,400	2,130	33,242	28,721	250	342	2,099	2,616	37,395	37,486
> 5 years	81	439	38	252	223	215	5,092	7,516	38	80	805	1,239	6,277	9,740

As at 31st March 2012

₹ in Lacs

Line of Business	FIRE		MARINE		MOTOR OD		MOTOR TP		HEALTH		OTHER		Total	
Period	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt
0-30 days	116	900	380	733	4,250	2,766	1,689	1,379	1,852	1,056	699	851	8,986	7,685
31 days-6 months	211	2,295	362	852	3,884	4,131	6,988	6,392	447	221	1,043	2,028	12,935	15,919
6 months to 1 year	90	1,803	101	318	400	601	6,905	5,972	68	61	622	1,063	8,186	9,817
1 year to 5 years	226	1,974	153	1,368	1,217	1,719	33,676	28,297	196	226	2,457	3,466	37,925	37,050
> 5 years	48	317	27	126	116	110	2,590	4,039	31	73	208	331	3,020	4,996

Annexure III to the Management Report:

As at 31st March 2011

₹ in Lacs

Line of Business	FIRE		MARINE		MOTOR OD		MOTOR TP		HEALTH		OTHER		Total	
Period	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt
0 - 30 Days	139	742	353	480	4,254	2,670	1,811	1,073	2,052	1,110	952	1,019	9,561	7,094
31 days - 6 months	172	2,020	490	1,380	2,575	3,706	7,214	4,891	685	258	1,239	1,764	12,375	14,020
6 months to 1 Year	85	2,476	147	707	329	547	8,175	5,239	100	50	575	676	9,411	9,695
1 year to 5 Year	235	1,620	155	1,423	1,080	1,603	31,011	25,354	211	260	2,354	3,585	35,046	33,845
> 5 year	29	284	25	119	56	41	1,228	1,606	12	14	62	144	1,412	2,208

Annexure III to the Management Report:

Particulars of Payments made to entities where Directors are interested:

Sr No	Entity in which Director is interested	Name of the Director	Interested as	Transactions during the year ₹ In Lakhs	
1	Bajaj Finserv Ltd	Rahul Bajaj Sanjiv Bajaj S H Khan	Director Director Director	Rent paid lease premises Insurance premium received Insurance claims paid Billable expenses incurred on behalf	187 31 1 18
2	Bajaj Auto Limited	Rahul Bajaj Niraj Bajaj Sanjiv Bajaj S H Khan	Director Director Director Director	Insurance premium received Insurance claims paid	867 726
3	Bajaj Holdings & Investments Ltd	Rahul Bajaj Sanjiv Bajaj S H Khan	Director Director Director	Insurance premium received	5
4	Bajaj Electricals Ltd	Rahul Bajaj Niraj Bajaj	Shareholding exceeds 2% Shareholding exceeds 2% Shareholding exceeds 2%	Insurance premium received Insurance claims paid	405 498
5	Bajaj Finance Ltd	Rahul Bajaj Dipak Poddar Sanjiv Bajaj	Director Director Director	Insurance premium received Insurance claims paid Insurance commission paid Investment in Corporate Bonds (Book Value) Interest received on investment	52 39 660 2,500 332
6	Bajaj Allianz Life Insurance Company Limited	Rahul Bajaj Kamesh Goyal Sanjiv Bajaj Niraj Bajaj Sanjay Asher Suraj Mehta S H Khan Ranjit Gupta Manuel Bauer Manu Tandon	Director Director Director Director Director Director Director Director Director	Expenditure incurred by BALIC on behalf of BAGIC Expenditure incurred by BAGIC on behalf of BALIC Insurance premium received Insurance claims paid Insurance premium paid Payment against Gratuity Fund Rent & Maintenance Charges Paid Deposits for leased premises	651 453 55 10 33 352 44 53
7	Bajaj Financial Solutions Limited	Rahul Bajaj Sanjiv Bajaj	Director Director	Insurance Premium received	0
8	Mukand Engineers Ltd	Niraj Bajaj	Director	Insurance premium received Insurance claims paid	35 21
9	Mukand Ltd	Rahul Bajaj Sanjiv Bajaj Niraj Bajaj	Director Relative is a Director Director	Insurance premium received Insurance claims paid	397 307
10	Hind Musafir Agency Limited	Rahul Bajaj Niraj Bajaj Sanjiv Bajaj	Shareholding exceeds 2% Shareholding exceeds 2% Relative is a Director	Travel agency services paid Insurance premium received Insurance claims paid Other expenses paid	677 1 0 7

Independent Auditors' Report

To the Members of

Bajaj Allianz General Insurance Company Limited

Report on the Financial Statements

We have audited the accompanying financial statements of Bajaj Allianz General Insurance Company Limited ("the Company"), which comprise the Balance Sheet as at March 31, 2015, Profit and Loss Account, its related Revenue Account and the Receipts and Payments Account for the year then ended, the schedules annexed thereto and a summary of significant accounting policies and other explanatory information, which we have signed under reference to this report

Management's Responsibility for the Financial Statements

The Company's Board of Directors is responsible for the matters specified in section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these financial statements that give a true and fair view of the Balance Sheet, the Profit and Loss Account, the related Revenue Account and Receipts and Payments Account of the Company in accordance with accounting principles generally accepted in India, including the provisions of the Insurance Act, 1938 (the "Insurance Act") (amended by the Insurance Laws (Amendment) Act, 2015), the Insurance Regulatory and Development Authority Act, 1999 (the "IRDA Act"), the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 (the "IRDA Financial Statements Regulations"), orders/directions/circulars issued by the Insurance Regulatory and Development Authority (the "IRDA") in this regard, and the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the

accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit.

We have taken into account the provisions of the Act, accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder including the requirements of Insurance Act, the IRDA Act and the IRDA Financial Statements Regulations.

We have conducted our audit in accordance with the Standards on Auditing Specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence, about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal financial controls relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on whether the Company has in place adequate internal financial controls system over financial reporting and operating effectiveness of such internal controls.

An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have

obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required in accordance with the Insurance Act, the IRDA Act, the IRDA Financial Statements Regulations and the Act to the extent applicable and in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, as applicable to Insurance Companies:

- (a) in the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2015;
- (b) in the case of the Revenue Account, of the surplus for the year ended on that date;
- (c) in the case of the Profit and Loss Account, of the profit for the year ended on that date; and
- (d) in the case of the Receipts and Payments Account, of the receipts and payments for the year ended on that date.

Other Matters

The actuarial valuation of liabilities for Incurred But Not Reported (IBNR) and Incurred But Not Enough Reported (IBNER) claims is the responsibility of the Appointed Actuary. The actuarial valuation of these liabilities as at 31 March 2015 has been duly certified by the Appointed Actuary. The Appointed Actuary has also certified that in her opinion, the assumptions for such valuation are in accordance with the guidelines and norms, if any, issued by the Insurance Regulatory Development Authority ('IRDA') and the Actuarial Society of India in concurrence with the Authority. We have relied upon the Appointed Actuary's certificate in this regard for forming our opinion on the financial statements of the Company.

Report on Other Legal and Regulatory Requirements

1. As required by the IRDA Financial Statements Regulations, we have issued

Independent Auditors' Report

a separate certificate of even date on the matters specified in paragraph 3 and 4 of Schedule C to the IRDA Financial Statements Regulations.

2. As required by IRDA Financial Statements Regulations, read with section 143(3) of the Act, we report that:

- (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
- (b) In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those books;
- (c) As the Company's financial accounting system is centralized at Head Office, no returns for the purposes of our audit are prepared at the branches and other offices of the Company as required under section 143(8) of the Act;
- (d) The Balance Sheet, the Profit and Loss Account, the Revenue Account and the Receipts and Payments Account dealt with by this Report are in agreement with the books of account;

(e) In our opinion, the aforesaid financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 and with the accounting principles as prescribed in the IRDA Financial Statements Regulations and orders / directions issued by IRDA in this regard;

(f) In our opinion and to the best of our information and according to the explanations given to us, investments have been valued in accordance with the provisions of the Insurance Act, the Regulations and / or orders / directions issued by IRDA in this regard.

(g) On the basis of written representations received from the Directors as on March 31, 2015, and taken on record by the Board of Directors, none of the Directors are disqualified as on March 31, 2015, from being appointed as a Director in terms of section 164(2) of the Act;

(h) With respect to the other matters to be included in the Auditors' Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of

our information and according to the explanations given to us:

- i. The Company has disclosed the impact of pending litigations on its financial position in its financial statements – Refer Schedule 16 note 27 to the financial statements.
- ii. The Company has made provision, as required under the applicable law or accounting standards, for material foreseeable losses, if any, on long term contracts. The Company did not have any outstanding long term derivative contracts. Refer Schedule 16 note 28 to the financial statements.
- iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company. Refer Schedule 16 note 29 to the financial statements.

For M/s. B S R & Co. LLP
Chartered Accountants
Firm's Registration Number
101248W/ W-100022

Juzer Miyajiwal
Partner
Membership No. 047483

Pune
15th May 2015

For M/s. Kirtane & Pandit
Chartered Accountants
Firm's Registration Number
105215W/ W100057

Suhas Deshpande
Partner
Membership No. 031787

Pune
15th May 2015

Annexure to the Independent Auditors' Report

Independent Auditors' Certificate

To the members of

Bajaj Allianz General Insurance Company Limited

(Referred to in paragraph 1 of our Report on Other Legal and Regulatory Requirements forming part of the Independent Auditors' Report dated May 15, 2015)

This certificate is issued to comply with the provisions of paragraphs 3 and 4 of Schedule C of the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations 2002, (the "IRDA Financial Statements Regulations") read with regulation 3 and may not be suitable for any other purpose.

The Company's Board of Directors is responsible for complying with the provisions of The Insurance Act, 1938 (the "Insurance Act") (amended by the Insurance Laws (Amendment) Act, 2015), the Insurance Regulatory and Development Authority Act, 1999 (the "IRDA Act"), the IRDA Financial Statements Regulations, orders/directions issued by the Insurance Regulatory and Development Authority (the "IRDA") which includes the preparation of the Management Report. This includes collecting, collating and validating data and designing, implementing and monitoring of internal controls suitable for ensuring compliance as aforesaid.

Our responsibility, for the purpose of this certificate, is limited to certifying matters contained in paragraphs 3 and 4 of Schedule C of the IRDA Financial Statements Regulations. We have conducted our examination in accordance with the Guidance Note on Audit Reports and Certificates for Special Purposes issued by the Institute of Chartered Accountants of India (the 'ICAI').

In accordance with the information and explanations given to us and to the best of our knowledge and belief and based on our examination of the books of account and other records maintained by Bajaj Allianz General Insurance Company Limited ('the Company') for the year ended March 31, 2015, we certify that:

1. We have reviewed the Management Report attached to the financial statements for the year ended March 31, 2015, and on the basis of our review, there is no apparent mistake or material inconsistencies with the financial statements;
2. Based on information and explanations received during the normal course of our audit, management representations and

the compliance certificate submitted to the Board by the officers of the Company charged with compliance and the same being noted by the Board, nothing has come to our attention which causes us to believe that the Company has not complied with the terms and conditions of registration stipulated by IRDA.

3. We have verified the cash balances, to the extent considered necessary, and securities relating to the Company's loans and investments as at March 31, 2015, by actual inspection or on the basis of certificates/confirmations received from the custodian and / or Depository Participants appointed by the Company, as the case may be.
4. The Company is not the trustee of any trust; and
5. No part of the assets of the Policyholders' funds has been directly or indirectly applied in contravention to the provisions of the Insurance Act, relating to the application and investments of the Policyholders' Funds.

For M/s. B S R & Co. LLP

Chartered Accountants

Firm's Registration Number 101248W/W-100022

Juzer Miyajiwala

Partner

Membership No. 047483

Pune

15th May 2015

For M/s. Kirtane & Pandit LLP

Chartered Accountants

Firm's Registration Number 105215W/W100057

Suhas Deshpande

Partner

Membership No. 031787

Pune

15th May 2015

Revenue Accounts for the year ended 31st March 2015

₹ in '000

Particulars	Schedule	For the year ended 31 March, 2015				For the year ended 31 March, 2014			
		Fire	Marine	Miscellaneous	Total	Fire	Marine	Miscellaneous	Total
Premiums earned - (Net)	1	1,466,249	720,087	36,132,710	38,319,046	1,446,481	798,898	32,685,188	34,930,567
Profit/(Loss) on sale/redemption of Investments		25,453	7,268	276,149	308,870	4,941	1,554	50,969	57,464
Other Income - Miscellaneous Income		107,757	730	23,101	131,588	83,148	721	21,897	105,766
Amortisation of Discount/(Premium)		8,767	2,504	95,117	106,388	6,581	2,069	67,890	76,540
Interest, Dividend and Rent-Gross		402,583	114,966	4,367,717	4,885,266	386,887	121,650	3,991,118	4,499,655
Sub Total		544,560	125,468	4,762,084	5,432,112	481,557	125,994	4,131,874	4,739,425
Total (A)		2,010,809	845,555	40,894,794	43,751,158	1,928,038	924,892	36,817,062	39,669,992
Claims incurred (Net)	2	936,574	646,786	25,976,565	27,559,925	450,603	299,124	24,503,047	25,252,774
Commission	3	(170,837)	44,834	618,442	492,439	(148,515)	51,419	1,449,103	1,352,007
Contribution to Solatium Fund		-	-	5,562	5,562	-	-	8,386	8,386
Change in Premium Deficiency		-	-	-	-	-	-	(26,363)	(26,363)
Operating Expenses related to Insurance Business	4	388,555	166,908	8,877,690	9,433,153	379,284	155,736	7,827,733	8,362,753
Total (B)		1,154,292	858,528	35,478,259	37,491,079	681,372	506,279	33,761,906	34,949,557
OPERATING PROFIT/(LOSS) (C)=(A)-(B)		856,517	(12,973)	5,416,535	6,260,079	1,246,666	418,613	3,055,156	4,720,435
Appropriations									
Transfer to Shareholders' Account		856,517	(12,973)	5,416,535	6,260,079	1,246,666	418,613	3,055,156	4,720,435
Transfer to Catastrophe Reserve		-	-	-	-	-	-	-	-
Transfer to Other Reserves		-	-	-	-	-	-	-	-
Total (C)		856,517	(12,973)	5,416,535	6,260,079	1,246,666	418,613	3,055,156	4,720,435

Significant Accounting Policies and Notes to Financial Statements - Schedule 16

The Schedules referred to above form an integral part of the Financial Statements

As required by Section 40C of the Insurance Act, 1938, we hereby certify that all expenses of management in respect of General Insurance business transactions in India by the Company have been fully recognised in the revenue account as expenses.

