

Annual Report

2012 - 2013

High Standards

Trust

Shared Ownership

Reliability

Sustainability

Transparency

Best in Class Service

Growth Awareness

Customer First, Always

Innovation

Spirit of Adventure

 **BAJAJ** | Allianz 

Bajaj Allianz General Insurance Company Limited

Jiyo Befikar

Board of Directors

Sanjiv Bajaj, Chairman
Also MD, Bajaj Finserv Ltd.
Bajaj Holdings & Investment Ltd.

Rahul Bajaj, Director
Also Chairman, Bajaj Auto Ltd.
Bajaj Finserv Ltd.
Bajaj Holdings & Investments Ltd.

Niraj Bajaj, Director
Also Chairman & MD,
Mukund Ltd.

Ranjit Gupta, Director
Also President (Insurance),
Bajaj Finserv Ltd.

Manuel Bauer, Director
Also Member of the Board of
Management, Growth Markets,
Allianz SE

Kamesh Goyal, Director
Head Global Planning &Controlling
Allianz SE

Dipak Poddar, Director
Also Executive Chairman,
Poddar Developers Ltd.

Sanjay Asher, Director
Also Partner,
Crawford Bayley & Co.

Suraj Mehta, Director
Also Former CEO,
Nabil Bank Ltd.

S. H. Khan, Director
Also Former Chairman,
IDBI Ltd.

Manu Tandon, Director
Also Former MD,
Elantas Beck India Ltd.

Tapan Singhel
Managing Director & CEO

Milind Choudhari, Chief Financial Officer

Dr. (Mrs.) Asha Joshi, Appointed Actuary

Onkar Kothari, Company Secretary & Compliance Officer

Statutory Auditors, BSR & Co. and Kirtane & Pandit

CEO's Message



Tapan Singhel

I am pleased to report the performance of Bajaj Allianz General Insurance during the year 2012-13. Our growth not only surpassed the industry growth but our combined ratio was also one of the best amongst the industry. In addition to this financial performance, Bajaj Allianz also won several industry awards and a global award for employee engagement amongst all global Allianz companies.

The industry grew by 19% despite a gloomy economic scenario and in the backdrop of falling auto sales and weak IIP statistics, which is commendable. With the dismantling of motor pool in the previous year and the creation of declined pool, one of the major risks was removed providing relief to all the players in the industry. But low penetration of mere 0.7% of GDP is a cause of concern as well as an opportunity.

Pricing continues to remain an issue for the industry. But I am happy that the industry is slowly realizing the folly of indiscriminate pricing in certain lines of business especially the fire and engineering lines. This is a welcome trend as it will benefit customers and reinstate the trust in the insurance companies. More and more insurers are now talking of worsening combined ratio and taking steps to control it. I strongly believe that if the pricing is not right the insurer will not be able to provide efficient service to their clients and claim payment ability would be at risk.

Bajaj Allianz General Insurance has managed to grow by 22% over the previous year in terms of GWP. The main growth drivers were the health segment and our cautious yet aggressive approach in the fire and engineering line of business. Our pursuit on growth with profitability has helped us to emerge as a profitable insurer since our inception. This year our profits grew over 100%, profit before tax by 117% and profit after tax by 139% to be precise. This wouldn't have been possible without the prudent underwriting norms and unrelenting cost control measures besides a robust reinsurance programme.

Our customer centric approach and strong financials didn't go unnoticed as we received several industry awards. I am happy to share some highlights of our performance as below –

- Gross Written Premium (GWP) grew by 22 % to Rs.4063 crores as

against Rs.3337 crores in the previous year.

- One of the most profitable insurers year after year, this year the Profit after taxes (PAT) grew by 139% to Rs. 295 Crores as against Rs.124 crores in the previous year. The Profit before taxes (PBT) was Rs. 422 Crores.
- Combined ratio which determines the ultimate strength of a general insurer was 101.9% as against 107.2% in the previous year. Excluding the motor pool losses, the combined ratio is at 93.4% in FY 12-13 as against 96.1% in the previous year. This is a testimony to our strong underwriting norms and cost control initiatives.
- During the year we paid Claims worth Rs.2346 crores by settling over 5 lakh claims with a claim settlement ratio of 95%.
- The Solvency ratio was at 179% as against the relaxed regulatory requirement of 140% for this year and the normal regulatory requirement of 150%.
- Bajaj Allianz won three awards from prestigious institutions. We won the "Best General Insurance Provider" at the CNBC TV18 India's Best Bank and Financial Institution Awards for the second consecutive year, "Bloomberg UTV Financial Leadership Awards 2012" and the "Money Today FPCIL Awards 2012".
- Bajaj Allianz General Insurance also won a global award for "Excellence in Employee Engagement" award for 2012 amongst all global affiliates of Allianz SE in over 70 countries.

I would like to take this opportunity to once more thank for the unstinted support of our customers, intermediaries, business partners and above all employees for their collaboration, support and last but not the least, TRUST in our organization. The year ahead unfolds new challenges and avenues to explore which we are looking forward to embrace as the trusted partner of choice.

Warm regards

Tapan Singhel

MD & CEO

Financial Highlights 2012 -13

Rs. Million

Particulars	2012-13	2011-12	2010-11	2009-10	2008-09	2007-08	2006-07	2005-06
Gross Written Premium	41,094	36,759	31,294	27,249	28,662	25,780	18,033	12,846
Net Written Premium	32,031	26,957	23,105	19,717	20,066	17,526	10,398	6,987
Net Earned Premium	29,243	24,747	21,497	18,842	18,913	14,154	8,385	5,864
Net Incurred Claims	-21,181	-19,079	-17,013	-13,866	-13,599	-9,457	-5,556	-4,100
Net Commissions	-991	-747	-404	-318	-238	188	786	622
Management Expenses	-7,687	-6,722	-6,461	-5,485	-5,988	-5,195	-3,454	-2,156
Underwriting Results	-617	-1,777	-2,193	-502	-727	-210	254	230
Income from Investments	4,877	3,726	2,793	2,207	2,061	1,896	895	520
Non-Recurring Investment Income	-45	-9	20	93	164	-7	21	68
Profit Before Tax	4,215	1,940	619	1,798	1,498	1,679	1,170	818
Provision for Tax	1,265	-703	-186	-590	-546	-623	-417	-303
Profit After Tax	2,951	1,237	433	1,208	952	1,056	754	516
Claim's Ratio	72%	77%	79%	74%	72%	67%	66%	70%
Commission Ratio	3%	3%	2%	2%	1%	-1%	-9%	-11%
Management Expenses Ratio	26%	27%	30%	29%	32%	36%	41%	37%
Combined Ratio	102%	107%	111%	104%	105%	102%	98%	96%
Return on Average Equity	27%	14%	5%	16%	15%	23%	22%	23%
Shareholder's Equity	12,553	9,587	8,356	7,928	6,725	5,748	4,116	2,767
Assets Under Management	56,818	46,088	38,833	27,770	24,042	20,188	14,222	8,153
Number of Employees	3,582	3,473	3,654	3,506	3,973	3,603	2,540	1,371

Ratios for the year ended 31st March, 2013

Particulars	2012-13	2011-12	2010-11	2009-10	2008-09	2007-08	2006-07	2005-06
Growth in Gross Written Premium	12%	17%	15%	-5%	11%	43%	40%	50%
Growth in Net Earned Premium	18%	15%	14%	-0.4%	34%	69%	43%	58%
PBT/ Shareholders Equity	34%	20%	7%	23%	22%	29%	28%	30%
Reserves/ Share Capital	1039%	770%	658%	619%	510%	421%	274%	151%
Return on Average Equity	27%	14%	5%	16%	15%	23%	22%	23%
Retention	78%	73%	74%	72%	70%	68%	58%	54%
Claims Ratio	72%	77%	79%	74%	72%	67%	66%	70%
Liquid Assets/ Net Outstanding Claims	41%	37%	35%	20%	25%	38%	57%	39%
Insurance Reserves/ NEP	154%	157%	149%	137%	115%	115%	116%	108%
Shareholders Equity/ NEP	43%	39%	39%	42%	36%	41%	49%	47%

Directors' Report



Your Directors have pleasure in presenting their Thirteenth annual report & audited financial statements for the financial year 2012-13.

General Insurance in India

Gross direct premiums (GWP) of the industry, excluding the specialised insurers, have grown from Rs. 148.7 billion in FY 2002-03 to Rs.629.3 billion in FY 2012-13 with a 10-year CAGR of around 15.5%. Nevertheless, penetration of general insurance as a percentage of GDP and per capita spend on general insurance remains small in relation to other emerging markets as well as developed markets. Based on the latest available data from the IRDA Annual report 2011-12, as of December 2011, the general insurance penetration was 0.7% of GDP which has increased only slightly from the figure of 0.62% recorded in 2003. Similarly, per capita spend on insurance in India was only US\$ 10 as of 2012, which is one of the lowest amongst comparable emerging economies.

Although real GDP growth estimates in the near term have been lowered to between 5% and 6%, the low penetration indicates vast potential as the industry seeks to make general insurance available to larger segments of the population. The challenge before insurers is to find ways of reaching out to the uninsured and under insured in a profitable manner.

The gross direct premium income of the entire industry was Rs. 629.3 billion for the year 2012-13. During the year 2012-13, the industry grew by 19.0%. Table 1 gives a snapshot of industry growth during 2012-13.

Gross Direct Premium		Rs in Million	
	2011-12	2012-13	Growth
Bajaj Allianz	32,866.2	40,014.0	21.7%
Private sector	223,167.7	279,266.4	25.1%
Public sector	305,607.7	350,008.5	14.5%
Total market	528,775.4	629,274.9	19.0%

Source: IRDA Business Figures for March 2013 excluding Specialized Insurers. Gross Direct Premium excludes reinsurance accepted.

Your Company remains one of the most profitable insurers, which ensures security for the policyholders. In a year that wasn't marred by any big catastrophes and hence generally good for the entire general insurance industry as such, your Company still had one of the best combined ratios amongst all companies in the market despite of the impact of losses in the form of transitional liability from the Indian Motor Third Party Insurance Pool (IMTPIP or the Motor Pool) dismantled at the beginning of the year. This can be seen from Table 2 below:

Combined Ratios

	2007-08	2008-09	2009-10	2010-11	2011-12
Bajaj Allianz	102.2%	104.8%	102.7%	110.2%	107.2%
Private sector	110.2%	113.9%	115.1%	121.2%	120.7%
Public sector	124.6%	128.3%	126.8%	137.4%	123.3%
Market	120.2%	123.3%	122.7%	131.5%	122.4%

Source: IRDA website & IRDA Annual Report 2011-12 – excludes Specialized Insurers. Combined ratio is calculated as ratio of incurred claims, acquisition cost and management expenses to the Net Earned Premium.

Excluding losses from the Indian Motor Third Party Insurance Pool (IMTPIP), your Company's combined ratio was 93.4% in the year under review (2011-12, 96.1%) This is considered a significant achievement in a highly competitive market. Even after absorbing the amortized provision for losses from the IMTPIP, your Company's combined ratio was 101.9% in 2012-13 (2011-12, 107.2%).

Motor Third Party Insurance

The Insurance Development and Regulatory Authority (IRDA), which regulates the sector in India, had disbanded the Indian Motor Third Party Insurance Pool (IMTPIP) with effect from 1st April 2012. IRDA had provided insurers with an option of absorbing their share of losses altogether or to amortize the same over three years. Your Company had chosen the option of amortizing the losses over three years, as a consequence of which, provisions were made for losses amounting to Rs.1.2 billion during the year. The balance amount of Rs. 1.2 billion will be absorbed in 2013-14. During FY 2012-13, additional liability on unearned premium of 2011-12, pertaining to the IMTPIP, of Rs. 1.15 billion (along with interest and other components) was also provided for.

In replacement of the IMTPIP, IRDA notified a new Declined Risk Insurance Pool for covering losses arising out of mandatory third party insurance of commercial vehicles, with effect from 1st April 2012. The major features of the Declined pool are

- It applies only to pure stand alone third party insurance risks of commercial vehicles as opposed to all third party risks of such vehicles under the erstwhile IMTPIP.
- The ceding Company has to retain 20% of the risk on its books, cede 10% to the national insurer, General Insurance Corporation of India, as per the obligatory cessions in force and cede the balance 70% to the declined risk pool.
- Each Company has the option to retain such business in its books and only risks that do not meet pre-determined underwriting criteria may be ceded to the pool.
- Each Company is required to write a minimum "quota" of the statutory third party commercial vehicle insurance determined as the average of the insurer's aggregate market share from all lines of business and its market share from motor business.
- Only companies which have a shortfall in writing their minimum "quota" will share in the losses of the Pool.

As compared to the IMTPIP, the Declined risk insurance pool is much smaller in size. Only companies which do not meet their quota need to share in the losses from the Declined pool while under the IMTPIP all member companies had to bear the losses in proportion to their market share.

Your Company wrote Rs. 960 million of stand-alone commercial

vehicle third party premium as against approximately Rs 1,010 million of business it was required to write under the quota set by the Declined risk pool. Thus, the shortfall of approximately Rs. 50 million may have to be accepted from the Declined Risk pool. The Company has absorbed a provision of Rs. 55 million towards its expected share of losses from the Declined Risk Pool based on pool accounts up to 31st December 2012.

The decision of IRDA to index the future annual increases in Motor third party premium is a much needed move which paved the way for reducing the mounting pool losses for the industry. Effective from 1st April 2013, IRDA has increased the Motor third party premium rates by up to 20%.

Business performance during the year

The focus of your Company continued to be on growth with profitability during the year 2012-13 as well. Your Company's gross written premium, excluding inward business from the Motor Pool, grew from Rs 33,376 million in 2011-12 to Rs. 40,626 million in 2012-13, which is an increase of 21.7%. The combined ratio, excluding losses from the motor pool, stood at 93.4% as against 96.1% recorded in 2011-12 and, including the pool losses, the ratio improved from 107.2% in 2011-12 to 101.9% in 2012-13. In a market that is highly competitive, this is one of the best combined ratios and a vindication of your Company's strong underwriting focus and cost management skills.

The net earned premium during the year excluding the inward premium from the motor pool was Rs. 27,085 million as against Rs. 21,995 million in the previous year, a growth of 23.4%.

Your Company continued to retain the second position in the private sector with a market share of 6.4% as against 6.3% during the previous year. Your Company continues to pursue efforts to retain renewal business, without compromising quality of risk and minimum profitability benchmarks, while reinforcing the customer's faith in your Company's service. During the year, your Company sold over 6.5 million policies. The number of claims reported in 2012-13 was 583,117 as against 547,464 reported for the previous year.

Underwriting Results

Your Company recorded an underwriting profit before considering share of losses from the motor pool of Rs. 1,801 million (previous year profit Rs. 860 million). After considering the share of losses from the motor pool, your Company recorded an underwriting loss of Rs. 549 million as against a loss of Rs. 1,778 million in the previous year.

Profit

The profit before tax (PBT) for the year was Rs. 4,215 million compared with Rs. 1,940 million in the previous year, an increase by 117.3%. The profit after tax (PAT) for the year was Rs. 2,951 million against Rs. 1,237 million in the previous year, an increase of 138.7%.

Capital, Solvency and shareholders' funds

The total capital infused in the Company including share premium as at 31st March 2013 remains at Rs. 2,769 million, and no additional capital was infused during the year. The shareholders' equity of your Company stood at Rs. 12,553 million as at 31st March 2013 as against Rs. 9,587 million as at 31st March 2012. Your Company continues to be one of the most efficient utilizers of capital in the private sector as

measured by the ratio of gross written premiums to capital infused and by gross written premiums to shareholders' equity.

Despite absorbing additional losses arising out of the IMTPIP and the declined risk pool, your Company has been able to maintain its solvency ratio at 179% for the year ended 31st March 2013, which is higher than the relaxed regulatory requirement of 140% and the normal regulatory requirement of 150%.

Investments and Investment Income

The investment duration of the portfolio is actively monitored, keeping in mind the duration of liabilities, through an Asset Liability management framework. Your Company believes that in view of the volatility of the equity markets, excessive reliance on equity capital market gains for growing profits may not be sustainable in the long run. Your Company's investment philosophy is based on strong cash generation, backed by prudent investment of surpluses keeping in mind the obligation to pay claims when they arise.

The assets under management represented by cash and investments as at 31st March 2013 stood at Rs. 58,447 million as against Rs. 47,584 million as at 31st March 2012, an increase in investible surplus by Rs. 10,863 million or 22.8% over the previous year. The investment income for the year under review was Rs. 4,765 million as against Rs. 3,717 million generated in the previous year, an increase of 28.2%.

Return on Equity

The return on average equity for your Company during the year 2012-13 was 26.7% as against 13.8% in the previous year. Table 3 gives a summary of the return on average equity of your Company as compared to the industry for the previous five years.

Return on average equity

Insurer	2007-08	2008-09	2009-10	2010-11	2011-12
Bajaj Allianz	21.4%	15.3%	16.5%	5.3%	13.8%
Private sector	1.4%	-2.3%	-1.5%	-14.3%	-12.0%
Public sector	5.1%	1.3%	3.1%	-0.3%	2.2%
Total market	4.9%	0.9%	2.6%	-1.7%	0.1%

Source: IRDA website & IRDA handbook of insurance statistics 2011-12 – excludes Specialized Insurers

Recognition and Awards

Your Company won three awards as "the Best General Insurance Provider" at the CNBC TV18 India's Best Bank and Financial Institution Awards for the second consecutive year, "Bloomberg UTV Financial Leadership Awards 2012" and "the Money Today FPCIL Awards 2012". Your Company also won the "Excellence in Employee Engagement" award for 2012 amongst all global affiliates of Allianz SE.

In addition to this, Mr. Tapan Singhel, Managing Director and Chief Executive Officer, was conferred with the IPE BFSI Leader Award in the insurance category and was also presented with the Thought Leader Award by the Global Change Management and Leadership Forum.

Credit Rating

Your Company maintained its credit rating of "iAAA" awarded by ICRA for the sixth consecutive year. This is the highest rating for claims paying ability awarded by ICRA.

Registration

IRDA has renewed the Certificate of Registration of the Company to

carry on General insurance business for the year 2013-14.

Particulars regarding Conservation of Energy and Technology Absorption

The particulars in the Companies (Disclosure of Particulars in the report of the Board of Directors) Rules, 1988, pertaining to conservation of energy does not apply to general insurance industry and hence are not applicable to your Company.

Information Technology

Your Company seeks to employ relevant technology with a view to improve productivity and efficiency while improving the overall customer experience. Platforms are designed to service scale and are capable of handling high customer and transaction volumes.

Foreign Exchange Earnings and Expenditure

Earnings in foreign currency	Rs. 1.7 Billion
Expenditure in foreign currency	Rs. 3.4 Billion

Particulars of Employees

As required under the provisions of Section 217 (2A) of the Companies Act, 1956 read with the Companies (Particulars of Employees) Rules, as amended, the names and other particulars of the employees are set out in the Annexure I to this report. This report and accounts are being sent to shareholders excluding the said information. Any shareholder interested in obtaining such information may write to the Company Secretary at the registered office of the Company for a copy thereof.

Directors

Effective 1st April 2013, Mr. Sanjiv Bajaj took over as the Chairman of the Board of Directors and the Company, in place of Mr. Rahul Bajaj, who stepped down as Chairman. Mr. Rahul Bajaj will continue as a Director of the Company.

Effective 1st April 2012, Mr. Tapan Singhel was appointed as Managing Director and Chief Executive Officer.

Mr. David Fried has ceased to be Director of the Company w.e.f. 11th January 2013. Mr. Heinz Dollberg has ceased to be the Alternate Director to Mr. Manuel Bauer with effect from 11th January 2013. The Board of Directors has, at its meeting held on 11th January 2013, appointed Mr. Kamesh Goyal as an additional director of the Company. Mr. Kamesh Goyal will hold the office upto the ensuing annual general meeting. Your Company has received a notice from a shareholder of the Company, under section 257 of the Companies Act, 1956, proposing Mr. Kamesh Goyal's candidature for the office of director at the ensuing annual general meeting. Necessary resolution for this purpose is being proposed in the notice of the ensuing annual general meeting for approval of the shareholders.

Mr. Manuel Bauer, Mr. Ranjit Gupta and Mr. Manu Tandon, Directors, retire by rotation at the ensuing Annual General Meeting and, being eligible, have offered themselves for reappointment.

The Board of Directors places on record its appreciation and gratitude to Mr. Rahul Bajaj for the immense contribution he has made in his capacity as Chairman of the Company since inception. The Board of Directors also wishes to thank Mr. David Fried and Mr. Heinz Dollberg for the guidance they have provided to the Company during their tenure as Directors.

Directors' Responsibility Statement

In accordance with the requirements of Sub-section 2AA of Section 217 of Companies Act, 1956, the Board of Directors confirms:

- i) That in the preparation of the annual accounts, the applicable accounting standards have been followed along with proper explanation relating to material departures (if any);
- ii) That such accounting policies have been selected and applied consistently and made judgments and estimates that are reasonable and prudent so as to give true & fair view of the state of affairs of the Company as on 31st March 2013 and of the profit and loss of the Company for the year ended on that date;
- iii) Proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for prevention and early detection of fraud and other irregularities;
- iv) That the annual accounts have been prepared on a going concern basis.

Corporate Governance

A report on compliance with the Corporate Governance Guidelines for insurance companies issued by IRDA is contained in Annexure II along with a certificate from the Company Secretary & Compliance Officer.

Auditors

In accordance with the IRDA Regulations / Guidelines, M/s. BSR & Co, Chartered Accountants and M/s. Kirtane Pandit, Chartered Accountants were appointed as Joint Statutory Auditors of the Company in the previous Annual General Meeting. They hold office up to the conclusion of the ensuing annual general meeting of the Company. The Board of Directors recommends re-appointment of BSR & Co, Chartered Accountants and M/s. Kirtane Pandit, Chartered Accountants as the joint statutory auditors of the Company from conclusion of the ensuing annual general meeting till conclusion of the next annual general meeting and to fix their remuneration.

Auditors' Report

The observations made in the Auditor's Report, read with the relevant notes thereon, are self-explanatory and hence do not call for any comments under Section 217 of the Companies Act, 1956.

