

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition through different channels



Insurer: Bajaj Allianz General Insurance Co. Ltd.

Date: 30th September 2017

(Rs in Lakhs)

Business Acquisition through different channels									
Sl.No.	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual Agents	6,49,312	42,828	5,42,991	33,048	12,49,978	82,704	10,51,525	65,998
2	Corporate Agents	10,27,682	35,854	8,76,297	31,242	21,91,260	74,639	16,89,263	62,018
2a	Banks	5,29,330	14,987	3,64,219	9,654	10,71,143	28,163	6,46,674	19,092
2b	Others	4,98,352	20,867	5,12,078	21,588	11,20,117	46,476	10,42,589	42,926
3	Brokers	8,51,418	68,067	7,10,653	57,704	17,50,137	1,50,117	14,47,820	1,26,944
4	Referral Arrangements	-	-	-	-	-	-	-	-
5	Direct Business	3,05,834	1,37,566	2,37,864	94,087	7,17,308	1,73,227	4,61,913	1,12,768
Total		28,34,246	2,84,316	23,67,805	2,16,081	59,08,683	4,80,687	46,50,521	3,67,727