As per our report of even date attached

For B S R & Co. LLP
Chartered Accountants
Firm Registration Number
101248W/W-100022

For Kirtane & Pandit LLP
Chartered Accountants
Firm Registration Number
105215W/W100057

Juzer Miyajiwala
Partner
Membership No. 047483

Suhas Deshpande
Partner
Membership No. 031787

Pune
15th May 2015

For and on behalf of the Board of Directors

Sanjiv Bajaj
Chairman

S H Khan
Director

Ranjit Gupta
Director

Tapan Singhel
Managing Director &
Chief Executive Officer

Milind Choudhari
Chief Financial Officer

Onkar Kothari
Company Secretary &
Compliance Officer

Pune
15th May 2015

Profit and Loss Account for the year ended 31st March, 2015

₹ in '000

Particulars	For the year ended 31 st March, 2015	For the year ended 31 st March, 2014
Operating Profit/(Loss), as per Revenue Accounts of		
(a) Fire Insurance	856,517	1,246,666
(b) Marine Insurance	(12,973)	418,613
(c) Miscellaneous Insurance	5,416,535	3,055,156
	6,260,079	4,720,435
Income From Investments		
(a) Interest, Dividends and Rent -Gross	1,453,951	1,104,712
(b) Amortization of Discount/(Premium)	31,663	18,791
(c) Profit on sale/redemption of investments	107,926	26,766
Less:- Loss on sale/redemption of investments	(16,000)	(12,658)
	1,577,540	1,137,611
Other Income -Miscellaneous Income	9,023	29,909
Total (A)	7,846,642	5,887,955
Provisions (Other than taxation)		
(a) For diminution in the value of investments	-	-
(b) For doubtful debts	(5,617)	(1,598)
(c) Others	-	-
Other Expenses		
(a) Expenses other than those related to the insurance business	77,482	19,689
(b) Bad debts written off	4,612	-
(c) Others	-	-
	76,477	18,091
Total (B)	76,477	18,091
Profit before tax	7,770,165	5,869,864
Provision for taxation		
Current Tax (Refer Schedule 16 Note 25)	2,328,983	1,690,652
Fringe Benefit Tax written back	(53,849)	-
Deferred Tax (Income)/ Expense (Refer Schedule 16 Note 18)	(128,159)	89,320
	2,146,975	1,779,972
Profit after tax	5,623,190	4,089,892
Profit available for appropriation	5,623,190	4,089,892
Appropriations		
(a) Interim dividends paid during the year	-	-
(b) Proposed final dividend	-	-
(c) Dividend distribution tax	-	-
(d) Transfer to reserve/other accounts	-	-
Balance of Profit brought forward last year	13,874,485	9,784,593
Less: Transitional adjustment of depreciation (net of deferred tax) as per Companies Act,2013	(11,305)	-
Balance carried forward to Balance Sheet	19,486,370	13,874,485
Significant Accounting Policies and Notes to Financial Statements - Schedule 16		
Earning per Share: Basic and Diluted (Refer Schedule 16 Note 17)	51.0	37.1

The Schedules referred to above form an integral part of the Financial Statements

As per our report of even date attached

For B S R & Co. LLP
Chartered Accountants
Firm's Registration Number
101248W/W-100022

Juzer Miyajiwalla
Partner
Membership No. 047483
Pune

Pune
15th May 2015

For Kirtane & Pandit LLP
Chartered Accountants
Firm's Registration Number
105215W/W100057

Suhas Deshpande
Partner
Membership No. 031787
Pune

For and on behalf of the Board of Directors

Sanjiv Bajaj
Chairman

Tapan Singhel
Managing Director &
Chief Executive Officer

Pune
15th May 2015

S H Khan
Director

Milind Choudhari
Chief Financial Officer

Ranjit Gupta
Director

Onkar Kothari
Company Secretary
& Compliance Officer

Balance Sheet as at 31st March, 2015

₹ in '000

Particulars	Schedule	As at 31 st March, 2015	As at 31 st March, 2014
SOURCES OF FUNDS			
Shareholders' funds :			
Share Capital	5	1,102,273	1,102,273
Reserves and Surplus	6	21,152,567	15,540,682
Fair Value Change Account		-	-
Borrowings	7	-	-
Total		22,254,840	16,642,955
APPLICATION OF FUNDS			
Investments	8	70,069,296	60,178,539
Loans	9	-	-
Fixed Assets	10	2,825,341	2,887,013
Deferred Tax Asset (Refer schedule 16 Note 18)		451,730	317,750
Current Assets			
Cash and Bank Balances	11	8,518,342	9,490,606
Advances and Other Assets	12	7,153,830	5,113,833
Sub-Total (A)		15,672,172	14,604,439
Current Liabilities	13	44,272,091	40,241,772
Provisions	14	22,491,608	21,103,014
Sub-Total (B)		66,763,699	61,344,786
Net Current Assets (C) = (A - B)		(51,091,527)	(46,740,347)
Miscellaneous Expenditure (to the extent not written off or adjusted)	15	-	-
Debit Balance in Profit and Loss Account		-	-
Total		22,254,840	16,642,955

Significant Accounting Policies and Notes to Financial Statements - Schedule 16

The schedules referred to above form an integral part of the Financial Statements

As per our report of even date attached

For B S R & Co. LLP
Chartered Accountants
Firm's Registration Number
101248W/W-100022

For Kirtane & Pandit LLP
Chartered Accountants
Firm's Registration Number
105215W/W100057

Juzer Miyajiwal
Partner
Membership No. 047483
Pune

Suhas Deshpande
Partner
Membership No. 031787
Pune

Pune
15th May 2015

For and on behalf of the Board of Directors

Sanjiv Bajaj
Chairman

S H Khan
Director

Ranjit Gupta
Director

Tapan Singhel
Managing Director &
Chief Executive Officer

Milind Choudhari
Chief Financial Officer

Onkar Kothari
Company Secretary &
Compliance Officer

Pune
15th May 2015

SCHEDULE - 1 Premium Earned (Net)

Schedules to and forming part of Financial Statements

₹ in '000

Particulars	For the year ended 31 st March, 2015					For the year ended 31 st March, 2014				
	Fire	Marine		Miscellaneous*	Total	Fire	Marine		Miscellaneous*	Total
		Cargo	Others				Cargo	Others		
Premium from Direct Business written:	4,309,789	1,148,248	82,510	46,757,917	52,298,464	3,883,305	1,123,007	98,032	40,060,146	45,164,490
Add: Premium on Reinsurance Accepted	576,538	9,158	6,560	115,909	708,165	488,291	15,052	14,616	156,417	674,376
Less: Premium on Reinsurance Ceded	3,260,577	445,079	86,740	9,125,555	12,917,951	2,673,921	438,960	107,027	5,010,878	8,230,786
Net Premium	1,625,750	712,327	2,330	37,748,271	40,088,678	1,697,675	699,099	5,621	35,205,685	37,608,080
Adjustment for Change in Reserve for Unexpired Risk										
Reserve created during the year	1,716,905	191,265	3,198	20,327,172	22,238,540	1,557,404	197,765	2,128	18,711,611	20,468,908
Less: Reserve created during the previous year Written Back	1,557,404	197,765	2,128	18,711,611	20,468,908	1,306,210	293,123	948	16,191,114	17,791,395
Change in the Unexpired Risk Reserve	159,501	(6,500)	1,070	1,615,561	1,769,632	251,194	(95,358)	1,180	2,520,497	2,677,513
Total Premium Earned (Net)	1,466,249	718,827	1,260	36,132,710	38,319,046	1,446,481	794,457	4,441	32,685,188	34,930,567
Note :										
Premium Income earned from business concluded:										
In India	1,466,249	718,827	1,260	36,132,710	38,319,046	1,446,481	794,457	4,441	32,685,188	34,930,567
Outside India	-	-	-	-	-	-	-	-	-	-
Total Premium Earned (Net)	1,466,249	718,827	1,260	36,132,710	38,319,046	1,446,481	794,457	4,441	32,685,188	34,930,567

*Refer Schedule 1(A)

SCHEDULE - 1 (A) Premium Earned (Net)

Schedules to and forming part of Financial Statements

₹ in '000

Particulars	For the year ended 31 st March, 2015											
	Motor OD	Motor TP	Motor Total	Workmens' Compensation	Public Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Others	Total
Premium from Direct Business:	19,713,393	9,470,361	29,183,754	384,735	315,696	905,180	21,614	663,640	7,311,418	142,191	7,829,689	46,757,917
Add: Premium on Reinsurance Accepted	(0)	(49,106)	(49,106)	-	2,321	105,692	12	4,080	6,766	-	46,144	115,909
Less: Premium on Reinsurance Ceded	1,097,888	512,722	1,610,610	19,114	215,192	804,869	18,877	106,052	508,044	140,778	5,702,019	9,125,555
Net Premium	18,615,505	8,908,533	27,524,038	365,621	102,825	206,003	2,749	561,668	6,810,140	1,413	2,173,814	37,748,271
Adjustment for Change in Reserve for Unexpired Risk												
Reserve created during the year	9,802,325	4,670,719	14,473,044	154,038	57,022	117,366	678	403,797	3,025,120	320	2,095,787	20,327,172
Less: Reserve created during the previous year Written Back	9,254,217	4,195,064	13,449,281	139,421	58,550	146,448	879	409,507	2,598,779	346	1,908,400	18,711,611
Change in the Unexpired Risk Reserve	548,108	475,655	1,023,763	14,617	(1,528)	(29,082)	(201)	(5,710)	426,341	(26)	187,387	1,615,561
Total Premium Earned (Net)	18,067,397	8,432,878	26,500,275	351,004	104,353	235,085	2,950	567,378	6,383,799	1,439	1,986,427	36,132,710
Note :												
Premium Income earned from business concluded:												
In India	18,067,397	8,432,878	26,500,275	351,004	104,353	235,085	2,950	567,378	6,383,799	1,439	1,986,427	36,132,710
Outside India	-	-	-	-	-	-	-	-	-	-	-	-
Total Premium Earned (Net)	18,067,397	8,432,878	26,500,275	351,004	104,353	235,085	2,950	567,378	6,383,799	1,439	1,986,427	36,132,710

₹ in '000

Particulars	For the year ended 31 st March, 2014											
	Motor OD	Motor TP	Motor Total	Workmens' Compensation	Public Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Others	Total
Premium from Direct Business:	18,622,090	8,376,386	26,998,476	354,065	301,966	1,289,316	73,596	540,345	7,438,000	98,221	2,966,161	40,060,146
Add: Premium on Reinsurance Accepted	-	36,871	36,871	-	1,473	84,790	-	8,485	-	-	24,798	156,417
Less: Premium on Reinsurance Ceded	982,875	419,350	1,402,225	19,188	206,841	1,126,391	70,169	97,949	564,182	97,610	1,426,323	5,010,878
Net Premium	17,639,215	7,993,907	25,633,122	334,877	96,598	247,715	3,427	450,881	6,873,818	611	1,564,636	35,205,685
Adjustment for Change in Reserve for Unexpired Risk												
Reserve created during the year	9,254,217	4,195,064	13,449,281	139,421	58,550	146,448	879	409,507	2,598,779	346	1,908,400	18,711,611
Less: Reserve created during the previous year Written Back	8,083,877	3,294,973	11,378,850	119,420	48,090	149,754	4,625	466,649	2,276,225	709	1,746,792	16,191,114
Change in the Unexpired Risk Reserve	1,170,340	900,091	2,070,431	20,001	10,460	(3,306)	(3,746)	(57,142)	322,554	(363)	161,608	2,520,497
Total Premium Earned (Net)	16,468,875	7,093,816	23,562,691	314,876	86,138	251,021	7,173	508,023	6,551,264	974	1,403,028	32,685,188
Note :												
Premium Income earned from business concluded:												
In India	16,468,875	7,093,816	23,562,691	314,876	86,138	251,021	7,173	508,023	6,551,264	974	1,403,028	32,685,188
Outside India	-	-	-	-	-	-	-	-	-	-	-	-
Total Premium Earned (Net)	16,468,875	7,093,816	23,562,691	314,876	86,138	251,021	7,173	508,023	6,551,264	974	1,403,028	32,685,188

SCHEDULE - 2 Claims Incurred (Net)

Schedules to and forming part of Financial Statements

₹ in '000

Particulars	For the year ended 31 st March, 2015					For the year ended 31 st March, 2014				
	Fire	Marine		Miscellaneous*	Total	Fire	Marine		Miscellaneous*	Total
		Cargo	Others				Cargo	Others		
Claims Paid										
Direct	5,782,031	659,205	2,782	28,867,347	35,311,365	867,002	669,469	2,691	21,017,891	22,557,053
Add: Re-insurance Accepted	232,990	8,457	-	9,606,197	9,847,644	31,419	143	-	3,513,055	3,544,617
Less: Re-insurance Ceded	5,387,646	229,199	1,506	10,214,097	15,832,448	444,947	288,859	310	4,268,825	5,002,941
Net Claims paid	627,375	438,463	1,276	28,259,447	29,326,561	453,474	380,753	2,381	20,262,121	21,098,729
Claims Outstanding (including IBNR and IBNER)										
Add : Claims Outstanding at the close of the year (net of Re-insurance)	944,283	542,722	12,867	28,225,231	29,725,103	635,084	327,618	20,924	30,508,113	31,491,739
Less: Claims Outstanding at the beginning of the year (net of Re-insurance)	635,084	327,618	20,924	30,508,113	31,491,739	637,955	412,056	20,496	26,267,187	27,337,694
Change in Claims Outstanding	309,199	215,104	(8,057)	(2,282,882)	(1,766,636)	(2,871)	(84,438)	428	4,240,926	4,154,045
Total Claims Incurred (Net)	936,574	653,567	(6,781)	25,976,565	27,559,925	450,603	296,315	2,809	24,503,047	25,252,774
Claims incurred										
In India	936,574	653,567	(6,781)	25,976,565	27,559,925	450,603	296,315	2,809	24,503,047	25,252,774
Outside India	-	-	-	-	-	-	-	-	-	-
Total Claims Incurred (Net)	936,574	653,567	(6,781)	25,976,565	27,559,925	450,603	296,315	2,809	24,503,047	25,252,774

* Refer Schedule 2(A)

SCHEDULE - 2 (A) Claims incurred (Net)

Schedules to and forming part of Financial Statements

₹ in '000

Particulars	For the year ended 31 st March, 2015											
	Motor OD	Motor TP	Motor Total	Workmens' Compensation /Employers' Liability	Public/ Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Others	Total
Claims Paid												
Direct	10,787,589	4,325,096	15,112,685	107,495	1,797	452,749	3,819	314,382	5,218,861	47,524	7,608,035	28,867,347
Add: Re-insurance Accepted	(0)	9,586,402	9,586,402	-	-	8,003	-	6,132	1,060	-	4,600	9,606,197
Less: Re-insurance Ceded	699,895	2,188,695	2,888,590	6,389	876	371,253	2,124	20,158	368,229	46,954	6,509,524	10,214,097
Net Claims paid	10,087,694	11,722,803	21,810,497	101,106	921	89,499	1,695	300,356	4,851,692	570	1,103,111	28,259,447
Claims Outstanding (including IBNR and IBNER)												
Add : Claims Outstanding at the close of the year (net of Re-insurance)	1,639,217	23,579,334	25,218,551	125,187	82,013	205,412	14,189	161,517	1,046,688	312	1,371,363	28,225,232
Less: Claims Outstanding at the beginning of the year (net of Re-insurance)	1,517,459	26,535,179	28,052,638	109,599	86,426	194,503	13,889	164,043	1,081,022	257	805,737	30,508,114
Change in Claims Outstanding	121,758	(2,955,845)	(2,834,087)	15,588	(4,413)	10,909	300	(2,526)	(34,334)	55	565,626	(2,282,882)
Total Claims Incurred (Net)	10,209,452	8,766,958	18,976,410	116,694	(3,492)	100,408	1,995	297,830	4,817,358	625	1,668,737	25,976,565
Claims incurred												
In India	10,209,452	8,766,958	18,976,410	116,694	(3,492)	100,408	1,995	297,830	4,817,358	625	1,668,737	25,976,565
Outside India	-	-	-	-	-	-	-	-	-	-	-	-
Total Claims Incurred (Net)	10,209,452	8,766,958	18,976,410	116,694	(3,492)	100,408	1,995	297,830	4,817,358	625	1,668,737	25,976,565

₹ in '000

Particulars	For the year ended 31 st March, 2014											
	Motor OD	Motor TP	Motor Total	Workmens' Compensation /Employers' Liability	Public/ Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Others	Total
Claims Paid												
Direct	9,558,074	3,981,574	13,539,648	72,719	6,813	364,239	17,780	274,690	5,930,993	3,536	807,473	21,017,891
Add: Re-insurance Accepted	-	3,504,331	3,504,331	-	-	5,466	-	-	1,301	-	1,957	3,513,055
Less: Re-insurance Ceded	754,496	2,338,398	3,092,894	6,507	3,237	275,112	17,243	25,148	704,207	5,289	139,188	4,268,825
Net Claims paid	8,803,578	5,147,507	13,951,085	66,212	3,576	94,593	537	249,542	5,228,087	(1,753)	670,242	20,262,121
Claims Outstanding (including IBNR and IBNER)												
Add : Claims Outstanding at the close of the year (net of Re-insurance)	1,517,459	26,535,179	28,052,638	109,599	86,426	194,503	13,889	164,043	1,081,022	257	805,737	30,508,114
Less: Claims Outstanding at the beginning of the year (net of Re-insurance)	1,425,212	22,763,540	24,188,752	110,308	91,853	156,178	13,730	295,017	635,806	1,454	774,090	26,267,188
Change in Claims Outstanding	92,247	3,771,639	3,863,886	(709)	(5,427)	38,325	159	(130,974)	445,216	(1,197)	31,647	4,240,926
Total Claims Incurred (Net)	8,895,825	8,919,146	17,814,971	65,503	(1,851)	132,918	696	118,568	5,673,303	(2,950)	701,889	24,503,047
Claims incurred												
In India	8,895,825	8,919,146	17,814,971	65,503	(1,851)	132,918	696	118,568	5,673,303	(2,950)	701,889	24,503,047
Outside India	-	-	-	-	-	-	-	-	-	-	-	-
Total Claims Incurred (Net)	8,895,825	8,919,146	17,814,971	65,503	(1,851)	132,918	696	118,568	5,673,303	(2,950)	701,889	24,503,047