Appreciation & Acknowledgment

The Board is grateful to the IRDA and other regulatory authorities for their continued support.

Your Company's performance during the year would not have been possible without passion, commitment and hard work from the employees and management.

Your Directors take this opportunity to thank the promoters, Bajaj Finserv Limited and Allianz SE for providing strategic direction to and guidance in the working of the Company.

On behalf of the Board of Directors, we thank your Company's policyholders, intermediaries and reinsurers for reposing their unstinted faith in your Company and we are confident of continuing to deliver value to all our stakeholders.

For and on behalf of the Board of Directors of Bajaj Allianz General Insurance Company Limited

Sanjiv Bajaj
Chairman

10th May 2013
Pune

Draft Annexure II to the Directors Report for the year ended 31st March 2013

Corporate Governance

The Corporate Governance Guidelines dated 5th August 2009 (the Guidelines) for the insurance companies issued by Insurance Regulatory and Development Authority (IRDA) outlines the framework of corporate governance policies and practices followed at the Company.

Board of Directors

The Board of Directors consists of 12 Directors, which includes 5 Independent Directors. The CEO of the Company, as the Managing Director, is executive member of the Board of Directors. The Chairman of the Company and all other Directors are Non-executive Directors and none of the Independent Directors are relatives of any other Director. The list of Directors as on 31st March 2013 and other major offices held by them is mentioned elsewhere in this Annual Report.

1. Mr. Rahul Bajaj, Chairman* of the Company, an Honors graduate in Economics and Law and MBA from Harvard Business School. He is considered as one of the most successful business leaders of India and heads the Bajaj Group of Companies.

2. Mr. Sanjiv Bajaj, Director is a mechanical engineer, has done M Sc from University of Warwick, UK and MBA from Harvard Business School, USA. He is currently the Managing Director of Bajaj Finserv Limited.

3. Mr. Manuel Bauer, Director has done Mechanical Engineering from Technical Engineering College in Viennav. He has been head of Central Eastern Europe, Middle East and North Africa (CEEMA) Unit of Allianz SE, Munich since 2010.

4. Mr. Sanjay Asher is an Independent Director. He is a Commerce and Law Graduate from Mumbai University and a fellow member of the Institute of Chartered accountants of India. Mr. Sanjay Asher is a Partner of M/s. Crawford Bailey & Co. and was an invitee to the Department of Disinvestment's Committee for standardizing the transaction documents in relation to privatization of the public sector enterprises.

5. Mr. Niraj Bajaj, Director, has done his B Com from Sydenham College of Commerce & Economics, Mumbai and Masters in Business Administration from Harvard Business School, USA. He has been Co-Chairman of Mukand Ltd since July 14, 2007 and serves as its Managing Director. Mr. Niraj Bajaj is a Promoter of the Bajaj Group.

6. Mr. David Fried, who is Bachelor in International Economics and Political Science from Miami University, Oxford, Ohio, was the Chief Executive Officer, Asia Pacific of Allianz SE Insurance Management

Asia Pacific. Before joining Allianz, he was with HSBC Holdings for over 20 years and held various positions in the UK, Asia and the USA. He ceased to be Director of the Company on 11th January 2013.

7. Mr. Kamesh Goyal, Head of Group Planning and Controlling, Allianz SE, was appointed as Director of the Company in place of Mr. David Fried with effect from 11th January 2013. He is a science and law graduate and has also done MBA from Faculty of Management Studies, Delhi University. Earlier, he has been a CEO of Bajaj Allianz General Insurance Company Limited and Bajaj Allianz Life Insurance Company Limited.

8. Mr. Ranjit Gupta, Director, who is currently working as President – Insurance, at Bajaj Finserv Limited, has Masters Degree in Mechanical & Electrical Engineering from the Indian Railway Institute of Mechanical & Electrical Engineers.

9. Mr. S H Khan, Independent Director, has Masters Degree in Commerce and is the former Chairman and Managing Director of IDBI and by virtue of his long association with IDBI, possesses deep knowledge of Indian Industry and Finance. During his tenure as Chairman of IDBI, he was responsible for promotion of certain capital market institutions, namely National Stock Exchange, National Securities Depository and the rating Company CARE. He is also on the Board of Bajaj Finserv Limited as an Independent Director.

10. Mr. Suraj Mehta, Independent Director, who has honors in Economics, also serves as Non-Executive Independent Director of BPL Limited. Mr. Mehta has held key management positions in India and abroad with ANZ Grindlays Bank till the year 1994. He was the Chief Executive Officer of Dresdner Bank AG in India & was the Geographic Head for the group's four businesses which included Investment, Banking; Securities Broking and Software Development. He has also worked as the Chief Executive Officer of NABIL Bank Limited, the private sector bank in Nepal.

11. Mr. Dipak Poddar, Independent Director, serves as an Executive Chairman of Wearology Ltd. (also known as Poddar Developers Ltd). He is also the Chairman of Monotona Securities Limited and Monotona Tyres Ltd. He is an engineering graduate from Massachusetts Institute of Technology, USA.

12. Mr. Manu Tandon, Independent Director, is a Commerce graduate and Chartered Accountant, England & Wales. He retired in 2008 as Managing Director Elantas Beck India Ltd Pune, subsidiary of Altana AG, Germany. He was Director, Finance & Corporate Affairs, BASF India Ltd, Mumbai from 1983 till 1996. He was Former Chairman of Pune Zonal Council, Confederation of Indian Industry (CII) and also former Chairman of CII National Council for Chemicals Fertilizers & Petrochemicals.

13. Mr. Tapan Singhel CEO and Managing Director. He has been with Bajaj Allianz since its inception in 2001 and a part of the core team formed to plan the retail market strategy. Mr. Tapan Singhel, a BHU alumnus, started his career with a prominent PSU insurer as a direct Officer in 1991.

* Mr. Sanjiv Bajaj has been appointed as the Chairman of the Company in place of Mr. Rahul Bajaj with effect from 1st April 2013.

Meetings of the Board of Directors

During the year 2012-13, the Board of Directors met four times on 12th May 2012, 13th July 2012, 27th September 2012 and 11th January 2013. Following table sets out the details of attendance of Directors at the Board meetings.

Name of Director	Category	Meeting Attended	Sitting Fees (Amt in Rs)
Mr. Rahul Bajaj	Chairman	4/4	NIL
Mr. Manuel Bauer	Director	4/4	NIL
Mr. Sanjay Asher	Independent Director	3/4	60,000
Mr. Niraj Bajaj	Director	4/4	NIL
Mr. Sanjiv Bajaj	Director	4/4	NIL
Mr. Heinz Dollberg*	Alternate Director	0/3	NIL
Mr. Kamesh Goyal**	Director	1/1	NIL
Mr. Ranjit Gupta	Director	4/4	NIL
Mr. S H Khan	Independent Director	4/4	80,000
Mr. Suraj Mehta	Independent Director	4/4	80,000
Mr. Dipak Poddar	Independent Director	3/4	60,000
Mr. Manu Tandon	Independent Director	4/4	80,000
Mr. David Fried***	Director	2/3	NIL
Mr. Tapan Singhel	CEO & MD	4/4	NIL

* Mr. Heinz Dollberg was appointed as an Alternate Director to Mr. Manuel Bauer w.e.f. 13th July, 2012 and ceased to be an Alternate Director w.e.f. 11th January 2013

** Mr. Kamesh Goyal has been appointed as a Director in place of Mr. David Fried w.e.f. 11th January 2013.

*** Mr. David Fried ceased to be Director of the Company w.e.f. 11th January 2013.

Committees of the Board of Directors: Constitution & Composition

Audit Committee, Investment Committee, Risk Management Committee and Policyholders' Protection Committee, which are mandatorily required under the Guidelines, have been constituted in accordance with the requirements set out therein.

Audit Committee

The Audit Committee of the Board of Directors oversees the periodic financial reporting before submission to the Board and disclosure processes, functioning of the Internal Audit Department and reviews its plans and reports on a quarterly basis. The Audit Committee is directly responsible for the recommendation of the appointment, remuneration, performance and oversight of the work of the Internal, Statutory and Concurrent Auditors. The senior management personnel are invited to the meetings of the Audit Committee, along with the Head of Internal Audit, who presents his report to the Committee at every meeting thereof.

Mr. S H Khan, an Independent Director, is the Chairman of the Audit

Committee, with Mr. Sanjay Asher, Independent Director, Mr. Sanjiv Bajaj, Mr. Manuel Bauer, Mr. Kamesh Goyal and Mr. Ranjit Gupta being other members thereof. All the members of the Audit Committee are Non-executive Directors.

The Audit Committee met four times during the year on 12th May 2012, 13th July 2012, 17th October 2012 and 11th January 2013. Following table sets out the particulars of attendance of members of the Committee at various meetings:

Name of Member	Meeting Attended	Sitting Fees (Amt in Rs)
Mr. S H Khan	3/4	60,000/-
Mr. Sanjay Asher	2/4	40,000/-
Mr. Sanjiv Bajaj	4/4	-
Mr. Manuel Bauer	3/4	-
Mr. David Fried*	2/3	-
Mr. Kamesh Goyal**	0/0	-
Mr. Ranjit Gupta	4/4	-

* Mr. David Fried ceased to be Director of the Company w.e.f. 11th January 2013.

** Mr. Kamesh Goyal has been appointed as a Director in place of Mr. David Fried w.e.f. 11th January 2013.

Investment Committee

The Investment Committee establishes the Investment Policy and operational framework for the investment operations of the Company. It periodically reviews the Investment policy based on the investment performance and the evaluation of dynamic market conditions and places it before the Board of Directors for approval.

Mr. Manuel Bauer is the Chairman of the Investment Committee, with Mr. Sanjiv Bajaj, Mr. Ranjit Gupta and Mr. Tapan Singhel, MD & CEO, being the other Director members thereof. Mr. Milind Choudhari, Chief Financial Officer, Mr. Ashish Goyal, Chief Investments Officer and Dr. (Mrs.) Asha Joshi, Appointed Actuary, are also members of the Investment Committee. The Chief Risk Officer is also invited to the Investment Committee meetings.

The Investment Committee met four times during the year on 11th May 2012, 12th July 2012, 17th October 2012 and 10th January 2013. Following table sets out the particulars of attendance of members of the Investment Committee at various meetings:

Name of Director	Meeting Attended
Mr. Manuel Bauer	0/4
Mr. Sanjiv Bajaj	4/4
Mr. Ranjit Gupta	4/4
Mr. Tapan Singhel	4/4
Mr. Ashish Goyal	3/4
Mr. V Jeyaraman*	4/4
Mr. Milind Choudhari**	0/0
Dr. (Mrs.) Asha Joshi	4/4

* Mr. V Jeyaraman ceased to be CFO of the company w.e.f. 9th February 2013.

** Mr. Milind Choudhari has been appointed as CFO of the Company in place of Mr. V Jeyaraman w.e.f. 9th February 2013

Risk Management Committee

The Risk Management Committee oversees the functioning of the overall risk management framework of the Company and implementation of the risk management strategy. It assists the Board in effective operation of the risk management system by performing analyses and quality reviews and reports details on the risk exposures and the actions taken to manage the exposures.

Risk Management Framework of the Company

The Company perceives risk management as a means of value optimization. We also recognize the importance of internal controls and risk management in sustaining the business continuity and have endeavored to make risk management and control an essential component of our business culture. This is achieved through better understanding of the balance between risk and return in the implementation and achievement of entity objectives. The overall risks are divided into several categories, which are further subdivided into major sub-categories. While the risk categories remain clearly distinct from each other, at the time of assessment their interdependencies are taken in to account. Covering major categories of assessable risks, independent of the assessment methodology, and quantifiability, the risk management framework encompasses practices relating to identification, assessment, monitoring and mitigation of these risks.

- a) Risk Management Policy: We are committed to manage risks in line with the Company's stated risk appetite through a systematic framework which identifies, evaluates, mitigates and monitors risks that potentially have a material impact on the value of the organization or potentially hinder the organization in achieving its stated business objectives and goals.
- b) Risk Management Overview Structure: A proactive risk management structure is core to the Company's overall strategic management. The supervisory level Risk Committee, convened by the Chief Risk Officer (CRO), comprises of various Heads of Departments / functions, which have been identified as the owners of respective risks. They are responsible for the implementation of risk management activities including risk mitigation plan within their respective vertical / departments or projects. This supervisory level committee establishes centralized risk monitoring and management. Through this structured process, the risk management team undertakes to provide reasonable assurance to top management on the state of risks and controls. The risk owners are responsible to review the Top Risk Assessment (TRA) during the Risk Committee Meeting. The CRO is ultimately responsible for fostering the enterprise-wide risk management function including provision of the TRA to the Risk Committee and the Risk Management Committee.
- c) Risk Management Procedures: To ensure an effective integrated risk management process, the Risk Management

Cycle is used as the base for identification and solution tool. Typically a Risk Management Cycle entails Operations & Monitoring risks (Risk Identification, Assessment & Control, Treatment & Management Action Plan, followed by Monitoring & Reviewing) and Controls & Compliance (Standard Operating Procedures, Internal and External Audit and Quarterly Risk Review)

Mr. Manuel Bauer, Director, is the Chairman of the Risk Management Committee, with Mr. Sanjiv Bajaj, Mr. Ranjit Gupta and Mr. Tapan Singhel, MD & CEO, being the other members thereof.

The Risk Management Committee has also been vested with responsibilities to formulate, implement, monitor and periodically revise the Asset Liability Management strategies of the Company. The Chief Investment Officer, the Chief Financial Officer and the Appointed Actuary are permanent invitees to all meetings of the Risk Management Committee. The Risk Management Committee met four times during the year on 11th May 2012, 12th July 2012, 17th October 2012 and 10th January 2013. Following table sets out the particulars of attendance of members of the Risk Management Committee at various meetings:

Name of Director	Meeting Attended
Mr. Manuel Bauer	0/4
Mr. Sanjiv Bajaj	4/4
Mr. Ranjit Gupta	4/4
Mr. Tapan Singhel	4/4

Policyholders' Protection Committee

As required by the IRDA Guidelines, the Company has formed a Policyholders' Protection Committee of the Board of Directors, with responsibility to put in place proper procedures and effective mechanism to address complaints and grievances of policyholders including mis-selling by intermediaries and to ensure compliance with the statutory requirements. The Policyholders' Protection Committee reviews the Grievance Redressal Mechanism and the status of complaints at periodic intervals.

Mr. Sanjiv Bajaj is the Chairman of the Policyholders' Protection Committee, with Mr. Manuel Bauer, Mr. Ranjit Gupta and Mr. Tapan Singhel, MD & CEO, being the other members thereof. Mr. Milind Choudhari, Chief Financial Officer, is also invited to the Policyholders' Protection Committee meetings.

The Policyholders' Protection Committee met four times during the year on 11th May 2012, 12th July 2012, 17th October 2012 and 10th January 2013. Following table sets out the particulars of attendance of members of the Policyholders' Protection Committee at various meetings:

Name of Director	Meeting Attended
Mr. Sanjiv Bajaj	4/4
Mr. Manuel Bauer	0/4
Mr. Ranjit Gupta	4/4
Mr. Tapan Singhel	4/4

Certification for compliance of the Corporate Governance Guidelines

I, Onkar Kothari, Company Secretary & Compliance Officer, hereby certify that the Company has complied with the Corporate Governance Guidelines for Insurance Companies as amended from time to time and nothing has been concealed or suppressed.

10th May 2013
Pune

Onkar Kothari
Company Secretary &
Compliance Officer

Management Report for the Financial Year ended 31st March 2013

With respect to the operations of Bajaj Allianz General Insurance Company Limited ("the Company") for the year ended 31st March 2013 and results thereof, the management of the Company confirms and declares that:

1. The registration certificate granted by Insurance Regulatory and Development Authority (IRDA) is valid and the same has been renewed for the year 2013-14.
2. We certify that all dues payable to the statutory authorities have been duly paid except where the Company has preferred appeals.
3. The shareholding pattern is in accordance with the statutory and regulatory requirements. No shares have been transferred during the year.
4. The Management has not invested any funds of holders of policies in India, directly or indirectly outside India.
5. The required solvency margins under the Insurance Act, 1938 have been maintained.
6. We certify that the values of all the assets have been reviewed on the date of Balance Sheet and in management's belief, the assets set forth in the Balance Sheet are shown in the aggregate at amounts not exceeding their realizable or market value.
7. As a general insurer, the Company is exposed to a variety of risks. The primary risks are that of frequency of claims as measured by the number of claims in relation to number of policies outstanding and severity of claims as measured by the average amount per claim. The frequency and severity risks vary according to the lines of business.

The Company has a multi layer reinsurance program which seeks to optimize the retention of risk at each policy level as well as at the level of lines of business. The Company's retention of risks varies according to lines of business and is decided after considering relevant factors such as capital and solvency position, available reinsurance capacity and adequacy of reinsurance terms. The automatic reinsurance program of the Company is designed as multi-layer treaties combining proportional reinsurance (where the Company and the reinsurer share the premiums and claims in an agreed proportion) and non-proportional reinsurance. The limits under the treaties are set based on accumulation of risks by location and category, after considering the exposure based on Probable Maximum Loss, where applicable, and the expected frequency of claim events. The Company is exposed to catastrophe risk, which is mitigated by a separate non-proportional reinsurance treaty, which limits the Company's exposure to any single covered event. In addition to treaties, the Company also purchases, where required, on a case-to-case basis, facultative reinsurance for specific policies, where either treaty limits are inadequate or the risk is not covered by the terms of the reinsurance treaties.

The reinsurance program of the Company is filed with the IRDA.

The Company has an offsite disaster recovery center for its data backups.

The Company has in place a risk management process which, inter alia, identifies major risks that the Company is exposed to and sets out action plans for mitigation of such risks.

The Company has a separate Internal Audit Department which audits the operations of its offices. Key operational risks and compliances are audited according to an audit plan approved by the Audit Committee of the Board of Directors.

The Company has an Anti Money Laundering Policy and a Whistle Blower mechanism in place, duly approved by the Board of Directors. The investment portfolio is also diversified within limits set under the IRDA Regulations. The Company has appointed an independent firm of Chartered Accountants to undertake the concurrent audit of Company's investment transactions and related processes, report of which is submitted to the Audit Committee on a quarterly basis.

The Company has a Risk Management Committee of the Board of Directors which advises the Board on the risk exposures and the actions taken to manage the same. In addition, the Company also has an internal Risk Committee consisting of various departmental representatives, chaired by the Chief Risk Officer, which reviews the risks as well as the risk processes and compliance with the Risk Management Policy of the Company. The Company also has a Policyholders' Protection Committee of the Board of Directors.

8. The Company does not have insurance operations in any other country.
9. The settlement time for claims depends on various factors pertinent to various lines of business, such as cause of loss, the nature of claim, etc. Typically, claims which result in total or partial destruction of assets or records (such as those caused by Acts of God), those where adequate documentation to assess the claims are awaited and those which are the subject matter of judicial processes (such as Motor Third Party claims) tend to have longer settlement times, which are beyond the control of the Company. The Company has internal processes for regular review of such claims paid and outstanding. The average claims settlement time during the preceding 5 years is given in Annexure I and ageing analysis of claims registered and not settled (excluding provision for IBNR / IBNER and claims relating to inward re-insurance from terrorism pool and the Indian Motor Third Party Insurance Pool) is given in Annexure II to this Report.
10. We certify that the values, as shown in the Balance Sheet, of the investments which consists of fixed income securities, equity shares and mutual fund units have been valued as per

accounting policies prescribed by IRDA. For fixed income securities, the market value is based on procedure issued by Fixed Income and Money Market and Derivative Dealers Association (FIMMDA). The investment in equity shares is valued at market value. The investments in the Mutual Funds are valued at the Net Asset Values (NAV) of these Mutual Funds as on the Balance Sheet date, if any.

11. Most of the Company's investments are in fixed income securities and deposits. The fixed income securities are mainly approved Government securities and bonds rated AA and above. The primary aim while investing is to generate adequate return while minimizing risk. The emphasis is also on the liquidity of investments to ensure that the Company meets all its obligations related to Claims and other operations. The Company monitors the cash position daily and seasonal liquidity needs are considered while planning maturities of investments. None of the fixed income investments have had any delays in servicing of interest or principal amounts. Based on the past track record, the Management has reasonable confidence in the quality and expected performance of the investments, in line with the objectives.
12. The management of the Company certifies that:
 - a) The financial statements of the Company have been prepared in accordance with the applicable Accounting Standards and principles and policies with no material departures;
 - b) The management has adopted accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of the affairs of the Company at the end of the financial year and of the operating profit and of the profit of the Company for the year;
 - c) The management has taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the applicable provisions of the Insurance Act, 1938 (4 of 1938) and Companies Act, 1956 (1 of 1956), for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
 - d) The financial statements have been prepared on a going concern basis;
 - e) The management has set up an internal audit system commensurate with the size and nature of the business and the same was operational throughout the year.
13. The schedule of payments which have been made to individuals, firms, companies and organizations in which the Directors of the Company are interested is given as Annexure III.

For and on behalf of the Board of Directors

Sanjiv Bajaj
Chairman

Manuel Bauer
Director

Rahul Bajaj
Director

Niraj Bajaj
Director

Kamesh Goyal
Director

Ranjit Gupta
Director

S. H. Khan
Director

Dipak Poddar
Director

Manu Tandon
Director

Tapan Singhel
Managing Director &
Chief Executive Officer

Milind Choudhari
Chief Financial Officer

Onkar Kothari
Company Secretary &
Compliance Officer

Pune
10th May 2013

Annexure I: Average Claims Settlement Time during preceding 5 years

Line of Business	2008-09		2009-10		2010-11		2011-12		2012-13	
	No of Claims	Average Settlement Time (days)	No of Claims	Average Settlement Time (days)	No of Claims	Average Settlement Time (days)	No of Claims	Average Settlement Time (days)	No of Claims	Average Settlement Time (days)
Fire	6182	107	5992	95	5551	87	5308	80	4597	72
Marine	7053	84	8530	73	9794	60	8756	62	8611	49
Motor OD	329283	24	362481	23	412110	20	399430	20	379041	18
Health	77742	21	99648	35	98953	35	91084	23	120403	24
Others	35052	65	11364	81	16437	46	6665	71	6647	78
Weighted Average	455312	29	488015	28	542845	25	511243	22	519299	21

Note: The above analysis doesn't include Motor Third party claims, typically settled through MACT and other judicial forums.

Annexure II: Ageing analysis of Claims registered and not settled

As at 31st March 2009

Amt in Rs. Lacs

Line of Business	Fire		Marine		Motor OD		Motor TP		Health		Others		Total	
	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt
Period														
0-30 days	161	2499	282	594	4590	2532	2526	1286	2382	876	1407	1337	11348	9125
31 days-6 months	204	2137	442	1463	2439	3839	8761	5081	732	312	1904	2510	14782	15342
6 months to 1 year	128	1545	177	707	417	800	7288	5468	181	81	730	1487	8921	10088
1 year to 5 years	175	1028	101	435	630	643	12201	15112	161	384	1886	2926	15154	20528
> 5 years	-	-	2	1	9	9	242	378	1	1	5	6	259	395

As at 31st March 2010

Amt in Rs. Lacs

Line of Business	Fire		Marine		Motor OD		Motor TP		Health		Others		Total	
	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt
Period														
0-30 days	142	811	358	502	4357	2593	1834	976	2026	824	1008	1176	9725	6882
31 days-6 months	233	2596	392	1556	2194	3138	9072	4350	943	454	1347	1960	14181	14054
6 months to 1 year	99	1128	119	1607	350	878	9634	4911	234	118	761	1019	11197	9661
1 year to 5 years	190	1876	101	880	854	971	22317	21316	173	248	2212	3579	25847	28871
> 5 years	8	114	21	40	22	17	567	825	6	2	23	57	647	1054

As at 31st March 2011

Amt in Rs. Lacs

Line of Business	Fire		Marine		Motor OD		Motor TP		Health		Others		Total	
	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt
Period														
0-30 days	139	742	353	480	4254	2670	1811	1073	2052	1110	952	1019	9561	7094
31 days-6 months	172	2020	490	1380	2575	3706	7214	4891	685	258	1239	1764	12375	14020
6 months to 1 year	85	2476	147	707	329	547	8175	5239	100	50	575	676	9411	9695
1 year to 5 years	235	1620	155	1423	1080	1603	31011	25354	211	260	2354	3585	35046	33845
> 5 years	29	284	25	119	56	41	1228	1606	12	14	62	144	1412	2208

As at 31st March 2012

Amt in Rs. Lacs

Line of Business	Fire		Marine		Motor OD		Motor TP		Health		Others		Total	
	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt
0-30 days	116	900	380	733	4250	2766	1689	1379	1852	1056	699	851	8986	7685
31 days-6 months	211	2295	362	852	3884	4131	6988	6392	447	221	1043	2028	12935	15919
6 months to 1 year	90	1803	101	318	400	601	6905	5972	68	61	622	1063	8186	9817
1 year to 5 years	226	1974	153	1368	1217	1719	33676	28297	196	226	2457	3466	37925	37050
> 5 years	48	317	27	126	116	110	2590	4039	31	73	208	331	3020	4996

As at 31st March 2013

Amt in Rs. Lacs

Line of Business	Fire		Marine		Motor OD		Motor TP		Health		Others		Total	
	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt	Nos	Amt
0-30 days	99	635	319	566	3371	2962	1315	1818	5040	1851	583	895	10727	8726
31 days-6 months	149	1673	355	1115	2474	3957	4808	6726	1152	701	792	1635	9730	15806
6 months to 1 year	117	635	108	491	556	791	5395	5782	67	81	548	871	6791	8650
1 year to 5 years	244	2414	160	1262	1400	2130	33242	28721	250	342	2099	2616	37395	37486
> 5 years	81	439	38	252	223	215	5092	7516	38	80	805	1239	6277	9740

Annexure III:

Particulars of Payments made to entities where Directors are interested:

Amt in Rs. Lacs

Sr No	Entity in which Director is interested	Name of the Director	Interested as	Payment during the year	
1	Bajaj Finserv Ltd	Rahul Bajaj	Director	Rent for premises hired	181
		Sanjiv Bajaj	Director	Deposit for Rented Premises paid	(16)
		S H Khan	Director	Insurance premia received	27
		Niraj Bajaj	Member	Insurance claims paid	1
				Billable expenses	(5)
2	Bajaj Auto Limited	Rahul Bajaj	Director	Insurance premia received	961
		Niraj Bajaj	Director	Insurance claims paid	468
		Sanjiv Bajaj	Director	Billable expenses	5
		S H Khan	Director		
3	Bajaj Holdings & Investments Ltd	Rahul Bajaj	Director	Insurance premia received	1
		Sanjiv Bajaj	Director	Purchase or Sale of investments	509
		S H Khan	Director		
4	Bajaj Electricals Ltd	Rahul Bajaj	Member	Insurance premium received	399
		Niraj Bajaj	Member	Insurance claims paid	332
		Sanjiv Bajaj	Member		
5	Bajaj Finance Ltd	Rahul Bajaj	Director	Insurance premium received	105
		Dipak Poddar	Director	Insurance claims paid	31
		Sanjiv Bajaj	Director	Billable expenses	-
				Premium Received as an Agent	611
				Insurance commission paid/payable	87
				Investment in Corporate Bonds (Book Value)	7,000
		Income on investment	37		
6	Bajaj Allianz Life Insurance Company Limited	Rahul Bajaj	Director	Expenditure incurred by BALIC on behalf of BAGIC	568
		Sanjiv Bajaj	Director	Expenditure incurred by BAGIC on behalf of BALIC	(480)
		Niraj Bajaj	Director	Insurance Premia received from BALIC	803
		Sanjay Asher	Director	Insurance Claims paid to BALIC	826
		Suraj Mehta	Director	Insurance premium Paid to BALIC	36
		S H Khan	Director	Insurance claims Received from BALIC	20
		Manu Tandon	Director	Payment against Gratuity Fund	(28)
		Ranjit Gupta	Director	Withdrawal from Gratuity Fund	97
		Heinz Dollberg	Director		
		Kamesh Goyal	Director		
7	Mukand Engineers Ltd	Niraj Bajaj	Director	Insurance premium received	44
				Insurance claims paid	6
8	Mukand Ltd	Rahul Bajaj	Member	Insurance premium received	237
		Sanjiv Bajaj	Relative is a Director	Insurance claims paid	275
		Niraj Bajaj	Director		
9	Hind Musafir Agency Limited	Rahul Bajaj	Shareholding exceeds 2%	Travel Agency services	415
		Niraj Bajaj	Shareholding exceeds 2%	Insurance premia received	1
		Sanjiv Bajaj	Relative is a Director	Insurance claims paid	-
				Other expenses Paid/Payable	6

Independent Auditors' Report

To the Members of

Bajaj Allianz General Insurance Company Limited

Report on the Financial Statements

1. We have audited the accompanying financial statements of Bajaj Allianz General Insurance Company Limited (the "Company"), which comprise the Balance Sheet as at March 31, 2013, Profit and Loss Account, its related Revenue Account and the Receipts and Payments Account for the year then ended and a summary of significant accounting policies and other explanatory information, which we have signed under reference to this report.

Management's Responsibility for the Financial Statements

2. The Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the requirements of Insurance Act, 1938, Insurance Regulatory and Development Act, 1999, Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations 2002 ('the Regulations') and in accordance with the Accounting Standards referred to in sub-section (3C) of section 211 of 'the Companies Act, 1956' of India (the "Act") to the extent applicable and in the manner so required. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

3. Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

4. An audit involves performing procedures to obtain audit evidence, about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the

appropriateness of accounting policies used and the reasonableness of the accounting estimates made by Management, as well as evaluating the overall presentation of the financial statements.

5. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

6. In our opinion and to the best of our information and according to the explanations given to us, the financial statements together with the notes thereon and attached thereto are prepared in accordance with the requirements of the Insurance Act, 1938, the Insurance Regulatory and Development Authority Act, 1999, the Regulations and the Companies Act, 1956, to the extent applicable and in the manner so required, and give a true and fair view in conformity with the accounting principles generally accepted in India as applicable to insurance companies:

- in the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2013;
- in the case of the Revenue Account, of the surplus for the year ended on that date;
- in the case of the Profit and Loss Account, of the profit for the year ended on that date; and
- in the case of the Receipts and Payments Account, of the receipts and payments for the year ended on that date.

Emphasis of Matter

Without qualifying our opinion, we draw attention to Note 2.18 (ii) to the financial statements, which describes deferment of the liability by the Company on dismantling of the Indian Motor Third Party Insurance Pool to the extent of Rs. 1,198,872 thousands (Previous Year Rs. 2,397,743 thousands) pursuant to the exercise of the option for the accounting treatment for the same prescribed under paragraph 3 (b) of Insurance Regulatory and Development Authority Order no. IRDA/F&A/ORD/MTAP/070/03/2012 dated 22 March 2012.

Report on Other Legal and Regulatory Requirements

7. As required by the Regulations, we give in the Annexure, a statement certifying the matters specified in paragraph 4 of Schedule C to the Regulations.

8. Further to our comments in the Annexure referred to in paragraph 7 above, we report that:

- We have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purpose of our audit;
- In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those books;

- (c) As the Company's financial accounting system is centralized at Head Office, no returns for the purposes of our audit are prepared at the branches and other offices of the Company;
- (d) The Balance Sheet, the Revenue Account, the Profit and Loss Account and the Receipts and Payments Account dealt with by this Report are in agreement with the books of account;
- (e) The actuarial valuation of liabilities for Incurred But Not Reported (IBNR) and Incurred But Not Enough Reported (IBNER) claims is the responsibility of the Appointed Actuary. The actuarial valuation of these liabilities as at 31 March 2013 has been duly certified by the Appointed Actuary. The Appointed Actuary has also certified that in his opinion, the assumptions for such valuation are in accordance with the guidelines and norms, if any, issued by the Insurance Regulatory Development Authority ('IRDA') and the Actuarial Society of India in concurrence with the Authority. We have relied upon the Appointed Actuary's certificate in this regard for forming our opinion on the financial statements of the Company.
- (f) On the basis of written representations received from the directors as on March 31, 2013, and taken on record by the Board of Directors, none of the directors are disqualified as on March 31, 2013, from being appointed as a director in terms of clause (g) of sub-section (1) of section 274 of the Companies Act, 1956;
- (g) The accounting policies selected by the Company are appropriate and are in compliance with the applicable Accounting Standards referred to in sub-section (3C) of Section 211 of the Companies Act, 1956 and the Rules framed there under and with the accounting principles as prescribed in the Regulations and Orders/directions issued

- by IRDA in this behalf;
 - (h) The Balance Sheet, the Revenue Account, the Profit and Loss Account and the Receipts and Payments Account dealt with by this report comply with the applicable Accounting Standards referred to in sub-section (3C) of Section 211 of the Companies Act, 1956 and the Rules framed there under to the extent they are not inconsistent with the accounting principles prescribed in the Regulations and orders/directions issued by IRDA in this regard; and
 - (i) The Investments have been valued in accordance with the provisions of the Insurance Act, 1938, the Regulations and /or orders/directions issued by IRDA in this regard.
9. Further, on the basis of our examination of the books of account and other records of the Company and according to the information and explanations given to us, we certify to the best of our knowledge and belief that:
- (a) We have reviewed the Management Report attached to the financial statements for the year ended March 31, 2013 and have found no apparent mistake or material inconsistencies with the financial statements; and
 - (b) Based on information and explanations received during normal course of our audit, management representations and the compliance certificate submitted to the Board by the officers of the Company charged with compliance and the same being noted by the Board, nothing has come to our attention which causes us to believe that the Company has not complied with the terms and conditions of registration as per sub-section 4 of section 3 of the Insurance Act, 1938.

[As per our report of even date attached](#)

For B S R & Co.
Chartered Accountants
Firm Registration Number
101248W

Juzer Miyajiwala
Partner
Membership No. 47483

Place : Pune
Date : 10th May 2013

[As per our report of even date attached](#)

For Kirtane & Pandit
Chartered Accountants
Firm Registration Number
105215W

Suhas Deshpande
Partner
Membership No. 31787

Place : Pune
Date : 10th May 2013

Annexure to the Independent Auditors' Report

(Referred to in the Independent Auditors' Report to the members of Bajaj Allianz General Insurance Company Limited on the accounts for the year ended March 31, 2013)

Independent Auditors' Certificate

To the members of

Bajaj Allianz General Insurance Company Limited

In accordance with the information and explanations given to us and to the best of our knowledge and belief and based on our examination of the books of account and other records maintained by Bajaj Allianz General Insurance Company Limited ('the Company') for the year ended March 31, 2013, we certify that:

1. We have verified the cash balances to the extent considered necessary, and securities relating to the Company's investments by actual inspection or on the basis of certificates/confirmations received from the custodian and/or Depository Participants appointed by the Company, as the case may be.

As per our report of even date attached

For B S R & Co.
Chartered Accountants
Firm Registration Number
101248W

Juzer Miyajiwala
Partner
Membership No. 47483

Place : Pune
Date : 10th May 2013

2. The Company is not the trustee of any trust; and
3. No part of the assets of the Policyholders' funds has been directly or indirectly applied in contravention to the provisions of the Insurance Act, 1938, relating to the application and investments of the Policyholders' funds.

This certificate is issued to comply with the Schedule C of the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations 2002 ('the Accounting Regulations') read with Regulation 3 of the Accounting Regulations and may not be suitable for any other purpose.

As per our report of even date attached

For Kirtane & Pandit
Chartered Accountants
Firm Registration Number
105215W

Suhas Deshpande
Partner
Membership No. 31787

Place : Pune
Date : 10th May 2013

Revenue Accounts

Revenue Accounts for the year ended 31st March, 2013

Particulars	Schedule	For the year	
		Fire	Marine
Premiums earned - (Net)	1	1,334,994	608,032
Profit /(Loss) on sale/redemption of Investments (Net)		(3,265)	(892)
Other Income - Miscellaneous Income		64,299	683
Provisions no Longer required Written Back		-	-
Amortisation of Discount/(Premium)		8,870	2,423
Interest, Dividend and Rent-Gross		335,085	91,521
Sub Total		404,989	93,735
Total (A)		1,739,983	701,767
Claims incurred (Net)	2	332,863	309,157
Commission	3	(87,653)	47,645
Contribution to Solatium Fund		-	-
Change in Premium Deficiency		-	-
Operating Expenses related to Insurance Business	4	362,761	139,327
Total (B)		607,971	496,129
OPERATING PROFIT/(LOSS) (C)=(A)-(B)		1,132,012	205,638
Appropriations			
Transfer to Shareholders' Account		1,132,012	205,638
Transfer to Catastrophe Reserve		-	-
Transfer to Other Reserves (to be specified)		-	-
Total(c)		1,132,012	205,638

Significant accounting policies & Notes to Financial Statements

16

The Schedules referred to above form an integral part of the Financial Statements

* Includes in Miscellaneous line of business, Investment income from Indian Motor Third Party Insurance Pool Rupees Nil thousand (Previous Year Rupees 4,672 thousand)

As required by Section 40C of the Insurance Act, 1938, we hereby certify that all expenses of management in respect of General Insurance business transactions in India by the Company have been fully recognised in the revenue account as expenses

As per our report of even date attached

For B S R & Co.
Chartered Accountants
Firm Registration Number
101248W

For Kirtane & Pandit
Chartered Accountants
Firm Registration Number
105215W

Juzer Miyajiwala
Partner
Membership No. 47483
Pune

Suhas Deshpande
Partner
Membership No. 31787
Pune

Place : Pune
Date : 10th May 2013

Rupees ('000)

ended 31st March, 2013		For the year ended 31st March, 2012			
Miscellaneous	Total	Fire	Marine	Miscellaneous	Total
27,300,297	29,243,323	1,302,095	612,805	22,831,933	24,746,833
(32,525)	(36,682)	(642)	(201)	(6,499)	(7,342)
43,805	108,787	70,243	915	23,192	94,350
-	-	-	-	-	-
88,365	99,658	8,651	2,707	87,614	98,972
3,338,383	3,764,989	246,030	77,000	2,491,689	2,814,719
3,438,028	3,936,752	324,282	80,421	2,595,996	3,000,699
30,738,325	33,180,075	1,626,377	693,226	25,427,929	27,747,532
20,539,416	21,181,436	626,519	322,330	18,130,646	19,079,495
1,031,076	991,068	(66,050)	43,407	769,786	747,143
(20,416)	(20,416)	-	-	19,515	19,515
20,030	20,030	-	-	3,200	3,200
7,185,337	7,687,425	523,148	174,878	6,024,269	6,722,295
28,755,443	29,859,543	1,083,617	540,615	24,947,416	26,571,648
1,982,882	3,320,532	542,760	152,611	480,513	1,175,884
1,982,882	3,320,532	542,760	152,611	480,513	1,175,884
-	-	-	-	-	-
-	-	-	-	-	-
1,982,882	3,320,532	542,760	152,611	480,513	1,175,884

For and on behalf of the Board of Directors

Sanjiv Bajaj
Chairman

Manuel Bauer
Director

Rahul Bajaj
Director

Niraj Bajaj
Director

Kamesh Goyal
Director

Ranjit Gupta
Director

S. H. Khan
Director

Dipak Poddar
Director

Manu Tandon
Director

Tapan Singhel
Managing Director &
Chief Executive Officer

Milind Choudhari
Chief Financial Officer

Onkar Kothari
Company Secretary &
Compliance Officer

Pune
10th May 2013

Profit and Loss Account for the year ended 31st March, 2013

Rupees ('000)

Particulars	For the year ended 31 st March, 2013	For the year ended 31 st March, 2012
Operating Profit/(Loss), as per Revenue Accounts of		
(a) Fire Insurance Business	1,132,012	542,760
(b) Marine Insurance Business	205,638	152,611
(c) Miscellaneous Insurance Business	1,982,882	480,513
	3,320,532	1,175,884
Income From Investments		
(a) Interest, Dividends and Rent -Gross	831,906	722,120
(b) Amortisation of Discount/(Premium)	22,020	25,391
(c) Profit on sale/redemption of investments	18,851	5,624
Less:- (Loss) on sale/redemption of investments	(26,956)	(7,508)
	845,821	745,627
Other Income -Miscellaneous Income	61,345	32,110
Total (A)	4,227,698	1,953,621
Provisions (Other than taxation)		
(a) For diminution in the value of investments	-	-
(b) For doubtful debts	1,478	(669)
(c) Others (to be specified)	-	-
Other Expenses		
(a) Expenses other than those directly related to the insurance business	10,804	14,398
(b) Bad debts written off	-	-
(c) Preliminary Expenses written off	-	-
	12,282	13,729
Total (B)	12,282	13,729
Profit before tax	4,215,416	1,939,892
Provision for taxation		
Current Tax	1,295,674	661,841
Deferred Tax expense (Refer Schedule 16 Note 18)	(31,060)	41,510
	1,264,614	703,351
Profit after tax	2,950,802	1,236,541
Profit available for appropriation	2,950,802	1,236,541
Appropriations		
(a) Interim dividends paid during the year	-	-
(b) Proposed final dividend	-	-
(c) Dividend distribution on tax	-	-
(d) Transfer to reserve/other accounts (to be specified)	-	-
Balance of Profit brought forward last year	6,833,791	5,597,250
Balance carried forward to Balance Sheet	9,784,593	6,833,791
Significant Accounting Policies & Notes to Financial Statements	16	
Earning per Share: Basic (Refer Schedule 16 Note 17)	26.77	11.22
The Schedules referred to above form an integral part of the Financial Statements		

As per our report of even date attached

For B S R & Co.
Chartered Accountants
Firm Registration Number
101248W

Juzer Miyajiwala
Partner
Membership No. 47483
Pune

Place : Pune
Date : 10th May 2013

For Kirtane & Pandit
Chartered Accountants
Firm Registration Number
105215W

Suhas Deshpande
Partner
Membership No. 31787
Pune

For and on behalf of the Board of Directors

Sanjiv Bajaj
Chairman

Niraj Bajaj
Director

S. H. Khan
Director

Tapan Singhel
Managing Director &
Chief Executive Officer

Manuel Bauer
Director

Kamesh Goyal
Director

Dipak Poddar
Director

Milind Choudhari
Chief Financial Officer

Rahul Bajaj
Director

Ranjit Gupta
Director

Manu Tandon
Director

Onkar Kothari
Company Secretary &
Compliance Officer

Pune
10th May 2013

Balance Sheet as at 31st March, 2013

Rupees ('000)

Particulars	Schedule	As at 31 st March, 2013	As at 31 st March, 2012
SOURCES OF FUNDS			
Shareholders' funds :			
Share Capital	5	1,102,273	1,102,273
Reserves and Surplus	6	11,450,790	8,499,988
Fair Value Change Account		-	(15,007)
Borrowings	7	-	-
Total		12,553,063	9,587,254
APPLICATION OF FUNDS			
Investments	8	47,130,849	38,656,891
Loans	9	-	-
Fixed Assets	10		
Gross Block (Refer schedule 16 Note 2.14)		4,395,789	3,351,292
Less:- Accumulated Depreciation		1,589,530	1,454,846
Net Block		2,806,259	1,896,446
Capital Work In Progress including Capital advances		35,076	184,379
		2,841,335	2,080,825
Deferred Tax Asset (Refer schedule 16 Note 18)		407,070	376,010
Current Assets			
Cash and Bank Balances	11	11,316,053	8,926,625
Advances and Other Assets	12	3,677,160	3,749,648
	Sub-Total (A)	14,993,213	12,676,273
Current Liabilities	13	34,755,494	29,084,245
Provisions	14	18,063,910	15,118,500
	Sub-Total (B)	52,819,404	44,202,745
Net Current Assets (C) = (A - B)		(37,826,191)	(31,526,472)
Miscellaneous Expenditure (to the extent not written off or adjusted)	15	-	-
Debit Balance in Profit and Loss Account		-	-
Total		12,553,063	9,587,254