SCHEDULE - 3 Commission

Schedules to and forming part of Financial Statements

₹ in '000

Particulars	For the year ended 31 st March, 2015					For the year ended 31 st March, 2014				
	Fire	Marine		Miscellaneous*	Total	Fire	Marine		Miscellaneous*	Total
		Cargo	Others				Cargo	Others		
Commission Paid direct	255,850	98,976	39	2,262,817	2,617,682	223,905	91,550	789	2,120,111	2,436,355
Add: Re-insurance Accepted	48,841	849	66	18,107	67,863	37,548	1,572	146	13,522	52,788
Less: Commission on Re-insurance Ceded	475,528	54,615	481	1,662,482	2,193,106	409,968	41,740	898	684,530	1,137,136
Net Commission	(170,837)	45,210	(376)	618,442	492,439	(148,515)	51,382	37	1,449,103	1,352,007
Break-up of commission paid direct business furnished as per details below										
Agents	55,517	54,963	26	890,174	1,000,680	54,546	52,866	28	882,580	990,020
Brokers	79,741	40,478	1	728,497	848,717	58,169	34,875	748	643,744	737,536
Corporate Agency	120,592	3,535	12	644,146	768,285	111,190	3,809	13	593,787	708,799
Referral	-	-	-	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-	-	-	-
Total	255,850	98,976	39	2,262,817	2,617,682	223,905	91,550	789	2,120,111	2,436,355
Commission Paid										
In India	(170,837)	45,210	(376)	618,442	492,439	(148,515)	51,382	37	1,449,103	1,352,007
Outside India	-	-	-	-	-	-	-	-	-	-
Net Commission	(170,837)	45,210	(376)	618,442	492,439	(148,515)	51,382	37	1,449,103	1,352,007

* Refer Schedule 3(A)

SCHEDULE - 3 (A) Commission

Schedules to and forming part of Financial Statements

₹ in '000

Particulars	For the year ended 31 st March, 2015											
	Motor OD	Motor TP	Motor Total	Workmens' Compensation /Employers' Liability	Public/ Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Others	Total
Commission Paid direct	1,164,144	-	1,164,144	31,745	24,056	48,616	886	66,633	651,729	6,575	268,433	2,262,817
Add: Re-insurance Accepted	-	-	-	-	232	9,535	-	41	68	-	8,231	18,107
Less: Commission on Re-insurance Ceded	147,911	23,677	171,588	3,011	33,253	164,792	824	6,375	66,592	25,870	1,190,177	1,662,482
Net Commission	1,016,233	(23,677)	992,556	28,734	(8,965)	(106,641)	62	60,299	585,205	(19,295)	(913,513)	618,442
Commission Paid												
In India	1,016,233	(23,677)	992,556	28,734	(8,965)	(106,641)	62	60,299	585,205	(19,295)	(913,513)	618,442
Outside India	-	-	-	-	-	-	-	-	-	-	-	-
Net Commission	1,016,233	(23,677)	992,556	28,734	(8,965)	(106,641)	62	60,299	585,205	(19,295)	(913,513)	618,442

₹ in '000

Particulars	For the year ended 31 st March, 2014											
	Motor OD	Motor TP	Motor Total	Workmens' Compensation /Employers' Liability	Public/ Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Others	Total
Commission Paid direct	1,189,096	-	1,189,096	28,945	23,507	54,133	1,545	52,310	552,201	5,098	213,276	2,120,111
Add: Re-insurance Accepted	-	-	-	-	45	9,716	-	85	-	-	3,676	13,522
Less: Commission on Re-insurance Ceded	139,811	20,965	160,776	3,053	26,763	215,382	2,851	5,469	65,417	17,432	187,387	684,530
Net Commission	1,049,285	(20,965)	1,028,320	25,892	(3,211)	(151,533)	(1,306)	46,926	486,784	(12,334)	29,565	1,449,103
Commission Paid												
In India	1,049,285	(20,965)	1,028,320	25,892	(3,211)	(151,533)	(1,306)	46,926	486,784	(12,334)	29,565	1,449,103
Outside India	-	-	-	-	-	-	-	-	-	-	-	-
Net Commission	1,049,285	(20,965)	1,028,320	25,892	(3,211)	(151,533)	(1,306)	46,926	486,784	(12,334)	29,565	1,449,103

SCHEDULE - 4 Operating Expenses Related to Insurance Business

Schedules to and forming part of Financial Statements

₹ in '000

Particulars	For the year ended 31 st March, 2015					For the year ended 31 st March, 2014				
	Fire	Marine		Miscellaneous*	Total	Fire	Marine		Miscellaneous*	Total
		Cargo	Others				Cargo	Others		
Employees' remuneration, benefits and other manpower costs	124,827	54,693	179	2,898,343	3,078,042	127,692	52,584	424	2,648,035	2,828,735
Travel, conveyance and vehicle running expenses	8,168	3,579	12	189,662	201,421	9,785	4,029	32	202,909	216,755
Training expenses	41	18	-	943	1,002	19	8	-	388	415
Rents, rates and taxes	7,426	3,254	11	172,431	183,122	8,255	3,399	27	171,179	182,860
Repairs and maintenance	2,887	1,265	4	67,025	71,181	3,262	1,343	11	67,645	72,261
Printing and stationery	4,310	1,888	6	100,065	106,269	4,488	1,848	15	93,064	99,415
Communication	6,204	2,718	9	144,045	152,976	6,328	2,606	21	131,228	140,183
Legal and professional charges	1,382	606	2	32,097	34,087	1,473	607	5	30,556	32,641
Auditors' fees, expenses, etc.										
(a) as auditors	207	91	-	4,802	5,100	201	83	1	4,165	4,450
(b) as advisor or in any other capacity in respect of:										
(i) Taxation matters	-	-	-	-	-	-	-	-	-	-
(ii) Insurance matters	-	-	-	-	-	-	-	-	-	-
(iii) Management services	-	-	-	-	-	-	-	-	-	-
(iv) Tax Audit	26	12	-	612	650	29	12	-	609	650
(c) In any other capacity	31	14	-	724	769	21	8	-	426	455
(d) Out of Pocket Expenses	23	10	-	546	579	33	13	-	677	723
	155,532	68,148	223	3,611,295	3,835,198	161,586	66,540	536	3,350,881	3,579,543
Advertisement and publicity	14,230	6,235	20	330,401	350,886	11,377	4,685	38	235,926	252,026
Interest and Bank Charges	1,459	639	2	60,849	62,949	1,696	699	6	145,769	148,170
Business Development and Promotion	7,289	3,194	10	169,235	179,728	12,569	5,176	42	260,658	278,445
Marketing and Support Services	160,367	70,265	230	3,723,549	3,954,411	140,983	58,056	467	2,923,646	3,123,152
Other Acquisition Costs	12,379	1,209	812	79,495	93,895	9,337	1,756	974	65,214	77,281
Others										
Exchange (gain) (net)	(136)	(60)	-	(3,155)	(3,351)	(449)	(185)	(1)	(9,307)	(9,942)
Miscellaneous Expenses	15,543	6,810	22	360,888	383,263	16,302	6,713	54	338,058	361,127
Loss/(Profit) on disposal of Assets	(56)	(24)	-	(1,297)	(1,377)	73	30	-	1,520	1,623
Information Technology	10,810	4,736	15	250,994	266,555	11,130	4,583	37	230,818	246,568
	221,885	93,004	1,111	4,970,959	5,286,959	203,018	81,513	1,617	4,192,302	4,478,450
Depreciation (Refer Schedule 16 Note 2.14)	10,042	4,400	14	233,160	247,616	13,322	5,486	44	276,277	295,129
Service Tax A/c	1,096	8	-	62,276	63,380	1,358	-	-	8,273	9,631
Total	388,555	165,560	1,348	8,877,690	9,433,153	379,284	153,539	2,197	7,827,733	8,362,753

* Refer Schedule 4(A)

SCHEDULE - 4 (A) Operating Expenses Related to Insurance Business

Schedules to and forming part of Financial Statements

₹ in '000

Particulars	For the year ended 31 st March, 2015												
	Motor OD	Motor TP	Motor Pool*	Motor Total	Workmens' Compensation / Employers' Liability	Public/ Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Others	Total
Employees' remuneration, benefits and other manpower costs	1,425,544	687,774	-	2,113,318	28,073	7,895	15,817	211	43,126	522,887	108	166,908	2,898,343
Travel, Conveyance and Vehicle running expenses	93,284	45,007	-	138,291	1,837	517	1,035	14	2,822	34,217	7	10,922	189,662
Training expenses	464	224	-	688	9	3	5	-	14	170	-	54	943
Rents, Rates and Taxes	84,810	40,918	-	125,728	1,670	470	941	13	2,566	31,108	6	9,929	172,431
Repairs and maintenance	32,966	15,905	-	48,871	649	183	366	5	997	12,092	3	3,859	67,025
Printing and Stationery	49,217	23,745	-	72,962	969	273	546	7	1,489	18,053	4	5,762	100,065
Communication	70,848	34,182	-	105,030	1,395	392	786	10	2,143	25,987	5	8,297	144,045
Legal and Professional charges	15,787	7,616	-	23,403	311	87	175	2	478	5,791	1	1,849	32,097
Auditors' fees, expenses, etc.													
(a) as auditor	2,362	1,140	-	3,502	47	13	26	-	71	866	-	277	4,802
(b) as advisor or in any other capacity in respect of:													
(i) Taxation matters	-	-	-	-	-	-	-	-	-	-	-	-	-
(ii) Insurance matters	-	-	-	-	-	-	-	-	-	-	-	-	-
(iii) Management services	-	-	-	-	-	-	-	-	-	-	-	-	-
(iv) Tax Audit	301	145	-	446	6	2	3	-	9	110	-	36	612
(c) In any other capacity	356	172	-	528	7	2	4	-	11	131	-	41	724
(d) Out of Pocket Expenses	268	130	-	398	5	1	3	-	8	98	-	33	546
	1,776,207	856,958	-	2,633,165	34,978	9,838	19,707	262	53,734	651,510	134	207,967	3,611,295
Advertisement and publicity	162,507	78,404	-	240,911	3,200	900	1,803	24	4,916	59,607	12	19,028	330,401
Interest and Bank Charges	16,658	35,018	-	51,676	328	92	185	2	504	6,110	1	1,951	60,849
Business Development and Promotion	83,238	40,159	-	123,397	1,639	461	924	12	2,518	30,532	6	9,746	169,235
Marketing and Support Services	1,831,419	883,596	-	2,715,015	36,065	10,143	20,320	271	55,404	671,763	139	214,429	3,723,549
Other Acquisition Costs	36,938	21,972	2,800	58,910	3	166	790	11	40	16,051	-	3,524	79,495
Others													-
Exchange (gain) (net)	(1,552)	(749)	-	(2,301)	(31)	(9)	(17)	-	(47)	(569)	-	(181)	(3,155)
Miscellaneous Expenses	177,502	85,638	-	263,140	3,495	983	1,969	26	5,370	65,108	14	20,783	360,888
Loss/(Profit) on disposal of Assets	(637)	(308)	-	(945)	(13)	(4)	(7)	-	(19)	(234)	-	(75)	(1,297)
Information Technology	123,450	59,561	-	183,011	2,431	684	1,370	18	3,735	45,282	9	14,454	250,994
	2,429,523	1,203,291	2,800	3,632,814	47,117	13,416	27,337	364	72,421	893,650	181	283,659	4,970,959
Depreciation (Refer Schedule 16 Note 2.14)	114,679	55,329	-	170,008	2,258	635	1,272	17	3,469	42,064	9	13,428	233,160
Service Tax A/c	11,146	5,377	-	16,523	-	-	-	-	-	4	-	45,749	62,276
Total	4,331,555	2,120,955	2,800	6,452,510	84,353	23,889	48,316	643	129,624	1,587,228	324	550,803	8,877,690

SCHEDULE - 4 (A) Operating Expenses Related to Insurance Business

Schedules to and forming part of Financial Statements

₹ in '000

Particulars	For the year ended 31 st March, 2014												
	Motor OD	Motor TP	Motor Pool*	Motor Total	Workmens' Compensation /Employers' Liability	Public/ Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Others	Total
Employees' remuneration, benefits and other manpower costs	1,329,527	598,497	-	1,928,024	25,188	7,266	18,632	257	33,914	517,021	46	117,687	2,648,035
Travel, Conveyance and Vehicle running expenses	101,876	45,861	-	147,737	1,930	557	1,428	20	2,599	39,617	4	9,017	202,909
Training expenses	195	88	-	283	4	1	3	-	5	76	-	16	388
Rents, Rates and Taxes	85,946	38,689	-	124,635	1,628	470	1,204	17	2,192	33,422	3	7,608	171,179
Repairs and maintenance	33,963	15,289	-	49,252	643	186	476	7	866	13,208	1	3,006	67,645
Printing and Stationery	46,726	21,034	-	67,760	885	255	655	9	1,192	18,171	2	4,135	93,064
Communication	65,887	29,660	-	95,547	1,248	360	923	13	1,681	25,622	2	5,832	131,228
Legal and Professional charges	15,342	6,906	-	22,248	291	84	215	3	391	5,966	1	1,357	30,556
Auditors' fees, expenses, etc.													
(a) as auditor	2,091	942	-	3,033	40	11	29	-	53	813	-	186	4,165
(b) as advisor or in any other capacity in respect of:													
(i) Taxation matters	-	-	-	-	-	-	-	-	-	-	-	-	-
(ii) Insurance matters	-	-	-	-	-	-	-	-	-	-	-	-	-
(iii) Management services	-	-	-	-	-	-	-	-	-	-	-	-	-
(iv) Tax Audit	305	138	-	443	6	2	4	-	8	119	-	27	609
(c) In any other capacity	214	96	-	310	4	1	3	-	5	83	-	20	426
(d) Out of Pocket Expenses	340	153	-	493	6	2	5	-	9	132	-	30	677
	1,682,412	757,353	-	2,439,765	31,873	9,195	23,577	326	42,915	654,250	59	148,921	3,350,881
Advertisement and publicity	118,454	53,323	-	171,777	2,244	647	1,660	23	3,022	46,064	4	10,485	235,926
Interest and Bank Charges	17,662	118,541	-	136,203	335	97	248	3	451	6,868	1	1,563	145,769
Business Development and Promotion	130,871	58,913	-	189,784	2,479	715	1,834	25	3,338	50,893	5	11,585	260,658
Marketing and Support Services	1,467,905	660,790	-	2,128,695	27,810	8,022	20,571	285	37,443	570,834	51	129,935	2,923,646
Other Acquisition Costs	32,647	17,327	1,814	49,974	12	181	2,434	0	25	11,136	-	1,452	65,214
Others													
Exchange (gain) (net)	(4,673)	(2,103)	-	(6,776)	(89)	(26)	(65)	(1)	(119)	(1,817)	-	(414)	(9,307)
Miscellaneous Expenses	169,733	76,406	-	246,139	3,216	928	2,379	33	4,330	66,005	6	15,022	338,058
(Profit)/Loss on disposal of Assets	763	343	-	1,106	14	4	11	-	19	297	-	69	1,520
Information Technology	115,889	52,168	-	168,057	2,196	633	1,624	22	2,956	45,066	4	10,260	230,818
	2,049,251	1,035,708	1,814	3,084,959	38,217	11,201	30,696	390	51,465	795,346	71	179,957	4,192,302
Depreciation (Refer Schedule 16 Note 2.14)	138,713	62,443	-	201,156	2,628	758	1,944	27	3,538	53,942	5	12,279	276,277
Service Tax A/c	5,705	2,568	-	8,273	-	-	-	-	-	1	-	(1)	8,273
Total	3,876,081	1,858,072	1,814	5,734,153	72,718	21,154	56,217	743	97,918	1,503,539	135	341,156	7,827,733

SCHEDULE - 5 Share Capital

Schedules to and forming part of Financial Statements

₹ in '000

Particulars	As at 31 st March, 2015	As at 31 st March, 2014
Authorised Capital		
125,000,000 (previous year :125,000,000) Equity shares of Rs 10 each	1,250,000	1,250,000
Issued Capital		
110,227,250 (previous year :110,227,250) Equity Shares of Rs 10 each fully paid up	1,102,273	1,102,273
Subscribed Capital		
110,227,250 (previous year :110,227,250) Equity Shares of Rs 10 each fully paid up	1,102,273	1,102,273
Called-up Capital		
110,227,250 (previous year :110,227,250) Equity Shares of Rs 10 each fully paid up	1,102,273	1,102,273
Less: Calls unpaid	-	-
Add : Equity Shares forfeited (Amount originally paidup)	-	-
Less : Par Value of Equity Shares bought back	-	-
Less: Preliminary Expenses to the extent not written off	-	-
Expenses including commission or brokerage on underwriting or subscription of shares	-	-
Total	1,102,273	1,102,273

SCHEDULE - 5A Share Capital / Pattern of Shareholding

Schedules to and forming part of Financial Statements (As certified by the Management)

Shareholder	As at 31 st March, 2015		As at 31 st March, 2014	
	Number of Shares	% of Holding	Number of Shares	% of Holding
Promoters				
Indian				
Bajaj Finserv Limited	81,568,165	74.00%	81,568,165	74.00%
Foreign				
Allianz SE	28,659,085	26.00%	28,659,085	26.00%
Others	-	-	-	-
Total	110,227,250	100.00%	110,227,250	100.00%