As per our report of even date attached

For B S R & Co.
Chartered Accountants
Firm Registration Number
101248W

For Kirtane & Pandit
Chartered Accountants
Firm Registration Number
105215W

Juzer Miyajiwala
Partner
Membership No. 47483
Pune

Suhas Deshpande
Partner
Membership No. 31787
Pune

Place : Pune
Date : 10th May 2013

For and on behalf of the Board of Directors

Sanjiv Bajaj
Chairman

Manuel Bauer
Director

Rahul Bajaj
Director

Niraj Bajaj
Director

Kamesh Goyal
Director

Ranjit Gupta
Director

S. H. Khan
Director

Dipak Poddar
Director

Manu Tandon
Director

Tapan Singhel
Managing Director &
Chief Executive Officer

Milind Choudhari
Chief Financial Officer

Onkar Kothari
Company Secretary &
Compliance Officer

Pune
10th May 2013

Schedules to and forming part of the Revenue Accounts and Profit and Loss Account for the year ended on and to
 Balance Sheet as at 31st March, 2013

SCHEDULE - 1 Premium Earned (Net)

Particulars	For the year ended 31 st March, 2013			
	Fire	Marine		Miscellaneous*
		Cargo	Others	
Premium from Direct Business written:	3,561,259	957,902	14,774	35,480,100
Add: Premium on Reinsurance Accepted	446,010	3,527	19,270	611,096
Less: Premium on Reinsurance Ceded	2,516,907	375,182	33,096	6,137,257
Net Premium	1,490,362	586,247	948	29,953,939
Adjustment for Change in Unexpired Risk Reserve				
Reserve created during the year	1,306,228	293,112	949	16,191,106
Less: Reserve created during the previous year Written Back	1,150,860	312,390	2,508	13,537,464
Change in the Unexpired Risk Reserve	155,368	(19,278)	(1,559)	2,653,642
Total Premium Earned (Net)	1,334,994	605,525	2,507	27,300,297
Note :				
Premium Income earned from business concluded:				
In India	1,334,994	605,525	2,507	27,300,297
Outside India	-	-	-	-
Total Premium Earned (Net)	1,334,994	605,525	2,507	27,300,297

*Refer Schedule 1(A)

Rupees ('000)

Total	For the year ended 31st March, 2012				Total
	Fire	Marine		Miscellaneous*	
		Cargo	Others		
40,014,035	2,872,776	891,060	8,031	29,094,324	32,866,191
1,079,903	331,681	4,159	2,844	3,554,014	3,892,698
9,062,442	1,777,341	270,417	8,368	7,746,056	9,802,182
32,031,496	1,427,116	624,802	2,507	24,902,282	26,956,707
17,791,395	1,150,860	312,390	2,508	13,537,464	15,003,222
15,003,222	1,025,839	291,911	8,483	11,467,115	12,793,348
2,788,173	125,021	20,479	(5,975)	2,070,349	2,209,874
29,243,323	1,302,095	604,323	8,482	22,831,933	24,746,833
29,243,323	1,302,095	604,323	8,482	22,831,933	24,746,833
-	-	-	-	-	-
29,243,323	1,302,095	604,323	8,482	22,831,933	24,746,833

Schedules to and forming part of the Revenue Accounts and Profit and Loss Account for the year ended on and to Balance Sheet as at 31st March, 2013

SCHEDULE - 1 (A) Premium Earned (Net)

Particulars	Motor	Motor	Motor*	Motor	Workmens'
	OD	TP	Pool	Total	Compensation
Premium from Direct Business:	17,073,864	6,918,482	-	23,992,346	323,018
Add: Premium on Reinsurance Accepted	-	-	468,325	468,325	-
Less: Premium on Reinsurance Ceded	1,746,014	691,903	-	2,437,917	33,237
Net Premium	15,327,850	6,226,579	468,325	22,022,754	289,781
Adjustment for Change in Unexpired Risk Reserve					
Reserve created during the year	8,124,639	3,253,991	-	11,378,630	119,466
Less: Reserve created during the previous year Written Back	6,661,435	1,065,521	1,689,910	9,416,866	109,952
Change in the Unexpired Risk Reserve	1,463,204	2,188,470	(1,689,910)	1,961,764	9,514
Total Premium Earned (Net)	13,864,646	4,038,109	2,158,235	20,060,990	280,267
Note :					
Premium Income earned from business concluded:					
In India	13,864,646	4,038,109	2,158,235	20,060,990	280,267
Outside India	-	-	-	-	-
Total Premium Earned (Net)	13,864,646	4,038,109	2,158,235	20,060,990	280,267

Particulars	Motor	Motor	Motor*	Motor	Workmens'
	OD	TP	Pool	Total	Compensation
Premium from Direct Business:	14,308,459	5,202,805	-	19,511,264	307,821
Add: Premium on Reinsurance Accepted	-	-	3,382,738	3,382,738	-
Less: Premium on Reinsurance Ceded	1,462,172	3,042,914	-	4,505,086	30,624
Net Premium	12,846,287	2,159,891	3,382,738	18,388,916	277,197
Adjustment for Change in Unexpired Risk Reserve					
Reserve created during the year	6,661,435	1,065,521	1,689,910	9,416,866	109,952
Less: Reserve created during the previous year Written Back	6,028,854	929,858	1,098,998	8,057,710	97,863
Change in the Unexpired Risk Reserve	632,581	135,663	590,912	1,359,156	12,089
Total Premium Earned (Net)	12,213,706	2,024,228	2,791,826	17,029,760	265,108
Note :					
Premium Income earned from business concluded:					
In India	12,213,706	2,024,228	2,791,826	17,029,760	265,108
Outside India	-	-	-	-	-
Total Premium Earned (Net)	12,213,706	2,024,228	2,791,826	17,029,760	265,108

*Motor Pool consists of IMTPIP (Indian Motor Third Party Insurance Pool) & DRTPIP (Decline Risk Third Party Insurance Pool)
(Also refer Schedule 16 Note 2.18(ii) & (iii))

Rupees ('000)

For the year ended 31st March, 2013

Public	Engineering	Aviation	Personal	Health	Credit	Others	Total
Liability			Accident	Insurance	Insurance		
251,365	1,338,856	71,513	565,238	5,950,452	74,436	2,912,876	35,480,100
1,378	118,389	-	2,757	9,182	-	11,065	611,096
180,368	1,204,936	70,234	116,108	687,394	73,320	1,333,743	6,137,257
72,375	252,309	1,279	451,887	5,272,240	1,116	1,590,198	29,953,939
48,090	149,737	4,625	419,062	2,255,216	710	1,815,570	16,191,106
45,100	155,170	3,553	458,954	1,709,362	362	1,638,145	13,537,464
2,990	(5,433)	1,072	(39,892)	545,854	348	177,425	2,653,642
69,385	257,742	207	491,779	4,726,386	768	1,412,773	27,300,297
69,385	257,742	207	491,779	4,726,386	768	1,412,773	27,300,297
-	-	-	-	-	-	-	-
69,385	257,742	207	491,779	4,726,386	768	1,412,773	27,300,297

Rupees ('000)

Rupees ('000)

For the year ended 31st March, 2012

Public	Engineering	Aviation	Personal	Health	Credit	Others	Total
Liability			Accident	Insurance	Insurance		
205,320	1,236,229	260,811	593,705	4,272,853	113,642	2,592,679	29,094,324
-	102,352	(66)	-	59,128	-	9,862	3,554,014
126,969	1,077,780	256,321	100,381	474,057	110,455	1,064,383	7,746,056
78,351	260,801	4,424	493,324	3,857,924	3,187	1,538,158	24,902,282
45,100	155,170	3,553	458,954	1,709,362	362	1,638,145	13,537,464
30,258	146,093	4,721	421,523	1,413,995	306	1,294,646	11,467,115
14,842	9,077	(1,168)	37,431	295,367	56	343,499	2,070,349
63,509	251,724	5,592	455,893	3,562,557	3,131	1,194,659	22,831,933
63,509	251,724	5,592	455,893	3,562,557	3,131	1,194,659	22,831,933
-	-	-	-	-	-	-	-
63,509	251,724	5,592	455,893	3,562,557	3,131	1,194,659	22,831,933

Schedules to and forming part of the Revenue Accounts and Profit and Loss Account for the year ended on and to
 Balance Sheet as at 31st March, 2013

SCHEDULE - 2 Claims Incurred (Net)

Particulars	For the year ended 31 st March, 2013			
	Fire	Marine		Miscellaneous*
		Cargo	Others	
Claims Paid				
Direct	997,818	510,519	76,715	17,060,481
Add: Re-insurance Accepted	590,991	730	1,846	4,216,296
Less: Re-insurance Ceded	1,119,585	200,197	72,116	4,255,370
Net Claims paid	469,224	311,052	6,445	17,021,407
Claims Outstanding (including IBNR and IBNER)				
Add : Claims Outstanding at the close of the year (net of Re-insurance)	683,601	303,255	45,022	26,305,816
Less: Claims Outstanding at the beginning of the year (net of Re-insurance)	819,962	278,346	78,271	22,787,807
Change in Claims Outstanding	(136,361)	24,909	(33,249)	3,518,009
Total Claims Incurred (Net)	332,863	335,961	(26,804)	20,539,416
Claims incurred				
In India	332,863	335,961	(26,804)	20,539,416
Outside India	-	-	-	-
Total Claims Incurred (Net)	332,863	335,961	(26,804)	20,539,416

*Refer Schedule 2(A)

Rupees ('000)

Total	For the year ended 31st March, 2012				Total
	Fire	Marine		Miscellaneous*	
		Cargo	Others		
18,645,533	1,259,460	537,432	52,706	15,761,444	17,611,042
4,809,863	102,527	3,455	-	2,016,284	2,122,266
5,647,268	734,818	160,221	28,595	4,516,671	5,440,305
17,808,128	627,169	380,666	24,111	13,261,057	14,293,003
27,337,694	819,962	278,346	78,271	22,787,807	23,964,386
23,964,386	820,612	340,078	98,986	17,918,218	19,177,894
3,373,308	(650)	(61,732)	(20,715)	4,869,589	4,786,492
21,181,436	626,519	318,934	3,396	18,130,646	19,079,495
21,181,436	626,519	318,934	3,396	18,130,646	19,079,495
-	-	-	-	-	-
21,181,436	626,519	318,934	3,396	18,130,646	19,079,495

Schedules to and forming part of the Revenue Accounts and Profit and Loss Account for the year ended on and to Balance Sheet as at 31st March, 2013

SCHEDULE - 2 (A) Claims incurred (Net)

Particulars					
	Motor OD	Motor TP	Motor* Pool	Motor Total	Workmens' Compensation /Employers' Liability
Claims Paid					
Direct	7,977,978	3,885,376	-	11,863,354	81,259
Add: Re-insurance accepted	-	-	4,135,067	4,135,067	-
Less: Re-insurance Ceded	799,240	2,552,668	-	3,351,908	8,503
Net Claims paid	7,178,738	1,332,708	4,135,067	12,646,513	72,756
Claims Outstanding (including IBNR & IBNER)					
Add : Claims Outstanding at the close of the year (net of Re-insurance)	1,401,341	10,250,464	12,529,918	24,181,723	108,171
Less: Claims Outstanding at the beginning of the year (net of Re-insurance)	1,398,441	7,271,299	12,265,988	20,935,728	102,728
Change in Claims Outstanding	2,900	2,979,165	263,930	3,245,995	5,443
Total Claims Incurred (Net)	7,181,638	4,311,873	4,398,997	15,892,508	78,199
Claims incurred					
In India	7,181,638	4,311,873	4,398,997	15,892,508	78,199
Outside India	-	-	-	-	-
Total Claims Incurred (Net)	7,181,638	4,311,873	4,398,997	15,892,508	78,199

Particulars					
	Motor OD	Motor TP	Motor* Pool	Motor Total	Workmens' Compensation /Employers' Liability
Claims Paid					
Direct	7,535,330	3,329,207	-	10,864,537	71,912
Add: Re-insurance accepted	-	(92)	2,005,719	2,005,627	-
Less: Re-insurance Ceded	858,254	2,112,898	-	2,971,152	7,683
Net Claims paid	6,677,076	1,216,217	2,005,719	9,899,012	64,229
Claims Outstanding (including IBNR)					
Add : Claims Outstanding at the close of the year net of Re-insurance)	1,398,441	7,271,299	12,265,988	20,935,728	102,728
Less: Claims Outstanding at the beginning of the year (net of Re-insurance)	1,304,956	5,894,670	8,838,067	16,037,693	89,625
Change in Claims Outstanding	93,485	1,376,629	3,427,921	4,898,035	13,103
Total Claims Incurred (Net)	6,770,561	2,592,846	5,433,640	14,797,047	77,332
Claims incurred					
In India	6,770,561	2,592,846	5,433,640	14,797,047	77,332
Outside India	-	-	-	-	-
Total Claims Incurred (Net)	6,770,561	2,592,846	5,433,640	14,797,047	77,332

*Motor Pool consists of IMTPIP (Indian Motor Third Party Insurance Pool) & DRTPIP (Declined Risk Third Party Insurance Pool)
(Also refer Schedule 16 Note 2.18 (ii) & (iii))

Rupees ('000)

For the year ended 31st March, 2013

Public Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Others	Total
360	306,994	23,465	298,365	3,677,958	39,060	769,666	17,060,481
-	23,356	-	-	54,310	-	3,563	4,216,296
103	233,823	18,185	30,618	387,509	34,231	190,490	4,255,370
257	96,527	5,280	267,747	3,344,759	4,829	582,739	17,021,407
95,283	195,872	14,001	300,864	635,431	(14,168)	788,639	26,305,816
82,021	228,851	12,453	344,988	428,151	(9,487)	662,374	22,787,807
13,262	(32,979)	1,548	(44,124)	207,280	(4,681)	126,265	3,518,009
13,519	63,548	6,828	223,623	3,552,039	148	709,004	20,539,416
13,519	63,548	6,828	223,623	3,552,039	148	709,004	20,539,416
-	-	-	-	-	-	-	-
13,519	63,548	6,828	223,623	3,552,039	148	709,004	20,539,416

Rupees ('000)

For the year ended 31st March, 2012

Public Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Others	Total
3,921	277,504	33,174	309,413	2,682,759	23,628	1,494,596	15,761,444
-	8,272	-	-	-	-	2,385	2,016,284
1,821	222,002	29,188	34,327	273,925	23,273	953,300	4,516,671
2,100	63,774	3,986	275,086	2,408,834	355	543,681	13,261,057
82,021	228,851	12,453	344,988	428,151	(9,487)	662,374	22,787,807
72,734	186,894	14,182	358,230	467,275	1,034	690,551	17,918,218
9,287	41,957	(1,729)	(13,242)	(39,124)	(10,521)	(28,177)	4,869,589
11,387	105,731	2,257	261,844	2,369,710	(10,166)	515,504	18,130,646
11,387	105,731	2,257	261,844	2,369,710	(10,166)	515,504	18,130,646
-	-	-	-	-	-	-	-
11,387	105,731	2,257	261,844	2,369,710	(10,166)	515,504	18,130,646

Schedules to and forming part of the Revenue Accounts and Profit and Loss Account for the year ended on and to
Balance Sheet as at 31st March, 2013

SCHEDULE - 3 Commission Expenses

Particulars	For the year ended 31 st March, 2013			
	Fire	Marine		Miscellaneous*
		Cargo	Others	
Commission Paid direct	204,516	79,641	33	1,895,867
Add: Re-insurance Accepted	32,747	64	193	15,162
Less: Commission on Re-insurance Ceded	324,916	32,345	(59)	879,953
Net Commission	(87,653)	47,360	285	1,031,076
Break-up of commission paid direct				
Business furnished as per details below				
Agents	52,093	46,174	20	850,989
Brokers	55,149	30,630	1	484,795
Corporate Agency	97,274	2,837	12	560,083
Referral	-	-	-	-
Others	-	-	-	-
Total	204,516	79,641	33	1,895,867
Commission Paid				
In India	(87,653)	47,360	285	1,031,076
Outside India	-	-	-	-
Net Commission	(87,653)	47,360	285	1,031,076

* Refer Schedule 3(A)

Rupees ('000)

Total	For the year ended 31 st March, 2012				Total
	Fire	Marine		Miscellaneous*	
		Cargo	Others		
2,180,057	168,853	71,966	244	1,529,816	1,770,879
48,166	25,556	613	-	16,847	43,016
1,237,155	260,459	28,942	474	776,877	1,066,752
991,068	(66,050)	43,637	(230)	769,786	747,143
949,276	45,643	40,806	29	811,674	898,153
570,575	37,641	27,433	202	293,071	358,167
660,206	85,749	3,727	12	425,070	514,559
-	-	-	-	-	-
-	-	-	-	-	-
2,180,057	168,853	71,966	244	1,529,815	1,770,879
991,068	(66,050)	43,637	(230)	769,786	747,143
-	-	-	-	-	-
991,068	(66,050)	43,637	(230)	769,786	747,143

Schedules to and forming part of the Revenue Accounts and Profit and Loss Account for the year ended on and to Balance Sheet as at 31st March, 2013

SCHEDULE - 3 (a) Commission Expenses

Particulars					
	Motor (Own Damage)	Motor (Third Party)	Motor Pool*	Motor (Total)	Workmens ' Compensation /Employers' Liability
Commission Paid direct	1,095,228	-	-	1,095,228	26,931
Add: Re-insurance Accepted	-	-	-	-	-
Less: Commission on Re-insurance Ceded	256,295	103,777	-	360,072	5,352
Net Commission	838,933	(103,777)	-	735,156	21,579
Commission Paid					
In India	838,933	(103,777)	-	735,156	21,579
Outside India	-	-	-	-	-
Net Commission	838,933	(103,777)	-	735,156	21,579

Particulars					
	Motor (Own Damage)	Motor (Third Party)	Motor Pool*	Motor (Total)	Workmens ' Compensation /Employers' Liability
Commission Paid direct	789,692	-	-	789,692	24,951
Add: Re-insurance Accepted	-	-	-	-	-
Less: Commission on Re-insurance Ceded	285,522	-	-	285,522	6,118
Net Commission	504,170	-	-	504,170	18,833
Commission Paid					
In India	504,170	-	-	504,170	18,833
Outside India	-	-	-	-	-
Net Commission	504,170	-	-	504,170	18,833

*Motor Pool consists of IMTPIP (Indian Motor Third Party Insurance Pool) & DRTPIP (Declined Risk Third Party Insurance Pool)
(Also refer Schedule 16 Note 2.18 (ii) & (iii))

Rupees ('000)

For the year ended 31st March, 2013

Public/ Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Others	Total
17,355	47,146	(12,150)	57,159	466,686	2,450	195,062	1,895,867
38	13,681	-	28	339	-	1,076	15,162
24,143	231,187	1,368	7,348	82,086	11,893	156,504	879,953
(6,750)	(170,360)	(13,518)	49,839	384,939	(9,443)	39,634	1,031,076
(6,750)	(170,360)	(13,518)	49,839	384,939	(9,443)	39,634	1,031,076
-	-	-	-	-	-	-	-
(6,750)	(170,360)	(13,518)	49,839	384,939	(9,443)	39,634	1,031,076

Rupees ('000)

For the year ended 31st March, 2012

Public/ Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Others	Total
16,359	48,938	9,376	70,244	360,446	10,780	199,030	1,529,816
23	12,376	102	-	2,956	-	1,390	16,847
19,298	232,002	4,666	8,664	64,725	20,590	135,292	776,877
(2,916)	(170,688)	4,812	61,580	298,677	(9,810)	65,128	769,786
(2,916)	(170,688)	4,812	61,580	298,677	(9,810)	65,128	769,786
-	-	-	-	-	-	-	-
(2,916)	(170,688)	4,812	61,580	298,677	(9,810)	65,128	769,786

Schedules to and forming part of the Revenue Accounts and Profit and Loss Account for the year ended on and to
Balance Sheet as at 31st March, 2013

SCHEDULE - 4 Operating Expenses

Particulars	For the year ended 31 st March, 2013			
	Fire	Marine		Miscellaneous*
		Cargo	Others	
Employees' remuneration, benefits and other manpower costs	122,473	48,175	78	2,461,523
Travel, conveyance and vehicle running	8,679	3,414	6	174,441
Agent training	29	11	-	580
Rents, rates and taxes	9,458	3,720	6	190,087
Maintenance and repairs	2,267	892	1	45,564
Printing and stationery	3,716	1,462	2	74,681
Communication	6,468	2,544	4	130,002
Information technology	10,000	3,934	6	200,985
Legal and professional charges	1,731	681	1	34,793
Auditor's fees, expenses, etc.				
(a) as auditors	207	81	-	4,162
(b) as advisor or in any other capacity in respect of:				
(i) Taxation matters	-	-	-	-
(ii) Tax Audit	30	12	-	608
(iii) Management services	-	-	-	-
(c) In any other capacity	21	8	-	426
(d) Out of Pocket Expenses	56	22	-	1,128
	165,135	64,956	104	3,318,980
Advertisement and publicity	12,986	5,108	8	260,996
Interest and Bank Charges	1,607	632	1	137,652
Business Development and Promotion	9,520	3,745	6	191,329
Marketing and Support Services	133,143	52,373	85	2,675,974
Other Acquisition Costs	8,441	1,491	146	58,666
Others				
Exchange (gain) /loss	279	110	-	5,615
Miscellaneous Expenses	16,858	6,631	11	338,816
(Profit)/Loss on disposal of Assets	(4)	(1)	-	(74)
	182,830	70,089	257	3,668,974
Depreciation (Refer Schedule 16 Note 2.14)	9,458	3,721	6	190,099
Service Tax Expenses	5,338	194	-	7,284
Total	362,761	138,960	367	7,185,337

* Refer Schedule 4(A)

Rupees ('000)

Total	For the year ended 31 st March, 2012				Total
	Fire	Marine		Miscellaneous*	
		Cargo	Others		
2,632,249	205,464	63,730	575	2,080,860	2,350,629
186,540	14,478	4,491	40	146,632	165,641
620	111	34	-	1,121	1,266
203,271	20,025	6,211	56	202,808	229,100
48,724	3,324	1,031	9	33,668	38,032
79,861	6,257	2,476	1	90,910	99,644
139,018	12,521	3,884	35	126,805	143,245
214,925	14,916	5,903	2	216,730	237,551
37,206	3,326	1,032	9	33,686	38,053
4,450	389	121	1	3,939	4,450
-	-	-	-	-	-
650	92	28	-	930	1,050
-	-	-	-	-	-
455	24	7	-	239	270
1,206	124	38	-	1,255	1,417
3,549,175	281,051	88,986	728	2,939,583	3,310,348
279,098	22,917	9,070	2	333,005	364,994
139,892	2,626	814	7	26,593	30,040
204,600	10,715	3,324	30	108,518	122,587
2,861,575	149,823	59,296	16	2,177,006	2,386,141
68,744	4,352	1,152	50	70,563	76,117
6,004	(114)	(35)	-	(1,157)	(1,306)
362,316	22,848	7,087	64	231,393	261,392
(79)	85	26	-	865	976
3,922,150	213,252	80,734	169	2,946,786	3,240,941
203,284	13,616	4,223	38	137,900	155,777
12,816	15,229	-	-	-	15,229
7,687,425	523,148	173,943	935	6,024,269	6,722,295

Schedules to and forming part of the Revenue Accounts and Profit and Loss Account for the year ended on and to Balance Sheet as at 31st March, 2013

SCHEDULE - 4 (a) Operating Expenses

Particulars					
	Motor (Own Damage)	Motor (Third Party)	Motor Pool*	Motor (Total)	Workmens' Compensation /Employers' Liability
Employees' remuneration, benefits and other manpower costs	1,298,081	511,681	-	1,809,762	23,813
Travel, Conveyance and Vehicle running	91,992	36,261	-	128,253	1,688
Agent Training	306	120	-	426	6
Rents, Rates and Taxes	100,242	39,514	-	139,756	1,839
Maintenance and Repairs	24,028	9,471	-	33,499	441
Printing and Stationery	39,383	15,524	-	54,907	722
Communication	68,556	27,024	-	95,580	1,258
Information Technology	105,989	41,779	-	147,768	1,944
Legal and Professional charges	18,348	7,232	-	25,580	337
Auditor's fees, expenses, etc.					
(a) as auditor	2,195	865	-	3,060	40
(b) as advisor or in any other capacity in respect of:					
(i) Taxation matters	-	-	-	-	-
(ii) Tax Audit	321	126	-	447	6
(iii) Management services	-	-	-	-	-
(c) In any other capacity	225	88	-	313	4
(d) Out of Pocket Expenses	595	234	-	829	11
	1,750,261	689,919	-	2,440,180	32,109
Advertisement and publicity	137,635	54,254	-	191,889	2,525
Interest and Bank Charges	17,032	112,069	-	129,101	312
Business Development and Promotion	100,898	39,772	-	140,670	1,851
Marketing and Support Services	1,411,172	556,259	-	1,967,431	25,888
Other Acquisition Costs	29,561	13,238	4,023	46,822	7
Others					
Exchange (gain) /loss	2,961	1,167	-	4,128	54
Miscellaneous Expenses	178,675	70,430	-	249,105	3,278
(Profit)/Loss on disposal of Assets	(39)	(15)	-	(54)	(1)
	1,877,895	847,174	4,023	2,729,092	33,914
Depreciation (Refer Schedule 16 Note 2.14)	100,249	39,516	-	139,765	1,839
Service Tax Expenses	4,302	1,696	-	5,998	6
Total	3,732,707	1,578,305	4,023	5,315,035	67,868

*Motor Pool consists of IMTPIP (Indian Motor Third Party Insurance Pool) & DRTPIP (Declined Risk Third Party Insurance Pool)

(Also refer Schedule 16 Note 2.18 (ii) & (iii))

Rupees ('000)

For the year ended 31st March, 2013

Public/ Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Others	Total
5,948	20,734	106	37,134	433,256	92	130,678	2,461,523
421	1,469	7	2,632	30,704	6	9,261	174,441
1	5	-	9	102	-	31	580
459	1,601	8	2,868	33,457	7	10,092	190,087
110	384	2	687	8,020	2	2,419	45,564
180	629	3	1,127	13,145	3	3,965	74,681
314	1,095	6	1,961	22,882	5	6,901	130,002
486	1,693	9	3,032	35,376	7	10,670	200,985
84	293	1	525	6,124	1	1,848	34,793
10	35	-	63	732	-	222	4,162
-	-	-	-	-	-	-	-
1	5	-	9	107	-	33	608
-	-	-	-	-	-	-	-
1	4	-	6	75	-	23	426
3	9	-	17	199	-	60	1,128
8,018	27,956	142	50,070	584,179	123	176,203	3,318,980
631	2,198	11	3,937	45,938	10	13,857	260,996
78	272	1	487	5,685	1	1,715	137,652
462	1,612	8	2,886	33,676	7	10,157	191,329
6,466	22,540	114	40,370	471,002	100	142,063	2,675,974
152	1,630	246	24	7,826	-	1,959	58,666
14	47	-	85	988	-	299	5,615
819	2,854	14	5,111	59,636	13	17,986	338,816
-	(1)	-	(1)	(13)	-	(4)	(74)
8,622	31,152	394	52,899	624,738	131	188,032	3,668,974
459	1,601	8	2,868	33,460	7	10,092	190,099
3	414	13	41	306	36	467	7,284
17,102	61,123	557	105,878	1,242,683	297	374,794	7,185,337

Schedules to and forming part of the Revenue Accounts and Profit and Loss Account for the year ended on and to
Balance Sheet as at 31st March, 2013

SCHEDULE - 4 (a) Operating Expenses

Particulars					
	Motor (Own Damage)	Motor (Third Party)	Motor Pool*	Motor (Total)	Workmens ' Compensation /Employers' Liability
Employees' remuneration, benefits & other manpower costs	1,023,359	372,110	-	1,395,469	22,016
Travel, Conveyance and Vehicle running	72,113	26,221	-	98,334	1,551
Agent Training	551	201	-	752	12
Rents, Rates and Taxes	99,740	36,267	-	136,007	2,146
Maintenance and Repairs	16,557	6,021	-	22,578	356
Printing and Stationery	42,767	15,551	-	58,318	300
Communication	62,362	22,676	-	85,038	1,342
Information Technology	101,957	37,073	-	139,030	714
Legal and Professional charges	16,566	6,024	-	22,590	356
Auditor's fees, expenses, etc.					
(a) as auditor	1,937	705	-	2,642	42
(b) as advisor or in any other capacity in respect of:					
(i) Taxation matters	-	-	-	-	-
(ii) Tax Audit	457	166	-	623	10
(iii) Management services	-	-	-	-	-
(c) In any other capacity	117	43	-	160.00	3.00
(d) Out of Pocket Expenses	617	224	-	841	13
	1,439,100	523,282	-	1,962,382	28,861
Advertisement and publicity	156,655	56,963	-	213,618	1,098
Interest and Bank Charges	13,078	4,755	-	17,833	281
Business Development and Promotion	53,369	19,406	-	72,775	1,148
Marketing and Support Services	1,024,133	372,393	-	1,396,526	7,177
Other Acquisition Costs	29,838	10,850	17,488	58,176	5
Others					
Exchange (gain) /loss	(568)	(207)	-	(775)	(12)
Miscellaneous Expenses	113,798	41,379	-	155,177	2,448
(Profit)/Loss on disposal of Assets	425	154	-	579	9
	1,390,728	505,693	17,488	1,913,909	12,154
Depreciation (Refer Schedule 16 Note 2.14)	67,818	24,660	-	92,478	1,459
Service Tax Expenses	-	-	-	-	-
Total	2,897,646	1,053,635	17,488	3,968,769	42,474

*Motor Pool consists of IMTPIP (Indian Motor Third Party Insurance Pool) & DRTPIP (Declined Risk Third Party Insurance Pool)
(Also refer Schedule 16 Note 2.18 (ii) & (iii))

Rupees ('000)

For the year ended 31st March, 2012

Public/ Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Others	Total
14,685	88,417	18,653	42,462	305,600	8,128	185,430	2,080,860
1,035	6,230	1,314	2,992	21,535	573	13,068	146,632
8	48	10	23	165	4	99	1,121
1,431	8,617	1,818	4,139	29,785	792	18,073	202,808
238	1,431	302	687	4,944	132	3,000	33,668
23	211	1	8,662	12,655	1	10,739	90,910
895	5,388	1,137	2,588	18,623	495	11,299	126,805
55	503	3	20,649	30,169	2	25,605	216,730
238	1,431	302	687	4,947	132	3,003	33,686
28	167	35	80	579	15	351	3,939
-	-	-	-	-	-	-	-
7	39	8	19	137	4	83	930
-	-	-	-	-	-	-	-
2.00	10.00	2.00	5.00	35.00	1.00	21.00	239.00
9	53	11	26	184	5	113	1,255
18,654	112,545	23,596	83,019	429,358	10,284	270,884	2,939,583
84	772	5	31,728	46,354	3	39,343	333,005
188	1,130	238	543	3,905	104	2,371	26,593
766	4,611	973	2,214	15,937	424	9,670	108,518
552	5,049	33	207,418	303,037	21	257,193	2,177,006
86	1,655	2,090	48	6,206	105	2,192	70,563
							0
(8)	(49)	(10)	(24)	(170)	(5)	(104)	(1,157)
1,633	9,832	2,074	4,722	33,983	904	20,620	231,393
6	37	8	18	127	3	78	865
3,307	23,037	5,411	246,667	409,379	1,559	331,363	2,946,786
973	5,859	1,236	2,814	20,252	539	12,290	137,900
-	-	-	-	-	-	-	-
22,934	141,441	30,243	332,500	858,989	12,382	614,537	6,024,269

Schedules to and forming part of the Revenue Accounts and Profit and Loss Account for the year ended on and to Balance Sheet as at 31st March, 2013

SCHEDULE - 5 Share Capital

Rupees ('000)

Particulars	As at 31 st March, 2013	As at 31 st March, 2012
Authorised Capital		
125,000,000 Equity shares of Rs 10 each	1,250,000	1,250,000
Issued Capital		
110,227,250 Equity Shares of Rs 10 each fully paid up	1,102,273	1,102,273
Subscribed Capital		
110,227,250 Equity Shares of Rs 10 each fully paid up	1,102,273	1,102,273
Called-up Capital		
110,227,250 Equity Shares of Rs 10 each fully paid up	1,102,273	1,102,273
Less: Calls unpaid	-	-
Add : Shares forfeited (Amount originally paidup)	-	-
Less : Par Value of Equity Shares bought back	-	-
Less: Preliminary Expenses to the extent not written off	-	-
Expenses including commission or brokerage on underwriting or subscription of shares		
Total	1,102,273	1,102,273

SCHEDULE - 5A Share Capital / Pattern of Shareholding

(As certified by the Management)

Shareholder	As at 31 st March, 2013		As at 31 st March, 2012	
	Number of Shares	% of Holding	Number of Shares	% of Holding
Promoters				
Indian				
Bajaj Finserv Limited	81,568,165	74.00%	81,568,165	74.00%
Foreign				
Allianz SE	28,659,085	26.00%	28,659,085	26.00%
Others	-	-	-	-
Total	110,227,250	100.00%	110,227,250	100.00%

SCHEDULE - 6 Reserves and Surplus

Rupees ('000)

Particulars	As at 31 st March, 2013	As at 31 st March, 2012
Capital Reserve	-	-
Capital Redemption Reserve	-	-
Share Premium	1,666,197	1,666,197
General Reserves		
Less: Debit balance in Profit and Loss Account, If any	-	-
Less: Amount utilised for Buy-back		
Catastrophe Reserve	-	-
Other Reserves (to be specified)	-	-
Balance in Profit and Loss Account	9,784,593	6,833,791
Total	11,450,790	8,499,988

SCHEDULE - 7 Borrowings

Rupees ('000)

Particulars	As at 31 st March, 2013	As at 31 st March, 2012
Debentures/Bonds	-	-
Banks	-	-
Financial Institutions	-	-
Total	-	-

Schedules to and forming part of the Revenue Accounts and Profit and Loss Account for the year ended on and to Balance Sheet as at 31st March, 2013

SCHEDULE - 8 Investments

Rupees ('000)

Particulars	As at 31 st March, 2013	As at 31 st March, 2012
Long Term Investments		
1 Government securities and Government guaranteed bonds including Treasury Bills	18,235,912	14,896,825
2 Other Approved Securities	-	-
3 Approved Investments		
(a) Shares	-	-
(aa) Equity Shares	-	-
Fair Value Change Accretion/(Diminution)	-	-
(bb) Preference Shares	-	-
(b) Mutual Funds	-	-
(c) Derivative Instruments	-	-
(d) Debenture/Bonds	11,187,719	7,887,002
(e) Other securities (to be specified)	-	-
(f) Subsidiaries	-	-
(g) Investment Properties-Real Estate	-	-
Less : Accumulated depreciation	-	-
4 Investments in Infrastructure and Social Sector	14,262,045	9,229,195
5 Other Investments		
(a) Shares	-	33,044
Fair Value Change Accretion/(Diminution)	-	(15,007)
(b) Debenture/Bonds	570,841	433,083
Short Term Investments		
1 Government securities and Government guaranteed bonds including Treasury Bills	1,552,302	200,195
2 Other Approved Securities	-	-
3 Approved Investments		
(a) Shares		
(aa) Equity Shares	-	-
Fair Value Change Accretion/(Diminution)	-	-
(bb) Preference Shares	-	-
(b) Mutual Funds	-	-
(c) Derivative Instruments	-	-
(d) Debenture/Bonds	1,241,579	4,812,398
(e) Other securities (to be specified)	-	-
(f) Subsidiaries	-	-
(g) Investment Properties-Real Estate	-	-
4 Investments in Infrastructure and Social Sector	80,451	621,570
5 Other Investments		
(a) Shares	-	-
(b) Mutual Funds	-	-
Fair Value Change Accretion/(Diminution)	-	-
(c) Debenture/Bonds	-	558,585
Total	47,130,849	38,656,891
Investments		
In India	47,130,849	38,656,891
Outside India	-	-
Total	47,130,849	38,656,891

NOTES :

- All the Investments are free of any encumbrances other than investments under Section 7 of the Insurance Act, 1938, which are held in Government of India Bonds aggregating Rupees 113,567 thousand (Previous year Rupees 111,628 thousand) deposited with Standard Chartered Bank (Custodian).
- All the above investments are performing assets.
- Investments maturing within next 12 months are Rupees 2,874,332 thousand (Previous year Rupees 6,192,749 thousand)
- Investment other than Equities and Derivative instruments
Aggregate value of Investments as at 31st Mar, 2013 Rupees 47,130,849 thousand (Previous year Rupees 38,638,854 thousand)
Market value as at 31 Mar, 2013 Rupees 47,879,099 thousand (Previous year Rs 38,161,206 thousand)
- Value of contracts in relation to investments where deliveries are pending Rupees Nil (Previous year Rupees Nil) and in respect of sale of investments where payments are overdue Rupees Nil (Previous year Rupees Nil).

Schedules to and forming part of the Revenue Accounts and Profit and Loss Account for the year ended on and to Balance Sheet as at 31st March, 2013

SCHEDULE - 9 Loans

Rupees ('000)

Particulars	As at 31 st March, 2013	As at 31 st March, 2012
1 SECURITY-WISE CLASSIFICATION		
Secured		
a) On Mortgage of Property		
(aa) In India	-	-
(bb) Outside India	-	-
b) On Shares, Bonds, Govt. Securities	-	-
c) Others (to be specified)	-	-
Unsecured	-	-
Total	-	-
2 BORROWER-WISE CLASSIFICATION		
a) Central and State Government	-	-
b) Bank and Financial Institutions	-	-
c) Subsidiaries	-	-
d) Industrial Undertakings	-	-
e) Others (to be specified)	-	-
Total	-	-
3 PERFORMANCE-WISE CLASSIFICATION		
a) Loans classified as standard		
(aa) In India	-	-
(bb) Outside India	-	-
b) Non-performing loans less provisions		
(aa) In India	-	-
(bb) Outside India	-	-
Total	-	-
4 MATURITY-WISE CLASSIFICATION		
a) Short- Term	-	-
b) Long- Term	-	-
Total	-	-

Schedules to and forming part of the Revenue Accounts and Profit and Loss Account for the year ended on and to Balance Sheet as at 31st March, 2013

SCHEDULE 10 - Fixed Assets

Rupees ('000)

Particulars	Gross Block				Depreciation / Amortisation				Net Block	
	As at 1st April 2012	Additions/ Adjustments during the year	Deductions/ Adjustments during the year*	As at 31st March, 2013	As at 01 April 2012	For the Year	On Sales/ Adjustments	As at 31st March, 2013	As at 31st March, 2013	As at 31st March 2012
Goodwill	-	-	-	-	-	-	-	-	-	-
Intangibles -Computer Software	179,754	88,923	-	268,677	134,935	29,709	-	164,644	104,033	44,819
Land-Freehold	-	-	-	-	-	-	-	-	-	-
Leasehold Improvements	179,988	5,592	17,243	168,337	172,839	5,669	16,259	162,249	6,088	7,149
Freehold Improvements	24,624	-	-	24,624	12,417	4,647	-	17,064	7,560	12,207
Building**	1,703,431	866,490	-	2,569,921	70,492	44,265	-	114,757	2,455,164	1,632,939
Furniture & fixtures	280,986	66,155	22,229	324,912	219,908	35,581	19,841	235,648	89,264	61,078
Information Technology Equipment	730,672	71,871	17,984	784,559	657,094	64,269	17,733	703,630	80,929	73,578
Vehicles	15,973	7,114	3,921	19,166	8,561	3,504	3,755	8,310	10,856	7,412
Office Equipment	235,864	11,853	12,124	235,593	178,600	15,640	11,012	183,228	52,365	57,264
Others (specify nature)	-	-	-	-	-	-	-	-	-	-
Total	3,351,292	1,117,998	73,501	4,395,789	1,454,846	203,284	68,600	1,589,530	2,806,259	1,896,446
Capital work-in-progress & advances									35,076	184,379
Grand Total	3,351,292	1,117,998	73,501	4,395,789	1,454,846	203,284	68,600	1,589,530	2,841,335	2,080,825
Previous Year : 2011-12	2,826,456	597,720	72,884	3,351,292	1,367,694	155,780	68,628	1,454,846	2,080,825	1,560,733

* Refer Schedule 16 Note 2.14

** Include share of undivided portion of Land, along with office premises, at an estimated cost of Rs.19,177 thousand

SCHEDULE 11 - Cash and Bank Balances

Rupees ('000)

Particulars	As at 31 st March, 2013	As at 31 st March, 2012
1. Cash and Stamps on Hand	64,478	29,953
2. Cheques on Hand	596,962	582,005
3. Bank Balances		
(a) Deposit Accounts		
(aa) Short Term (due within 12 months)	2,391,931	3,311,227
(bb) Others	6,633,600	3,507,500
(b) Current Accounts	1,629,082	1,495,940
(c) Others :- Margin Money Account	-	-
4. Money at Call and Short Notice		
(a) With Banks	-	-
(b) With other Institutions	-	-
5. Others (to be specified)	-	-
Total	11,316,053	8,926,625
Balance with non-scheduled Banks included in (3) above	122,355	120,621
Cash and Bank Balances		
In India	11,193,698	8,806,004
Outside India	122,355	120,621
Total	11,316,053	8,926,625

Schedules to and forming part of the Revenue Accounts and Profit and Loss Account for the year ended on and to Balance Sheet as at 31st March, 2013

SCHEDULE - 12 Advances and Other Assets

Rupees ('000)

Particulars	As at 31 st March, 2013	As at 31 st March, 2012
Advances		
Deposits with Ceding Companies	-	-
Application money for Investments	-	-
Prepayments	32,866	40,353
Advances to Directors / Officers	-	-
Advance Tax Paid and Taxes Deducted at Source (Net of Provision for Taxation Rupees 5,374,694 (Previous year Rupees 4,077,492 thousand))	76,028	389,444
Others		
Advance to employees	1,292	1,088
Advances recoverable in cash or in kind	357,439	266,284
Less: Provision for doubtful advances	(8,791)	(6,826)
	348,648	259,458
Unutilised service tax Carried forward	215,731	60,294
Total (A)	674,565	750,637
Other Assets		
Income accrued on investments	2,319,063	1,590,586
Outstanding Premium	85,170	42,534
Agents' Balances	33,860	60,510
Less: Provision For Doubtful Recoveries	(2,495)	(2,983)
	31,365	57,527
Foreign Agencies Balances	-	-
Due from other entities carrying on insurance business, including reinsurers (net)	446,280	773,372
Less: Provision for doubtful amounts	(2,581)	(2,581)
	443,699	770,791
Due from Subsidiary/Holding Companies	-	-
Deposit with Reserve Bank of India [Pursuant to Section 7 of Insurance Act, 1938]	-	-
Others		
Unsettled Investment Contract Receivable	-	421,082
Deposits	123,298	116,491
Total (B)	3,002,595	2,999,011
Total (A + B)	3,677,160	3,749,648

Schedules to and forming part of the Revenue Accounts and Profit and Loss Account for the year ended on and to Balance Sheet as at 31st March, 2013

SCHEDULE - 13 Current Liabilities

Rupees ('000)

Particulars	As at 31 st March, 2013	As at 31 st March, 2012
Agents' Balances	447,085	328,299
Balances due to other insurance companies	2,811,121	510,616
Deposit held on re-insurance ceded	-	-
Premium Received in Advance	1,118,404	1,079,635
Unallocated Premium	863,103	1,171,758
Sundry creditors (Refer schedule 16 note 23)	1,273,663	1,321,586
Due to subsidiaries/holding company	-	-
Claims outstanding for		
i) More than Six Months	17,235,402	14,788,310
ii) Less than Six Months (Including IBNR & IBNER) (Refer schedule 16 note 2.11 and note 6)	25,289,888 42,525,290	23,590,346 38,378,656
Claims Recoverable from Reinsurer (Including IBNR)	(15,187,594)	(14,414,269)
Net Claims Outstanding	27,337,696	23,964,387
Solatium Fund	16,240	19,515
Due to Officers/Directors	-	-
Due to policyholders/ Insured (Refer schedule 16 note 26)	820,702	562,275
Others- Service Tax Payable	23,738	77,895
Temporary Overdraft as per the books of accounts only	43,742	48,279
Total	34,755,494	29,084,245

SCHEDULE - 14 Provisions

Rupees ('000)

Particulars	As at 31 st March, 2013	As at 31 st March, 2012
Reserve for Unexpired Risk	17,791,395	15,003,222
Premium Deficiency (Refer schedule 16 note 2.9 and note 10)	26,363	6,332
Provision for Fringe Benefit Tax (Net of Advance Tax of Rupees 80,375 thousand (Previous year Rupees 96,373 thousand))	33,470	17,472
Provision for Wealth Tax	219	192
For proposed dividends	-	-
For dividend distribution tax	-	-
For Employee Benefits		
Gratuity (Refer schedule 16 note 19)	16,059	1,254
Leave Entitlement	111,779	90,028
Long Term Incentive Plan	84,625	-
Total	18,063,910	15,118,500

SCHEDULE - 15 Miscellaneous Expenditure (to the extent not written off or adjusted)

Rupees ('000)

Particulars	As at 31 st March, 2013	As at 31 st March, 2012
Discount allowed in issue of shares/debentures	-	-
Others (to be specified)	-	-
Total	-	-

SCHEDULE – 16 : Significant Accounting Policies & Notes to and forming part of the Financial Statements for the year ended 31st March 2013

1. Background

Bajaj Allianz General Insurance Company Limited ('the Company') was incorporated on 19th September 2000, as a company under the Companies Act, 1956 ('the Act'). The Company is registered with Insurance Regulatory and Development Authority ('IRDA') and is in the business of underwriting general insurance policies relating to fire, marine and miscellaneous segments. The IRDA renewed the Company's certificate of registration to sell general insurance policies in India for the year 2012-13 vide its certificate of Renewal of Registration dated 08th February 2013. The renewal certificate is with effect from 1st April 2013 and is valid up to 31st March 2014.