SCHEDULE - 6 Reserves and Surplus

Schedules to and forming part of Financial Statements

₹ in '000

Particulars	As at 31 st March, 2015	As at 31 st March, 2014
Capital Reserve	-	-
Capital Redemption Reserve	-	-
Share Premium	1,666,197	1,666,197
General Reserves	-	-
Less: Debit balance in Profit and Loss Account	-	-
Less: Amount utilised for Buy-back	-	-
Catastrophe Reserve	-	-
Other Reserves	-	-
Balance in Profit and Loss Account	19,486,370	13,874,485
Total	21,152,567	15,540,682

SCHEDULE - 7 Borrowings

Schedules to and forming part of Financial Statements

₹ in '000

Particulars	As at 31 st March, 2015	As at 31 st March, 2014
Debentures/Bonds	-	-
Banks	-	-
Financial Institutions	-	-
Others	-	-
Total	-	-

SCHEDULE - 8 Investments

Schedules to and forming part of Financial Statements

₹ in '000

Particulars	As at 31 st March, 2015	As at 31 st March, 2014
Long Term Investments		
1 Government securities and Government guaranteed bonds including Treasury Bills	39,871,332	26,102,423
2 Other Approved Securities	-	-
3 Approved Investments		
(a) Shares		
(aa) Equity Shares	-	-
Fair Value Change Accretion/(Diminution)	-	-
(bb) Preference Shares	-	-
(b) Mutual Funds	-	-
(c) Derivative Instruments	-	-
(d) Debenture/Bonds	11,813,600	12,781,542
(e) Other securities	-	-
(f) Subsidiaries	-	-
(g) Investment Properties-Real Estate	-	-
Less : Accumulated depreciation	-	-
4 Investments in Infrastructure and Social Sector	12,903,630	17,684,539
5 Other than Approved Investments		
(a) Shares	-	-
Fair Value Change Accretion/(Diminution)	-	-
(bb)Preference	750,000	-
(b) Debenture/Bonds	500,274	239,259
Short Term Investments		
1 Government securities and Government guaranteed bonds including Treasury Bills	-	-
2 Other Approved Securities	-	-
3 Approved Investments		
(a) Shares	-	-
Fair Value Change Accretion/(Diminution)	-	-
(bb) Preference Shares	-	-
(b) Mutual Funds	-	-
(c) Derivative Instruments	-	-
(d) Debenture/Bonds	3,841,932	3,059,898
(e) Other securities	-	-
(f) Subsidiaries	-	-
(g) Investment Properties-Real Estate	-	-
4 Investments in Infrastructure and Social Sector	252,678	175,581
5 Other than Approved Investments		
(a) Shares	-	-
(b) Mutual Funds	-	-
Fair Value Change Accretion/(Diminution)	-	-
(c) Debenture/Bonds	135,850	135,297
Total	70,069,296	60,178,539
Investments		
In India	70,069,296	60,178,539
Outside India	-	-
Total	70,069,296	60,178,539

NOTES:

- 1) All the Investments are free of any encumbrances other than investments under Section 7 of the Insurance Act, 1938, which are held in Government of India Bonds aggregating Rupees 112,185 thousand (Previous year Rupees 112,902 thousand) deposited with Standard Chartered Bank (Custodian).
- 2) All the above investments are performing assets.
- 3) Investments maturing within next 12 months are Rupees 4,230,461 thousand (Previous year Rupees 3,370,775 thousand)
- 4) Investment other than Equities and Derivative instruments
Aggregate value of Investments as at 31st Mar, 2015 Rupees 70,069,296 thousand (Previous year Rupees 60,178,539 thousand)
Market value as at 31st Mar, 2015 Rupees 72,938,697 thousand (Previous year Rs 59,129,765 thousand)
- 5) Value of contracts in relation to investments where deliveries are pending Rupees 52,587 (Previous year Rupees Nil) and in respect of sale of investments where payments are overdue Rupees Nil (Previous year Rupees Nil).

SCHEDULE - 9 Loans

Schedules to and forming part of Financial Statements

₹ in '000

Particulars	As at 31 st March, 2015	As at 31 st March, 2014
1 SECURITY-WISE CLASSIFICATION		
Secured	-	-
a) On Mortgage of Property		
(aa) In India	-	-
(bb) Outside India	-	-
b) On Shares, Bonds, Govt. Securities	-	-
c) Others	-	-
Unsecured	-	-
Total	-	-
2 BORROWER-WISE CLASSIFICATION		
a) Central and State Government	-	-
b) Bank and Financial Institutions	-	-
c) Subsidiaries	-	-
d) Industrial Undertakings	-	-
e) Others	-	-
Total	-	-
3 PERFORMANCE-WISE CLASSIFICATION		
a) Loans classified as standard		
(aa) In India	-	-
(bb) Outside India	-	-
b) Non-performing loans less provisions		
(aa) In India	-	-
(bb) Outside India	-	-
Total	-	-
4 MATURITY-WISE CLASSIFICATION		
a) Short- Term	-	-
b) Long- Term	-	-
Total	-	-
Total	-	-

SCHEDULE 10 - Fixed Assets

Schedules to and forming part of Financial Statements

₹ in '000

Particulars	Gross Block				Depreciation / Amortisation				Net Block	
	As at 1st April 2014	Additions/ Adjustments during the year	Deductions/ Adjustments during the year	As at 31st March, 2015	As at 1st April 2014*	For the Year	On Sales/ Adjustments	As at 31st March, 2015	As at 31st March, 2015	As at 31st March 2014
Goodwill	-	-	-	-	-	-	-	-	-	-
Intangibles -Computer Softwares	347,351	28,841	-	376,192	255,731	67,777	-	323,508	52,684	91,620
Land-Freehold	-	-	-	-	-	-	-	-	-	-
Leasehold Improvements	136,003	14,710	20,997	129,716	126,168	7,658	20,936	112,890	16,825	9,835
Freehold Improvements	24,177	-	-	24,177	21,410	2,727	-	24,137	41	2,767
Buildings**	2,634,307	-	-	2,634,307	166,883	43,104	-	209,987	2,424,320	2,467,424
Furniture & Fittings	393,872	48,031	18,529	423,374	251,780	44,104	17,459	278,425	144,949	145,927
Information Technology Equipment	799,848	82,307	54,754	827,401	727,548	43,725	54,599	716,674	110,727	72,300
Vehicles	20,031	-	1,912	18,119	9,508	1,710	1,592	9,626	8,493	10,523
Office Equipment	262,830	37,983	14,088	286,725	199,886	36,810	13,569	223,127	63,598	76,235
Others	-	-	-	-	-	-	-	-	-	-
Total	4,618,419	211,872	110,280	4,720,011	1,758,914	247,615	108,155	1,898,374	2,821,637	2,876,631
Capital work-in-progress & advances									3,704	10,382
Grand Total	4,618,419	211,872	110,280	4,720,011	1,758,914	247,615	108,155	1,898,374	2,825,341	2,887,013
Previous Year : 2013-14	4,395,789	378,173	155,543	4,618,419	1,589,530	295,129	142,871	1,741,788	2,887,013	2,841,335

Refer Schedule 16 Note 2.14

* Opening Balance of depreciation consists transitional adjustment as per Companies Act, 2013 amounting to Rs. 17,126 thousand (Previous year Nil)

** Include share of undivided portion of Land, along with office premises, at an estimated cost of Rs.19,177 thousand (Previous year Rs. 19,177 thousand)

SCHEDULE 11 - Cash and Bank Balances

Schedules to and forming part of Financial Statements

₹ in '000

Particulars	As at 31 st March, 2015	As at 31 st March, 2014
1. Cash and Stamps on Hand	62,196	101,138
2. Cheques on Hand	404,437	956,126
3. Bank Balances		
(a) Deposit Accounts		
(aa) Short Term (due within 12 months)	4,306,720	2,146,313
(bb) Others	1,300,000	4,094,000
(b) Current Accounts	2,444,989	2,193,029
(c) Others	-	-
4. Money at Call and Short Notice		
(a) With Banks	-	-
(b) With Other Institutions	-	-
5. Others	-	-
Total	8,518,342	9,490,606
Balance with non-scheduled Banks included in (3) above	206,174	137,449
Cash and Bank Balances		
In India	8,312,168	9,353,157
Outside India	206,174	137,449
Total	8,518,342	9,490,606

SCHEDULE - 12 Advances and Other Assets

Schedules to and forming part of Financial Statements

₹ in '000

Particulars	As at 31 st March, 2015	As at 31 st March, 2014
Advances		
Reserve Deposits with Ceding Companies	-	-
Application money for investments	-	-
Prepayments	66,430	93,370
Advances to Directors / Officers	-	-
Advance Tax Paid and Taxes Deducted at Source (Net of Provision for Taxation Rupees 8,388,797 thousand (Previous year Rupees 5,799,219 thousand))	526,348	361,434
Others		
Advance to Employees	1,186	1,291
Advances recoverable	397,068	359,541
Less : Provision for doubtful advances	(5,429)	(8,163)
	391,639	351,378
Unutilised service tax Carried forward	416,425	315,989
Total (A)	1,402,028	1,123,462
Other Assets		
Income accrued on investments	2,986,958	3,010,915
Outstanding Premiums	876,664	164,967
Agents' Balances	19,871	18,093
Less: Provision For Doubtful Recoveries	(1,223)	(1,526)
	18,648	16,567
Foreign Agencies Balances	-	-
Due from other entities carrying on insurance business, including reinsurers (net)	1,742,517	687,626
Less : Provision for doubtful amounts	-	(2,581)
	1,742,517	685,045
Due from Subsidiary/Holding Companies	-	-
Deposit with Reserve Bank of India [Pursuant to Section 7 of Insurance Act, 1938]	-	-
Others - Deposits	127,015	112,877
Total (B)	5,751,802	3,990,371
Total (A + B)	7,153,830	5,113,833

SCHEDULE - 13 Current Liabilities

Schedules to and forming part of Financial Statements

₹ in '000

Particulars	As at 31 st March, 2015	As at 31 st March, 2014
Agents' Balances	345,999	394,164
Balances due to other insurance companies	8,571,508	3,269,263
Premiums Received in Advance	1,987,974	1,453,439
Unallocated Premium	1,239,594	1,018,749
Sundry Creditors (Refer Schedule 16 Note 22)	1,485,413	1,569,945
Due to Subsidiaries/holding Company	1,473	-
Net Claims Outstanding	29,725,103	31,491,739
Solatium Fund	34,097	24,626
Due to Officers/Directors	-	-
Due to policyholders/ Insured (Refer Schedule 16 Note 24)	741,553	927,237
Others		
- Sales Tax/Service Tax Payable	26,916	24,907
- Statutory Dues	59,874	67,703
Others- Unsettled Investment Contract Payable	52,587	-
Total	44,272,091	40,241,772

SCHEDULE - 14 Provisions

Schedules to and forming part of Financial Statements

₹ in '000

Particulars	As at 31 st March, 2015	As at 31 st March, 2014
Reserve for Unexpired Risk	22,238,540	20,468,908
Premium Deficiency (Refer Schedule 16 Note 2.9 and Note 10)	-	-
Provision for Income Tax (Net of Advance Tax Paid and TDS Rupees 901,580 thousand (Previous year Rupees 1,015,888 thousand))	103,806	250,135
Provision for Fringe Benefit Tax (Net of Advance Tax of Rupees NIL thousand (Previous year Rupees 80,375 thousand))	-	33,470
Provision for Wealth Tax	82	222
For Proposed Dividends	-	-
For Dividend Distribution Tax	-	-
Others-		
For Employee Benefits		
Gratuity (Refer Schedule 16 Note 19)	-	-
Compensated Absences	116,005	207,110
Long Term Incentive Plan	33,175	143,169
Total	22,491,608	21,103,014

SCHEDULE - 15 Miscellaneous Expenditure (to the extent not written off or adjusted)

Schedules to and forming part of Financial Statements

₹ in '000

Particulars	As at 31 st March, 2015	As at 31 st March, 2014
Discount allowed in issue of shares/debentures	-	-
Others	-	-
Total	-	-

SCHEDULE – 16 : Significant Accounting Policies and Notes to and forming Part of the Financial Statements for the year ended 31st March 2015

1. Background

Bajaj Allianz General Insurance Company Limited ('the Company') was incorporated on 19th September 2000, as a company under the Companies Act, 1956 ('the Act'). The Company is registered with Insurance Regulatory and Development Authority of India ('IRDAI') and is in the business of underwriting general insurance policies relating to Fire, Marine and Miscellaneous segments and holds a valid certificate of registration.

2. Significant accounting policies

2.1 Basis of preparation of Financial Statements

The financial statements are prepared and presented in accordance with the Generally Accepted Accounting Principles followed in India under the historical cost convention and accrual basis of accounting and comply with applicable accounting standards notified pursuant to companies (Accounting Standards) Rules, 2006 which continues to apply under section 133 of the Companies Act, 2013 read with rule 7 of the Companies (Account) Rules, 2014 and in accordance with the statutory requirements of the Insurance Act, 1938 (amended by the Insurance laws (Amendment) Act, 2015), the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 ('The Regulations') and orders and directions issued by the IRDAI in this behalf, the Companies Act, 2013 ('The Act') (to the extent applicable) and current practices prevailing in the insurance industry.

The financial statements are presented in Indian rupees rounded off to the nearest thousand.

2.2 Use of Estimates

The preparation of financial statements in conformity with the generally accepted accounting principles requires management to make estimates and assumption that affect the reported amounts of assets and liabilities as of the Balance Sheet date, revenue and expenses for the year ended and disclosure of contingent liabilities as of the Balance Sheet date. The estimates and assumptions used in accompanying

financial statements are based upon management's evaluation of the relevant facts and circumstances as of the date of the financial statements. Actual results may differ from the estimates and assumptions used in preparing the accompanying financial statements. Any revision to accounting estimates is recognized prospectively in current and future periods.

2.3 Revenue recognition

i). Premium

Premium (net of service tax), including reinstatement premium, on direct business and reinsurance accepted, is recognized as income at the commencement of risk over the contract period or the period of risk, whichever is appropriate, on a gross basis and for installment cases, it is recognized on installment due dates. Any subsequent revisions to premiums are recognized in the year in which they occur over the remaining period of risk or contract period, as applicable. Adjustments to premium income arising on cancellation of policies are recognized in the period in which they are cancelled.

ii). Interest / dividend income

Interest income is recognized on accrual basis and dividend income is recognized when the right to receive the dividend is established.

iii). Premium / discount on purchase of investments

Premium or discount on acquisition, as the case may be, in respect of fixed income securities, is amortized / accreted on constant yield to maturity basis over the period of maturity/ holding.

iv). Profit / loss on sale of securities

Profit or loss on sale/redemption of securities is recognized on trade date basis and includes effects of accumulated fair value changes, previously recognized and credited to Fair Value Reserve, for specific investments sold/redeemed during the year.

v). Commission on Reinsurance Ceded

Commission received on reinsurance ceded is recognized as income in the period in which reinsurance premium is ceded. Profit commission under re-insurance treaties, wherever applicable,

is recognized in the year of final determination of the profits and as intimated by Reinsurer.

2.4 Reinsurance ceded

Reinsurance premium in respect of proportional reinsurance is ceded at policy inception. Non-proportional reinsurance premium is ceded when incurred and due. Any subsequent revisions to, refunds or cancellations of premiums are recognized in the year in which they occur.

2.5 Reinsurance Accepted

Reinsurance inward acceptances are accounted for on the basis of reinsurance slips accepted from the reinsurers.

2.6 Acquisition Costs

Acquisition costs, defined as costs that vary with, and are primarily related to, the acquisition of new and renewal insurance contracts viz., commission, policy issue expenses etc., are expensed in the year in which they are incurred.

2.7 Premium received in advance

Premium received in advance represents premium received in respect of policies issued during the year, where the risk commences subsequent to the balance sheet date.

2.8 Reserve for unexpired risk

Represents that part of the net premium (i.e., premium, net of reinsurance ceded) which is attributable to, and set aside for subsequent risks to be borne by the Company under contractual obligations on contract period basis or risk period basis, whichever is appropriate, subject to a minimum of 100% in case of Marine Hull business and 50% in case of other businesses based on net premium written on all unexpired policies at Balance sheet date during the twelve months preceding the Balance Sheet date as required by Section 64 V(1)(ii)(b) of the Insurance Act, 1938. (Also refer note 2.19).

2.9 Premium Deficiency

Premium deficiency is recognized if the ultimate amount of expected net claim costs, related expenses and maintenance costs exceeds the sum of related premium carried forward to the subsequent accounting period as the reserve for unexpired risk. The Company

SCHEDULE-16 : Significant Accounting Policies and Notes to and forming part of the Financial Statements for the year ended 31st March 2015

considers maintenance costs as relevant direct costs incurred for ensuring claim handling operations. Further, as per IRDAI circular IRDA/F&A/CIR/FA/126/07/2013, dated 3rd Jul 2013 (Corrigendum on Master Circular IRDA/F&I/CIR/F&A/231/10/2012, dated 5th Oct 2012), premium deficiency, if any, has been recognized for the Company as a whole. In computing the overall premium deficiency in miscellaneous revenue account level, the premium deficiency arising out of reinsurance acceptances from declined risk pool is not considered as per regulatory guidelines. The expected claim costs is calculated and duly certified by the Appointed Actuary.

2.10 Claims incurred

Claims are recognized as and when reported. Claims incurred comprises claims paid, change in the outstanding provision of claims and estimated liability for claims incurred but not reported ('IBNR') and claims incurred but not enough reported ('IBNER'). It also includes survey fees, legal expenses and other costs directly attributable to claims.

Claims paid (net of recoveries including salvage retained by the insured and includes interest paid towards claims) are charged to the respective revenue account when approved for payment. Where salvage is retained by the Company, the recoveries from sale of salvage are recognized at the time of sale.

Provision is made for estimated value of outstanding claims at the balance sheet date net of reinsurance, salvage and other recoveries. Such provision is made on the basis of the ultimate amounts that are likely to be paid against each claim, as anticipated and estimated by the management in light of past experience and subsequently modified for changes, as appropriate.

Amounts received/receivable from the reinsurers and coinsurers, under the terms of the reinsurance and coinsurance arrangements respectively, are recognized together with the recognition of the claim.

2.11 IBNR and IBNER (Claims Incurred but not reported and claims incurred but not enough reported)

IBNR represents that amount of all claims that may have been incurred prior to the end of the current accounting period but have not been reported or claimed. The

IBNR provision also includes provision, if any, required for claims incurred but not enough reported (IBNER). The said liability is determined based on actuarial principles by the Appointed Actuary. The methodology and assumptions on the basis of which the liability has been determined has also been certified by the Actuary to be appropriate, in accordance with guidelines and norms issued by the Institute of Actuaries of India in concurrence with the IRDAI regulations and, accordingly, the liability determined is certified as adequate by the Actuary.

2.12 Operating expenses related to the insurance business

Operating expenses related to the insurance business are allocated to specific business segments on the following basis:

- Expenses which are directly identifiable to the business segments are allocated on actuals;
- Other expenses, which are not directly identifiable, are apportioned on the basis of Net Written Premium.

The method of apportionment is decided by the management, based on the nature of the expenses and their logical correlation with various business segments, wherever possible.

2.13 Income from Investments and Other Income

Income earned from investments and fixed deposits with banks, gain or loss on sale of investments and other income is allocated to the revenue account and the profit and loss account on the basis of funds available from insurance operations and shareholders' funds and are further allocated to the lines of business in proportion of their respective Gross Direct Premium.

2.14 Fixed Assets and Depreciation / Amortization

Fixed assets are stated at cost (including incidental expenses relating to acquisition and installation) less accumulated depreciation. Assets costing up to Rs. 20,000 are depreciated fully in the year of acquisition.

Depreciation on other assets is provided based on Management's assessment of useful life which is in accordance with the Useful life specified in Schedule II of the Companies Act, 2013, as follows:

Nature of Assets	Useful Life (in years) as per Management's assessment	Useful Life (in years) as per Schedule II of the Companies Act, 2013.
Information technology equipment		
- End user devices, such as, desktops, laptops, etc.	3	3
- Servers and networks	6	6
Vehicles	8	8
Office equipment	5	5
Furniture & Fixtures	10	10
Buildings	60	60
Air conditioner (part of office equipment)	5	5
Electrical fittings (part of furniture & fittings)*	10	10

(*Electrical fittings installed at leased premises are depreciated over an estimated useful life of 3 years)

Lease hold improvements to leased properties are depreciated over the primary period of lease of 3 years.

Intangible fixed assets and amortization

Intangible fixed assets representing software are recorded at its acquisition price and are amortized over their estimated useful life on a straight-line basis, commencing from the date the assets are available for use. The management has estimated the useful life for such software as three years. The useful life of the asset is reviewed by the management at each Balance Sheet date.

The Company provides pro rata depreciation from/to the month in which the asset is acquired or put to use/disposed off as appropriate.

During the current year, the Company has changed the estimated useful life of fixed assets which is in line with the useful life specified in Schedule II of Companies Act, 2013. This has resulted in an impact of Rs. 25,429 thousand (excluding transitional adjustment of Rs. 17,126 thousand) (Previous year - Nil) and consequently profit for the year ended March 31, 2015 is higher to that extent.

SCHEDULE-16 : Significant Accounting Policies and Notes to and forming part of the Financial Statements for the year ended 31st March 2015

Impairment of assets

- (i) The carrying amounts of all assets are reviewed by the Company at each balance sheet date. If there is any indication of impairment based on internal/external factors, an impairment loss is recognized wherever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is greater of the assets net selling price and value in use. Value in use is the present value of the estimated future cash flows expected to arise from the continuing use of the assets and from its disposal at the end of its useful life. In assessing value in use the estimated future cash flows are discounted to their present value at a rate that reflects current market assessments of the time value of money and the risks specific to the asset, as determined by the management.
- (ii) After impairment, depreciation is provided on the revised carrying amount of the asset over its remaining useful life, if any.

2.15 Investments

Investments are recorded on trade date at cost. Cost includes brokerage, transfer charges, transaction taxes as applicable, etc. and excludes pre-acquisition interest, if any.

Classification:

Investments maturing within twelve months from balance sheet date and investments made with the specific intention to dispose off within twelve months from balance sheet date are classified as short-term investments. Investments other than short term investments are classified as long-term investments.

Valuation:

Debt Securities

All debt securities are considered as 'held to maturity' and accordingly stated at historical cost adjusted for amortization of premium or accretion of discount on constant yield to maturity basis in the revenue account and profit and loss account over the period of maturity/holding.

The realized gain or loss on the securities is the difference between the sale consideration and the amortized cost in the books of the Company as on the date of sale

determined on weighted average cost basis.

Equities (Listed & Actively Traded)

Listed and actively traded securities are stated at the last quoted closing price on the National Stock Exchange of India Limited (NSE). In case the equity shares are not listed on the NSE, then they are valued on the last quoted closing price on BSE Limited. Unrealized gains or losses are credited / debited to the fair value change account.

The realized gain or loss on the listed and actively traded equities is the difference between the sale consideration and the carrying cost as on the date of sale, determined on a weighted average cost basis and includes the accumulated changes in the fair value previously taken to the fair value change account, in respect of the particular security; such gain or loss is transferred to revenue on the trade date.

Mutual Fund Units

Mutual fund units are stated at their Net Asset Value ('NAV') at the balance sheet date. Unrealized gains or losses are credited / debited to the fair value change account.

The realized gain or loss on the mutual fund units is the difference between the sale consideration and the carrying cost as on the date of sale, determined on a weighted average cost basis and includes the accumulated changes in the fair value previously taken to the fair value change account, in respect of the particular security; such gain or loss is transferred to revenue on the trade date.

Real Estate—Investment Property

Investment Property is measured at historical cost less accumulated depreciation and impairment loss, if any.

Fair Value Change Account

Fair value change account represents unrealized gains or losses in respect of investments in equity securities and mutual fund units outstanding at the close of the year. The balance in the account is considered as a component of shareholders' funds and not available for distribution as dividend.

Unrealized losses on listed and actively traded investments held for long term are not considered to be of a permanent nature and hence the investments are not considered as

impaired. However the Company, at each balance sheet date, assesses investments for any impairment and necessary provisions are made for the same where ever required.

2.16 Employee Benefits

i) Short term employee benefits

Employee benefits payable wholly within twelve months of rendering the service are classified as short term employee benefits and are recognized in the period in which the employee renders the related service. These benefits include salaries, bonus and ex-gratia.

ii) Post-employment benefits - defined benefit plan

The employees' gratuity scheme is a defined benefit plan. The present value of the obligation under such defined benefit plan is determined at each balance sheet date based on actuarial valuation carried out by an independent actuary using projected unit credit method. Actuarial gains and losses are recognized immediately in the revenue account. To the extent the benefits are already vested, past service cost is recognized immediately.

iii) Post-employment benefits - defined contribution plans

The Company's superannuation scheme and provident fund scheme are defined contribution plans. The contributions paid/payable under the schemes are recognized immediately in the revenue account. The Company contributes to the Bajaj Auto Employees' Superannuation Fund at fixed rates for eligible employees under a defined contribution plan, for which necessary approvals have been obtained.

iv) Compensated absences

The employee can carry forward a portion of the unutilized accrued compensated absences and utilize it in future service periods or receive cash compensation on termination of employment. The Company records an obligation for such compensated absences in the period in which the employee renders the services. The obligation is measured on the basis of independent actuarial valuation using

SCHEDULE-16 : Significant Accounting Policies and Notes to and forming part of the Financial Statements for the year ended 31st March 2015

the projected unit credit method.

v) Long Term Incentive Plan

The Company has a Long Term Incentive Plan ('LTIP') for selected management personnel. The plan is a discretionary deferred compensation plan. It is a rolling plan with annual accruals and a defined payment schedule. Provision for LTIP liability is accrued and provided for on the basis of actuarial valuation made at the balance sheet date.

2.17 Foreign Currency Transactions

Transactions denominated in foreign currencies, if any, are recorded at the exchange rate prevailing on the date of the transaction. Assets and Liabilities in foreign currency, if any, as at the balance sheet date are converted at the exchange rates prevailing at that date.

Exchange rate difference either on settlement or on translation is recognized in the revenue account or profit and loss account, as applicable.

2.18 Operating Lease

Lease payments under operating lease are recognized as expenses in the Statement of Profit and Loss on a straight line basis over the lease term.

2.19 Contributions to Terrorism and Third Party Insurance Pools

i) Terrorism pool

In accordance with the requirements of IRDAI, the Company, together with other insurance companies, participated in the Terrorism Pool. This pool is managed by the General Insurance Corporation of India ('GIC'). Amounts collected as terrorism premium in accordance with the requirements of the Tariff Advisory Committee ('TAC') are ceded at 100% of the terrorism premium collected to the Terrorism Pool, subject to conditions and an overall limit of Rupees 15.5 billion (Previous year Rupees 10 billion) per location/compound.

In accordance with the terms of the agreement, GIC retro cedes, to the Company, terrorism premium to the extent of the share agreed to be borne by the Company in the risk, which is recorded as reinsurance accepted. Such reinsurance accepted is recorded based on quarterly confirmation received from GIC. Accordingly, reinsurance accepted on account of the Terrorism Pool has

been recorded up to 31st December 2014.

The entire amount of reinsurance accepted for the current year on this account, net of claims and expenses, up to the above date, has been carried forward to the subsequent accounting period as 'Unexpired Risk Reserve' for subsequent risks, if any, to be borne by the Company.

ii) The Indian Motor Third Party Declined Risk Insurance Pool ('IMTPDRIP')

IRDAI has formed a Declined Risk Insurance Pool with effect from 01 April 2012 vide order IRDA/NL/ORD/MPL/277/12/ 2011. The Indian Motor Third Party Declined Risk Insurance Pool (DR Pool), administered by the GIC, is an arrangement among all the existing General Insurers to share in the Stand Alone Third Party Liability of Commercial Vehicles i.e. Act Only policies. Any business relating to Act Only policies of Commercial Vehicles which does not fall within the underwriting parameters of respective insurer shall be ceded to the DR Pool. The premium to the extent of 20% in respect of specified risks is to be retained by the Company, 5% is to be ceded to GIC under obligatory cession and residual 75% is to be ceded to DR Pool. The Company has to underwrite a minimum percentage, as prescribed, of Act Only commercial vehicle third party insurance. DR pool shall be extinguished at the end of every underwriting year on a clean cut basis by transferring the risk at par to the members who have not fulfilled their mandatory obligation.

Accordingly, GIC has circulated the settlement statement up to 31st December 2014 stating the details of premium ceded to the pool, shortfall of obligation and share of the Company in the DR Pool premium. The Company has recorded its share of premium and claims as inward reinsurance business, based on the returns submitted by the GIC, under the respective heads of income or expense as the case may be and included within the Motor Third Party sub-segment of the Miscellaneous Revenue Account. Accordingly, such share has been recorded by the Company up to 31st December 2014 and for the period from 1st January 2015 to 31st March 2015 the losses from the pool of Rs. NIL (Previous period 86,087

thousand) are provided based on the management's estimate and recorded net under claims incurred.

During current Financial Year ended 31st March 2015, IRDAI has issued Order No – IRDA/NL/ORD/MPL/251 /11/2014 Dtd : 27th Nov2014, declaring revised ultimate loss ratio of 175% against the erstwhile loss ratio of 210%, for FY2013-14 & FY2014-15, Accordingly, the Company has recorded its share under respective heads of account.

2.20 Contributions to Solatium Funds

The Company provides for contribution to Solatium fund at 0.10% of total TP Premium of direct business as per requirements of IRDAI circular.

2.21 Income Tax

Tax expense comprises of current and deferred tax. Current income tax is measured at the amount expected to be paid to the tax authorities in accordance with the provisions of the Income Tax Act, 1961. Deferred income tax reflects the impact of current year timing differences between taxable income and accounting income and reversal of timing differences for earlier years. Timing differences are the differences between taxable income and accounting income for a period that originate in one period and are capable of reversal in one or more subsequent periods.

Deferred tax is measured based on the tax rates and the tax laws enacted or substantively enacted at the balance sheet date. Deferred tax assets are recognized and carried forward only to the extent that there is a reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realized. If the Company has unabsorbed depreciation or carry forward business losses, deferred tax assets are recognized only if there is virtual certainty supported by convincing evidence that such deferred tax assets can be realized against sufficient future taxable profits.

At each balance sheet date, the Company re-assesses unrecognized deferred tax assets. It recognizes previously unrecognized deferred tax assets to the extent that it has become reasonably certain or virtually certain,

SCHEDULE-16 : Significant Accounting Policies and Notes to and forming part of the Financial Statements for the year ended 31st March 2015

as the case may be, that sufficient future taxable income will be available against which such deferred tax assets can be realized.

Deferred tax asset (net of the deferred tax liability) is disclosed on the face of the balance sheet. The break-up of deferred tax assets and deferred tax liabilities into major components of the respective balances has been disclosed in Schedule 16, note 18.

2.22 Service Tax

Service tax collected is considered as a liability against which service tax paid for eligible input services, to the extent claimable, is adjusted and the net liability is remitted to the appropriate authority as stipulated. Unutilized credits, if any, are carried forward under "Others – Unutilised Service Tax Carried Forward" and disclosed in Schedule 12 for adjustments in subsequent periods and service tax liability to be remitted to the appropriate authority is disclosed under "Others-Service Tax Payable" in Schedule 13. Service tax paid for eligible input services not recoverable by way of credits is recognized in the revenue account as expenses forming as separate line item in schedule 4 and Schedule 4(A).

2.23 Provisions, Contingent Liabilities and Contingent Assets

A provision is recognized when an enterprise has a present obligation as a result of a past event; it is probable that an outflow of resources will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions are not discounted to their present value and are determined based on best estimate required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates.

A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

A contingent assets are neither recognized nor disclosed in the financial statements.

2.24 Earnings per Share

The basic earnings per share is computed by dividing the net profit in the profit and loss account attributable to the equity shareholders by weighted average number of equity shares outstanding during the reporting year.

Number of equity shares used in computing diluted earnings per share comprises the weighted average number of shares considered for deriving basic earnings per share and also weighted average number of equity shares which would have been issued on the conversion of all dilutive potential shares. In computing diluted earnings per share only potential equity shares that are dilutive are included.

Notes To Accounts

3. Contingent liabilities

Contingent liabilities not provided for in respect of claims against the Company not acknowledged as debts other than insurance matters –

	₹ in '000	
	31 st March 2015	31 st March 2014
1. Partly paid up investments	Nil	Nil
2. Underwriting commitments outstanding (in respect of shares and securities)	Nil	Nil
3. Claims other than those under policies not acknowledged as debts	Nil	Nil
4. Guarantees given by or on behalf of the Company	Nil	Nil
5. Statutory demands/ liabilities in dispute, not provided for, in respect of		
a) Income Tax (see note below)	Nil	Nil
b) Service Tax (see note below)	Nil	Nil
6. Reinsurance obligations to the extent not provided for in accounts	Nil	Nil
7. Others	Nil	Nil

5a) Income Tax -

- i) The Company has received favorable orders against the disallowance of expenses incurred in earning exempted income (section 14A) from Income Tax Appellate Tribunal (ITAT), Pune for the assessment years 2002-03, 2003-04, 2004-05, 2005-06 and 2006-07,

rejecting the disallowance made by the lower authorities. The Income Tax Department has preferred appeals against orders of ITAT with respect to the above assessment years in the Mumbai High Court. Based on the favorable orders received from ITAT, Pune and strong grounds of appeal, contingent liability for the above years is assessed as "Nil".

Appeals on similar grounds pertaining to assessment years 2007-08, 2008-09, 2009-10, 2010-11 and 2011-12 are pending before various authorities.

Based on the favorable orders received from ITAT, Pune and strong grounds of appeal, contingent liability for the above years is assessed as "Nil".