2. Significant accounting policies

2.1 Basis of preparation of financial statements

The financial statements are prepared and presented in accordance with the Generally Accepted Accounting Principles followed in India under the historical cost convention and accrual basis of accounting and in accordance with the statutory requirements of the Insurance Act, 1938, the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 ('The Regulations') and orders and directions issued by the IRDA in this behalf, the Companies Act, 1956 ('The Act') to the extent applicable and comply with the notified accounting standards issued by Companies Accounting Standard Rules, 2006 (to the extent applicable) and current practices prevailing in the insurance industry.

2.2 Use of Estimates

The preparation of financial statements in conformity with the generally accepted accounting principles requires management to make estimates and assumption that affect the reported amounts of assets and liabilities, revenue and expenses and disclosure of contingent liabilities. The estimates and assumptions used in accompanying financial statements are based upon management's evaluation of the relevant facts and circumstances as of the date of the financial statements. Actual results may differ from the estimates and assumptions used in preparing the accompanying financial statements. Any revision to accounting estimates is recognized prospectively in current and future periods.

2.3 Revenue recognition

(i) Premium

Premium (net of service tax), including reinstatement premium, on direct business and reinsurance accepted, is recognized as income over the contract period or the period of risk, whichever is appropriate, on a gross basis. Any subsequent revisions to or cancellations of premiums are recognized in the year in which they occur.

(ii) Interest / dividend income

Interest income is recognized on accrual basis and dividend income is recognized when the right to receive the dividend is established.

(iii) Premium / discount on purchase of investments

Premium or discount on acquisition, as the case may be, in respect of fixed income securities, is amortized / accreted on constant yield to maturity basis over the period of maturity/holding.

(iv) Profit / loss on sale of securities

Profit or loss on sale/redemption of securities is recognized on trade date basis and includes effects of accumulated fair value changes, previously recognized and credited to Fair Value Reserve, for specific investments sold/redeemed during the year.

(v) Commission on Reinsurance Ceded

Commission received on reinsurance ceded is recognized as income in the period in which reinsurance premium is ceded. Profit commission under reinsurance treaties, wherever applicable, is recognized in the year of final determination of the profits and as intimated by Reinsurer.

2.4 Reinsurance ceded

Reinsurance cost, in respect of proportional reinsurance ceded, is accrued at policy inception. Non-proportional reinsurance cost is recognized when incurred and due. Any subsequent revision to, refunds or cancellations of premiums are recognized in the year in which they occur.

2.5 Reinsurance Accepted

Reinsurance inward acceptances are accounted for on the basis of returns, to the extent received, from the insurers.

- 2.6 Acquisition costs
- Acquisition costs, defined as costs that vary with, and are primarily related to, the acquisition of new and renewal insurance contracts viz., commission, policy issue expenses etc., are expensed in the year in which they are incurred.
- 2.7 Premium received in advance
- Premium received in advance represents premium received in respect of policies issued during the year, where the risk commences subsequent to the balance sheet date.
- 2.8 Reserve for unexpired risk
- Represents that part of the net premium (i.e., premium, net of reinsurance ceded) which is attributable to, and set aside for subsequent risks to be borne by the Company under contractual obligations on contract period basis or risk period basis, whichever is appropriate, subject to a minimum of 100% in case of Marine Hull business and 50% in case of other businesses based on net premium written during the year as required by Section 64 V(1)(ii)(b) of the Insurance Act, 1938. (Also refer 2.18).
- 2.9 Premium Deficiency
- Premium deficiency is recognized if the ultimate amount of expected net claim costs, related expenses and maintenance costs exceeds the sum of related premium carried forward to the subsequent accounting period as the reserve for unexpired risk. Premium deficiency is calculated by line of business. The Company considers maintenance costs as relevant direct costs incurred for ensuring claim handling operations.
- 2.10 Claims incurred
- Claims are recognized as and when reported. Claims paid (net of recoveries including salvage retained by the insured and includes interest paid towards claims) are charged to the respective revenue account when approved for payment. Where salvage is retained by the Company, the recoveries from sale of salvage are recognized at the time of sale. Provision is made for estimated value of outstanding claims at the balance sheet date net of reinsurance, salvage and other recoveries. Such provision is made on the basis of the ultimate amounts that are likely to be paid on each claim, as anticipated and estimated by the management in light of past experience and subsequently modified for changes, as appropriate. Amounts received/receivable from the re-insurers/coinsurers, under the terms of the reinsurance and coinsurance arrangements respectively, are recognized together with the recognition of the claim.
- 2.11 IBNR and IBNER (Claims Incurred but not reported and claims incurred but not enough reported)
- IBNR represents that amount of all claims that may have been incurred prior to the end of the current accounting period but have not been reported or claimed. The IBNR provision also includes provision, if any, required for claims incurred but not enough reported (IBNER). The said liability is determined based on actuarial principles by the Appointed Actuary. The methodology and assumptions on the basis of which the liability has been determined has also been certified by the Actuary to be appropriate, in accordance with guidelines and norms issued by the Institute of Actuaries of India in concurrence with the IRDA and, accordingly, the liability determined is certified as adequate by the Actuary.
- 2.12 Operating expenses related to the insurance business
- Operating expenses related to the insurance business are allocated to specific business segments on the basis of:
- Expenses which are directly identifiable to the business segments are allocated on actuals;
 - Other expenses, which are not directly identifiable, are apportioned on the basis Net Written Premium:
- The method of apportionment is decided by the management, based on the nature of the expenses and their logical correlation with various business segments, wherever possible.
- 2.13 Income from Investments and Other Income
- Income earned from investments and fixed deposits with banks, gain or loss on sale of investments and other income is allocated to the revenue accounts and the profit and loss account on the basis of funds available from insurance operations and shareholders funds and are further allocated to the lines of business in proportion of their respective Gross Written Premium.
- 2.14 Fixed Assets and Depreciation / Amortization
- Fixed assets are stated at cost (including incidental expenses relating to acquisition and installation) less accumulated depreciation. Assets costing up to Rs. 20,000 are depreciated fully in the year of acquisition. Depreciation on other assets are provided on Straight Line Method ('SLM') with reference to the

management's assessment of the estimated useful life of the assets or at the rates and in the manner specified by the Schedule XIV of The Companies Act, 1956 whichever is higher, as follows:

	Depreciation rates as per books (SLM)	Depreciation rates as per Sch XIV (SLM)
Information technology equipment	33.33%	16.21%
Computer software (Intangibles)	33.33%	16.21%
Vehicles	20.00%	7.07%
Office equipment	25.00%	4.75%
Furniture & fixtures	6.33%	6.33%
Building	2.00%	1.63%
Air conditioner (part of office equipments)	10.00%	4.75%
Electrical fittings (part of furniture & fittings)	33.33%	4.75%
Leasehold improvements	33.33%	-
Free Hold Improvements on Investment properties leased out	33.33%	-

The Company provides pro rata depreciation from/to the month in which the asset is acquired or put to use/disposed off as appropriate.

Impairment of assets

(i) The carrying amounts of all assets are reviewed by the Company at each balance sheet date. If there is any indication of impairment based on internal/external factors, an impairment loss is recognized wherever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is greater of the assets, net selling price and value in use. In assessing value in use the estimated future cash flows are discounted to their present value at a rate that reflects current market assessments of the time value of money and the risks specific to the asset, as determined by the management.

(ii) After impairment, depreciation is provided on the revised carrying amount of the assets over its remaining useful life, if any.

2.15 Investments

(i) Investments are recorded on trade date at cost. Cost includes brokerage, transfer charges, transaction taxes as applicable, etc. and excludes pre-acquisition interest, if any.

Classification:

Investments maturing within twelve months from balance sheet date and investments made with the specific intention to dispose off within twelve months from balance sheet date are classified as short-term investments. Investments other than short term investments are classified as long-term investments.

Valuation:

Debt Securities

All debt securities are considered as 'held to maturity' and accordingly stated at historical cost adjusted for amortization of premium or accretion of discount on constant yield to maturity basis in the revenue accounts and profit & loss account over the period held to maturity /holding.

The realized gain or loss on the securities is the difference between the sale consideration and the amortized cost in the books of the Company as on the date of sale determined on weighted average cost basis.

Equities (Listed & Actively Traded)

Listed and actively traded securities are stated at the lower of the last quoted closing prices on The National Stock Exchange of India Limited or The Bombay Stock Exchange Limited. Unrealized gains or losses are credited / debited to the fair value change account.

The realized gain or loss on the listed & actively traded equities is the difference between the sale consideration and the carrying cost as on the date of sale, determined on a weighted average cost basis and includes the accumulated changes in the fair value previously taken to the fair value change account, in respect of the particular security; such gain or loss is transferred to revenue on the trade date.

Mutual Fund Units

Mutual fund units are stated at their Net Asset Value ('NAV') at the balance sheet date. Unrealized gains or losses are credited / debited to the fair value change account.

The realized gain or loss on the mutual fund units is the difference between the sale consideration and the carrying cost as on the date of sale, determined on a weighted average cost basis and includes the accumulated changes in the fair value previously taken to the fair value change account, in respect of the particular security; such gain or loss is transferred to revenue on the trade date.

Fair Value Change Account

Fair value change account represents unrealized gains or losses in respect of investments in equity securities, derivative instruments and mutual fund units outstanding at the close of the year. The balance in the account is considered as a component of shareholders'

funds and not available for distribution as dividend. Unrealized loss on listed and actively traded investments held for long term are not considered to be of a permanent nature and hence not considered as impaired. However the Company, at each balance sheet date, assesses investments for any impairment and necessary provisions are made for the same where required.

Real Estate – Investment Property

Investment Property is measured at historical cost less accumulated depreciation and impairment loss, if any.

2.16 Retirement and Other Employee Benefits

i) Provident Fund and Family Pension Schemes

Retirement benefits in the form of Provident Fund and Family Pension Scheme, is a defined contribution scheme held with Provident Fund Authority at the prescribed rates and the contribution are charged to the revenue account of the year when the contribution to the respective funds are due.

ii) Superannuation

The Company contributes to the Bajaj Auto Employees' Superannuation Fund, at fixed rates for eligible employees under a defined contribution plan, for which necessary approvals have been obtained.

iii) Gratuity

Gratuity liability is a defined benefit obligation and is provided for on the basis of an actuarial valuation made at the balance sheet date. Refer note 19

iv) Compensated absences and leave entitlements

Non-accumulating compensated absences are accounted for as and when availed / encashed. Long term accumulating leave entitlements are provided for on the basis of actuarial liability determined by an actuary appointed for the purpose.

v) Actuarial gains / losses taken to revenue account.

vi) Long Term Incentive Plan

The Company has a Long Term Incentive Plan ('LTIP') for selected management personnel. The plan is a discretionary deferred compensation plan with a vesting period of three years from the period of first entitlement of an employee. Provision for LTIP, liability is accrued and provided for on the basis of actuarial valuation made at

the balance sheet date.

2.17 Foreign Currency Transactions

Transactions denominated in foreign currencies, if any, are recorded at the exchange rate prevailing on the date of the transaction. Assets and Liabilities in foreign currency, if any, as at the Balance Sheet date are converted at the exchange rates prevailing at that date.

Exchange difference either on settlement or on translation is recognized in the Revenue Accounts or Profit and Loss Account, as applicable.

2.18 Contributions to Terrorism and Third Party Insurance Pools

i) Terrorism Pool

In accordance with the requirements of IRDA, the Company, together with other insurance companies, participates in the Terrorism Pool. This pool is managed by the General Insurance Corporation of India ('GIC'). Amounts collected as terrorism premium in accordance with the requirements of the Tariff Advisory Committee ('TAC') are ceded at 100% of the terrorism premium collected to the Terrorism Pool, subject to conditions and an overall limit of Rupees 10 billion (Previous year Rupees 7.5 billion) per location/compound.

In accordance with the terms of the agreement, GIC retro cedes, to the Company, terrorism premium to the extent of the share agreed to be borne by the Company in the risk, which is recorded as reinsurance accepted. Such reinsurance accepted is recorded based on quarterly confirmation received from GIC. Accordingly, reinsurance accepted on account of the Terrorism Pool has been recorded only up to 31st December 2012.

The entire amount of reinsurance accepted for the current year on this account, net of claims and expenses, up to the above date, has been carried forward to the subsequent accounting period as 'Unexpired Risk Reserve' for subsequent risks, if any, to be borne by the Company.

ii) The Indian Motor Third Party Insurance Pool ('IMTPIP')

In accordance with the directions of IRDA, the Company, together with other direct general insurance companies, participated in the Indian Motor Third Party Insurance Pool ('IMTPIP'). The IMTPIP was administered by the General Insurance Corporation of India ('GIC'). The IMTPIP covered reinsurance of the entire third party risks

of specified commercial motor vehicles (specified risks). Amounts collected as premium in respect of specified risks were ceded at 100% of such premium, to the IMTPIP. The terms of the IMTPIP were covered by the provisions of a multi lateral reinsurance arrangement, executed by all direct insurers licensed to carry on motor insurance business with effect from 1st April 2007.

As per the directions of the IRDA and the terms of the agreement between participant companies:

a) The General Insurance Corporation of India ('GIC') participated in the pooled business at such percentage of the motor business that was ceded to it by all insurers as statutory reinsurance cessions under Section 101A of the Insurance Act, 1938. For the financial year ended 31st March 2013, the share of GIC was fixed at 10% (Previous year 10%) by the Insurance Regulatory Development Authority ('IRDA').

b) The business remaining after such cession to GIC was shared among all general insurers writing motor insurance business in the proportion that their gross direct general insurance premium in India from all classes of general insurance underwritten by them in that financial year bore to the aggregate gross direct general insurance premium from all classes of general insurance business written by all participant companies. Such share of business was computed by GIC and was applicable to all insurance companies, who were members of the IMTPIP.

The Company's share of premiums, claims, reinsurance commissions and expenses of the Pool was recorded as inward reinsurance business, based on the returns submitted by GIC, under the respective heads of income or expense as the case may be and included within the Motor Third Party sub-segment of the Miscellaneous Revenue Account. Accordingly, such share has been recorded by the Company up to 31st March 2012. Unexpired risks reserve of Rs. 1,765.26 millions as on 31st March 2012 has been released during the current financial year and incurred claim has been accounted on this earned premium at 145% as stipulated by Pool authority.

IRDA vide Orders IRDA / NL / ORD / MPL / 277/12/2011 dated December 23, 2011, IRDA / NL / ORD / MPL / 003 / 01 / 2012 dated January 3, 2012 directed the dismantling of the IMTPIP and advised recognition of actuarially estimated liabilities relating to IMTPIP for all underwriting years commencing from April 1, 2007 and ending with March 31, 2012. Further, IRDA, vide Order No IRDA / F&A / ORD / MTPP / 070 / 03-2012 dated March 22, 2012, amongst other things, provided an option to insurers for a deferred absorption of the transitional liability on straight line basis, subject to the conditions

listed in the said Order. In terms of the aforesaid order, the Company has carried forward the transitional liability of Rs. 2,397,743 thousands for the underwriting years 2009-10, 2010-11 and 2011-12, which has to be absorbed equally over two financial years 2012-13 and 2013-14. Accordingly Company has accounted deferred loss of Rs. 1,198,872 thousands during financial year ended 31st March 2013. As a result carried forward loss now reduced to Rs. 1,198,872 thousands which will be absorbed in 2013-14.

iii) The Indian Motor Third Party Declined Risk Insurance Pool ('IMTPDRIP')

After dismantling of the Motor Pool, IRDA has formed a Declined Risk Insurance Pool with effect from 01 April 2012 wide order IRDA / NL / ORD / MPL / 277 / 12 / 2011. The Indian Motor Third Party Declined Risk Insurance Pool (DR Pool), administered by the GIC, is an arrangement among all the existing General Insurers to share in the Stand Alone Third Party Liability of commercial vehicles i.e. Act only policies. Any business relating to Act only policies of Commercial Vehicles which does not fall within the underwriting parameters of respective insurer shall be ceded to the DR Pool. The premium to the extent of 20% in respect of specified risks is to be retained by the Company, 10% is to be ceded to GIC under obligatory cession and residual 70% is to be ceded to the DR Pool. The Company has to underwrite a minimum percentage as prescribed of Act only commercial vehicle third party insurance. DR pool shall be extinguished at the end of every underwriting year on a clean cut basis by transferring the risk at par to the members who have not fulfilled their mandatory obligation.

Accordingly GIC has circulated the settlement statement up to 31st December 2012 stating the details of premium ceded to the pool, shortfall of obligation and share of the Company in the DR Pool premium. The Company has recorded its share of premiums and claims as inward reinsurance business, based on the returns submitted by the GIC, under the respective heads of income or expense as the case may be and included within the Motor Third Party sub-segment of the Miscellaneous Revenue Account. Accordingly, such share has been recorded by the Company up to 31st December 2012 and for the period from 1st January 2013 to 31st March 2013 the losses from the pool of Rs. 15,039 thousands are provided based on the management's estimate and recorded net under claims incurred.

2.19 Contributions to Funds

The Company provides for contribution to Solatium and Environment Relief funds as per the requirement of regulations/circulars.

2.20 Income Taxes

Tax expense comprises current and deferred tax. Current income tax is measured at the amount expected to be paid to the tax authorities in accordance with the provisions of the Income Tax Act, 1961. Deferred income taxes reflect the impact of current year timing differences between taxable income and accounting income for the year and reversal of timing differences of earlier years.

Deferred tax is measured based on the tax rates and the tax laws enacted or substantively enacted at the Balance Sheet date. Deferred tax assets are recognized only to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realized. If the Company has unabsorbed depreciation or carry forward tax losses, deferred tax assets are recognized only if there is virtual certainty supported by convincing evidence that such deferred tax assets can be realized against future taxable profits.

At each Balance Sheet date the Company re-assesses unrecognized deferred tax assets. It recognizes unrecognized deferred tax assets to the extent that it has become reasonably certain or virtually certain, as the case may be that sufficient future taxable income will be available against which such deferred tax assets can be realized.

2.21 Service Tax

Service tax collected is considered as a liability against which service tax paid for eligible input services, to the extent claimable, is adjusted and the net liability is remitted to the appropriate authority as stipulated. Unutilized credits, if any, are carried forward under "Advances and other Assets" in schedule 12 for adjustments in subsequent periods. However where there is significant uncertainty around the recoverability of the unutilized credits the same are provided for as doubtful recovery. Service tax paid for eligible input services not recoverable by way of credits are recognized in the revenue account as expenses forming as separate line item in schedule 4 and Schedule 4(A).

2.22 Provisions and Contingent liabilities

A provision is recognized when an enterprise has a present obligation as a result of a past event; it is probable that an outflow of resources will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions are not discounted to their present value and are determined based on best estimate required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet date and

adjusted to reflect the current best estimates.

A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

2.23 Earnings per share

The basic earnings per share is computed by dividing the net profit in the Profit and Loss Account attributable to the equity shareholders by weighted average number of equity shares outstanding during the reporting year. Number of equity shares used in computing diluted earnings per share comprises the weighted average number of shares considered for deriving basic earnings per share and also weighted average number of equity shares which would have been issued on the conversion of all dilutive potential shares. In computing diluted earnings per share only potential equity shares that are dilutive are included.

NOTES TO ACCOUNTS

3. Contingent liabilities

Contingent liabilities not provided for in respect of claims against the Company not acknowledged as debts other than insurance matters -

	Rupees ('000)	
	31st March 2013	31st March 2012
1. Partly paid up investments	Nil	Nil
2. Underwriting commitments outstanding (in respect of shares and securities)	Nil	Nil
3. Claims other than those under policies not acknowledged as debts	Nil	Nil
4. Guarantees given by or on behalf of the Company	Nil	Nil
5. Statutory demands/liabilities in dispute, not provided for, in respect of		
• Service Tax and Education Cess	Nil	Nil
• Income Tax (see note below)	Nil	Nil
6. Reinsurance obligations to the extent not provided for in accounts	Nil	Nil

The Company's claim for exemption of tax on profit on sale of investments has been allowed by the Income Tax Appellate Tribunal (ITAT), Pune for the Assessment Year 2002-03, 2003-04, 2004-05 and by the Commissioner (Appeal) for the Assessment Year 2005-06, rejecting the disallowance made by the lower authorities. The Department has preferred an appeal against the order of ITAT for the Assessment Year 2002-03, 2003-04, and 2004-05 in the Mumbai High Court and against the order of the Commissioner (Appeal) for the Assessment Year

2005-06 in the ITAT, Pune. In Assessment Years 2008-09 and 2009-10, Assessing Officer has invoked disallowance with respect to payment of reinsurance premium to Allianz Reinsurance Branch Asia Pacific without deduction of tax at source. Allianz SE (parent company) is regularly assessed in India and claim for non-taxability of its income derived in India has been accepted by the department and nil orders have been passed in various years. Since Allianz SE does not have a permanent establishment in India and as their claim of non-taxability has been accepted considering other strong grounds of appeal and relying on the favorable Tribunal decisions, the Company has assessed the contingent liability as "Nil". Appeals pertaining to assessment year 2006-07, 2007-08, 2008-09 & 2009-10 are pending before various authorities. Based on the ITAT, Pune verdict and strong grounds, contingent liability for these years is also assessed as "Nil".