- ii) The Income Tax Department has preferred an appeal against the order of ITAT with respect to contribution to Solatium fund in the Mumbai High Court for assessment year 2005-06. Considering strong grounds of appeal, the Company has assessed the contingent liability as "Nil".

- iii) In assessment years 2008-09, 2009-10, 2010-11 and 2011-12, Assessing Officer has invoked disallowance with respect to payment of reinsurance premium to Allianz Reinsurance Branch Asia Pacific without deduction of tax at source. Allianz SE (parent company) is regularly assessed in India and claim for non-taxability of its income derived in India has been accepted by the department and nil orders have been passed in various years. Since, Allianz SE does not have a permanent establishment in India and as its claim of non-taxability has been accepted, considering other strong grounds of appeal and relying on the favorable Tribunal decisions, the Company has assessed the contingent liability as "Nil".

5b) Service Tax –

- i) Service Tax department had filed an appeal before the Supreme Court regarding the levy of service tax on insurance agreements entered into prior to change of service tax rates from 8% to 10.2%. Relying on favorable order from CESTAT, the Company has assessed the contingent liability as "Nil".

SCHEDULE-16 : Significant Accounting Policies and Notes to and forming part of the Financial Statements for the year ended 31st March 2015

- ii) Service Tax department has raised demand for reversal of credit availed on commission paid to insurance agents in Jammu and Kashmir. Relying on favorable order from CESTAT, Company has assessed the contingent liability as "Nil".
- iii) Service Tax department has raised demand for reversal of credit availed on commission paid on exempted policies. The Company has filed an appeal against the same in CESTAT. Relying on strong grounds of appeal, the Company has assessed the contingent liability as "Nil".
- iv) Service Tax department has raised demand for reversal of credit by including the policies issued in the state of Jammu and Kashmir. The Company has filed an appeal against the same in CESTAT. Relying on strong grounds of appeal, the Company has assessed the contingent liability as "Nil".
4. All assets of the Company are free from any encumbrances other than investments under Section 7 of Insurance Act, 1938 which are held in Government of India Bonds aggregating Rupees 112,185 thousands (Previous year Rupees 112,902 thousands). No assets of the Company are subject to restructuring.
5. **Capital Commitments**
Commitments made and outstanding for acquisition of fixed assets amount to Rupees 9,149 thousands (Previous year Rupees 53,755 thousands).
6. The appointed actuary has certified to the Company that actuarial estimates for IBNR (including IBNER) have been determined using actuarial principles. In the determination, the Guidance Notes issued by the Institute of Actuaries of India with the concurrence of the Authority and any directions issued by the Authority in this behalf have been followed. Where sufficient data is available, the actuary has chosen to adopt the chain ladder method. The chain ladder method has accordingly been applied to motor, fire, marine, engineering, personal accident, workmen's compensation and health. These constitute 97.6% (Previous year 99.3%) of the Company's total net written business excluding Third Party premium of Commercial Vehicle business. For Liability line of business and Commercial Vehicle TP business, the expected ultimate loss ratio method has been used to arrive at the estimate of IBNR. For Aviation and Marine Hull Line of business, a flat IBNR of Rs 1 crore and fifty lakhs respectively has been adopted.
Net IBNR reserves have been arrived at on the basis of actuarial estimates based on the claim data, after allowance for reinsurance recoveries.
7. Claims settled and outstanding for more than six months Rupees - Nil (Previous year - Rupees Nil).
8. Extent of premium income recognized based on varying risk pattern Rupees - Nil (Previous year - Rupees Nil).

9. **Computation of managerial remuneration:**

	₹ in '000	
	For the year ended 31 st March 2015	For the year ended 31 st March 2014
Salary- (Including contributions to funds)		
Mr. Tapan Singhel	38,316	18,735
Perquisites		
Mr. Tapan Singhel	40*	40*

* Taxable perquisites

Expenses towards gratuity and compensated absence are determined actuarially on an overall Company basis annually and accordingly have not been considered in the above information, except to the extent paid.

The managerial remuneration is in accordance with the approval accorded by a resolution of the Board of Directors and which has been approved by IRDAI as required under Section 34A of the Insurance Act, 1938.

10. The Company has provided Premium Deficiency Rs. Nil (Previous year - Rs. Nil) as per IRDAI regulatory guideline - refer Schedule 16 note 2.9.

11. **Percentage of business sector - wise (Based on Gross Written Premium):**

Business sector	For the year ended 31 st March 2015			For the year ended 31 st March 2014		
	GDPI	No of Lives	% of GDPI	GDPI	No of Lives	% of GDPI
Rural	4,022,034	-	7.69	3,383,664	-	7.49
Social	13,738	286,546	0.03	15,989	370,265	0.04
Urban	48,262,692	-	92.28	41,764,837	-	92.47
Total	52,298,464		100	45,164,490		100

12. **Extent of risk written and reinsured based on Gross written premium (excluding excess of loss and catastrophe reinsurance).**

	For the year ended 31 st March 2015 % age of business written	For the year ended 31 st March 2014 % age of business written
Risk retained	78%	84%
Risk Reinsured	22%	16%
	100%	100%

13. **Contribution to Environment Relief Fund**

The Company has collected an amount of Rupees 6,767 thousands (Previous year - Rupees 8,883 thousands) towards Environment Relief Fund from public liability policies. The Company has paid all the funds collected towards Environment Relief Fund up to February 28, 2015 to United India Insurance Company, the implementing agency for the fund. The balance payable has been disclosed under the head current liabilities in Schedule 13.

SCHEDULE-16 : Significant Accounting Policies and Notes to and forming part of the Financial Statements for the year ended 31st March 2015

14. The Company's primary reportable segments are business segments, which have been identified in accordance with the Regulations. The operating expenses, income from investments and other income attributable to the business segments are allocated as mentioned in Schedule 16 Note nos 2.12, 2.13 and 2.1 respectively. Segment revenue and results have been disclosed in the financial statements. Due to inherent complexities, segment assets and liabilities have been identified to the extent possible in the statement annexed hereto. There are no reportable geographical segments since the Company provides services only to customers in the Indian market or to Indian interests overseas and does not distinguish any reportable regions within India.
15. Related party disclosures have been set out in a separate statement annexed to this schedule as per Accounting Standard 18 'Related Party Disclosures' issued under Companies Accounting Standard Rules, 2006.
16. The Company's significant leasing arrangements include agreements for official and residential premises. These lease agreements are generally mutually renewal / cancellable by the lessor / lessee. The future minimum lease payments relating to non cancellable leases are disclosed below:

₹ in '000

	As at 31 st March 2015	As at 31 st March 2014
Payable not later than one year	8,845	21,483
Payable later than one year but not later than five years	-	8,549
Payable later than five years	-	-

- Amount charged to revenue accounts in respect of all lease arrangements aggregates Rupees 172,407 thousands (Previous year Rupees 175,002 thousands).
- There are no transactions in the nature of sub leases.
- The period of agreement is generally for three years and renewable thereafter at the option of the lessee.

17. Earnings per Share ('EPS')

The following table reconciles the numerator and denominator used to calculate basic/diluted EPS:

	As at 31 st March 2015	As at 31 st March 2014
Profit after Tax		
Basic earnings before extra-ordinary items [A] Rupees	5,623,190	4,089,892
Basic earnings after extra-ordinary items [B] Rupees	5,623,190	4,089,892
Weighted average number of equity shares (par value of Rupees 10 each) [C]	110,227,250	110,227,250
Basic and diluted earnings per share [A/C] Rupees	₹ 51.01	₹ 37.10
Basic and diluted earnings per share excluding extraordinary items [B/C] Rupees	₹ 51.01	₹ 37.10

As there were no dilutive equity shares or potential equity shares issued, no reconciliation between the denominator used for computation of basic and diluted earnings per share is necessary.

18. Taxation

The deferred tax assets and liabilities, arising due to timing differences have been recognized in the financial statements as under:

₹ in '000

Deferred tax asset	As at 31 st March 2015	As at 31 st March 2014
Timing difference on account of -		
Reserve for unexpired risks	541,210	346,871
Compensated absence	39,430	70,397
Provision for doubtful debts	2,260	4,171
Solatium fund	11,590	-
Total	594,490	421,438
Deferred tax liability		
Timing difference on account of -		
Depreciation as per Section 32 of Income Tax Act, 1961	(142,760)	(103,688)
Net deferred tax asset	451,730	317,750
Deferred tax (income)/expense recognized in the Profit and loss account	(128,159)	89,320
Deferred tax income recognized in Opening Reserves	(5,821)	-

19. Gratuity benefit plans:**i) Defined contribution plan**

The Company has recognized the following amounts which are defined contribution plans in the revenue account.

₹ in '000

Particulars	31 st March 2015	31 st March 2014
Provident fund	38,826	38,727
Superannuation scheme	2,404	2,321
Employees state insurance corporation	212	503
Labour welfare fund	144	147
Total	41,586	41,698

ii) Defined benefit plan (gratuity)

The Company has a defined gratuity plan payable to every employee on separation from employment. The Company makes the contribution to an approved gratuity fund which is maintained and managed by Bajaj Allianz Life Insurance Company Limited. The following table shows the amounts recognized in the Balance Sheet.

I. Revenue account

Net employee benefit expense (recognized in Employee Cost)

₹ in '000

Gratuity	31 st March 2015	31 st March 2014
Current service cost	18,800	18,561
Interest cost on benefit obligation	11,518	8,960
Expected return on plan assets	(8,912)	(6,456)
Net actuarial gain/(loss) recognized in the year	13,257	(1,064)
Net benefit expense	34,663	20,001
Actual return on plan assets	14,548	7,100

SCHEDULE-16 : Significant Accounting Policies and Notes to and forming part of the Financial Statements for the year ended 31st March 2015

II. Balance Sheet

(i) Details of provision for gratuity

	₹ in '000	
Gratuity	31 st March 2015	31 st March 2014
Defined benefit obligation	154,290	117,569
Fair value of plan assets	(154,290)	(117,569)
Less: Unrecognized past service cost	-	-
Net Liability	-	-

(ii) Changes in the present value of the defined benefit obligation are as follows

	₹ in '000	
Gratuity	31 st March 2015	31 st March 2014
Opening defined benefit obligation	117,569	101,028
Interest cost	11,518	8,960
Current service cost	18,800	18,561
Benefits paid	(12,491)	(10,559)
Actuarial gains/(loss) on obligation	18,893	(420)
Closing defined benefit obligation	154,290	117,569

(iii) Changes in the fair value of plan assets are as follows:

	₹ in '000	
Gratuity	31 st March 2015	31 st March 2014
Opening fair value of plan assets	117,569	84,969
Expected return	8,912	6,456
Contributions by employer	34,663	36,059
Benefits paid	(12,491)	(10,559)
Actuarial gains	5,637	644
Closing fair value of plan assets	1,54,290	117,569

The Company expects to contribute Rs. 30,000 thousand to gratuity in 2015-16.

(iv) The major categories of plan assets as a percentage of the fair value of total plan assets are as follows:

	₹ in '000	
Gratuity	31 st March 2015	31 st March 2014
	%	%
Investments with insurer	100	100

(v) The principal assumptions used in determining gratuity and compensated absences and leave entitlement benefit obligations for the Company's plans are shown below:

	₹ in '000	
	31 st March 2015	31 st March 2014
	%	%
Discount rate	7.95	9
Expected rate of return on assets	8.5	8.5
Increase in Compensation cost	10% for the first 2 years & 7.5% thereafter	10% for the first 3 years & 7.5% thereafter

The estimates of future salary increases, considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market.

(vi) Experience Adjustments for the current and previous four years are as follows:

	₹ in '000				
	2015	2014	2013	2012	2011
Defined benefit obligation	154,290	117,569	101,028	86,124	66,991
Plan assets	154,290	117,569	84,969	84,870	50,894
Surplus / (deficit)	-	-	(16,059)	(1,254)	(16,097)
Experience adjustments on plan liabilities	3,616	18,592	(12,164)	9,855	(3,982)
Experience adjustments on plan assets	5,637	644	504	1,657	(1,200)

20. The summary of the financial statements for the last 5 years and the ratios required to be furnished have been set out in the statement annexed hereto.

21. Expenses directly identifiable with investment activity amounting to Rupees 9,994 thousands (previous year Rupees 10,298 thousands) are included under "expenses other than those relating to insurance business" in the Profit and Loss Account. Further, Operating expenses related to insurance business in Schedule 4, includes indirect expenses of Rupees 20,991 thousands (previous year Rupees 16,052 thousands) which could be apportionable towards investments activity. Out of these expenses amounting to Rupees 5,319 thousands (previous year Rupees 6,452 thousands) have been apportioned on the basis of number of documents, income or staff cost as appropriate.

22. According to information available with the management, on the basis of information received from the suppliers regarding their status under the Micro, Small and Medium Enterprises Development Act, 2006 (MSMED) Act, the Company has amounts due to Micro, Small and Medium Enterprises under the said Act as at March 31, 2015 as follows:

	₹ in '000	
Particulars	31 st March 2015	31 st March 2014
i) The principal amount remaining unpaid to any supplier as at the end of the year	8,870	Nil
ii) Interest due on the above amount	Nil	Nil
iii) The amount of interest paid by in terms of Section 16 of the Micro, Small and Medium Enterprises Development Act, 2006	Nil	Nil
iv) Amounts of the payment made to the supplier beyond the appointed day during the year.	Nil	Nil
v) Amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under Micro Small and Medium Enterprise Development Act, 2006	Nil	Nil
vi) Amount of interest accrued and remaining unpaid at the end of the year	Nil	Nil
vii) The amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues as above are actually paid to the small enterprise	Nil	Nil

23. Details of Penal actions taken by various Government Authorities as below:

	₹ in '000				
Sr No	Authority	Non-Compliance Violation	Penalty Awarded	Penalty Paid	Penalty Waived/ Reduced/Stay Received
NIL					

SCHEDULE-16 : Significant Accounting Policies and Notes to and forming part of the Financial Statements for the year ended 31st March 2015

24. IRDAI has vide circular no. IRDA/F&I/CIR/CMP/174/11/2010 advised all insurers to disclose under schedule 13 – Current Liabilities amount due to policyholders/ Insured on accounts of claims settled but not paid (except under litigation), excess collection of the premium / tax which is refundable and cheques issued but not encashed by policy holders / Insured. Age wise analysis of the amount due to policy holders / insured is disclosed as below:

₹ in '000

Ageing	Up to 6 Months	7 To 12 Months	13 To 18 Months	19 To 24 Months	25 To 30 Months	31 To 36 Months	Beyond 36 Months
Claims settled but not paid to the policyholders / insured due to any reasons except under litigation from the insured / policyholders	560,079 (665,196)	- (-)	- (-)	- (-)	- (-)	- (-)	- (-)
Sum due to the insured / policyholders on maturity or otherwise	- (-)	- (-)	- (-)	- (-)	- (-)	- (-)	- (-)
Any excess collection of the premium / tax or any other charges which is refundable to the policyholders either as terms of conditions of the policy or as per law or as may be directed by the authority but not refunded so far	83,182 (53,537)	9,663 (9,677)	9,370 (9,602)	7,193 (10,183)	264 (259)	- (92)	- (225)
Cheques issued but not encashed by the policyholder/ insured **	732 (10,233)	8,037 (16,455)	1,293 (14,821)	1,430 (9,899)	1,821 (18,936)	1,407 (24,683)	57,083 (83,439)

* Figures in brackets pertain to financial year ended March, 2014.

** Does not include cheques issued to policyholders and appearing in Bank reconciliation as on 31st March 2015.

25. During the financial year ended 31 March 2015, the current tax includes reversal of income tax provision of Rs.193,176 thousands (Previous year - Rs. Nil) for earlier years being difference between tax liability as per return of income and tax liability provided in books of account.
26. The commitments made and outstanding for investments is Rs. 125,000 thousand (Previous year - Nil) (net of amount already paid). It pertains to investment loan commitment made and outstanding.
27. The Company's pending litigations comprise of claims against the Company and proceedings pending with various Tax Authorities including Income Tax, Service Tax and Profession Tax. The Company has reviewed all its pending litigations and proceedings and has made adequate provisions, wherever required and disclosed the contingent liabilities, wherever applicable, in its financial statements. The Company does not expect the outcome of these proceedings to have a significant impact on its financial position. (Refer Note no. 3 for details on contingent liabilities).
28. The Company periodically reviews all its long term contracts to assess for any material foreseeable losses. Based on such review, the Company has made adequate provisions for these long term contracts in the books of account as required under any applicable law/accounting standard.
- As at 31 March 2015 the Company did not have any outstanding derivative contracts.
29. For the year ended 31 March 2015, the Company is not required to transfer any amount into the Investor Education & Protection Fund.
30. During the year ended 31st March 2015, in accordance with the provisions of Section 135 of the Companies Act, 2013, the Company has spent an amount of Rs. 43,500 thousand (Previous year – not applicable) on the Corporate Social Responsibility (CSR) activities as approved by the CSR Committee of the Board.

As per our report of even date attached

For B S R & Co. LLP
Chartered Accountants
Firm's Registration Number
101248W/W-100022

For Kirtane & Pandit
Chartered Accountants
Firm's Registration Number
105215W/W100057

Juzer Miyajiwala
Partner
Membership No. 047483
Pune

Suhas Deshpande
Partner
Membership No. 031787
Pune

Pune
15th May 2015

For and on behalf of the Board of Directors

Sanjiv Bajaj
Chairman

S H Khan
Director

Ranjit Gupta
Director

Tapan Singhel
Managing Director
& Chief Executive Officer

Milind Choudhari
Chief Financial Officer

Onkar Kothari
Company Secretary
& Compliance Officer

Pune
15th May 2015

Annexure to Schedule 16 - Notes to Accounts and forming part of the Financial Statements for the year ended 31st March, 2015
(Refer Note no. 14)

Segmental Break up of the Balance Sheet item as at 31st March, 2015

Segment revenues and segment results have been incorporated in the Financial Statements. However segment asset and liabilities, given the nature of the business, have been allocated amongst various segments to the extent possible.

₹ in '000

	Fire	Marine		Misc	Total
		Cargo	Others		
Premium Received in Advance	31,870	5,505	339	1,950,260	1,987,974
	(17,598)	(7,670)	(293)	(1,427,878)	(1,453,439)
Net Claims Outstanding	944,283	542,722	12,867	28,225,231	29,725,103
	(635,084)	(327,618)	(20,924)	(30,508,113)	(31,491,739)
Reserve for Unexpired Risk	1,716,905	191,265	3,198	20,327,173	22,238,541
	(1,557,404)	(197,765)	(2,128)	(18,711,610)	(20,468,907)
Deposits with Ceding Companies	-	-	-	-	-
	-	-	-	-	-
Premium Deficiency	-	-	-	-	-
	-	-	-	-	-
Solatium Fund	-	-	-	34,097	34,097
	-	-	-	(24,626)	(24,626)
Proposal Deposits (to the extent identifiable)	-	-	-	-	-

31st March 2014 figures are in Brackets

Summary of Financial Statements for the year ended 31st March, 2015

(Refer Note no. 20)

Particulars	2015	2014	2013	2012	2011
OPERATING RESULTS					
Gross Written Premium	53,006,629	45,838,866	41,093,938	36,758,889	31,293,671
Net Premium Income (net of Reinsurance)	40,088,678	37,608,080	32,031,496	26,956,707	23,105,010
Income from Investments (net of losses)	5,300,524	4,633,659	3,827,965	2,906,349	2,169,225
Miscellaneous Income	131,588	105,766	108,787	94,350	153,879
Total Income	45,520,790	42,347,505	35,968,248	29,957,406	25,428,114
Commissions	492,439	1,352,007	991,068	747,143	403,600
Operating Expenses	9,433,153	8,362,753	7,687,425	6,722,295	6,461,172
Claims, increase in URR and other outgoes	29,335,119	27,912,310	23,969,223	21,312,084	18,584,845
Operating Profit/Loss	6,260,079	4,720,435	3,320,532	1,175,884	(21,503)
NON OPERATING RESULTS					
Total income under Shareholder's Account	1,510,086	1,149,429	894,884	764,008	640,637
Profit before Tax	7,770,165	5,869,864	4,215,416	1,939,892	619,134
Provision for Tax	(2,146,975)	(1,779,972)	(1,264,614)	(703,351)	(186,411)
Profit after Tax	5,623,190	4,089,892	2,950,802	1,236,541	432,723
MISCELLANEOUS					
Policyholder's Account	Not Applicable being General Insurance Company				
Total Funds					
Total Investments					
Yield on Investments					
Shareholder's Account	Not Applicable being General Insurance Company				
Total Funds					
Total Investments					
Yield on Investments					
Paid up Equity Capital	1,102,273	1,102,273	1,102,273	1,102,273	1,102,273
Net Worth	22,254,840	16,642,955	12,553,063	9,587,254	8,356,054
Total Assets (Gross of current liabilities and provisions)	89,018,539	77,737,606	65,372,467	53,789,999	44,465,619
Yield on Total Investments	9.09%	9.59%	9.92%	9.45%	8.47%
Earning Per Share	51.01	37.10	26.77	11.22	3.93
Book value per Share	201.90	150.99	113.88	86.98	75.81
Total Dividend	-	-	-	-	-
Dividend per share	-	-	-	-	-

Ratios for the year ended 31st March, 2015

Sr. No.	Particulars	For the year ended 31 st March, 2015	For the year ended 31 st March, 2014
1	Gross Direct Premium Growth Rate	15.80%	12.87%
	Motor	8.09%	12.53%
	Fire	10.98%	9.04%
	Marine Cargo	2.25%	17.24%
	Marine Hull	-15.83%	563.54%
	Workmen's Compensation / Employers' Liability	8.66%	9.61%
	Public/Product Liability	4.55%	20.13%
	Engineering	-29.79%	-3.70%
	Aviation	-70.63%	2.91%
	Personal Accident	22.82%	-4.40%
	Health	-1.70%	25.00%
	Credit Insurance	44.77%	31.95%
	Others	163.97%	1.83%
2	Gross Direct Premium to Net Worth Ratio	235.00%	271.37%
3	Growth Rate of Net Worth	33.72%	32.58%
4	Net Retention Ratio	75.63%	82.04%
	Motor	94.47%	94.81%
	Fire	33.27%	38.83%
	Marine Cargo	61.55%	61.43%
	Marine Hull	2.62%	4.99%
	Workmen's Compensation / Employers' Liability	95.03%	94.58%
	Public/Product Liability	32.33%	31.83%
	Engineering	20.38%	18.03%
	Aviation	12.71%	4.66%
	Personal Accident	84.12%	82.15%
	Health	93.06%	92.41%
	Credit Insurance	0.99%	0.62%
	Others	27.60%	52.31%
5	Net Commission Ratio	1.23%	3.59%
	Motor	3.61%	4.01%
	Fire	-10.51%	-8.75%
	Marine Cargo	6.35%	7.35%
	Marine Hull	-16.14%	0.66%
	Workmen's Compensation / Employers' Liability	7.86%	7.73%
	Public/Product Liability	-8.72%	-3.32%
	Engineering	-51.77%	-61.17%
	Aviation	2.26%	-38.11%
	Personal Accident	10.74%	10.41%
	Health	8.59%	7.08%
	Credit Insurance	-1365.53%	-2018.66%
	Others	-42.02%	1.89%
6	Expenses of Management to Gross Direct Premium Ratio	23.04%	23.91%
7	Expenses of Management to Net Written Premium Ratio	30.06%	28.71%
8	Net Incurred Claims to Net Earned Premium	71.92%	72.29%
9	Combined Ratio	96.68%	98.13%
10	Technical Reserves to Net Premium Ratio	1.30	1.38
11	Underwriting Balance Ratio	0.02	0.00
	Fire	0.21	0.53
	Marine	-0.19	0.37
	Miscellaneous	0.02	-0.03
12	Operating Profit Ratio	15.99%	13.21%
13	Liquid Assets to Liabilities ratio	0.24	0.24
14	Net Earning Ratio	14.03%	10.88%
15	Return on Net worth	25.27%	24.57%
16	Available Solvency Margin (ASM) to Required Solvency Margin (RSM) Ratio	1.82	1.96
17	NPA Ratio	-	-

Ratios are computed in accordance with and as per definition given in the Master Circular on Preparation of Financial Statements dated 5 October 2012 and subsequent corrigendum thereon dated 3 July 2013.

Receipts and payments for the year ended 31st March, 2015

₹ in '000

Particulars	For the year ended 31 st March, 2015	For the year ended 31 st March, 2014
Premium received from Policyholders, including advance receipts and service tax	56,120,887	49,364,134
Receipts / (Payments) to Re-insurers, net of commissions and claims	3,390,123	(1,288,944)
Receipts from Co-insurers, net of claims recovery	496,248	96,898
Payment of Claims	(39,492,000)	(26,443,650)
Payment of Commission	(2,715,684)	(2,518,209)
Payment of other Operating Expenses	(9,465,379)	(7,548,349)
Miscellaneous Income	9,044	4,535
Preliminary and preoperative expenses	-	-
Income tax paid (Net)	(2,614,382)	(1,713,580)
Service Tax Paid	(3,535,184)	(3,482,487)
Deposits placed during the year	(30,993)	(16,107)
Deposits recovered during the year	16,855	26,527
Other Payments	-	-
Cash Flow before extraordinary items	2,179,535	6,480,769
Cash Flow from extraordinary operations	-	-
Net Cash In Flow From Operating Activities	2,179,535	6,480,769
Investment Activities		
Purchase of Fixed Assets including Capital Work in Progress & Capital Advances	(211,909)	(348,494)
Proceeds from Sale of Fixed Assets	3,503	11,049
Purchase of Investments	(44,376,457)	(29,758,330)
Sale of Investments	36,004,188	17,849,338
Rent/Interests/Dividends Received	6,363,173	4,659,926
Investments in money market instruments and in liquid mutual funds (Net)	(927,054)	(719,204)
Investment property purchase	-	-
Interest Expense and Other Investment Expenses	(10,594)	(10,442)
Cash Deposit under Section 7 of the Insurance Act, 1938	-	-
Fixed deposit placed during the year	(1,000,000)	(1,450,000)
Fixed deposit matured during the year	2,612,720	4,027,200
Net Cash Out Flow from Investment Activities	(1,542,430)	(5,738,957)
Cash Flow from financing Activities		
Proceeds from issuance of share capital	-	-
Interest/dividends paid	-	-
Proceeds from borrowing	-	-
Repayments of borrowing	-	-
Net cash flow financing activities	-	-
Effect of foreign exchange gain rates on cash and cash equivalents, net	3,351	9,942
Increase/(Decrease) in Cash and Cash Equivalents during the year	640,456	751,754
Cash and Cash Equivalent at the year beginning	3,296,606	2,544,852
Cash and Cash Equivalent at the year end**	3,937,062	3,296,606
** Cash and cash Equivalent ('000)		
Cash & Bank balance as per schedule 11	8,518,342	9,490,606
Less: Fixed Deposit Maturity More than 3 Months	4,581,280	6,194,000
Less: Temporary over draft as per schedule 13	-	-
Cash and Cash Equivalent at the year end	3,937,062	3,296,606
As Integral part of Financial Statements		

As per our report of even date attached

For B S R & Co. LLP
Chartered Accountants
Firm's Registration Number
101248W/W-100022

For Kirtane & Pandit
Chartered Accountants
Firm's Registration Number
105215W/W100057

Juzer Miyajiwalla
Partner
Membership No. 047483
Pune

Suhas Deshpande
Partner
Membership No. 031787
Pune

Pune
15th May 2015

For and on behalf of the Board of Directors

Sanjiv Bajaj
Chairman

S H Khan
Director

Ranjit Gupta
Director

Tapan Singhel
Managing Director
& Chief Executive Officer

Milind Choudhari
Chief Financial Officer

Onkar Kothari
Company Secretary
& Compliance Officer

Pune
15th May 2015

Related Party Disclosures under AS 18 (for the year ended 31st March 2015)

Annexure to Schedule 16 Notes to Accounts and forming Part of Financial Statements for the year ended 31st March 2015

₹ in '000

Sr. No.	Name of the Related party	Nature of Relationship with the Company	Description of Transactions / Categories	2014-2015		2013-2014	
				Transactions for the current year	Outstanding Amt carried to Balance Sheet Payable/ (Receivable)	Transactions for the Previous year	Outstanding Amt carried to Balance Sheet Payable/ (Receivable)
1	Bajaj Finserv Limited	Holding Company	Contribution to Equity	-	815,682	-	815,682
			Rent paid lease premises	18,720	-	18,720	-
			Deposits for lease premises	-	(18,720)	-	(18,720)
			Insurance Premium received	3,051	-	3,260	-
			Insurance Claims paid	78	-	100	-
			Unallocated Premium	-	3,716	-	3,336
			Billable expenses incurred on behalf	1,811	1,473	400	-
2	Bajaj Finserv House Owners Association	Group Association	Society Maintenance deposit	700	(700)	268	(1,400)
			Society Share Certificate	-	(1)	-	(1)
			Society maintenance charges Paid	16,349	0	15,725	-
			Insurance Premium received	230	-	155	-
			Unallocated Premium	-	301	-	-
3	Bajaj Auto Limited	Group Company	Insurance Premium received	86,720	-	106,081	-
			Insurance Claims paid	72,607	-	56,280	-
			Unallocated Premium	-	64,596	-	18,097
			Purchase of Bike	-	-	77	-
4	Bajaj Holdings and Investments Limited	Group Company	Insurance Premium received	465	-	115	-
			Unallocated Premium	-	700	-	-
			Purchase of Investments	-	-	51,787	-
5	Bajaj Allianz Financial Distributors Limited	Group Company	Insurance Premium received	1,099	-	2,475	-
			Insurance Claims paid	-	-	5,413	-
			Unallocated Premium	-	78	-	41
			Manpower supply charges Paid /Payable	800,876	59	608,440	508
			Billable expenses incurred on behalf	-	-	50	-
			Premium Receivable as an Agent	-	1	-	1
			Insurance commission paid/payable	95,947	5,292	108,030	6,799
6	Bajaj Electricals Limited	Group Company	Insurance Premium received	40,456	-	52,577	-
			Insurance Claims paid	49,819	-	38,693	-
			Unallocated Premium	-	941	-	861
			Purchase of Access Card	-	-	169	-
7	Bajaj Finance Limited	Group Company	Insurance Premium received	5,214	-	8,319	-
			Insurance Claims paid	3,920	-	6,046	-
			Unallocated Premium	-	19,618	-	34,121
			Billable expenses incurred on behalf	-	-	298	-
			Premium Receivable as an Agent	-	10,386	-	26,111
			Insurance commission paid/payable	65,966	8,714	45,291	3,296
			Balance receivable against Bank Guarantee	-	(31,047)	-	-
			Investment in Corporate Bonds (Book Value)	250,000	(600,000)	-	(854,798)
			Interest received on investment	33,185	-	72,860	-
8	Bajaj Allianz Life Insurance Company Limited	Group Company	Expenditure incurred by BALIC on behalf of BAGIC	65,146	9,293	106,425	73,605
			Expenditure incurred by BAGIC on behalf of BALIC	45,292	-	33,089	-
			Insurance Premium received	5,527	-	11,615	-
			Insurance Claims paid	953	-	1,061	-
			Unallocated Premium	-	331	-	166
			Insurance Premium paid	3,309	-	3,473	-
			Insurance Claims received	-	-	750	-
			Rent & Maintenance Charges Paid	4,365	-	-	-
			Deposits for leased premises	5,250	(5,250)	-	-
			Payment against Gratuity Fund	35,246	-	35,387	-
			Purchase of Investments	-	-	26,251	-

Related Party Disclosures under AS 18 (for the year ended 31st March 2015)