4. All assets of the Company are free from any encumbrances other than investment under Section 7 of Insurance Act, 1938 which are held in Government of India Bonds aggregating Rupees 113,567 thousands (Previous year Rupees 111,628 thousands). No assets of the Company are subject to restructuring.

5. Capital Commitments

Commitments made and outstanding for acquisition of fixed assets amount to Rupees 48,048 thousands (Previous year Rupees 585,771 thousands).

6. The appointed actuary has certified to the Company that actuarial estimates for IBNR (including IBNER) have been determined using actuarial principles. In the determination, the Guidance Notes issued by the Institute of Actuaries of India with the concurrence of the Authority and any directions issued by the Authority in this behalf have been followed. Where sufficient data is available, the actuary has chosen to adopt the chain ladder method. The chain ladder method has accordingly been applied to motor, fire, marine, engineering, personal accident, workmen's compensation and health. These constitute 99.5% (Previous year 99.4%) of the Company's total net written business excluding Third Party premium of Commercial Vehicle business. For Liability line of business and Commercial Vehicle TP business, the expected ultimate loss ratio method has been used to arrive at the estimate of IBNR. For Aviation Line of business, a flat IBNR of Rs 1 crore has been adopted, as adopted last year.

Net IBNR reserves have been arrived at on the basis of actuarial estimates based on the claim data, after allowance for reinsurance recoveries.

7. Claims settled and outstanding for more than six months Rupees - Nil (Previous year – Rupees Nil)

8. Extent of premium income recognized based on varying risk pattern Rupees. Nil (Previous year – Rupees .Nil)

9. Computation of managerial remuneration

	Rupees ('000)	
	For the year ended 31 st March 2013	For the year ended 31 st March 2012
Salary- (Including contributions to funds)		
Mr. Hemant Kaul	20,294	27,563
Mr. Tapan Singhel	11,537	0
Perquisites		
Mr. Hemant Kaul	3	40
Mr. Tapan Singhel	40	0

* Managerial remuneration paid to Mr. Tapan Singhel includes Rupees 2,753 thousands paid for period prior to appointment as CEO

Expenses towards gratuity and leave entitlement are determined actuarially on an overall Company basis annually and accordingly have not been considered in the above information, except to the extent paid.

The managerial remuneration is in accordance with the approval accorded by a resolution of the Board of Directors and which has been approved by IRDA as required under Section 34A of the Insurance Act, 1938.

10. Premium Deficiency has been provided for in respect of following line of business

a) Personal Accident	Nil	(Previous Year – Nil)
b) Aviation	Rupees 26,363 thousands	(Previous Year - 6,332 thousands)
c) Engineering	Nil	(Previous Year - Nil)

11. Percentage of business sector – wise (Based on Gross Written Premium)

(Amount Rupees '000, Count - numbers)

Business sector	For the year ended 31st March 2013			For the year ended 31st March 2012		
	GDPI	No of Insured	% of GDPI	GDPI	No of Insured	% of GDPI
Rural	3,086,849	-	7.71	2,574,990	-	7.83
Social	10,910	318,058	0.03	8,931	279,090	0.03
Urban	36,916,276	-	92.26	30,282,270	-	92.14
Total	40,014,035	318,058	100	32,866,191	279,090	100

12. Extent of risk written and reinsured based on Gross written premium/Net written premium (excluding excess of loss and catastrophe reinsurance).

	For the year ended 31st March 2013	For the year ended 31st March 2012
	% age of business written	% age of business written
Risk retained	80%	75%
Risk Reinsured	20%	25%
	100%	100%

13. Contribution to Environment Fund

The Company has collected an amount of Rupees 6,389 thousands (Previous year - Rupees 6,992 thousands) towards Environment Fund from public liability policies.

The Company has paid all the funds collected towards Environment Fund up to February 28, 2013 to United India Insurance Company, the implementing agency for the fund. The balance payable has been disclosed under the head current liabilities in schedule 13.

14. The Company's primary reportable segments are business segments, which have been identified in accordance with the Regulations. The operating expenses and investment and other income attributable to the business segments are allocated as mentioned in Notes 2.12, 2.13 and 22 respectively. Segment revenue and results have been disclosed in the financial statements. Due to inherent complexities, segment assets and liabilities have been identified to the extent possible in the statement annexed hereto. There are no reportable geographical segments since the Company provides services only to customers in the Indian market or to Indian interests overseas and does not distinguish any reportable regions within India.

15. Related party disclosures have been set out in a separate statement annexed to this schedule. The related parties, as defined in Accounting Standard 18 'Related Party Disclosures' in accordance with the Companies Act, 1956 ('The Act') to the extent applicable and comply with the notified accounting standards issued by Companies Accounting Standard Rules, 2006 in respect of which the disclosures have been made, have been identified on the basis of disclosures made by the key managerial persons and taken on record by the Board.

16. The Company's significant leasing arrangements include agreements for office and residential premises. These lease agreements are generally mutually renewal / cancelable by the lessor / lessee. The future minimum lease payments relating to non cancelable leases are disclosed below:

	Rupees ('000)	
	As at 31 st March 2013	As at 31 st March 2012
Payable not later than one year	32,779	1,293
Payable later than one year but not later than five years	48,711	269
Payable later than five years	-	-

- Amount charged to revenue accounts in respect of all lease arrangements aggregates Rupees 190,604 thousands (Previous year Rupees 206,304 thousands).
- There are no transactions in the nature of sub leases.
- The period of agreement is generally for three years and renewable thereafter at the option of the lessee.

17. Earning per Share ('EPS')

The following table reconciles the numerator and denominator used to calculate basic/diluted EPS:

(Amount Rupees '000, Count - numbers)

	As at 31 st March 2013	As at 31 st March 2012
Profit after Tax		
Basic earnings before extra-ordinary items [A] Rupees	Rs.2,950,801	Rs.1,236,541
Basic earnings after extra-ordinary items [B] Rupees	Rs. 2,950,801	Rs.1,236,541
Weighted average number of equity shares (par value of Rs. 10 each) [C]	110,227,250	110,227,250
Basic and diluted earnings per share [A/C]	Rs.26.77	Rs.11.22
Basic and diluted earnings per share excluding extraordinary items [B/C]	Rs.26.77	Rs.11.22

As there were no dilutive equity shares or potential equity shares issued, no reconciliation between the denominator used for computation of basic and diluted earnings per share is necessary.

18. Taxation

The deferred taxes assets and liabilities, arising due to timing differences have been recognized in the financial statements as under:

Rupees ('000)

Timing difference on account of	As at 31 st March 2013		As at 31 st March 2012	
	Deferred tax asset	Deferred tax liability	Deferred tax asset	Deferred tax liability
Reserve for unexpired risks	427,755	-	342,778	-
Leave encashment	36,267	-	29,209	-
Prov for doubtful debts	4,499	-	4,020	-
Depreciation as per Section 32 as per provisions of Income Tax Act 1961	-	-61,447	-	-
Total	468,521	-61,447	376,007	-
Net deferred tax asset/(liability)	407,074	-	376,007	-
Deferred Tax expense/(income) recognized in the Profit and loss account	-31,060	-	41,510	-
Total Deferred Tax expenses/(income)	-31,060	-	41,510	-

19. a) Gratuity benefit plans:

The Company has a defined benefit gratuity plan. Every employee gets gratuity on departure at 15 days salary (last drawn salary) for each completed year of service, subject to the fulfillment of service conditions. The Company makes contribution to an approved gratuity fund, which covers the same under Cash Accumulation Policy of the Life Insurance Corporation of India and Bajaj Allianz Life Insurance Company Limited.

The following tables summaries the components of net benefit expense recognized in the Profit and Loss Account and the funded status and amounts recognized in the balance sheet for the respective plans.

I. Profit and Loss account

Net employee benefit expense (recognized in Employee Cost)

	Rupees ('000)	
	Gratuity	
	2013	2012
Current service cost	17,264	16,453
Interest cost on benefit obligation	8,291	4,981
Expected return on plan assets	-6,540	-4,184
Net actuarial (gain) / loss recognized in the year	-1,457	9,052
Past service cost	-	-
Net benefit expense	17,558	26,302
Actual return on plan assets	7,044	5,841

II. Balance Sheet

(i) Details of provision for gratuity

	Rupees ('000)	
	Gratuity	
	2013	2012
Defined benefit obligation	101,028	86,124
Fair value of plan assets	-84,969	-84,870
	16,059	1,254
Less: Unrecognized past service cost	-	-
Plan (asset) / liability	16,059	1,254

(ii) Changes in the present value of the defined benefit obligation are as follows

	Rupees ('000)	
	Gratuity	
	2013	2012
Opening defined benefit obligation	86,124	66,991
Interest cost	8,291	4,981
Current service cost	17,264	16,453
Benefits paid	-9,698	-13,010
Actuarial (gains) / losses on obligation	-953	10,709
Closing defined benefit obligation	101,028	86,124

(iii) Changes in the fair value of plan assets are as follows:

	Rupees ('000)	
	Gratuity	
	2013	2012
Opening fair value of plan assets	84,870	50,894
Expected return	6,540	4,184
Contributions by employer	2,753	41,145
Benefits paid	-9,698	-13,010
Actuarial gains / (losses)	504	1,657
Closing fair value of plan assets	84,969	84,870

The Company expects to contribute Rs. 16,000 thousands to gratuity in 2013-14.

(iv) The major categories of plan assets as a percentage of the fair value of total plan assets are as follows:

	Rupees ('000)	
	Gratuity	
	2013	2012
	%	%
Investments with insurer	100	100

(v) The principal assumptions used in determining gratuity and compensated absences & leave entitlement benefit obligations for the Company's plans are shown below:

	2013	2012
	%	%
Discount rate	7.95	8.55
Expected rate of return on assets	7.5	7.5
Increase in Compensation cost	15% for the first year, 12% for next 2 years & 7.5% thereafter	15% for first years & 12% for next 2 years & 7.5% thereafter

The estimates of future salary increases, considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market.

(vi) Amounts for the current and previous four periods are as follows

	Rupees ('000)				
	Gratuity				
	2013	2012	2011	2010	2009
Defined benefit obligation	101,028	86,124	66,991	59,294	61,186
Plan assets	84,969	84,870	50,894	55,491	16,231
Surplus / (deficit)	-16,059	-1,254	-16,097	-3,803	-44,955
Experience adjustments on plan liabilities	-12164	9,855	-3,982	-14,074	5,271
Experience adjustments on plan assets	504	1,657	-1,200	4,392	-584

20. The summary of the financial statements for the last 5 years and the ratios required to be furnished have been set out in the statement annexed hereto.

21. Included under employees remuneration, benefits and other manpower costs in Schedule 4 and Schedule 4(A) (Operating Expenses), is an amount of Rupees 540,743 thousands (previous year Rupees 630,700 thousands) towards outsourced expenses.

22. Expenses directly identifiable with investment activity amounting to Rupees 9,366 thousands (previous year Rupees 13,690 thousands) are included under "expenses other than those relating to insurance business" in the Profit and Loss Account. Further, Operating expenses related to insurance business in Schedule 4, includes indirect expenses of Rupees 18,587 thousands (previous year Rupees 14,006 thousands) which could be apportionable towards investments activity. The said expenses amounting to Rupees 8,403 thousands has been computed on the basis of number of documents, income or staff cost as appropriate.

23. The Company has initiated the process of identification of suppliers registered under the "The Micro, Small and Medium Enterprises Development ('MSMED') Act, 2006" by obtaining confirmations from suppliers. Based on the intimation received by Company, NIL amount (Previous year Rupees 1,413 thousands) is payable to MSMED suppliers. Since amount payable to such suppliers is nil, no interest is payable to such suppliers.

24. Details of Penal actions taken by various Government Authorities as below:

Sr. No.	Authority	Non-Compliance / Violation	Penalty Awarded	Penalty Paid	Penalty Waived/ Reduced/Stay Received
NIL					

25. Previous year figures have been regrouped where possible and wherever necessary to make them comparable with those of the current year. The summary of other amounts of the previous year which have been regrouped is as follows:

Rupees ('000)

Sr. No.	Sch	Particulars	Reported in Previous Year	Previous Year figures reported in Current Year	Difference	Reasons
NIL						

26. IRDA has vide circular no. IRDA/F&I/CIR/CMP/174/11/2010 advised all insurers to disclose under schedule 13 – Current Liabilities amounts due to Policyholders/ Insured on accounts of claims settled but not paid (except under litigation), excess collection of the premium / tax which is refundable and cheques issued but not encashed by Policy holders / Insured. Age wise analysis of the amount due to Policy holders / Insured is disclosed as below:

Amt in Rs. ('000)

Ageing	Upto 6 Months	7 To 12 Months	13 To 18 Months	19 To 24 Months	25 To 30 Months	31 To 36 Months	Beyond 36 Months
Claims settled but not paid to the policyholders / insured due to any reasons except under litigation from the insured / policyholders	645,315	-	-	-	-	-	-
Sum due to the insured / policyholders on maturity or otherwise	-	-	-	-	-	-	-
Any excess collection of the premium / tax or any other charges which is refundable to the policyholders either as terms of conditions of the policy or as per law or as may be directed by the authority but not refunded so far	4,132	-	-	-	-	-	-
Cheques issued but not encashed by the policyholder/ insured*	10,712	17,021	26,924	22,364	46,835	11,770	35,629

* Does not include cheques issued to policyholders and appearing in Bank reconciliation as on 31st March 2013.

As per our report of even date attached For and on behalf of the Board of Directors

For B S R & Co.
Chartered Accountants
Firm Registration Number
101248W

Juzer Miyajiwala
Partner
Membership No. 47483
Pune

For Kirtane & Pandit
Chartered Accountants
Firm Registration Number
105215W

Suhas Deshpande
Partner
Membership No. 31787
Pune

Place : Pune
Date : 10th May 2013

Sanjiv Bajaj
Chairman

Niraj Bajaj
Director

S H Khan
Director

Tapan Singhel
Managing Director &
Chief Financial Officer

Manuel Bauer
Director

Kamesh Goyal
Director

Dipak Poddar
Director

Milind Choudhari
Chief Financial Officer

Rahul Bajaj
Director

Ranjit Gupta
Director

Manu Tandon
Director

Onkar Kothari
Company Secretary &
Compliance Officer

10th May 2013
Pune

Annexure to Schedule 16 - Notes to Accounts and forming part of the Financial Statements for the year ended 31st March, 2013
(Refer Note no. 14)

Segmental Break up of the Balance Sheet item as at 31st March, 2013

Segment revenues and segment results have been incorporated in the Financial Statements. However segment asset and liabilities, given the nature of the business, have been allocated amongst various segments to the extent possible.

Rupees ('000)

	Fire	Marine		Misc	Total
		Cargo	Others		
Premium Received in Advance	13,823	3,179	357	1,101,045	1,118,404
	(36,346)	(23,035)	(332)	(1,019,922)	(1,079,635)
Net Claims Outstanding	683,601	303,255	45,022	26,305,816	27,337,694
	(819,962)	(278,346)	(78,271)	(22,787,807)	(23,964,386)
Reserve for Unexpired Risk	1,306,228	293,112	949	16,191,106	17,791,395
	(1,150,860)	(312,390)	(2,508)	(13,537,464)	(15,003,222)
Deposits with Ceding Companies	-	-	-	-	0
	-	-	-	-	0
Premium Deficiency	-	-	-	26,363	26,363
	-	-	-	(6,332)	(6,332)
Solatium Fund	-	-	-	16,240	16,240
	-	-	-	(19,515)	(19,515)
Proposal Deposits (to the extent identifiable)	-	-	-	-	-

31st March 2012 figures are in Brackets

Summary of Financial Statements for the year ended 31st March 2013

(Refer Note no. 20)

Particulars	2013	2012	2011	2010	2009
OPERATING RESULTS					
Gross Written Premium	41,093,938	36,758,889	31,293,671	27,248,874	28,661,871
Net Premium Income (net of Reinsurance)	32,031,496	26,956,707	23,105,010	19,716,713	20,065,870
Income from Investments (net of losses)	3,827,965	2,906,349	2,169,225	1,709,194	1,659,188
Miscellaneous Income	108,787	94,350	153,879	380,378	270,010
Total Income	35,968,248	29,957,406	25,428,114	21,806,285	21,995,068
Commissions	991,068	747,143	403,600	317,681	237,775
Operating Expenses	7,687,425	6,722,295	6,461,172	5,485,141	5,988,298
Claims, increase in URR and other outgoes	23,969,223	21,312,084	18,584,845	14,776,070	14,804,945
Operating Profit/Loss	3,320,532	1,175,884	(21,503)	1,227,393	964,050
NON OPERATING RESULTS					
Total income under Shareholder's Account	894,884	764,008	640,637	570,648	533,655
Profit before Tax	4,215,416	1,939,892	619,134	1,798,041	1,497,705
Provision for Tax	(1,264,614)	(703,351)	(186,411)	(589,763)	(546,136)
Profit after Tax	2,950,802	1,236,541	432,723	1,208,278	951,569
MISCELLANEOUS					
Policyholder's Account	Not Applicable being General Insurance Company				
Total Funds					
Total Investments					
Yield on Investments					
Shareholder's Account	Not Applicable being General Insurance Company				
Total Funds					
Total Investments					
Yield on Investments					
Paid up Equity Capital	1,102,273	1,102,273	1,102,273	1,102,273	1,102,273
Net Worth	12,553,063	9,587,254	8,356,054	7,927,903	6,724,719
Total Assets (Gross of current liabilities and provisions)	65,372,467	53,789,999	44,465,619	37,323,825	31,670,305
Yield on Total Investments	9.92%	9.45%	8.47%	9.03%	10.06%
Earning Per Share	26.77	11.22	3.93	10.96	8.63
Book value per Share	113.88	86.98	75.81	71.92	61.01
Total Dividend	-	-	-	-	-
Dividend per share	-	-	-	-	-

Ratios for the year ended 31st March, 2013

Sr. No.	Particulars	For the year ended 31 st March, 2013	For the year ended 31 st March, 2012
1	Gross Direct Premium Growth Rate	22%	15%
	Motor	23%	14%
	Fire	24%	9%
	Marine Cargo	8%	18%
	Marine Hull	84%	-77%
	Workmen's Compensation / Employers' Liability	5%	18%
	Public/Product Liability	22%	22%
	Engineering	8%	20%
	Aviation	-73%	-8%
	Personal Accident	-5%	12%
	Health	39%	26%
	Credit Insurance	-34%	-33%
	Others	12%	13%
2	Gross Direct Premium to Net Worth Ratio	3.19	3.42
3	Growth Rate of Net Worth	31%	15%
4	Net Retention Ratio	78%	73%
	Motor	90%	80%
	Fire	37%	45%
	Marine Cargo	61%	70%
	Marine Hull	3%	23%
	Workmen's Compensation / Employers' Liability	90%	90%
	Public/Product Liability	29%	38%
	Engineering	17%	19%
	Aviation	2%	2%
	Personal Accident	80%	83%
	Health	88%	89%
	Credit Insurance	1%	3%
	Others	54%	59%
5	Net Commission Ratio	3%	3%
	Motor	3%	3%
	Fire	-6%	-5%
	Marine Cargo	8%	7%
	Marine Hull	30%	-9%
	Workmen's Compensation / Employers' Liability	7%	7%
	Public/Product Liability	-9%	-4%
	Engineering	-68%	-65%
	Aviation	-1057%	109%
	Personal Accident	11%	12%
	Health	7%	8%
	Credit Insurance	-846%	-308%
	Others	2%	4%
6	Expenses of Management to Gross Direct Premium Ratio	22%	23%
7	Expenses of Management to Net Written Premium Ratio	27%	28%
8	Net Incurred Claims to Net Earned Premium	72%	77%
9	Combined Ratio	100%	105%
10	Technical Reserves to Net Premium Ratio	1.54	1.57
11	Underwriting Balance Ratio	0.0	-0.1
	Fire	0.5	0.2
	Marine	0.2	0.1
	Miscellaneous	-0.1	-0.1
12	Operating Profit Ratio	11%	4%
13	Liquid Assets to liabilities ratio	0.27	0.38
14	Net Earning Ratio	9%	5%
15	Return on Net worth	24%	13%
16	Available Solvency Margin (ASM) to Required Solvency Margin (RSM) Ratio	1.79	1.56
17	NPA Ratio	-	-

Receipts and Payments for the year ended 31st March, 2013

Rupees ('000)

Particulars	For the year ended 31st March, 2013	For the year ended 31st March, 2012
Premium received from Policyholders, including advance receipts and service tax	43,517,449	39,639,128
Receipts from Re-insurers, net of commissions and claims	1,195,659	(3,161,973)
Payments to Co-insurers, net of claims recovery	11,346	242,206
Payment of Claims	(23,648,607)	(20,005,347)
Payment of Commission	(2,089,753)	(1,839,378)
Payment of other Operating Expenses	(7,332,885)	(6,553,751)
Miscellaneous Income	154,561	112,479
Preliminary and preoperative expenses	-	-
Income tax paid (Net)	(966,219)	(448,831)
Service Tax Paid	(3,241,983)	(2,021,736)
Net Cash In Flow From Operating Activities	7,599,568	5,962,797
Purchase of Fixed Assets including Capital Work in Progress & Capital Advances	(1,000,369)	(665,847)
Proceeds from Sale of Fixed Assets	5,020	3,284
Purchase of Investments	(37,787,881)	(15,801,463)
Sale of Investments	28,298,348	8,083,625
Rent/Interests/Dividends Received	3,603,508	2,851,834
Investments in money market instruments and in liquid mutual funds (Net)	1,796,462	1,844,538
Investment property purchase	-	-
Interest Expense and Other Investment Expenses	(116,228)	(9,366)
Cash Deposit under Section 7 of the Insurance Act, 1938	(2,997)	0
Investment in Fixed Deposit Maturity more than 3 months	(1,963,700)	(1,673,200)
Net Cash Out Flow from Investment Activities	(7,167,837)	(5,366,595)
Cash Flow from financing Activities		
Proceeds from issuance of share capital	-	-
Interest/dividends paid	-	-
Proceeds from borrowing	-	-
Repayments of borrowing	-	-
Net cash flow financing activities	-	-
Effect of foreign exchange gain / (loss) rates on cash and cash equivalents, net	(6,004)	1,306
Increase / (Decrease) in Cash and Cash Equivalents during the year	425,727	597,508
Cash and Cash Equivalent at the year beginning	2,119,125	1,521,617
Cash and Cash Equivalent at the year end**	2,544,852	2,119,125
** Cash and cash Equivalent ('000)	2013	2012
Cash & Bank balance as per schedule 11	11,316,053	8,926,625
Less: Fixed Deposit Maturity More than 3 Months	8,771,200	6,807,500
Less: Temporary over draft as per schedule 13	-	-
Cash and Cash Equivalent at the year end	2,544,852	2,119,125
As Integral part of Financial Statements		

As per our report of even date attached

For B S R & Co.
Chartered Accountants
Firm Registration Number
101248W

For Kirtane & Pandit
Chartered Accountants
Firm Registration Number
105215W

Juzer Miyajiwala
Partner
Membership No. 47483
Pune

Suhas Deshpande
Partner
Membership No. 31787
Pune

Place : Pune
Date : 10th May 2013

For and on behalf of the Board of Directors

Sanjiv Bajaj
Chairman

Manuel Bauer
Director

Rahul Bajaj
Director

Niraj Bajaj
Director

Kamesh Goyal
Director

Ranjit Gupta
Director

S. H. Khan
Director

Dipak Poddar
Director

Manu Tandon
Director

Tapan Singhel
Managing Director &
Chief Executive Officer

Milind Choudhari
Chief Financial Officer

Onkar Kothari
Company Secretary &
Compliance Officer

Pune
10th May 2013

As at 31st March, 2013

Balance Sheet Abstract and Company's general business profile

Rupees ('000)

I.	Registration No.	15329
	State code	11
	Balance Sheet Date	31st March, 2013
II.	Capital raised during the year	Rs in '000s
	Public issue	-
	Private issue	-
	Bonus Issue	-
	Private placement	-
III.	Position of mobilisation and deployment of funds	Rs in '000s
	Total Liabilities (Sources of funds)	12,553,063
	Total Assets (Application of funds)	12,553,063
IV.	Source of funds	Rs in '000s
	Paid up capital	1,102,273
	Reserves and surplus	11,450,790
	Secured loans	-
	Unsecured loans	-
V.	Application of funds	Rs in '000s
	Net Fixed assets	2,841,335
	Investments	47,130,849
	Net Current Assets	(37,826,191)
	Miscellaneous expenditure	-
	Accumulated loss	-
VI.	Performance of the company	Rs in '000s
	Turnover	41,093,938
	Total expenditure	36,878,522
	Profit / (Loss) before tax	4,215,416
	Profit / (Loss) after tax	2,950,802
	Accumulated profits	9,784,593
	Earnings per share	26.77
	Dividend rate %	-
VII.	Generic names of principal products / services of the company	
	Item code number (ITC code)	-
	Product Description	General Insurance

Note: The Company being an insurance Company, the accounts of the company are not required to be made in accordance with Schedule VI. Further the Insurance Act, 1938 requires the financial statement of the Company to be split in revenue accounts and Profit and Loss Account. In view of this it is not possible to give all the information as required by part IV of this Schedule.

For and on behalf of the Board of Directors

Sanjiv Bajaj
ChairmanManuel Bauer
DirectorRahul Bajaj
DirectorNiraj Bajaj
DirectorKamesh Goyal
DirectorRanjit Gupta
DirectorS. H. Khan
DirectorDipak Poddar
DirectorManu Tandon
DirectorTapan Singhel
Managing Director &
Chief Executive OfficerMilind Choudhari
Chief Financial OfficerOnkar Kothari
Company Secretary &
CompliancePune
10th May 2013

Annexure to Schedule 16 Notes to Accounts and forming part of Financial Statements for the year ended 31st March 2013

Related Party Disclosures under AS 18 (for the year ended 31st March 2013)

Sr. No.	Name of the Related party	Nature of Relationship with the company	Description of transaction / Categories
1	Bajaj Finserv Ltd	Holding Company	Contribution to Equity Rent for premises hired Deposits for Rented Premises Insurance Premia received Insurance Claims paid Unallocated Premium Billable expenses incurred on behalf Payable for common area maintenance
2	Bajaj Finserv House Owners Association	Group Association	Society Maintenance deposit Society Share Certificate Society maintenance charges Insurance Premia received Insurance Claims paid
3	Bajaj Auto Ltd	Group Company	Insurance Premia received Insurance Claims paid Unallocated Premium Purchases or Sale of Investments Billable expenses incurred on behalf
4	Bajaj Holdings & Investments Ltd	Group Company	Insurance Premia received Insurance Claims paid Unallocated Premium Purchases or Sale of Investments
5	Bajaj Allianz Financial Distributors Ltd	Group Company	Insurance Premia received Insurance Claims paid Unallocated Premium Manpower supply charges Billable expenses incurred on behalf Premium Received as an Agent Insurance commission paid/payable Other expenses Paid/Payable
6	Bajaj Electricals Ltd	Group Company	Insurance Premia received Insurance Claims paid Unallocated Premium
7	Bajaj Finance Limited	Group Company	Insurance Premia received Insurance Claims paid Unallocated Premium Billable expenses incurred on behalf Premium Received as an Agent Insurance commission paid/payable Investment in Corporate Bonds (Book Value) Income on investment Other expenses Paid/Payable
8	Bajaj Allianz Life Insurance Co Ltd	Group Company	Expenditure incurred by BALIC on behalf of BAGIC Expenditure incurred by BAGIC on behalf of BALIC Insurance Premia received Insurance Claims paid Unallocated Premium Insurance Premium paid to BALIC Insurance Claims received from BALIC Payment against Gratuity Fund Withdrawal from Gratuity Fund
9	Bajaj Financial Solutions Limited	Group Company	Insurance Premia received Unallocated Premium
10	Mukand Engineers Ltd	Enterprise where key mgmt personnel is having significant influence	Insurance Premia received Insurance Claims paid Unallocated Premium

Amount in Rs.('000)

2012-2013		2011-2012	
Transaction for the current year	Outstanding Amt carried to Balance Sheet Payable/(Receivable)	Transaction for the last year	Outstanding Amt carried to Balance Sheet Payable/(Receivable)
-	815,682	-	815,682
18,051	-	17,167	-
(1,605)	(18,720)	-	(17,115)
2,725	-	1,980	-
116	-	180	-
-	82	-	2,850
(535)	-	-	-
-	-	10,214	-
257	(1,668)	(1,925)	(1,925)
-	(1)	(1)	(1)
15,727	863	(5,816)	1,170
144	-	104	-
2	-	-	-
96,137	-	104,304	-
46,752	-	45,109	-
-	48,112	-	23,363
-	-	(251,366)	-
508	-	-	-
125	-	22	-
-	-	22	-
-	-	-	35
50,858	-	-	-
13,813	-	1,009	-
9,847	-	293	-
-	1,230	-	86
522,582	1,399	574,786	-
4,264	-	17,473	-
1,572,270	1	781,805	1
110,023	7,195	58,073	1,923
-	-	159	-
39,853	-	29,451	-
33,227	-	16,977	-
-	424	-	70
10,490	-	1,998	-
3,106	-	346	-
-	10,226	-	6,596
5	(8)	-	-
61,056	1,479	-	-
8,660	3,349	-	-
700,000	(854,850)	-	(100,000)
3,746	-	-	-
-	-	2,978	1,671
56,834	(837)	77,874	18,588
(47,989)	-	(50,909)	-
80,346	-	84,597	-
82,637	-	140,372	-
-	197	-	50,114
3,633	-	4,211	-
1,953	-	2,510	-
(2,753)	(84,414)	(40,926)	(84,465)
9,698	-	13,362	-
5	-	6	-
-	50	-	50
4,354	-	2,674	-
590	-	2,785	-
-	27	-	84

Annexure to Schedule 16 Notes to Accounts and forming part of Financial Statements for the year ended 31st March 2013

Related Party Disclosures under AS 18 (for the year ended 31st March 2013)

Sr. No.	Name of the Related party	Nature of Relationship with the company	Description of transaction / Categories
11	Mukand Ltd	Enterprise where key mgmt personnel is having significant influence	Insurance Premia received Insurance Claims paid Unallocated Premium
12	Hind Musafir Agency Ltd.	Enterprise where key mgmt personnel is having significant influence	Travel Agency Services Insurance Premia received Insurance Claims paid Unallocated Premium Other expenses Paid/Payable
13	Allianz Cornhill Information Services Pvt. Ltd.	Group Company	Insurance Premia received Insurance Claims paid
14	Allianz SE, Germany	Shareholder	Contribution to Equity Billable expenses incurred on behalf Income from Software Consultancy
15	Allianz Insurance Management Asia Pacific	Group Company	Billable expenses incurred on behalf
16	Allianz SE India Liaison Office	Subsidiary of Joint Venture Partner	Billable expenses incurred on behalf Deposits for Rented Premises
17	Allianz Insurance Co Lanka Ltd	Group Company	Billable expense incurred on behalf Reinsurance premium received/receivable Commission Paid / Payable
18	Allianz Investment Management Singapore Pte	Group Company	Investment Management fees
19	M/s. AGCS Marine Insurance Company	Group Company	Reinsurance premium paid/payable Commission on reinsurance premium Claims recovery on reinsurance
20	M/s. Allianz Global Risks US Insurance Company	Group Company	Reinsurance premium paid/payable Commission on reinsurance premium Claims recovery on reinsurance
21	M/s. Allianz Global Corporate & Speciality AG, Canada	Group Company	Reinsurance premium paid/payable Commission on reinsurance premium
22	M/s. Allianz Global Corporate & Speciality AG, SpainGroup	Company	Claims recovery on reinsurance
23	M/s. Allianz Global Corporate & Speciality AG, UK	Group Company	Reinsurance premium paid/payable Commission on reinsurance premium Claims recovery on reinsurance Reinsurance premium received/receivable Commission on reinsurance premium
24	M/s. Allianz Global Corporate & Speciality AG, Netherlands	Group Company	Reinsurance premium paid/payable Commission on reinsurance premium
25	M/s. Allianz Global Corporate & Speciality AG, Italy	Group Company	Reinsurance premium paid/payable Commission on reinsurance premium Claims recovery on reinsurance

Amount in Rs.('000)

2011-2013		2010-2012	
Transaction for the current year	Outstanding Amt carried to Balance Sheet Payable/(Receivable)	Transaction for the last year	Outstanding Amt carried to Balance Sheet Payable/(Receivable)
23,682	-	32,710	-
27,484	-	24,113	-
-	765	-	242
41,496	869	34,287	2,873
110	-	76	-
-	-	13	-
-	10	-	14
589	55	721	196
5,349	-	-	-
1,648	-	-	-
-	286,591	-	286,591
115	-	(7,112)	-
-	-	14,693	(15,027)
35	(171)	(1,239)	(177)
4	(4)	-	-
-	-	(1,500)	-
-	-	(49)	(49)
-	-	(3,256)	-
-	-	651	-
3,150	-	4,650	-
5,027	567	5,432	807
(1,218)	-	(1,015)	-
(3,854)	-	(10,693)	-
11,481	212	1,617	(3,347)
(1,606)	-	(263)	-
(3,679)	-	(22,848)	-
133	64	115	-
(70)	-	(64)	-
-	-	(14)	-
44,072	10,465	28,916	1,303
(5,143)	-	(4,486)	-
(2,791)	-	(1,333)	-
(5,247)	-	-	-
369	-	-	-
1,497	1,046	507	756
(625)	-	(443)	-
1,283	48	818	23
(609)	-	(562)	-
(376)	-	-	-

Annexure to Schedule 16 Notes to Accounts and forming part of Financial Statements for the year ended 31st March 2013

Related Party Disclosures under AS 18 (for the year ended 31st March 2013)

Sr. No.	Name of the Related party	Nature of Relationship with the company	Description of transaction / Categories
26	M/s. Allianz Global Corporate & Speciality AG, Australia	Group Company	Reinsurance premium paid/payable Commission on reinsurance premium
27	M/s. Allianz Global Corporate & Speciality AG, Switzerland	Group Company	Reinsurance premium paid/payable Commission on reinsurance premium Claims recovery on reinsurance
28	M/s. Allianz Global Corporate & Speciality Denmark - Nordic Region	Group Company	Reinsurance premium paid/payable Commission on reinsurance premium
29	M/s. Allianz Global Corporate & Speciality - Malaysia	Group Company	Reinsurance premium paid/payable
30	M/s. Insurance Joint Stock Company Allianz Russia	Group Company	Reinsurance premium paid/payable Commission on reinsurance premium
31	M/s. Allianz Global Corporate & Speciality AG, Munich	Group Company	Reinsurance premium paid/payable Commission on reinsurance premium Claims recovery on reinsurance
32	Allianz AG Reinsurance, branch Asia Pacific	Group Company	Reinsurance premium paid/payable Commission on reinsurance premium Claims recovery on reinsurance Portfolio Premium withdrawal Portfolio Claims withdrawal Portfolio Premium Entry Portfolio Claims Entry CAT XOL Premium Paid/Payable
33	Allianz Hongkong - Name changed from Allianz China	Group Company	Reinsurance premium paid/payable Commission on reinsurance received/receivable
34	Allianz Marine and Aviation Versicherungs AG	Group Company	Reinsurance premium paid/payable
35	Allianz Ins Co of Singapore - PTE	Group Company	Reinsurance premium paid/payable Commission on reinsurance received/receivable Claims recovery on reinsurance Reinsurance premium received/receivable
36	Allianz Belgium	Group Company	Reinsurance premium paid/payable Commission on reinsurance received/receivable Claims recovery on reinsurance
37	Allianz Elementar Versicherungs - Austria	Group Company	Reinsurance premium paid/payable Commission on reinsurance received/receivable
38	M/s. Allianz Global Corporate & Speciality - France	Group Company	Reinsurance premium paid/payable Commission on reinsurance received/receivable Claims recovery on reinsurance
39	M/s. AGA International S.A	Group Company	Reinsurance premium paid/payable Commission on reinsurance received/receivable
40	M/s. Allianz Risk Transfer AG	Group Company	Reinsurance premium paid/payable Commission on reinsurance received/receivable

Amount in Rs.('000)

2012-2013		2011-2012	
Transaction for the current year	Outstanding Amt carried to Balance Sheet Payable/(Receivable)	Transaction for the last year	Outstanding Amt carried to Balance Sheet Payable/(Receivable)
669	-	413	-
(139)	-	(67)	-
2,383	970	47,127	1,885
(762)	-	(2,673)	-
(5)	-	-	-
4,533	3,802	4,406	4
(735)	-	(571)	-
-	-	1	-
221	148	219	-
(72)	-	(69)	-
497,234	264,194	254,696	145,125
(42,338)	-	(27,748)	-
(94,890)	-	(71,056)	-
336,548	21,329	744,924	76,089
(86,098)	-	(172,916)	-
(159,941)	-	(359,921)	-
(172,123)	-	(178,811)	-
(527,824)	-	(550,223)	-
32,172	-	156,826	-
98,659	-	482,573	-
53,325	-	228,536	-
124	110	180	53
(68)	-	(126)	-
-	-	375	724
78,552	2,899	10,313	-
(9,582)	-	(906)	-
-	-	-	-
(615)	-	(854)	-
219,365	821	180,821	5,274
(2,733)	-	(1,901)	-
(47,347)	-	(696,035)	-
189	3	698	-
(186)	-	(307)	-
99,133	56,538	63,695	15,809
(9,988)	-	(6,729)	-
(43,185)	-	(11,414)	-
1,260	-	-	-
(559)	-	-	-
62,227	-	-	-
(2,429)	-	-	-

Annexure to Schedule 16 Notes to Accounts and forming part of Financial Statements for the year ended 31st March 2013

Related Party Disclosures under AS 18 (for the year ended 31st March 2013)

Sr. No.	Name of the Related party	Nature of Relationship with the company	Description of transaction / Categories
41	Euler Hermes Deutschland [Formerly known as Euler Hermes Cr Insurance (S) Ltd.]	Group Company	Reinsurance premium paid/payable Commission on reinsurance received/receivable Claims recovery on reinsurance Billable expenses incurred on behalf of Euler Hermes
42	Allianz CP General Ins Co. Ltd	Group Company	Reinsurance premium received/receivable Commission on reinsurance paid/payable Claims paid/ payable Billable expenses incurred on behalf
43	PT ASURANSI Allianz Life Indonesia	Group Company	Billable expenses incurred on behalf
44	Allianz Risk Consultants, LLC	Group Company	Risk Survey Fee
45	Allianz Services (UK) Limited	Group Company	Billable expense incurred on behalf
46	Allianz Global Corporate & Speciality AG Singapore	Group Company	Billable expenses incurred on behalf Risk Survey Fee
47	Allianz Managed Operations & Services SE	Group Company	SAS License Fee Income from Software Consultancy License & Maint fees for Opus
48	Allianz China General Insurance Company Limited	Group Company	Billable expenses incurred on behalf
49	AGA Assistance (India) Private Limited	Group Company	Insurance Claims paid
50	AGA Services (India) Private Limited	Group Company	Insurance Claims paid Travel Assistance fees
51	Euler Hermes Services India Pvt Limited	Group Company	Credit risk assessment fees paid
52	Allianz Insurance Co. Egypt (Non-Life)	Group Company	Claims paid/ payable
53	AZT Automotive GMBH	Group Company	Billable expenses incurred on behalf
54	Tapan Singhel	Key Management Personnel Perquisites	Remuneration
55	Hemant Kaul	Key Management Personnel Perquisites	Remuneration

Notes:

Mr. Tapan Singhel has been appointed as MD & CEO in place of Mr. Hemant Kaul w.e.f. 1st April 2012.

Reinsurance balances are net of Commission and claims wherever applicable.

Amount in Rs.('000)

2012-2013		2011-2012	
Transaction for the current year	Outstanding Amt carried to Balance Sheet Payable/(Receivable)	Transaction for the last year	Outstanding Amt carried to Balance Sheet Payable/(Receivable)
65,877	19,520	101,141	19,173
(11,083)	-	(19,453)	-
(34,774)	-	(21,328)	-
(19,589)	(254)	(10,777)	(2,192)
-	-	(373)	-
-	-	19	-
548,099	-	22,331	-
65	(65)	-	-
-	-	(153)	(153)
-	-	758	-
-	-	(66)	-
(3,073)	-	(257)	-
1,844	(428)	-	-
2,451	-	(1,480)	-
(15,530)	(15,530)	-	-
10,693	-	-	-
134	(134)	-	-
59,538	-	36,761	-
4,381	-	-	-
11,657	-	-	-
15,734	-	-	-
8,409	-	-	-
27	-	-	-
11,537	-	-	-
40	-	-	-
20,294	-	27,563	-
3	-	40	-

A Range of Corporate and Retail Products

Fire & Engineering

- Fire (including Consequential Loss), Industrial All Risk • Engineering –Projects (includes EAR, CAR)
- Engineering - Operational (includes Contractor's Plant and Machinery, Electronic Equipment, Boilers & Pressure Plant, Machinery Breakdown, Deterioration of Stock)

Motor

- Private car • Two Wheelers • Commercial Vehicles • Motor Vehicle Warranty

Health Insurance

- Health Guard • Personal Guard • Hospital Cash • Critical Illness • Women Specific Critical Illness • Silver Health • e-Opinion
- Health Ensure • Star Package • Premium Personal Guard • Extra Care • Insta Insure • Tax Gain • Sankat Mochan • Personal Care
- Auto Loan Care

Travel Insurance

- Travel Companion • Swades Yatra • Travel Assist

Asset Insurance

- Householders Package • Shopkeepers Package • Office Package • Motor Dealers Package • Plate Glass
- Easy Householders Package Policy • Commercial Package Policy • Jewellers Block

Marine Insurance

- Marine Cargo • Marine Hull

Aviation Insurance

- Aviation Insurance

Credit Insurance

- Trade Credit World Insurance

Liability Insurance

- Commercial General Liability • Directors & Officers Liability • Public Offering of Securities Insurance
- Public Liability/ Public Liability Act • Product Liability • Professional Indemnity • Clinical Trial Liability

Rural Insurance

- Farmers Package • Cattle and Livestock Insurance

Miscellaneous Insurance

- Money • Fidelity Guarantee • Burglary • Workmen's Compensation • Event Insurance
- Education Package • All Risk • Bankers Indemnity • Extended Warranty



"Our brand has become even stronger in 2012-13 because of the continued patronage of our customers, partners and the untiring spirit of our colleagues!!"

- Anamika Roy Rashtrawar
Chief Marketing Officer

"In the year 2012-13, we focused more on improving customer service to ensure that motor policies are delivered in time, customers get timely reminder for renewal of policies and hassle free Web service for renewing the policies."

-Vijay Kumar
Chief Technical Officer
(Motor)

"Your attitude determines the satisfaction level of your customers."

- Milind Choudhari
Chief Financial Officer



" More you sweat in peace ,
less you bleed in war "

- Hiren Vora
Chief Distributions Officer

"The markets cannot get worse from what we have already seen last year, so there is only one way to go UP !"

- T.A. Ramalingam
Chief Technical Officer

Bajaj Allianz General Insurance Co. Ltd.
G.E. Plaza, Airport Road, Yerawada, Pune - 411 006.
www.bajajallianz.com

Insurance is the subject matter of the solicitation