₹ in '000

Sr. No.	Name of the Related party	Nature of Relationship with the Company	Description of Transactions / Categories	2014-2015		2013-2014	
				Transactions for the current year	Outstanding Amt carried to Balance Sheet Payable/ (Receivable)	Transactions for the Previous year	Outstanding Amt carried to Balance Sheet Payable/ (Receivable)
9	Bajaj Financial Solutions Limited	Group Company	Insurance Premium received	6	-	6	-
10	Mukand Engineers Limited	Enterprise where director is having significant influence	Insurance Premium received	3,515	-	3,505	-
			Insurance Claims paid	2,073	-	2,366	-
			Unallocated Premium	-	92	-	54
11	Mukand Limited	Enterprise where director is having significant influence	Insurance Premium received	39,716	-	35,922	-
			Insurance Claims paid	30,669	-	31,334	-
			Unallocated Premium	-	92	-	289
12	Hind Musafir Agency Limited	Enterprise where director is having significant influence	Travel Agency Services Paid / Payable	67,671	1,235	53,292	(4,111)
			Insurance Premium received	148	-	126	-
			Insurance Claims paid	34	-	-	-
			Unallocated Premium	-	11	-	11
			Other expenses Paid/Payable	654	(177)	659	111
13	Allianz Cornhill Information Services Private Limited	Group Company	Insurance Premium received	63	-	252	-
			Insurance Claims paid	-	-	4,927	-
			Unallocated Premium	-	3	-	3
14	Allianz SE, Germany	Shareholder	Contribution to Equity	-	286,591	-	286,591
			Billable expenses incurred on behalf	341	-	1,357	-
15	Allianz Insurance Management Asia Pacific (Allianz Singapore)	Group Company	Billable expenses incurred on behalf	123	83	353	(43)
16	Allianz Investment Management Singapore Pte	Group Company	Investment Management fees Paid / Payable	3,150	709	3,150	709
17	AGCS Marine Insurance Company	Group Company	Reinsurance premium paid/payable	24,889	(2,198)	17,893	(5,166)
			Commission on reinsurance premium	6,489	-	2,750	-
			Claims recovery on reinsurance	9,915	-	11,349	-
18	Allianz Global Risks US Insurance Company	Group Company	Reinsurance premium paid/payable	5,280	4,357	13,220	6,612
			Commission on reinsurance premium	619	-	2,512	-
			Claims recovery on reinsurance	-	-	33	-
19	Allianz Global Corporate & Specialty AG, Canada	Group Company	Reinsurance premium paid/payable	-	-	122	-
			Commission on reinsurance premium	-	-	67	-
20	Allianz Global Corporate & Specialty AG, Spain	Group Company	Reinsurance premium paid/payable	(860)	201	1,232	1,005
			Commission on reinsurance premium	(56)	-	227	-
21	Allianz Global Corporate & Specialty AG, UK	Group Company	Reinsurance premium paid/payable	36,476	20,975	31,974	25,391
			Commission on reinsurance premium	5,487	-	4,954	-
			Claims recovery on reinsurance	114,114	-	396	-
			Income from Risk Survey Fee Received/ Receivable	384	(384)	-	-
22	Allianz Global Corporate & Specialty AG, Netherlands	Group Company	Reinsurance premium paid/payable	2,210	-	3,040	1,308
			Commission on reinsurance premium	974	-	862	-
23	Allianz Global Corporate & Specialty AG, Italy	Group Company	Reinsurance premium paid/payable	1,022	3,398	4,246	3,467
			Commission on reinsurance premium	1,090	-	827	-
24	Allianz Global Corporate & Specialty AG, Switzerland	Group Company	Reinsurance premium paid/payable	2,730	3,978	67,726	2,545
			Commission on reinsurance premium	1,053	-	1,227	-
25	Allianz Global Corporate & Specialty Denmark - Nordic Region	Group Company	Reinsurance premium paid/payable	5,776	124	4,395	7,741
			Commission on reinsurance premium	741	-	456	-

Related Party Disclosures under AS 18 (for the year ended 31st March 2015)

₹ in '000

Sr. No.	Name of the Related party	Nature of Relationship with the Company	Description of Transactions / Categories	2014-2015		2013-2014	
				Transactions for the current year	Outstanding Amt carried to Balance Sheet Payable/ (Receivable)	Transactions for the Previous year	Outstanding Amt carried to Balance Sheet Payable/ (Receivable)
26	Allianz Global Corporate & Specialty - Malaysia	Group Company	Reinsurance premium received/receivable	-	-	4,932	-
			Commission on reinsurance premium	-	-	321	-
			Billable expenses incurred on behalf	52	52	53	53
27	Insurance Joint Stock Company Allianz Russia	Group Company	Reinsurance premium paid/payable	(221)	-	-	148
			Commission on reinsurance premium	(72)	-	-	-
28	Allianz Global Corporate & Specialty AG, Munich	Group Company	Reinsurance premium paid/payable	592,992	86,737	562,464	231,350
			Commission on reinsurance premium	118,371	-	56,385	-
			Claims recovery on reinsurance	183,737	-	124,876	-
29	Allianz SE Reinsurance, branch Asia Pacific	Group Company	Reinsurance premium paid/payable	4,205,539	(292,238)	528,308	71,461
			Commission on reinsurance premium	1,040,745	-	118,234	-
			Claims recovery on reinsurance	1,605,412	-	94,509	-
			Portfolio Premium withdrawal	-	-	41,926	-
			Portfolio Claims withdrawal	-	-	116,066	-
			CAT XOL Premium Paid	120,480	-	125,474	-
			CAT XOL Claim Recovered	1,551,597	-	-	-
30	Allianz Hong Kong (Formerly known as Allianz China)	Group Company	Reinsurance premium paid/payable	(240)	-	-	110
			Commission on reinsurance premium	(131)	-	-	-
31	Allianz Marine and Aviation Versicherungs AG (Allianz AGF Mat Limited, Suffolk)	Group Company	Reinsurance premium paid/payable	(424)	-	-	724
			Commission on reinsurance premium	(91)	-	-	-
			Claims recovery on reinsurance	391	-	-	-
32	Allianz Global Corporate & Specialty AG Singapore (Previously Known Allianz Insurance Company of Singapore - PTE)	Group Company	Reinsurance premium paid/payable	6,218	2,273	23,821	1,844
			Commission on reinsurance premium	820	-	4,778	-
			Claims recovery on reinsurance	2,093	-	43	-
			Reinsurance premium received/receivable	25,518	(5,473)	4,294	-
			Commission on reinsurance premium Paid	2,816	-	691	-
			Billable expenses incurred on behalf	-	-	121	-
			Income from Risk Survey Fee Received/ Receivable	650	(427)	-	-
33	Allianz Belgium	Group Company	Reinsurance premium paid/payable	4,654	2,808	22,066	(4,458)
			Commission on reinsurance premium	467	-	4,404	-
			Claims recovery on reinsurance	6,733	-	7,719	-
34	Allianz Elementar Versicherungs - Austria	Group Company	Reinsurance premium paid/payable	3,034	1,700	1,664	928
			Commission on reinsurance premium	784	-	720	-
			Claims recovery on reinsurance	1,479	-	19	-
35	Allianz Global Corporate & Specialty - France	Group Company	Reinsurance premium paid/payable	231,657	97,240	83,867	50,952
			Commission on reinsurance premium	21,542	-	8,850	-
			Claims recovery on reinsurance	242,392	-	62,098	-
36	Allianz Risk Transfer AG	Group Company	Reinsurance premium paid/payable	292,859	-	249,464	-
			Commission on reinsurance premium	2,698	-	55	-
37	Allianz Australia Insurance Limited	Group Company	Reinsurance premium paid/payable	-	-	549	-
			Commission on reinsurance premium	-	-	69	-
38	Euler Hermes Deutschland [Formerly known as Euler Hermes Cr Insurance (S) Ltd.]	Group Company	Reinsurance premium paid/payable	92,382	4,420	91,248	48,888
			Commission on reinsurance premium	16,894	-	16,352	-
			Claims recovery on reinsurance	42,201	-	5,030	-
			Billable expenses incurred on behalf	24,791	(8,525)	20,343	(22,888)
39	Euler Hermes Europe, Singapore Branch	Group Company	Reinsurance premium paid/payable	38,720	30,950	-	-
			Commission on reinsurance premium	7,770	-	-	-

Related Party Disclosures under AS 18 (for the year ended 31st March 2015)

₹ in '000

Sr. No.	Name of the Related party	Nature of Relationship with the Company	Description of Transactions / Categories	2014-2015		2013-2014	
				Transactions for the current year	Outstanding Amt carried to Balance Sheet Payable/(Receivable)	Transactions for the Previous year	Outstanding Amt carried to Balance Sheet Payable/(Receivable)
40	Allianz CP General Insurance Company Limited	Group Company	Claims paid on reinsurance accepted	96,451	-	17,231	-
41	PT Asuransi Allianz Life Indonesia	Group Company	Claims paid on reinsurance accepted	-	-	198	-
42	Allianz Managed Operations & Services SE	Group Company	SAS License Fee paid /payable	1,973	20,927	-	-
			Income from Software Consultancy received / receivable	413	-	18,252	(6,994)
			License & Maintenance fees paid	10,067	-	12,712	-
			Billable expenses incurred on behalf	532	-	183	-
43	Allianz Managed Operations & Services SE India	Group Company	Insurance Premium received	625	-	3,854	-
			Insurance Claims paid	1,499	-	1,148	-
			Unallocated Premium	-	603	-	63
44	Allianz China General Insurance Company Limited	Group Company	Billable expenses incurred on behalf	-	-	127	-
45	Sri Ayudhya General Insurance PCL	Group Company	Billable expenses incurred on behalf	-	-	35	-
46	AGA Assistance (India) Private Limited	Group Company	Insurance Claims paid	74,352	-	67,551	-
			Premium Receivable as an Agent	-	(159)	-	-
			Insurance commission paid/payable	5,385	459	3,567	614
			Unallocated Premium	-	28	-	23
			Insurance Premium received	11	-	-	-
			Billable expenses incurred on behalf	1,922	-	-	-
47	AGA Services (India) Private Limited	Group Company	Insurance Claims paid	196,363	-	152,838	-
			Other expenses Paid/Payable	12,542	3,269	6,819	1,127
48	Euler Hermes Services India Private Limited	Group Company	Credit risk assessment fees paid	18,887	-	20,082	1,146
49	Allianz Insurance Lanka Limited	Group Company	Reinsurance premium received/receivable	789	-	-	-
			Commission on reinsurance premium Paid	158	-	-	-
50	AZT Automotive GMBH	Group Company	Billable expenses incurred on behalf	32	24	-	-
51	Tapan Singhel	Key Management Personnel	Remuneration	38,316	-	17,107	-
			Perquisites	40	-	40	-

Notes: Reinsurance balances are net of Commission and claims wherever applicable.

A Range of Corporate and Retail Products

Personal Products

Motor

- Private Car Package Policy • Two Wheeler Package Policy • Commercial Vehicle Package Policy • Motor Vehicle Warranty Policy

Health Insurance

- Surgical Protection Plan • Health Care Supreme • Comprehensive Care Plan • Extra Care • Health Ensure • Health Guard
- Silver Health • Hospital Cash Daily Allowance • Sankat Mochan • Insta Insure • Tax Gain • Star Package • Premium Personal Guard
- Women Specific Critical Illness Plan • Personal Accident Insurance Policy • Critical Illness Insurance • Loan Care
- Bajaj Allianz Janata Personal Accident Policy- Individual

Travel Insurance

- Travel Prime Policy • Travel Prime Holiday Policy • Travel Assist Card • E Travel Value Policy • Pravasi Bharatiya Bima Yojana
- Travel Companion - Travel Care, Travel Value, Travel Secure, Corporate Plans, Study Companion, Travel Asia, Travel Elite, Corporate Age, Travel Elite Asia, Corporate Elite, Student Companion Elite, Travel Elite Family, Travel Super Age Elite

Asset Insurance

- My Home All Risk Policy • Householders Insurance Policy • Commercial Package Policy • Office Package Insurance • Shopkeeper's Policy
- Motor Dealer's Package Insurance Policy • Easy Householder's Package Insurance Policy • Plate Glass Insurance Policy
- Kitchen Suraksha Insurance Plan • LPG Dealer Package Policy • Jeweller's Comprehensive Protection Policy

Corporate Products

Fire & Engineering

- Standard Fire and Special Perils Policy • Consequential Loss (Fire) Insurance Policy • Industrial All Risk
- Engineering-Projects (includes EAR, CAR and ALOP) • Engineering-Operational (includes Contractor's Plant and Machinery, Electronic Equipment, Loss of Profits, Boiler Explosion, Machinery Breakdown, Deterioration of Stocks)

Speciality Lines

- Marine Cargo • Marine Hull • Aviation • Trade Credit Insurance • Extended Warranty • Event Insurance • Education Package Policy
- Entertainment Package Policy

Liability Insurance

- Composite Public and Product Liability • Public Liability/Public Liability Act • Commercial General Liability • Professional indemnity
- Comprehensive General Liability Insurance • Directors & Officers Liability • Public Offering of Securities Insurance
- Clinical Trial Liability Policy • Bajaj Allianz Professional Protect Insurance Policy

Group Health Insurance

- Group Personal Accident • Mediciam Insurance • Bajaj Allianz Janata Personal Accident- Group

Rural Insurance

- Bajaj Allianz Weather Protect Insurance Policy • Bajaj Allianz Crop Insurance Policy • Farmers Package
- Cattle Insurance and Livestock Insurance

Miscellaneous Insurance

- Money Insurance Policy • Fidelity Guarantee • Burglary Insurance Policy • Workmen's Compensation



Top Management



We thank our colleagues , partners and our marquee customers for another brilliant financial year !!

- Anamika Roy Rashtrawar
Chief Marketing Officer

"Customer empathy is key to relationships beyond insurance"

"Unhappy customer is the main source of your innovations"

- Milind Choudhari
Chief Financial Officer



" It is an amazing year for the company, beating the industry growth by huge margin and gaining significant market share and yet delivering the highest underwriting surplus of the industry. Proud to say that " Innovation" and " Team work" - key ingredients of company's culture - scripted this year's success story !! "

- Sasikumar Adidamu
Chief Technical Officer - Non Motor

" our continuous ability to Innovate, enhance our customer services and retain good talent are going to be the key drivers in keeping us ahead of the competition in the years to come "

- T.A. Ramalingam
Chief Distribution Officer



" Year 2014-15 was a litmus test for our company due to events such , J&K Floods , Hud Hud coupled with poor car sales , which Bajaj Allianz successfully passed and emerged even stronger for next year "

- Vijay Kumar
Chief Technical Officer (Motor)

Taking Relationships Beyond Insurance

At Bajaj Allianz, our endeavor is to be known as an innovator in the market. With our innovations in the past we have been able to achieve customer satisfaction. The company believes that for transforming business you need to push boundaries and deliver beyond expectations. We have come up with initiatives that take our relationship with our customers beyond insurance.



Insurance on the Go – Insurance Wallet

Bajaj Allianz General Insurance launched an android-compatible app called “Insurance Wallet”, an all-in-one mobile app for policy-related transactions. This one-stop-shop app offers many features for users that facilitate purchasing as well as renewing policies, intimating and filing claims, accessing policy-related information and value added services, tracking claims and getting information on the company's branches and hospitals and garages, among others. It also allows customers to connect to our website and social media handles to get updates about the company.

Mobi-Fuel

MobiFuel is a free android mobile app to provide you on-the-go support to manage vehicle mileage and service records. It helps the user manage mileage, service and insurance records and assists with renewal reminders.

Weathersafe

Bajaj Allianz WeatherSafe has been created to help you stay safe and plan better through weather forecasts, providing personalized weather alerts to protect your family and avoid damage to your property. It is convenient if you have a holiday home or are a frequent traveler.

iMobisign

iMobiSign allows you to quickly upload documents and sign them. You can import documents in the app to sign them using touch function of your device.



Relationship Beyond Motor Insurance

24X7 assistance for women customers - Women are buying cars in increasing numbers as having their own transport is a mark of independence. It is also the safest mode of transport when returning late from work or an outing with friends. The first thought in a woman's mind when she steps out of her house is invariably related to her safety. Something as minor as a puncture, a drained battery or misplaced keys can leave you stranded. Far from family and friends, the one thing a woman needs at such times is a trusted number to call, with an assurance that help is on the way.

24/7 Free Spot Assistance is a Bajaj Allianz women's safety initiative aimed at making roads safer for women at all hours of the day and night. Apart from providing spot assistance in case of a drained battery, on spot repairs of technical issues like flat tyre and towing facility to the nearest garage, Bajaj Allianz also promises to help the woman customer with immediate medical, on spot assistance with paperwork, spot survey and legal advice for claims. The company also helps the customer with urgent message relays to emergency contacts, assistance in locating emergency medical centres, fuel refills up to 3 litres and accommodation benefits in case of an accident away from the city.

The Bajaj Allianz women policy holders can call on toll free number 1800-103-5858 to avail the facility.

Relationship Beyond Health Insurance

The role of Bajaj Allianz does not end at settlement of claims due to hospitalization, the company provides health insurance customers with value added benefits for health and wellness.



- **Discounts on Health and Wellness Treatments** - A Bajaj Allianz Health Card makes you eligible for discounts for OPDs, wellness tests, eye care and dental care treatments, homecare services, pharmacies, spas and other fitness centres, among others.



- **Bajaj Allianz Doctor on Call** – The company recently launched the first ever mobile app for medical consultation over phone. This app enables customers to seek medical advice from a select list of doctors and get answers to health-related queries.
- **Health Care Magic** – This is an online medical assistance service provider that gives you online health services on all days of the year. Any Bajaj Allianz health insurance policy you buy entitles you to an online consultation with a qualified doctor or avail an opinion from a specialist.
- **Online Pharmacy**- Bajaj Allianz offers customers an online pharmaceutical store where they can order/buy medicines at a discounted rate. This not only saves them the hassle of going out to purchase medicines, but also saves their out-of-pocket expenditure.

Relationship Beyond Insurance



To view our Brand Film, please log on to:

<https://www.youtube.com/watch?v=G2vIJq1pd4Q>



Relationship Beyond Insurance

Relationship Beyond Insurance



Relationship Beyond Insurance

Bajaj Allianz General Insurance Company Limited

G.E. Plaza, Airport Road, Yerawada, Pune - 411 006. | IRDA Regn. No.113. dated 2nd May, 2001

Tel: (020) 6602 6666. | Fax: (020) 6602 6667

www.bajajallianz.com | customercare@bajajallianz.co.in

CIN : U66010PN2000PLC015329

Insurance is the subject matter of the solicitation

BJAZ-O-0845/23-Jun-15